

# “MY POINT 4 COMPUTER SYSTEM HAS NEVER LET ME DOWN.”

## 70-USER SYSTEM INSTALLED AND EXPANDED TROUBLE FREE

“I wanted a computer that would give all my salesmen in eight branches immediate access to updated inventory data—plus do receivables, payables, general ledger, payroll, order entry, point-of-sale, branch transfer, electronic mail, credit, mass mailing and more. POINT 4 is the only computer I’ve ever seen that can do it all, fast and economically.”

JoAnne Garcia is Director of D.P. Operations and Systems Design at Alarm Supply Company, Inc., the nation’s highest-volume independent distributor of alarm equipment.

“In just ten days after I placed my order,” says Garcia, “my POINT 4 distributor had our computer system up and running with three users. There were none of the start-up problems you expect with a new computer. Later, we expanded to 24 users and the changeover was made in a weekend. With the addition of the POINT 4 Lotus Cache Memory, I’m now running 70 users on the same computer system with no loss of performance.”

POINT 4 timesharing business systems have a low original price, which makes them an excellent first-time computer-user investment, plus offer hardware support for up to 128 terminals. This combination yields a very low



JoAnne Garcia, Director of D.P. Operations and Systems Design, Alarm Supply Company, Inc., Livonia, Michigan

per-user cost. At 32 terminals, for example, the cost per user is *less than half* the price of many popular microcomputers. “You get double your money’s worth from a POINT 4,” says Garcia.

## OPTIMUM RELIABILITY AND SATISFACTION

JoAnne Garcia also has high praise for POINT 4 reliability. “We use our POINT 4 system day and night. And in one and a half years of use, my system has never been down.”

## TOTAL SUPPORT

JoAnne Garcia obtained her POINT 4 system from DKSS, part of the nationwide network of Authorized POINT 4 Distributors. “The people from DKSS and POINT 4 are quality professionals,” says Garcia. “They continually support their products.”

## 18,000 SATISFIED USERS

The POINT 4 IRIS operating system is installed in more than

18,000 systems worldwide. Users select IRIS with the POINT 4 entry-level MARK 3 computer system, the mid-range MARK 5 and the super-performance MARK 8 for application areas like accounting, automotive, insurance, banking, medical, distribution, contracting, retailing and others.

JoAnne Garcia sums it up, “It’s hard to find any product that’s tops overall. Usually to get performance you have to give up reliability or flexibility or support. But not with POINT 4. I rate POINT 4 number one in all categories.”

Contact POINT 4 for the name of your Authorized Distributor and see how you can get double *your* money’s worth from your computer. Telephone (714) 863-1111, (800) 468-6430, in California (800) 824-1679.

**POINT 4**  
**DATA CORPORATION**

2569 McCabe Way, Irvine, CA 92714

Please send me more information on:

- POINT 4 products
- The name of my nearest Authorized POINT 4 Distributor
- How to become an Authorized POINT 4 Distributor

Name \_\_\_\_\_

Title \_\_\_\_\_

Company \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone ( ) \_\_\_\_\_