

November 1991

# FOCUS

The Magazine of the North American Data General Users Group



## MVP

DG's most valuable player

- ◆ Why trade in your MV?
- ◆ Get ready for NADGUG 91
- ◆ X hour arrives
- ◆ The last Nova

MIPS<sup>®</sup>

*Eclipse MV*

*Kathy Norda*

Eclipse MV

*Super Star*

Bulk Rate  
U.S. Postage  
Paid  
Permit No. 38  
Fulton, MO

# VISUAL CYBERQUERY. THE BEST REPORT WRITER BY ANY CRITERIA.

*Visual Cyberquery (VCQ), The New Report Writer From Cyberscience, Is Indisputably The Best. Here's Why.*

**C**YBERSCIENCE Corporation, developers of CQCS, the preferred 4GL for DG, announces a revolutionary new concept in report writers. Visual Cyberquery (VCQ) is not one but a family of reporting software products designed to allow any user to create and share query applications and data using an interface appropriate to their needs and experience.

## 1 POWERFUL FUNCTIONALITY FOR ALL YOUR USERS.

New and infrequent users start with VCQ Level I. It's menu-driven interface is easy to use and provides instantaneous help all the way. Using VCQ as an intelligent text editor, its report specification language offers increasing power and functionality from Level I, through Level II (Intermediate), to Level III (Advanced) so that experienced users can create the most sophisticated reports. Uniquely, VCQ caters to the entire user spectrum with just one product to license, learn and support.

## 2 DESIGN REPORTS IN A FRACTION OF THE TIME.

You can create reports up to 100 times faster using VCQ rather than COBOL.

## 3 OUTSTANDING RUN TIME PERFORMANCE.

VCQ can process thousands of database records per second. A report that takes 5 minutes to run in VCQ may take an hour or more to run with other products.

## 4 IT'S PART OF CQCS, THE LEADING 4GL.

Using the comprehensive application development environment provided by CQCS, end-users and MIS professionals can work together to create even the most sophisticated applications 10 to 40 times faster than using 3GLs such as COBOL.

## 5 DATABASE AND ENVIRONMENT INDEPENDENT.

CQCS is the *only* 4GL that provides simultaneous support for all of DG's most popular databases, including INFOS, ICOBOL, BBASIC and DG/SQL. Naturally, support for DEC's Rdb and RMS, Informix, ORACLE and many more strategic databases is also available. VCQ is 100% compatible across Data General AOS/VS and AViiON, DEC VAX/VMS, strategic UNIX platforms, MS DOS, and PC networks. You can retrofit quickly and easily to existing applications or combine relational and non-relational data in the same reports.

## 6 IT'S THE ONLY REPORT WRITER YOU'LL EVER NEED, NOW OR IN THE FUTURE.

No other product *protects* your investment AND *maximizes* your return on investment like VCQ. It extends the life of your computer systems, making it the best investment you've made since the day you bought your computer.

**WANT TO SEE THE BEST?  
CALL US!**

**1-800-451-1544**

**AND JOIN US AT NADGUG, BOOTH #414.**

**Cyberscience**

C O R P O R A T I O N

*Productivity with Performance*

The collage displays several sample reports and charts. At the top left is a 'Sales Analysis by Vendor' report for ABC Corporation, showing a table with columns for Vendor Company, Vendor Name, % Value, and Value. Below it is a 'Sales by Region' report, also for ABC Corporation, with columns for Sales Rep, Customer, Invoice Product Number, Amount of Sales, and % of Sales. To the right of these is an 'Account Details' report, which is a grid of account information including Account Number, Client Name, Credit Limit, Date Opened, Branch, and various account balances. Below the account details is an 'Invoice' for ABC Corporation, showing invoice number, date, and a table of items with columns for Date, Description, Quantity, Unit Price, and Total. At the bottom are three charts: a bar chart titled 'Alpha vs Beta Average Sales' comparing sales for Alpha and Beta; a pie chart titled 'Alpha Product Earnings Analysis' showing the distribution of earnings across different products like Alpha, Beta, Gamma, Delta, Epsilon, Zeta, Eta, Theta, Iota, and Kappa; and a line graph showing sales trends over time for Alpha and Beta.

In the U.S., call 303-745-3900. In Australia, call 02-413-4666. In the U.K., call 0992-441111.

Copyright © 1991, Cyberscience Corporation. All rights reserved. Cyberscience, CQCS, Cyberquery, Visual Cyberquery, and VCQ are trademarks of Cyberscience Corporation. All other hardware/software trade names are trademarks and/or servicemarks of their respective manufacturers.

Circle 12 on reader service card.



*Everyone  
can use a little  
Tender Loving Care.*

With some companies tender loving care is a luxury. But, at TLC it's our way of doing business. Our customers deserve the best and they get it.

**HARDWARE SALES, SERVICE AND DEPOT REPAIR**

HIGH TRADE IN ALLOWANCES ON EQUIPMENT UPGRADES

180 DAY END-USER WARRANTY ON ALL PURCHASES

100% SATISFACTION OR YOUR MONEY BACK

All available to you from a staff with over 150 years of Data General experience.



**TLC**

TECHNICAL & LOGISTICAL  
CONSULTANTS, INC.

4 Spaceway Lane, Hopedale, MA 01747 508-478-8211, (FAX) 508-473-3109

See us at NADGUG, Booth #330

**DataGeneral**  
VALUE-ADDED RESELLER

Circle 62 on reader service card.

# FOCUS

The Magazine of the North American Data General Users Group

## EDITOR'S NOTE

All good things  
by Robin Perry

4

## PRESIDENT'S PAGE

Make tracks for Denver  
by Frank Perry

6

## NADGUG NEWS

Resolving STRs  
by Dennis Doyle

8

## NADGUG CONFERENCE 91

Discover Denver

There's plenty to like about Denver,  
the convention site for NADGUG 91  
by Doug Johnson

10

NADGUG 91 conference schedule

What to do and when

14

## NETWORK MANAGEMENT

Why SNMP?

Distributed, large, or multi-vendor TCP/IP  
networks benefit from centralized network  
management  
by Dr. Katherine Jones

28

## NOVA

The last Nova

Data General's once-numerous Nova is  
fading away like an endangered species.  
Is there any such thing as a classic in the  
Computer Kingdom?  
by Doug Johnson

30

## NOVA

Recalled to life  
by Doug Johnson

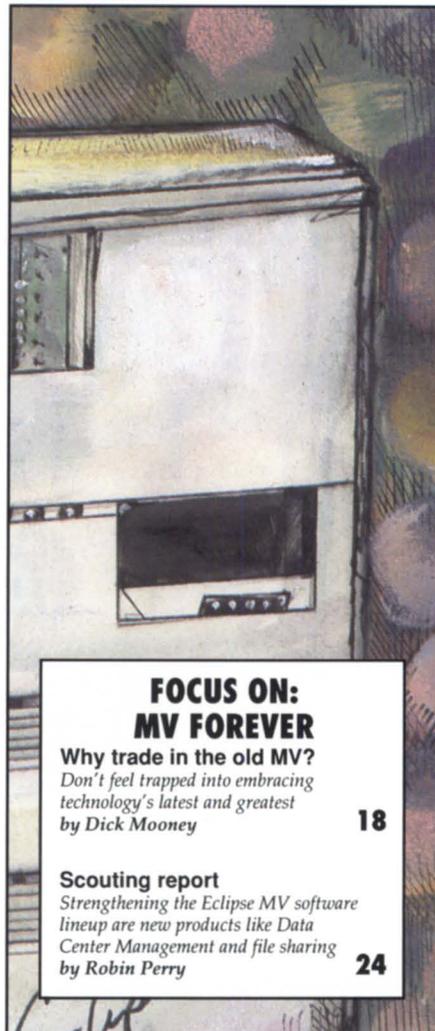
30

## MAINTENANCE

Do it yourself

Who needs peripheral maintenance service? Self-  
maintenance is an idea whose time has come  
by Bob McGowan

36



### FOCUS ON: MV FOREVER

Why trade in the old MV?

Don't feel trapped into embracing  
technology's latest and greatest  
by Dick Mooney

18

Scouting report

Strengthening the Eclipse MV software  
lineup are new products like Data  
Center Management and file sharing  
by Robin Perry

24

## SYSTEM MANAGER'S LOG

Designing your complex server

In this second installment of a series devoted  
to global and local servers, BJ begins an  
exploration of complex server design  
by Brian Johnson

40

## BBASIC

BBASIC is back

Business Basic sheds its dowdy image to reveal  
itself as a powerful language  
by George Henne

46

## AHEAD WITH RAD

More about RAD

Four-GLs may do amazing things for software  
development—but don't expect your workday  
to get shorter  
by Kim Medlin

50

## UNIX NOTEBOOK

X hour has arrived

Mixing X Terminals with Unix workstation  
server environments can supply users with  
greater computer power at a reduced cost  
by David Novy

54

## SCREEN TEST

Hooked again

If you work with the CLI, you need an  
authoritative reference source that goes beyond  
the manuals  
by Tim Boyer

58

## BULLETIN BOARD

Bits and bytes from the bulletin board

64

## ON-LINE HELP

Who to call for information  
about Focus and NADGUG

71

## PRODUCTS AND SERVICES

The latest products for DG systems

72

## IN GENERAL

News briefs from the Data General community

76

## RIG/SIG GIGS

NADGUG and user group events

76

Cover illustration by Kathi Nordone

FOCUS, the Magazine of the North American Data General Users Group (ISSN 0883-8194) is the official publication of the North American Data General Users Group (NADGUG) in cooperation with Turnkey Publishing. Editorial and business offices are located at Livingston Building, Suite 250, 3420 Executive Center Dr., Austin, TX 78731, phone 512/345-5316. NADGUG headquarters are located at NADGUG, c/o Danieli & O'Keefe Associates, Inc., Chiswick Park, 490 Boston Post Rd., Sudbury, MA 01776, phone 508/443-3330.

Postmaster: Send address changes to Subscription Department, Turnkey Publishing, Livingston Building, Suite 250, 3420 Executive Center Dr., Austin, TX 78731.

FOCUS, the Magazine of the North American Data General Users Group is distributed to members of the North American Data General Users Group. Membership fees are \$60 per person. A one-year (12 issues) subscription to FOCUS, the Magazine of the North American Data General Users Group, costs \$48. For memberships and subscriptions outside the U.S., add \$50 to defray the cost of mailing.

The cost of single copies is \$4. Requests to replace missing issues free of charge are honored only up to six months after date of issue. Send request to FOCUS, the Magazine of the North American Data General Users Group, c/o Turnkey Publishing.

NADGUG is an independent association of computer users; it is not affiliated with Data General Corporation, nor does it represent the policies or opinions of Data General Corporation. The views expressed herein are the opinions of the authors, and do not necessarily represent the policies or opinions of NADGUG or of Turnkey Publishing, Inc.

Advertisements in FOCUS, the Magazine of the North American Data General Users Group do not constitute an endorsement of the advertised products by NADGUG or Turnkey Publishing, Inc.

Copyright © 1991 by the North American Data General Users Group. All rights reserved. Reproduction or transmission of contents in whole or in part is prohibited without written permission of the Publisher. The Publisher assumes no responsibility for the care and return of unsolicited materials. Return postage must accompany all material if it is to be returned. In no event shall receipt of unsolicited material subject this magazine to any claim for holding fees or similar charges. Volume 7, Issue 11.

NORTH AMERICAN  
DATA GENERAL  
USERS GROUP

# BOOST YOUR AViiON PERFORMANCE

## High Capacity 4MB and 16MB Memory Modules for AViiON Workstations and Servers



*Now you can enjoy the maximum performance and capacity from your AViiON workstation or server with high capacity memory modules from SIGNAL. Whether your application demands low cost memory or ultra-high capacity, SIGNAL has an AVRAM memory module to satisfy your needs.*

### **100% Compatible**

All AVRAM memory modules offer complete hardware and software compatibility with Data General AViiON workstations and servers as well as DG/UX. You get the "look and feel" of Data General. . . at a fraction of the price.

### **Unmatched Reliability**

Every module is built and tested to the most rigid specifications. We use only the highest quality components to ensure long, trouble free use. The AVRAM modules are subjected to a minimum of 72 hour burn-in as well as final testing in an AViiON workstation. You get memory modules that work. . .and keep on working.

### **Unconditional Lifetime Warranty**

We have complete confidence in our memory products and we prove it by backing them with the SIGNAL Lifetime Warranty. That's right! We will replace any defective AVRAM memory module for as long as you own it.

### **"Trade-IN, Trade-UP"**

SiGNAL also offers a trade-in program for those users who want to get the maximum capacity from their AViiON. We will take a Data General memory module in trade when you purchase a higher capacity SiGNAL AVRAM module. Now you can get a great memory module and it will cost you less than ever before!

### **Features**

- 4 MB and 16 MB Capacity
- 100% Data General compatible
- Unconditional Lifetime Warranty
- Trade-in, Trade-up Program
- Available for DG Service

**Announcing . . .**

**Call or Fax to receive information about the new SIGNAL memory for large AViiON systems.**



**Signal Computer Products Inc.**  
411 Massachusetts Avenue  
Acton, Massachusetts 01720  
(508) 263-6125 • FAX (508) 635-0423



Robin Perry

# All good things

Nothing is forever, especially in the computer industry. So when the folks at Data General declare "MVs are forever," you know they don't mean it. What they really mean is that, for the foreseeable future, Data General will continue to manufacture Eclipse MVs. And when it decides to stop making MVs, you will get five years' advance notice. Users can live with that.

As the saying goes, "all good things must end." Though it's not a pleasant thought, someday Data General will stop making MV computers. I don't know when this will happen. I hope it won't happen for a long time, but it is inevitable. Here at *Focus*, we wondered about that eventuality. What will happen to the MVs and the programs written on them? What will become of MV programmers and system managers? Will there be a minicomputer museum? With children starting to use Macintoshes in kindergarten, will all the knowledge to program minicomputers be lost?

In trying to understand the future of MVs, we decided to track down current users of Data General's first successful computer, the Nova. This is not *Focus*' first attempt to find Nova users.

Reports Doug Johnson, staff writer and designated Nova sleuth, "In its January 1986 issue, a *Focus* article about the McDonald Observatory in West Texas deploying Data General computers to track the path of Halley's Comet noted that the reliable machines in question included some venerable DG Novas. An editorial note in the following issue mused upon

how many of those old standbys were still in service, and what kind of work they were doing."

*Focus* sponsored an informal contest, asking Nova users to write in and describe what they were doing with the Nova. Prizes would be awarded for the oldest machine still in use, the most creative application, and the most unusual installation. The winners would receive "vintage recordings from the year in which the Nova in question was manufactured." There were no responses.

This time around, we tried a more scientific approach to locating Nova users—we looked in the NADGUG member directory for people who listed Nova among their computer equipment. While most of the people contacted said that they no longer use the Nova, we did locate several proud Nova owners who still use and enjoy their machines.

The biggest surprise was a call from Al Hill, president of Hill Computer Consultants, Inc. of Washington, D.C. This past summer, Hill rescued a Nova from the junk pile—serial number 262, manufactured in 1968. Hill refurbished the Nova to showroom condition, and generated a program to run on it. We finally have a winner to our 1986 contest. (Al—which do you like better, Bob Dylan or Jimi Hendrix?)

What can be concluded about today's MVs from this exercise? Barring unforeseen circumstances, Data General will continue to manufacture MVs. The MVs will become more sophisticated, so that current models will look simple by comparison. You can already see the difference between an MV/4000 and one of the new WASHI-based MVs. A whole lot of MVs have been sold, and many of them will still be in use 20 years from now. If long-time MV users are like long-time Nova users, the MV will have some die-hard fans. And if *Focus* ever sponsors a contest to find vintage MV users, we'll give away CDs instead of records. Δ

# FOCUS

The Magazine of the North American  
Data General Users Group

## NADGUG LEADERSHIP

### President

Frank Perry

### Vice President

Dennis Doyle

### Treasurer/Conference Committee

Jan Grossman

### Recording Secretary

Tim Boyer

### Audit Committee

Calvin Durden

### Membership Committee

Chris Thorpe

### Planning Committee

Lee Jones

### Publications Committee

Maggie Morris

### RIG/SIG Committee

Bart Bates

## FOCUS MAGAZINE

### Publisher

Greg Farman, Ph.D.

### Editor

Robin Perry

### Assistant Editor

Doug Johnson

### Contributing Editors

Tim Boyer, Brian Johnson, Doug Kaye,  
Kim Medlin, David Novy

### Contributors

Dennis Doyle, George Henne,  
Dr. Katherine Jones, Bob McGowan,  
Dick Mooney, Frank Perry

### Account Executive

Michelle Sentenne

### Art Director

Pat McMurray

### Production Artists

Rita DeBellis, John Houser,  
Casey Hunter, Karen Scott

### Office Manager

Paula Minton

### Administrative Assistant

Tammy Agnew

# Transoft announces the one line BBASIC Report Program

**The latest in a long line of firsts**

**1986**

UBB – 1st Portable Business Basic – UNIX, MS-DOS

**1987**

UBB – 1st on PC Networks

**1988**

U/SQL – 1st ANSI-Standard based SQL for BBASIC ISAM

**1989**

UBB – 1st with PC features including windows, hot-keys and help

UBB – 1st with MS-DOS multi-tasking

UBB – 1st on DG AViiON

**1990**

UBB – 1st on IBM RS/6000

UDM – Universal Database Manager 1st BBASIC Gateway to RDBMS

**1991**

UBB – 1st with shared subroutines  
and now...

## UBB Embedded U/SQL

1st BBASIC with Embedded SQL reporting on ISAM files

The new Embedded U/SQL facility in Transoft's UBB Universal Business Basic enables you to produce an SQL-type report with only one line of code. There's no need for PRINT FILE USING statements and there's no need for any RDBMS

– Embedded U/SQL works directly on your ISAM files. You can produce in minutes, reports that might otherwise take days.

Get in touch with us and be first in your market – every time – with Transoft.

# TRANSOFT®

Transoft Limited, Nash House, Datchet Road, Slough, SL3 7LR, England  
Tel 0753 692332 (Int +44 753 692332) Fax 0753 694251 (Int +44 753 694251)

**Software Portability & Productivity**

Circle 65 on reader service card.

See us at  
NADGUG  
Booth 425/427



Frank Perry

## Make tracks for Denver

My desk looks like the aftermath of Hurricane Bob, I have a report due tomorrow that I haven't started, and the editor of *Focus* just called and wants me to write a column. This is retirement?

It's been a few months since you've seen me in these pages, but it's not because I haven't been busy. This has been a year of dramatic change for NADGUG. Over the next two months I will fill you in on what's been happening behind the scenes. Our first priority has been working hard to make the 1991 conference in Denver, November 18-21, our biggest and best ever.

There are many productive activities at the conference: sessions, workshops, exhibits, etc. In this column, I'd like to tell you about some of NADGUG's special events that you may not be aware of.

For instance, did you know that at the NADGUG conference you can arrange a private meeting with Data General's senior executives? This tradition began at the New Orleans conference with Corporate Marketing Vice President Stephen Baxter. While at the conference, you can make appointments to meet with a broad selection of DG's senior management. Last year many people met with DG President and Chief Executive Officer Ronald L. Skates. Only at the NADGUG conference do you have an opportunity to talk one-on-one with DG senior management about your concerns or ideas!

The first day of the conference, Mon-

day, November 18, we'll have a combined session to which all three Data General groups are invited. That is, NADGUG attendees, DG value-added resellers, and Data General sales and systems people who are all meeting in Denver in November. Keynote speakers from Data General will be Skates, Baxter, J. Thomas West, senior vice president of Advanced Systems Development, and Joel Schwartz, vice president and general manager of the Eclipse Business Unit. Alan J. Parisse, one of the country's foremost business speakers, will deliver the keynote, "Prospering through the Cycles." Following the general session, there will be a reception in the exhibit hall for all three groups.

Prior to last year's conference, only registration took place on Monday, and the conference began on Tuesday. In our efforts to expand the conference, we've added functions to Monday, so get there early and don't miss a chance to meet people from all the Data General groups.

Don't forget the special interest group (SIG) meetings on Tuesday and Wednesday evenings. We've set aside special times and meeting locations so that SIGs can meet without conflict with other sessions. This will also be an opportunity for new groups to form. At Wednesday's NADGUG business meeting you can hear first-hand about the changes at NADGUG. In our sessions and exhibits, look for expanded offerings in the areas of Open Systems and Avion.

One of the most important forums provided by NADGUG is the operating systems roundtable which takes place Thursday afternoon. The two-part session will cover AOS/[VS] II, Unix, and system management. The open-mike forum allows users to ask questions directly of Data General experts. Over the years, attendees have found this event to be one of the most effective for resolving issues.

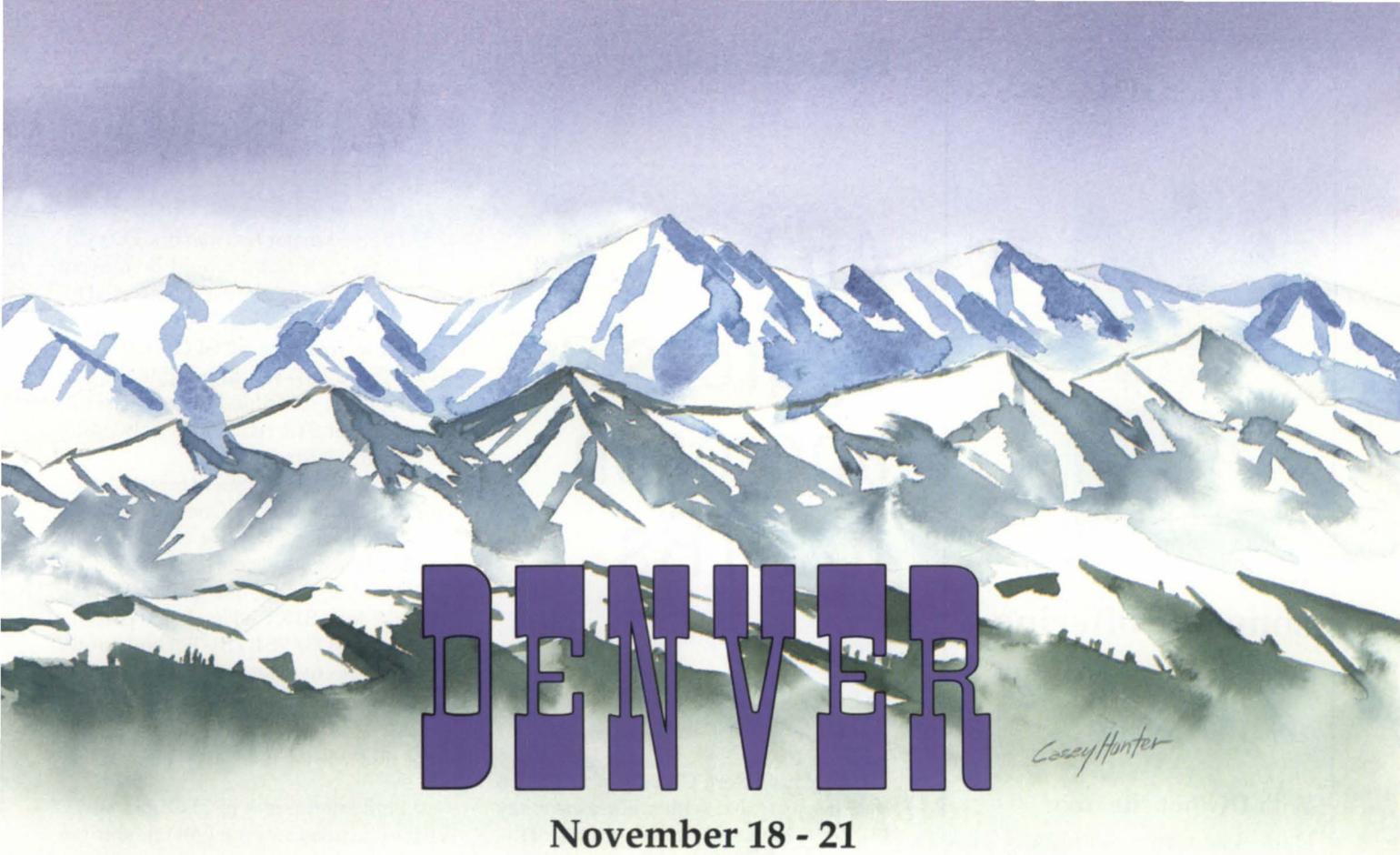
Finally, include time on your conference trip to enjoy our host city. Denver is a fascinating place—a blend of the Old West ruggedness and modern culture, set against the backdrop of the spectacular Rocky Mountains. On Thursday evening, we've planned a Central City Gold Rush Jamboree. This post-conference tour takes you into the mountains to the site of the Great Gold Discovery of 1859. You'll see picturesque shops and saloons, enjoy a sumptuous Rocky Mountain dinner, and delightful entertainment. If you're a skier, Denver is within easy driving distance of some of the best slopes in the country.

I believe NADGUG 91 will be an exceptional conference, and I urge anyone interested in Data General computers to attend. There is absolutely no other place to find so much information regarding Data General equipment—or to meet people with similar interests—than the NADGUG conference. Don't miss this opportunity. See you in Denver in November! Δ

---

*Frank Perry is the president of NADGUG and an independent consultant. He "retired" in 1990 after 30 years at the Rhode Island Department of Transportation. For NADGUG 91 registration information, call 800/932-6663 (or 508/443-3330 outside the U.S.).*

---



# DENVER

*Cooley Hunter*

November 18 - 21

Marriott City Center & Colorado Convention Center

## NADGUG 91

On Track For The Future



***Be part of the action!***

Join us in Denver for the 18th annual conference of the North American Data General Users Group (NADGUG) and learn how you can make the most of your Data General (DG) computer system! No matter what kind of DG equipment you use, NADGUG 91 offers you an opportunity to gain solutions to specific problems, access to information and ideas on a variety of products and applications, or gain insight on real-life case studies.

***Cool off and network!***

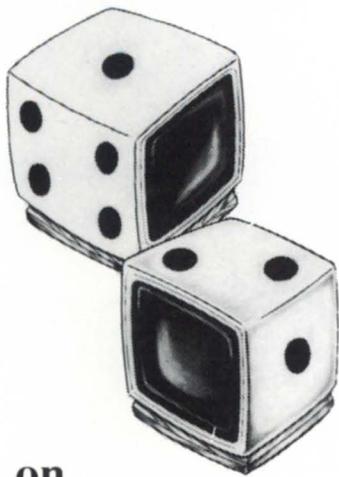
The "Mile High City" offers much to do and see, so come and enjoy yourself and gain valuable information in the process. Take advantage of the second year the NADGUG conference will be held concurrently with DG's reseller conference (SOURCE 91) and DG's annual sales and systems meeting. Browse through the exhibit hall which offers products and services from over 75 vendors. Network with other DG users and be part of the largest DG conference in the world!

***On track for the future!***

NADGUG 91 will put you on track for the future. Be there and find out for yourself the rich resource this conference is to the Data General community. If you are a NADGUG member a registration kit will automatically be sent to you. If you are not a member, call our Hotline at 800/932-6663 or 508/443-3330 to request a kit. See you in Denver!

Circle 43 on reader service card.

# Why gamble...



...on  
someone offering  
disaster recovery  
as a sideline?

With DG/hot site from  
Data Assurance, you get:

- Dedicated DG computers
- Dedicated Communications
- Dedicated Recovery Experts

Over 150 DG users, spanning  
the U.S. and Canada, don't  
gamble with their information  
based assets - or their choice  
for a hot site. They use the  
dedicated people, experienced  
in actual recoveries and hun-  
dreds of tests, and dedicated  
disaster recovery resources of

## Data Assurance Corporation

Denver • New York • Philadelphia

**(800) 654-1689**

12503 E. Euclid Dr., Ste 250, Englewood, CO 80111  
(303) 792-5544 • FAX (303) 792-0218

Data General has qualified DAC as a provider of  
DG/hot site, based on criteria established by DG.  
DAC is an independent company offering its  
disaster recovery services to users of

  
equipment.

See us at NADGUG, Booth #207

Circle 13 on reader service card.

## NADGUG NEWS

# An aggressive approach to STRs

by Dennis Doyle  
NADGUG Vice President

Five days before Christmas in 1990, a meeting was held with a number of key DG developers and vice presidents, at the request of NADGUG and others, regarding the mounting number of Software Trouble Reports (STRs). I'm pleased to report a great deal of progress since that first meeting.

In early August this year, a follow-up session reviewed the gains made on this important element of products that are key for many NADGUG members. The August meeting underscored again DG's renewed commitment to resolving customer problems.

During the August session Allan Scura, division vice president for software development, stated that because of NADGUG a new, "aggressive" approach to cleaning up existing STRs had been put in place.

According to Scura's written report:

"Early in 1991 based on STR data available to Data General Software Development on current STR trends, plus input from major customers and the NADGUG Executive Board, it became apparent that an STR Reduction Plan needed to be implemented for the Data General flagship products CEO and AOS/VS II."

The plan, formulated in the Software Development operation of the Eclipse Business Unit, was presented to Data General executives in March and approved as presented. Following are its major elements:

1) The next major revision of CEO (3.3) and AOS/VS II (2.10) would be moved back three months, the extra time used to reduce the STR backlog.

2) New revisions of CEO (3.21) and AOS/VS II (2.03) would be added to the development schedule. These revisions would target STR reductions only, with no changes of functionality.

3) Software Development targeted specific reductions in STRs. One goal for CEO was to reduce the backlog of priority 10 and 20 STRs by 50 percent or more by CEO 3.21. For AOS/VS II, one goal was to reduce the total STR backlog by 50 percent or more by AOS/VS II 2.10. For both products, the objective was to avoid backlog by keeping up with incoming STRs.

As for progress in the interim:

1) Both interim revs of CEO and AOS/VS II (scheduled for June 1991) *did* ship on schedule. These revs *did* address STR reduction, rather than functionality.

2) Both CEO and AOS/VS II achieved a 50 percent reduction in priority 10 and 20 STRs prior to the June releases.

3) Total open STRs in CEO with the shipment of CEO 3.21 were reduced by 33 percent. Total open STRs in AOS/VS II with the shipment of AOS/VS II 2.03 were reduced by 39 percent.

Scura concludes: "I think you'll agree that we've made a good start and I'll be happy to provide an update when we've completed the plan. We also realize that CEO and AOS[ /VS II] are not our only products, and we are looking at plans to involve our other key products as well."

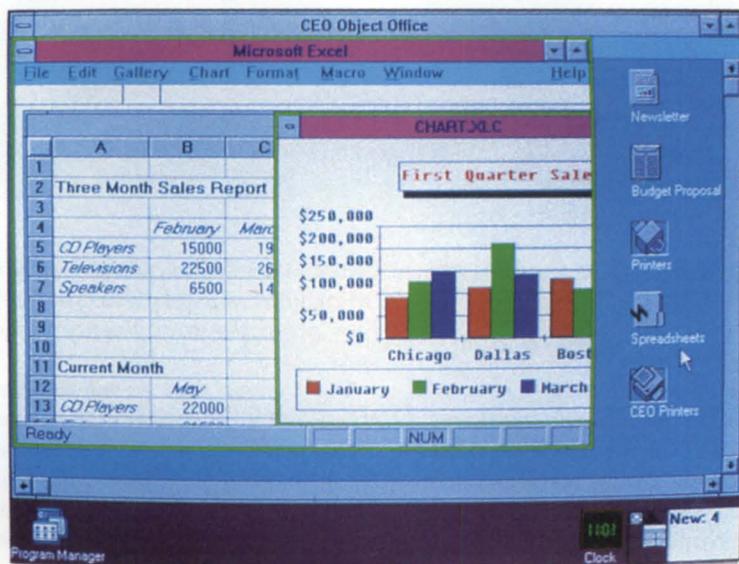
NADGUG appreciates greatly the development team's efforts to date, and is confident that the plan will remain in place to keep the number of STRs at a manageable level. Here is your user group at work on a real issue for you—and with positive, concrete results! Please stay active and help the membership base grow. Δ

---

Dennis Doyle is the vice president of NADGUG. He may be reached at Dennis Doyle & Associates, 8355 S.W. Sexton Mtn. Ct., Beaverton, OR 97005; 503/641-8772.

---

# Meet the ultimate office worker!



## New CEO Object Office software!

Office automation has taken a quantum leap forward with CEO Object Office software. CEO Object Office delivers the rich functionality of CEO software to LAN-based PCs—while integrating MS-DOS applications into a common user environment.

An ideal platform for 90's computing, CEO Object Office is...

- Object-oriented, with an icon-driven graphical interface
- Based on Microsoft Windows 3.0 and New Wave
- Supported on NetWare, Token Ring, TCP/IP and DG/PC\*1
- Intuitive and easy to use
- Integrated with CEO and the MV/Family

For more information about the ultimate office worker—and a free demo diskette, call

## 1-800-DATA GEN

### Data General

Life just got  
a whole lot easier!

CEO, CEO Object Office, and DG/PC\*1 are trademarks of Data General. Microsoft is a registered trademark of Microsoft. NewWave is a trademark of Hewlett-Packard. NetWare is a trademark of Novell. © 1991 Data General Corp.

Circle 17 on reader service card.

# Discover Denver

## SYNOPSIS

*Sunshine and skiing, Rocky Mountains and majestic vistas, frontier history and modern technology . . . there's plenty to like about Denver, the convention site for NADGUG 91.*



by Doug Johnson  
Focus staff

### Welcome to Denver!

Gold fever in the nearby Rocky Mountains gave this rough-hewn boomtown its start. Situated at the western edge of the Great Plains, 19th-century Denver with its smoke-filled saloons and wild gambling halls lured prospectors and adventurers, hardy pioneers and wagon trains, gunslinging outlaws and desperados. They came to grab their piece of the incredible wealth. By the turn of the century it was known as the "Queen City of the Plains."

That past is symbolized today in gleaming gold leaf that adorns the state capitol building's dome. Present-day Denver boasts a wider variety of riches: its people—including, by the way, quite a few Data General users; its strategic location, near the center of the continental

United States; and, as will always be true, the rugged beauty of the nearby Rockies. People come here to experience the mountains.

The Denver that serves as site for NADGUG 91 this month offers modern accommodations and convention facilities in an urban population area of nearly 2 million. The Mile-High City boasts a mix of skyscrapers and frontier history. Set on a characteristically sun-drenched plain (not actually in the mountains, but about 15 miles to the east of the Foothills), Denver enjoys more annual sunshine hours than San Diego or Miami Beach.

Instead of gold seekers, arriving this time to experience Denver are some other hardy breeds: Data General corporate leaders, value-added resellers, software vendors, system managers, and end users.

There are several hotels within reasonable walking distance of the \$126 million new Colorado Convention Center, where



NADGUG 91 activities will take place Monday through Thursday, November 18-21. Also within walking distance downtown are such well-known sites as the U.S. Mint, the State Capitol, the Denver Art Museum, and a mile-long pedestrian promenade called the 16th Street Mall.

### A local perspective

NADGUG 91 in its own backyard represents a rare self-promotion opportunity for the Colorado Data General Users Group (CODGUG). To help local users get involved, CODGUG has scheduled its regular meeting for November within the program of the overall NADGUG conference. "We will have somebody at the NADGUG registration booth for the whole conference, to welcome Colorado users and also as a membership-type thing, to get users to join the local group—people we didn't even know were here, if you will," said CODGUG member Bruce Cary.

Cary is the computer operations manager for the Association of Operating Room Nurses, and a Denver-area resident for 22 years. With all those years comes experience with local weather conditions in all seasons.

"I like the weather," says Cary. "And then, of course, you have the Rocky Mountains as a backdrop for sunsets. And when the weather is just right, oh, the sunsets are *beautiful*."

Sunrises aren't bad, either. "Early in the morning when you look at the mountains, when the sun is first coming up, you know where the words 'purple mountains' majesty' come from. The mountains are purple."

As for what you can expect in mid-November, "It can be very nice," Cary says. "It can be short-sleeved shirt weather during the day when the sun is out. Most of the time we do have some beautiful weather. However, you are *always* prepared for snow." Visitors should pack their stuff accordingly. That means a few additional warm items such as sweaters and jackets that may be put on or taken off in several layers. A chilly morning may turn rapidly into a balmy afternoon.

"We could have six inches of snow on the ground one day, and the next day it could be all burned off by noon," Cary says. And even if it does happen to snow, such weather shouldn't cause problems for the conference proceedings because of the proximity of the major hotels to the downtown convention center.

Cary describes the Colorado Convention Center itself as spacious, modern, and attractive. NADGUG officials toured the facility last February. Of other conventions held there since its opening not quite two years ago, Cary says, "The items that I have seen in the business section of the *Rocky Mountain News* have said that the people who have come in have really enjoyed it."

### Denver really is a mile high

It isn't called the Mile-High City for nothing. Altitude is 5,280 feet above sea level. The air is a bit thinner, and chances are your lungs will notice it somewhat.

"Let's see," says Cary, "I'm trying to think of how to say it so that people don't get a negative feeling about it, but be prepared to feel tired." Don't be surprised if you feel slightly out of breath at times.

## Attention Federal Accounts

**ANNOUNCING A  
MAJOR  
BREAKTHROUGH IN  
SERVICE,  
SIMPLICITY AND  
PERFORMANCE TO  
GET YOU ON TRACK  
FOR THE FUTURE.**

McBride and Associates, the 17th fastest growing privately owned company in the U.S., is now a GSA contract holder for the AViON® product line. As a certified SBA 8(a) federal reseller and systems integrator, McBride will put its "solution-driven" team of experts to work for you. Contact the McBride GSA Administrator for further information.

Visit us at NADGUG '91  
Booth# 223



**McBride**

McBride and Associates, Inc.  
6013 Signal Rd. NE  
Albuquerque, NM 87113

Voice: (800) 829-8409  
(505) 828-9211  
Fax: (505) 828-9216

**Data General**  
DISTRIBUTOR

AViON is a registered trademark  
of Data General Corporation.  
\*Inc. Magazine December '90

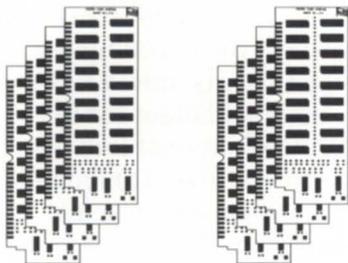
# DATA GENERAL

## MV to AViiON Server Conversion



- ✓ UNIX Capabilities
- ✓ Open System
- ✓ Reduced Maintenance
- ✓ More Software Available

## AViiON Compatible Memory



### Memory Manufactured by Digital Data Systems

- ✓ 4MB & 16MB Add-in Modules
- ✓ Lifetime Warranty
- ✓ 24 Hour Replacement

## Workstation & Server Sales, Integration and Custom Software



- ✓ Advanced Implementation of UNIX (DG/UX)
- ✓ Open Networking
- ✓ Superior Graphics
- ✓ State-of-the-art Performance & Reliability



1-800-762-7811  
305-792-3290

1551 N.W. 65th Avenue  
Fort Lauderdale, FL 33313

AViiON, DG/UX & MV are trademarks of Data General Corp.  
UNIX is a registered trademark of AT&T Bell Laboratories.

# NADGUG CONFERENCE 91

## Thrifty travel tips

You want to attend the NADGUG 91 Conference in Denver, but you're worried about expenses: airfare, lodging, local transportation, and those exciting sightseeing side trips. Do not despair. Instead, economize intelligently.

NADGUG will sponsor two host hotels in downtown Denver. The Denver Marriott City Center is located just three blocks from the Colorado Convention Center, where all the Conference meetings and activities will take place. The Comfort Inn Downtown is just five blocks away from the convention center. Following are room rates at the host hotels:

Marriott—\$108/single, \$125/double  
Comfort Inn—\$55/single, \$55/double, \$85/suites.

These are special NADGUG rates available November 15-24.

NADGUG also provides special air

travel discounts through United Airlines of up to 45 percent. Be sure to reference the NADGUG meeting ID number to qualify for these discounts.

In getting to Denver and once you're there, consider these thrifty tips:

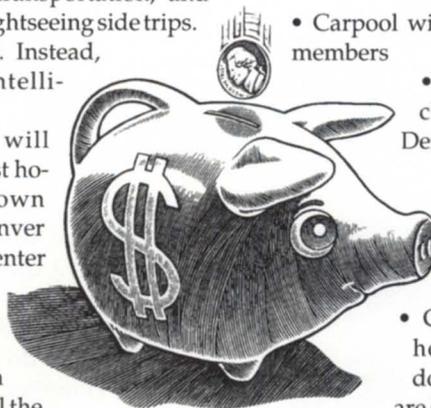
- Carpool with other NADGUG members

- Take advantage of charter services to Denver

- Room with other NADGUG members and save up to half on your hotel costs

- Check out rates for hotels outside the downtown area (there are lots of choices). Then commute in to attend conference activities (and remember that tip about carpooling).

For alternative lodging information, contact Sonya Stanton of the Denver Metro Convention & Visitors Bureau at 225 West Colfax, Denver, CO 80202; 303/892-1112. You can get a free 88-page *Official Visitors Guide to Denver*. Plan ahead to make your NADGUG 91 experience educational, entertaining, and cost effective. Δ



"Let's say that you went for a one-mile walk every morning at lower altitude. Here, if you went for half a mile you'd probably feel the same way you did if you went for a mile at lower altitude. You could feel a little like you're huffing and puffing a little bit more than normal."

### Plenty to do and see

Denver's list of "Things to Do and See" is as long as you wish to make it. There are art museums, historical museums, numerous parks, botanical gardens, and a zoo.

Just a short trip to the north is picturesque Fort Collins, home of one of the U.S. Department of Agriculture's three national computer centers. To the south is Colorado Springs, site of the U.S. Air Force

Academy, Pike's Peak, and the U.S. Olympic training center. Be sure to check out the guest programs and tours in your NADGUG 91 registration packet.

"There really is something for everybody, and of course, those who want to go skiing can have a ball," says Cary. "We're not that far from the mountains. Come in on the weekend before the conference, spend the weekend up in Vail or Aspen, Steamboat Springs, make a skiing weekend out of it. Or if you don't ski, just go up and get a room and sit around the fireplace and watch everybody else ski."

Be sure to drop by the NADGUG booth and visit with a CODGUG member for more local perspectives on what to do during your Denver stay. Δ

# 10

## This isn't the only difference between WordPerfect 4.2 and 5.0.

In fact, the differences add up to the most feature-rich word processor available for Data General Systems.

There's the integration of text and graphics for professional-looking documents. The ability to scale and rotate graphic images. The option to combine up to 250 different fonts on a single page. The freedom to create a style definition for any frequently used format. And the power of Print Preview to display text, graphics and fonts. What's more, WordPerfect 5.0 is now available for AViiON and AOS/VS.



*WordPerfect for DG Systems.*

But these are just a few points of difference between WordPerfect 4.2 and 5.0. To learn more, call (801) 222-4100.

**WordPerfect**  
CORPORATION

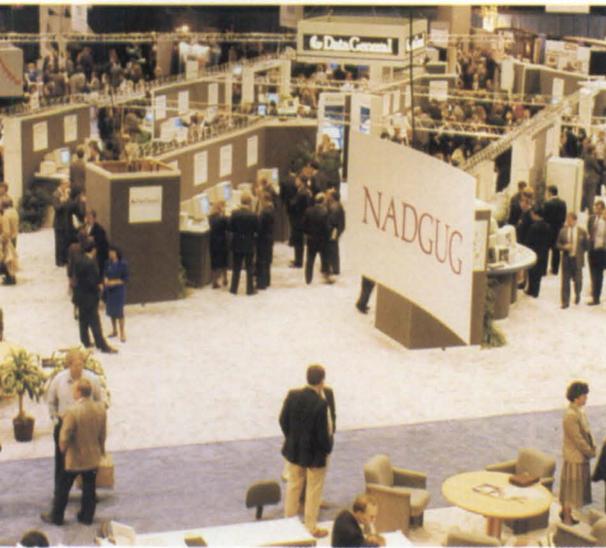
1555 North Technology Way, Orem, Utah 84057

Tel: (801) 222-4100 Fax: (801) 222-4177

WordPerfect is a registered trademark of WordPerfect Corporation within the United States and other countries. All other brand and product names are trademarks or registered trademarks of their respective companies. Copyright 1991 WordPerfect Corporation.

Circle 68 on reader service card.

**See us at NADGUG, Booth #226**



# On track for the future

## NADGUG Conference 91— Preliminary Agenda

NADGUG 91 features a full slate of seminars, activities, and events. Sessions this year address five major categories: Applications/Case Studies; Application Development; Business & MIS Management; Communications & Networked Systems; and System Management & Performance. For further details, consult your NADGUG 91 registration kit or call 800/932-6663 (or 508/443-3330 outside the U.S.).

### MONDAY, November 18

- 7:30 a.m.-8:00 a.m. • Educational Services Seminars & Office Automation Workshop; Registration only
- 8:00 a.m.-8:00 p.m. • Registration
- 8:00 a.m.-10:45 a.m. • Educational Services Morning Seminars
- 8:00a.m.-11:45 a.m. • Office Automation Workshop (Part 1)
- 11:45 a.m.-2:30 p.m. • Educational Services Afternoon Seminars
- 12:45 p.m.-2:30 p.m. • Office Automation Workshop (continued)
- 2:30 p.m.-4:30 p.m. • Special General Session
- 4:30 p.m.-8:00 p.m. • Welcome Reception  
• Exhibits open

### TUESDAY, November 19

- 7:30 a.m.-6:00 p.m. • Registration
- 8:30 a.m.-9:30 a.m. • Data General's Implementation of the Motorola 88000 Chip Technology
  - Taking Advantage of Aviiion's High Availability Features
  - Overview of Aviiion's Data Communication & Networking Products
  - Network Management: Criteria for Product Selection in TCP/IP & OSI Networks

- 9:30 a.m.-4:30 p.m. • Exhibits & Cafe open
- 9:30 a.m.-10:30 a.m. • Complimentary Coffee Break
- 10:30 a.m.-11:30 a.m. • Using a Secure Unix System-Based Operating System in a Commercial Environment
  - Open Systems Directions
  - Advances in Interoperability
  - AOS/VS II rev 2.10 Terminal Services: Connecting Your Future
  - Concurrency in DG/UX STREAMS
- 11:30 a.m.-1:00 p.m. • Lunch Break
- 1:00 p.m.-2:00 p.m. • EDI Implementation: The Business Issues
  - An Overview of GIS
  - Data General's Office Information Systems Strategy for Aviiion Systems
  - Multi-Protocol Environments on MV family Systems
  - The DG/UX Fast Recovery File System
- 2:00 p.m.-2:15 p.m. • Short Break
- 2:15 p.m.-3:15 p.m. • Implementation of the Distributed Information System II of the U.S. Geological Survey

• *EDI Implementation: The Technical Issues*

• *The CEO Product Family, Now More Than Ever*

• *Connecting Data General's AOS/VS over SNA Networks using Logical Unit 6.2*

• *Disk Array Technology*

• *DG/UX 5.4 Performance Report*

3:15 p.m.-4:00 p.m. • *Complimentary Coffee Break*

4:00 p.m.-5:00 p.m. • *Cost-Effective Solutions in Communications: Microwaves & Data-Switches*

• *Increasing Productivity Through Windowing on MV family Products*

• *ICobol Roundtable & SIG Meeting*

• *Office Automation Roundtable*

• *Picking Proper Program Parameters*

5:00 p.m.-5:15 p.m.

• *Short Break*

**SPECIAL INTEREST GROUP MEETINGS**

5:15 p.m.-5:45 p.m.

• *ICobol, Office Automation, BBasic*

5:15 p.m.-6:15 p.m.

• *PERF, U.S. Forest Service*

5:45 p.m.-6:15 p.m.

• *Federal, Educators, Lions Gate*

**WEDNESDAY, November 20**

8:00 a.m.-6:00 p.m.

• *Registration*

8:30 a.m.-9:30 a.m.

• *Writing Portable International Applications on DG/UX*

• *Graphical User Interfaces: A Primer*

• *Document Management*

• *Applying Client-Server Technologies to Sharing MV family Resources*

**INDOCOMP**

**L-BUS SOLUTIONS**

Indocomp boards for your MV/1400, MV/2000, MV/2500, or DS/7500 computers

- VME bus adapter
- DRV-11 interface
- Voice processing
- SCSI controller
- Industrial I/O
- Co-processor boards

Custom boards available for your application.

**INDOCOMP SYSTEMS, INC.**  
P.O. Box 157  
Drayton Plains, MI 48020  
Phone: (313) 666-9715  
Fax: (313) 666-1001

Circle 33 on reader service card.

**SERVICE**

**Data General Terminal Repair**

- D100, D200, D210
- D211, D214, D215
- D216, D450, D461
- D462, D410, D400
- D411, 6053, D412

**\$95 Flat Rate**  
most repairs



**COMPUTER MAINTENANCE CORPORATION**

609 North 4th Street  
Stillwater, MN 55082  
(612) 439-0279

Circle 8 on reader service card.

See us at NADGUG, Booth #328



**:WFFCA World's Fastest File Compressor & Archiver.**

:WFFCA compresses files and archives them faster and with less impact on other users than any other similar utility available on DG systems. Dramatically reduce disk storage used by infrequently accessed files maintained for historical purposes. A typical SYSLOG file compresses better than 7 to 1.

:WFFCA has the ability to handle archives in the popular PC ARC™ format significantly reducing file transfer time.

Initial AOS/VS and AOS/VS II License: \$499  
10 Day Trial Copy: FREE!

AIC® is a registered trademark of Systems Enhancement Associates

A Division of B.J. Inc.

**:SYSMGR**

Software for System Managers  
109 Minna St., Suite 215  
San Francisco, CA 94105  
(415) 550-1454 FAX (415) 550-1072

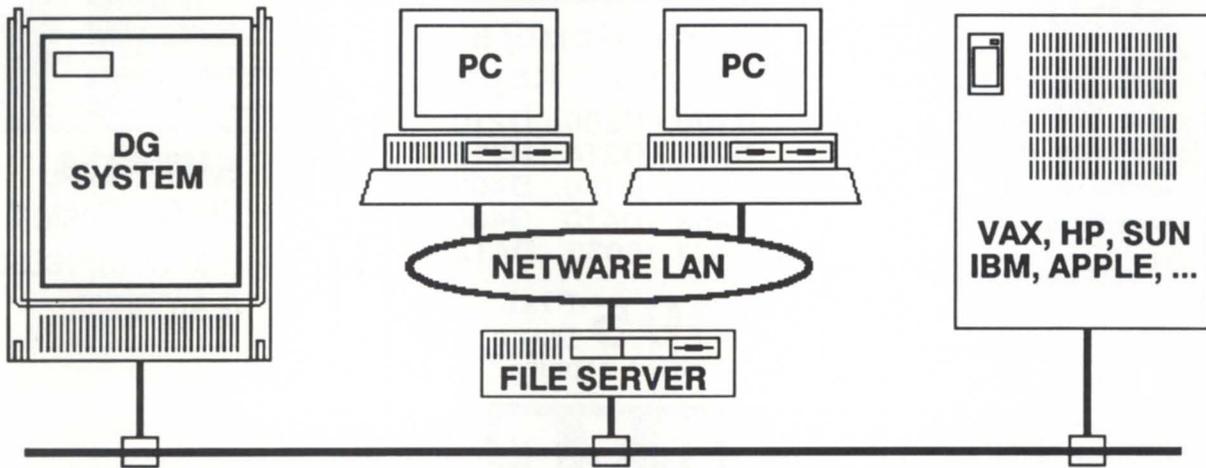
Circle 56 on reader service card.

- 9:30 a.m.-9:45 a.m. • Short Break
- 9:45 a.m.-10:45 a.m. • NADGUG Business Meeting
- 10:45 a.m.-11:00 a.m. • Short Break
- 11:00 a.m.- Noon
  - Selling Senior Management on the Need for a Corporate Recovery Plan & Hot Site Disaster Recovery Services
  - Maintaining Productivity in a Downsized Environment
  - Network Programming Using Remote Procedures Calls
  - Introduction to Open Network Computing
  - System Security in Heterogeneous Networks
- Noon-6:00 p.m • Exhibits & Cafe open



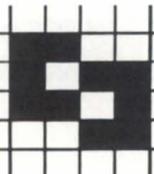
- Noon - 2:00 p.m. • Lunch Break
- 2:00 p.m.-3:00 p.m.
  - Using INDEXCALC for Design Decisions
  - Pitfalls in Moving to a 4GL
  - Interfacing C++ & X-Windows
  - Cost Reduction Opportunities for Computer Recovery Plans
  - Building Distributed RDBMs Applications
- 3:00 p.m.-3:45 p.m. • Complimentary Coffee Break
- 3:45 p.m.-4:45 p.m.
  - Case Studies in Live Disaster Recovery Hot Site Utilization
  - Cobol is Not Dead
  - Utilizing CASE Tools With 4GL Software Development
  - ICobol in the Open Systems World
  - Networked Systems Panel

## INDUSTRY STANDARD NETWORKING



- \* FOR ALL DG SYSTEMS
- \* AOS/VS II, AOS/VS, AOS, RDOS
- \* FTP FILE TRANSFER
- \* LPR REMOTE PRINTING

- \* TCP/IP ETHERNET NETWORKS
- \* IBM-PC & NETWARE INTEGRATION
- \* TELNET VIRTUAL TERMINAL
- \* SMTP ELECTRONIC MAIL



**Clafin & Clayton, Inc.**

*See us at NADGUG, Booth #318*

203 Southwest Cutoff

Northboro, MA 01532

FAX (508) 393-8788

Telephone (508) 393-7979

Circle 5 on reader service card.



4:45 p.m.-5:00 p.m. • *Short Break*

**SPECIAL INTEREST GROUP MEETINGS**

- 5:00 p.m.-5:30 p.m. • *AOS/VS, DG/UX, Health*
- 5:00 p.m.-6:00 p.m. • *CQCS*
- 5:30 p.m.-6:00 p.m. • *Infos II, Oracle, MRC, Guardian*
- 7:15 p.m. • *Cocktail Reception & Banquet*

**THURSDAY, November 21**

- 8:00 a.m.-3:00 p.m. • *Registration*
- 8:30 a.m.-9:30 a.m. • *Moving Character-Based Applications to the X-Windows Environment*
- *System V Release 4 Function in DG/UX*
- *New Directions in Business Basic*

- 9:00 a.m.-1:30 p.m. • *Exhibits & Cafe open*
- 9:30 a.m.-10:30 a.m. • *Complimentary Coffee Break*
- 10:30 a.m.-11:30 a.m. • *Focusing on Optical Solutions*
- *A Simple Network: Then & Now*
- *Data General's Data Base Management Products for the Aviiion*
- *Business Basic Workshop*
- *Introduction to Bridges, Routers, Brouters, & Gateways*
- 11:30 a.m.-1:30 p.m. • *Closing Ceremonies of Exhibit Hall; Pizza Party & Prize Drawings*
- 1:30 p.m. -3:00 p.m. • *Operating Systems Roundtable*

# Data General • Buy • Sell • Trade

**Processors:**

MV40000 32MB	SAVE \$
MV30000 Model 1	Call
MV30000 Models 2,3,4 CPU upgrade	Call
MV20000 Model 1 16MB	SAVE \$
MV20000 Model 2 16MB	SAVE \$
MV20000 Model 1 to Model 2 upgrade	SAVE \$
MV15000 Model 20 8MB	SAVE \$
MV15000 Model 8 to Model 20 upgrade	SAVE \$
MV15000 Model 10 to Model 20 upgrade	SAVE \$
MV10000 4MB Meter high cabinet	\$3,500
MV8000-II 8MB Meter high cabinet	2,500
MV9500 8MB AOS/VS II	47,000
AViiON All Models	SAVE \$
MV8000 Model 9300	950
MV7800 4MB 16 slot chassis	2,100
MV7800XP 4MB	7,500
MV4000 2MB	700
MV4000DC 2MB, 120MB, floppy	1,200
MV2000 Enhanced 4MB 160 MB disk	3,200
MP100 8520-D	350
S-140 256KB Floating point	1,500
Desktops All Models	SAVE \$
S-120 256K 16 slot	550
S-280 2MB	1,900

**Processor Options:**

8997 Expansion chassis MV15, 20	\$5,000
8819 Second IOC for MV10000	1,800
8762 Expansion chassis MV10,8,4,S280	3,500
8749 Battery backup for MV10000	1,100
8746-B Battery backup for 8762	
EXP Chassis	900
8704 Floating point unit MV8000	500
4543-B MCP1 8 Async 2 Sync DCH Ptr	1,900

4463-ZT USAM-4	\$275
4380 ISC-2 (Synch)	600
4370 IAC-16 RS232, 20MA, W TCB	1,350
4623 IAC-24 w/TCB-24	6,250
4367 IAC-8 RS232, 20MA Modem Cnt	850
4532-A ILC	2,900
4560 LAC-12	850
4608 10 Port term. serv	2,800

**Disk Storage Units:**

6161 147MB Disk subsystem	\$850
6236 354MB Disk subsystem	950
6239 592MB Disk subsystem	2,750
6329 120MB MV2000/MV1400	800
6363 160MB MV2000/MV1400	1,100
6491 322MB for MV2500 or CSS	2,100
6554 662MB for MV2500 or CSS	3,100
6581 500MB R.A.M.S. Disk	Call
6720 CSS2 1.0GB Disk subsystem	9,500
6685 1.0GB Disk Drive A/O	4,800
2351 Fujitsu w/BMX3	2,900
6061/6122 Zebra Disks or Parts	Offer
Zetaco ARZ and SKS subsystems	Call
Zetaco Laser Disk subsystem	Call

**Terminals:**

6165 D460 Monitor with keyboard	\$195
6166-X D410 Monitor with keyboard	140
6169-X D211 Monitor with keyboard	160
6391-X D214 Monitor with keyboard	195
6392-X D215 Monitor with keyboard	200
6393-X D411 Monitor with keyboard	165
6394-X D461 Monitor with keyboard	375
6500 D216 Monitor with keyboard	380
6682-A D217 Monitor with keyboard	395
6567 D412 Monitor with keyboard	475
6568 D462 Monitor with keyboard	795

**Tapes:**

6021 800 BPI new style	\$400
6026 800/1600 BPI Brown, FCC compliant	1,250
6125 1600 BPI Streamer, FCC compliant	500
6311 15MB Cartridge MV4 DC/7800DC	650
6341-A 1600 BPI Streaming Tape	3,500
6270 15MB Cartridge for Desktop	650
6299/6300 1600/6250 BPI Subsystems	2,900
6586-A Galaxy Tape	5,200
6590M 2GB Tape Backup add-on for CSS	3,700
Megatape 2GB Subsystem	Call
Kenedy 9400 w/ BMX2 Subsystem	Call

**Specials**

D 411 Terminal	\$160
CSS (SCSI) Disk & Tape Subsystems	Call

**International Computing Systems**

P.O. Box 343 • Hopkins, MN 55343

**1-800-522-ICSC**

**(612) 935-8112**

**FAX 612/935-2580**

**Memories:**

MV40000, All sizes
MV20000, All sizes
MV15000, All sizes
MV10000, All sizes
MV9500, All sizes
MV8000, All sizes
MV7800XP, All sizes
MV7800, All sizes
MV4000, All sizes
MV2000, All sizes

**Call for our low prices!**

Circle 35 on reader service card.

# Why retire the old MV?

## SYNOPSIS

*Your system is slowing down, but you simply can't afford the newest gleaming machines. Don't feel trapped into embracing technology's latest and greatest. Instead, think carefully about upgrades. You need a plan. Consider what you'd like, but buy what you need.*

by Dick Mooney  
Special to Focus

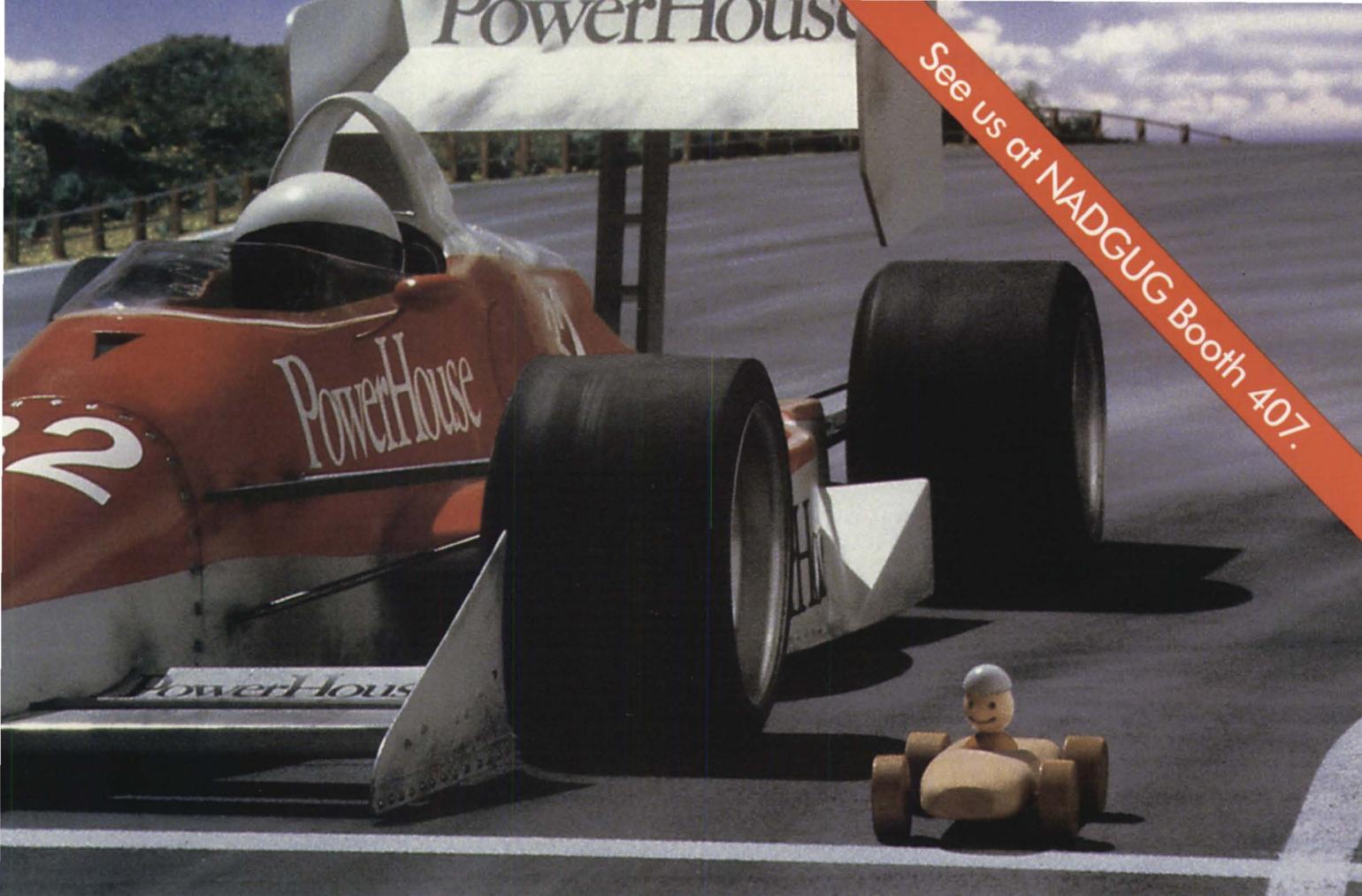
There have been many articles in *Focus* explaining the wonders of new Data General systems and their associated technologies. Quite often, the theme of the article is why you should buy this wonderful new stuff. I agree that there are good reasons to migrate away from the "old," obsolete MV (or older) systems. There are, however, many cases where the most cost-effective solution is to keep the old MV and just give it the proverbial shot in the arm. This article will address those cases.

So, why keep the old MV? Because you know the bear in the old cave. The new cave is unknown. You are familiar with your operating system. Your applications work, basically. You know your hardware, its limits, and its "personality." And before you asked it to do more than it was capable of doing, it did the job. Although your DG sales rep will disagree, the answer could very well be to upgrade to more applicable "old" MV hardware.

For more than 20 years, Data General

has been known for building some of the best hardware in the business. As a result, the used DG industry has grown to multi-million-dollar proportions. And this growth has occurred in spite of numerous attempts by DG to make it go away. But after 20 years it is probably safe to say it's here to stay. Those of us who stayed in this business have done so because we believe that DG bends some of the best iron in the industry. Why else would we have dealt with the infamous DG attitude toward third-party vendors?

What you have then is a system that is probably a great machine with some performance problems, and a huge industry that survives by addressing those problems. It would be impossible in 1,500 to 2,000 words to address all the performance problems you may be experiencing, so I will attempt to provide a rather broad overview of common problems and resolutions we encounter fairly regularly. I certainly don't mean to imply that keeping the old MV is always the answer. It's not. But not everyone has the luxury of being able to jump on the technology bandwagon. This article is intended for that audience.



See us at NADGUG Booth 407.

# NO CONTEST.

In the race for performance, no other application development environment can keep up with the unparalleled speed of Cognos' PowerHouse.<sup>®</sup>

Because the PowerHouse application development environment is tightly integrated with Data General databases and file management systems. So the applications you create run with maximum speed and performance. And beat anything else hands down.

And for multi-vendor and UNIX environments, Cognos StarBase<sup>™</sup> beats any other portable RDBMS. Also hands down.

No wonder PowerHouse is the most widely installed application development environment for Data General systems.

So try using some real tools, not toys, for application development. For more information, call 1-800-4-COGNOS. In Canada, call 1-800-267-2777.

**COGNOS<sup>®</sup>**  
**Real Tools. Not Toys.**



U.K. +44 344 486668 • France +33 1 47 75 07 78 • Germany +49 69 666 6802 • The Netherlands +31 3402 49199 • Belgium +32 2 725 1042 • Sweden +46 8 752 7795  
Spain +34 1 556 0401 • Australia +61 2 437 6655 • Hong Kong +852 892 0567 • Singapore +65 220 3248 • Japan +03 5391 2400 • Latin America +404 471 0885

© 1991, Cognos, Incorporated. Cognos and PowerHouse are registered trademarks of Cognos, Incorporated. The other trade names referenced are registered, trademarked or service marked by their respective manufacturers.

Circle 6 on reader service card.

In the last few years, I have seen a pattern to the kinds of complaints and problems that customers have with their MV family systems. These fall into four categories:

- 1) Storage space exhausted
- 2) User connection limits
- 3) Backup requirements
- 4) Throughput slowdown.

The most common issue we have come across is a need for more and faster disk storage. The basic architecture of Data General systems is such that disk upgrades generally are relatively simple. As mass storage technology has advanced, the speed of disk subsystems has increased drastically, the physical size has diminished, and the per-megabyte cost has come down noticeably.

The cost associated with upgrading disks varies dramatically. As an example, if you currently have a pair of DG 6236 Argus drives, you have three basic options:

- 1) Add more 6236 drives
- 2) Switch to larger capacity/higher performing DG drives
- 3) Switch to "emulating" drives.

# The most popular DG Color Graphics Terminal Emulator for IBM Micros now includes **NETWORK SUPPORT!**

EMU/470's  
newest release,  
Version 3.1,

## EMU/470

Files; Foreign  
Keyboards and  
Character

provides significant capabilities and enhancements, to include: Network support, complete emulation for all DG terminals; support for all graphic adaptors, including compressed mode to 135 columns on VGA, EGA, MCGA, CGA, and Hercules cards; both text and binary file transfers plus XMODEM, YMODEM, and Kermit protocols.

Plus numerous Bonus Features:  
Built-in System Diagnostics;  
Command Language and Script

Support including Code Page 850; Graphics on IBM Proprinters and HP Laserjets; 70+ Macro Keys, Auto Dial & Logoff; Unlimited Configuration Files; and complete Mouse Compatibility.

Rhintek offers a comprehensive line of products spanning the entire Dasher Terminal Line, priced from \$95 to \$249. We offer volume discounts and unlimited free technical support.



**Rhintek, Inc.**  
DG Terminal Emulators since 1983.

P.O. Box 220 Columbia, Maryland 21045  
VISA and MC Accepted 301-730-2575

**See us at NADGUG, Booth #525**

Circle 49 on reader service card.

The cheapest way out, if space instead of performance is the issue, is to add another pair of 6236 Argus drives. On the used market this will cost you somewhere around \$800 to \$1,200 each. Switching to 6239 592 MB Argus drives will run around \$2,700 to \$3,800 each.

For a little more money, you could go to the CSS-style disk subsystems. Because these are harder to find they cost more, but will give you better performance and more storage in less physical space. The cost of a CSS with a pair of 662 MB SCSI drives will be in the area of \$11,000 to \$16,000.

The most expensive, although highest-performing solution, is to go to the emulating products. These products use a controller that "emulates" the Data General DPJ device driver, and uses industry standard disks and chassis. These products cost more but will give you extremely high performance.

The options available to you for disk upgrades are many and varied. Since price increases as dramatically as performance, you should give serious thought to where your mass storage really needs to be improved, and how much it needs improving.

The second most common upgrade we have seen has been to add user connections to the MV. As a rule, if you just need more ports, the upgrade is simple and painless. Plug in another IAC or ATI, regen the system, and you're done. An IAC-16 should cost in the vicinity of \$900. However, this may be the time to consider a network. In doing so, you will be able to connect your PC, DEC, etc., hardware to each other and truly share resources. This type of upgrade can be complex and expensive due to the interaction between hardware and software, but quite often it is an excellent choice. The key is to have a long-range plan.

As data bases have increased, and you have done your disk upgrades, you may

find that your backups (daily, I hope) are taking a long time. Is unattended backup the solution? There are numerous products available today from Data General and many others. Sometimes adding 8 MM, 2 GB tape can be a part of the disk upgrade, if you go to CSS-style drives, or some of the emulating disks. However, you can add this technology to just about any MV in a variety of ways. You should plan on spending about \$5,500 to \$13,000 depending on your specific hardware configuration. When you consider the cost of labor to perform 12 to 15 reel backups every day, the price really is not all that high.

The most difficult issue to resolve is slow throughput. Since the system software interacts with so much of the hardware in so many different ways, determining the root cause can be difficult. The best way to approach throughput problems is to keep a log of what happens when it is at its worst. Some of the things to consider are:

- What applications are running?
- How many users are logged in?
- Is there a noticeable increase in disk activity?
- Does it show up more often when printing?
- Did it become more noticeable after adding a new application?

Once you have some background information, make some phone calls. There are numerous third-party companies who have tech support people with years of DG experience. Talk it over with them, and get some ideas of what to try and/or watch.

Resolving this type of problem could be as simple as adding a memory, or as complex as upgrading to a more powerful CPU. I have rarely seen a situation where one simple upgrade resolved all the issues. Here is a typical situation:

The customer in question was running AOS/VS on an MV/4000, with 8 MB of memory, a pair of 6236 Argus drives, 2 IAC-16s, and a 6300 tape drive. When he went over 27 users, the system slowed down drastically, and the disk activity increased substantially. He needed to add another 8 users, his disk space was 75 percent used, and he was spending about 2 to 2.5 hours a day backing up.

After monitoring what was happening,

he found it was at its worst when he had high CEO use. One recommendation he received was to buy an Aviiion and convert to Unix, or upgrade to an MV/9500. Both of these options were far beyond his budget.

The solution was to convert to an MV/10000, enabling him to use his existing memory, and add an additional 16 MB. We also added another IAC, and con-

verted his disks to 6239 592 MB Argus drives. We added an 8 MM tape drive running with a Pertec interfaced controller. The final result was a substantial increase in throughput, partially due to the increased memory and partially to the increased "crunching" power of the system. He doubled his disk space and solved both the user connection and backup problems. Our field service division took care

## YOU NEED DATA GENERAL AND DEC EQUIPMENT. YOU NEED IT NOW. YOU NEED IT PRICED RIGHT. AND IT HAS TO MEET YOUR SPECIFICATIONS.

### DATA GENERAL

#### CPU'S

MV 20000 Mod 1 & 2 ...	CALL
MV 15000 .....	CALL
MV 10000 w/AOS/VS .....	\$14,900
MV 10000 .....	\$7,000
MV 7800 XP w/4 MB .....	\$9,900
MV 7800 w/4 MB .....	\$5,500
MV 4000 .....	\$1,900
MV 2500 .....	\$17,500
MV 2000 .....	\$2,900
S/280 .....	\$2,900
S/140 .....	\$2,200
Nova 4X .....	\$1,600
Desktop Systems & Peripherals .....	CALL

#### DISK & TAPE

MV 2000 Disks and Tapes .....	CALL
6239 592 MB S/S .....	\$5,900
6236 354 MB S/S .....	\$2,675
6161 147 MB S/S .....	\$1,500
6160 73 MB S/S .....	\$1,200
6299 6250 BPI Tape ...	\$9,500
6125 Tape S/S .....	\$795
6026 Tape S/S .....	\$1,750

#### MEMORY

MV15 & MV20 32 MB .....	\$16,500
MV15 & MV20 16 MB .....	\$8,500
MV15 & MV20 8 MB .....	\$3,900
MV4 & MV10 8 MB .....	\$2,500
MV4 & MV10 4 MB .....	\$1,600
MV4 & MV10 2 MB .....	\$650
Memory For All Other DG Processors IN STOCK	

#### CRT's & PRINTERS

BP 1500 Printer .....	\$8,900
4374 Printer .....	\$5,000

#### CRT's & PRINTERS Continued

B1000 Printer .....	\$3,900
B600 Printer .....	\$2,200
B300 Printer .....	\$1,450
D461 CRT .....	\$475
D460 CRT .....	\$325
D411 CRT .....	\$395
D410 CRT .....	\$275
D462 CRT .....	CALL
D216 CRT .....	CALL

#### COMMUNICATIONS

IAC/16 .....	\$2,400
IAC/8 .....	\$875
ATI/16 .....	\$400
AMI/8 .....	\$200
LAN Controller .....	\$3,500
LAC-12 .....	\$1,500

### DEC

#### CPU'S

MicroVAX II, III .....	CALL
KA630 w/ck .....	\$2,500
11/785 XAAE .....	\$9,995
11/780 XAAE .....	\$1,995
11/750 XAAE .....	\$995
11/730 XAAE .....	\$500
11/44-DA .....	\$1,695
BA23-A .....	\$595
Rainbow PC IOOA .....	\$295
KDJIBB .....	\$3,250
KDJIBC .....	\$2,000

#### DISK & TAPE

RLV12 .....	\$495
RA60-CA .....	\$2,500
RA81-AA .....	\$2,995
TK70 w/contr., new ...	\$5,800
TK50/TQK50 .....	\$2,495
RA82 .....	\$9,500
TSU05-AA .....	\$3,995

#### DISK & TAPE Continued

TSV05-AA .....	\$3,995
CDC 9715-160 .....	\$1,500
Cipher 880 .....	\$950
TU80-AA .....	\$950
RM05 .....	\$500
RX02 .....	\$295
UDA50-A .....	\$450
Kennedy 9600 .....	\$3,295
KDB50-A .....	\$5,500
Fujitsu 2351A .....	\$2,000
Emulex SC03/BX .....	\$295
XT2190 (MAXTOR) ...	\$1,395

#### MEMORY & COMM

Deuna-AA .....	\$500
DELQA .....	\$2,200
DELUA-M .....	\$3,800
DHQII-M .....	\$1,275
DZQII-M .....	\$350
MS750-CA .....	\$100
MS650-AA .....	\$1,400
MS630-CA .....	\$2,250
MKII-CE .....	\$300
Dequna w/cab kit .....	\$500
Emulex CS02 .....	\$575

#### CRT's & PRINTERS

B600 .....	\$1,995
B1000 .....	\$3,995
LA50-RA .....	\$295
LAIOORA .....	\$425
LA120DA .....	\$795
LA210-AA .....	\$795
LQP02 w/SF .....	\$400
LK201-AA .....	\$100
LP25 .....	\$995
LP26 .....	\$1,995
VTIOO-A .....	\$100
VT102 .....	\$125
VT220A/B/C .....	\$300
VT320A/B/C (new) .....	\$415
VT240A .....	\$750

### LARGE SELECTION OF EARLY-MODEL EQUIPMENT

"THE SOLUTION"

## SECURITY COMPUTER SALES, INC.

MINNESOTA  
PHONE: (612) 227-5683  
FAX: (612) 223-5524  
622 ROSSMOR BUILDING  
500 N. ROBERT STREET  
ST. PAUL, MN 55101

ARIZONA  
PHONE: (602) 861-0165  
FAX: (602) 861-0313  
11426 N. CAVE CREEK RD.  
SUITE E  
PHOENIX, AZ 85020



Circle 52 on reader service card.

# Data General Professional Services

- ✓ Consulting
- ✓ Custom Software
- ✓ Performance Analysis
- ✓ Software Conversion

*Don't you deserve the best?*

**Data General**  
Systems Engineering

Call 1-800-DATA GEN

**FREE trial Software Available -- Call TODAY!**

Circle 19 on reader service card.

## DATA GENERAL

BUY • SELL • TRADE

### PROCESSORS

AViiON, Full line .....	SAVE\$\$
MV9500 .....	SAVE\$\$
MV2000 Mod 1 .....	\$32,900
MV15000, MOD 8 .....	14,900
MV2500 8MB Mem, 322MB-H/D LAC 12 .....	15,900
MV7800XP 4MB Mem, complete w/chassis .....	5,500
MV10000 or S280 w/BMC .....	2,900
MV2000 MOD II 4MB Memory, 160MB H/D .....	2,900

### MEMORIES

AViiON, All Memories .....	SAVE\$\$
8990E 32MB MV20/MV15 Memory .....	\$11,900
80108 32MB MV9500 Memory .....	19,900
8942 16MB MV2500 Memory .....	5,900
8940 10MB MV7800XP Memory .....	5,500
8928 8MB MV2 Mod II Memory .....	1,900

### DISK DRIVES

AViiON 1.2GB SCSI .....	\$2,900
6541-A 1.0GB AViiON SMD .....	3,500
6554 662MB Disk Drive .....	3,500
6491 322MB Disk Drive .....	2,500
6239 592MB Disk Subsystem .....	2,500
Fujitsu 2333 Disk Drive .....	950

### TAPE DRIVES

6590 2.0GB Tape .....	\$3,600
6299/6300 6250 BPI Tape Subsystem .....	3,900
6352 130MB Cartridge Tape Drive .....	1,900
6341 1600 BPI Tape Subsystem .....	1,900
6270B/6311 15MB Cartridge Tape Drive .....	250

### TERMINALS

6502 D462 CRT w/keyboard .....	\$395
6501 D412 CRT w/keyboard .....	350
6500 D216 CRT w/keyboard .....	275
6392 D215 CRT w/keyboard .....	185
6256 D460 CRT w/keyboard .....	195
6196 D211 CRT w/keyboard .....	159
Esprit 6310 CRT w/keyboard .....	190

### PRINTERS

4599 2000 LPM Band Printer .....	\$9,900
4364 600 LPM Band Printer .....	1,700
6215 Dot Matrix Draft Quality, 250 CPS .....	790
Prontronix P600 Serial .....	2,400
QMS Magnum 3000 .....	650

### COMMUNICATIONS AND CONTROLLERS

AViiON Terminal Servers .....	SAVE\$\$
4623 IAC 24 .....	\$5,400
4626 LAC 32 w/TCB .....	3,200
4532A LAN Controller .....	2,900
4370 IAC 16 .....	890
4560 LAC 12 .....	890

### DATA GENERAL COMPATIBLES

BMX 1 Controllers .....	\$950
BMX 3 Controllers .....	2,100
Fuji 2351 Eagles .....	950
Fuji 2361 Super Eagles (un-used) .....	1,490

of the hardware installation, and the entire upgrade was done in a day. Total cost, including shipping and installation, was about \$25,000.

While the customer did not end up with state-of-the-art technology, he did resolve his existing performance problems. He was one of those users who sometimes finds himself in limbo—DG wants him to move to the latest and greatest (and so does he), but the budget won't allow it.

Slow throughput problem resolution usually falls into the category of a major upgrade. As a result, there are many factors to consider. When faced with switching to a new CPU type, you should consider the many benefits of state-of-the-art technology. A large number of DG upgrade offerings include AOS/VS II licenses. This may be beneficial to you. Converting to open systems platforms like Aviiion also may offer real benefits. The ultimate decision should be based on what you need as opposed to what you would like. Keep in mind that staying with "old" MV technology can be an interim step. For example, if you are contemplating a disk upgrade, and think you may end up with Aviiion in the future, consider CSS disks. They are supported on the Aviiion.

Overall, the MV is an exceptional product. Giving it up just because it is not state of the art seems a little absurd. If you think you need an upgrade, I suggest the following steps:

- 1) Determine the cause of your particular problem
- 2) Establish a long-range plan
- 3) Find a solution to the problem that fits into that plan.

A couple of years ago, Data General salespeople were seen with buttons that read "MVs are forever." Forever is a long time, but MVs should be with us for quite a while. There may be no need to get rid of the old MV. After all, we have the technology. We can make it better.  $\Delta$

*Dick Mooney has 20 years experience working with Data General hardware, was a designer of the original Zebra disk drive, and is currently the engineering and new products manager at Hanson Data Systems, Inc., in Marlboro, Massachusetts. He may be reached at 508/481-3901.*



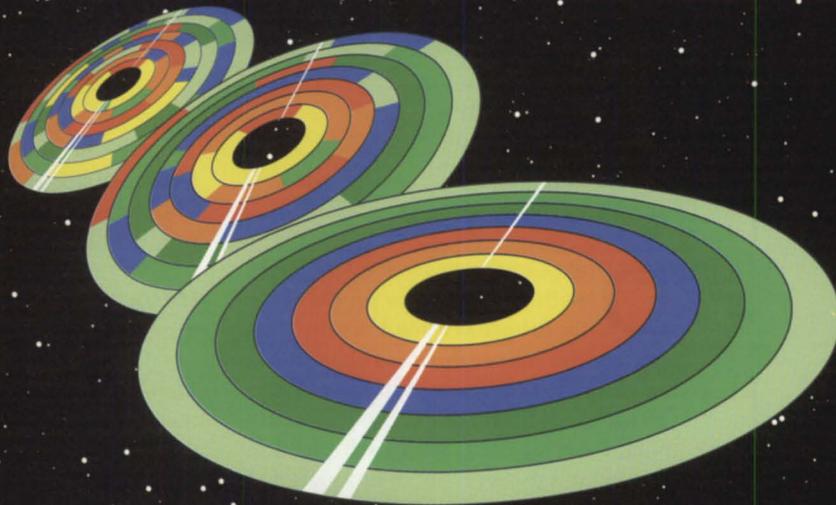
**COMPUTER WHOLESALERS**

3246 Marjan Drive 800/229-2897 404-455-4542  
Doraville, Georgia 30340 FAX 404/457/5841

Circle 9 on reader service card.

**To Boldly Go  
Where No One  
Has Gone Before**

**DISK\_PAK™ OnLine!™**



**Now You Can Optimize Any Disk With All Systems GO!  
No Downtime Required.**



**Call Today For Details 1-800-477-5432**

P.O.Box 16 \ Salina, Kansas 67402-0016 \ Phone: (913) 823-7257 \ FAX (913) 823-6185

Circle 28 on reader service card.

# Scouting report

## SYNOPSIS

*Strengthening the Eclipse MV software lineup are new products like Data Center Management and file sharing, Infos enhancements, and new revisions of AOS/VS Classic and AOS/VS II.*

by Robin Perry  
Focus staff

**D**ata General has loaded the bases with new software products for the Eclipse MV line. Literally. This summer the Eclipse Business Unit toured the country with its new hardware and software products. The show featured a mock baseball field, with each position displaying a different set of products. Joe Mettee, product marketing manager for the Eclipse Business Unit, reports that the show earned Data General favorable publicity among the trade and business press—including a picture of Data General President and CEO Ronald L. Skates and Divisional Vice President Marketing for the Eclipse Business Unit Dave Ellenberger on the cover of *Electronic News*.

The Eclipse Business Unit will continue adding to its software and hardware lineups. A new rev of AOS/VS II will be announced this month. The next AOS/VS Classic revision is scheduled for early 1992. In the following interview, Mettee offers a glimpse at new software products that will soon be available for the Eclipse MV. Some of the products will be announced at the NADGUG 91 conference in Denver. Mettee invites anyone attending the con-

ference to stop by the Data General booth to obtain more information, or to see a product demonstration.

**FOCUS:** What new products were on display at the All Star Road Show?

**Mettee:** We had CEO Object Office and the new Apple Connectivity products, in the "right field" we had PC connectivity and object-oriented stuff, [in] "center field" we had Data Center Management, and [in] "left field" we had new Ingres tools and development products. Data Center Management was always swamped. Center field was a very popular place to be.

**FOCUS:** Will you have the same setup at the Data General booth during the NADGUG conference?

**Mettee:** No, it will be a different setup entirely.

**FOCUS:** Can you tell me more about the products in center field: Data Center Management and file sharing?

**Mettee:** Yes. The two main products were the Data Center Management, which is coming with VS rev 2.10, which we will

probably announce out at the NADGUG show, and the file sharing—the ability to share files between multiple MVs, which will also be part of VS II rev 2.10.

Data Center Management is software that we've written that runs on an Aviiion workstation and allows you to manage multiple computer systems. I can say that instead of multiple MVs, you can manage practically anything on it. It hooks between the Aviiion, then you connect the Termserver to it, then you can connect up to 10 MVs on the Termserver. If you wanted to connect more, you put another Termserver box on it. Then it allows you to manage each system in its own window. So you can have a central operator and keep tabs on everything that's going on on multiple systems from a single location.

File sharing is the ability to have multiple MVs access the same files or files on a single MV. Similar to the way the MRC allows multiple systems to access files, you will now be able to do that in a LAN environment.

**FOCUS:** What other new software products are coming out for the MV?

**Mettee:** We recently completed an Infos survey, and one of the most often asked for areas were better backup restore and recoverability. That is what we are focusing on for the next revision of Infos. Improvements to the Iverify area will be down the road. Generally, making sure that your data base maintains the proper level of integrity.

We're certainly working to enhance our PC connectivity products. We just announced the Apple connectivity products at the All-Star Road Show. We'll be adding more Apple products—the Apple Data Access language will be coming soon. We'll be adding Netware services to Novell—just generally keeping up with the standards at whatever level in PC connectivity, which is a large part of our overall strategy.

We have updates to languages coming in. We will bring VS/Cobol and ICobol up to the 85 standard, and we're bringing C up to the ANSI standard.

Sybase is in the process of porting to the MV. Oracle will be doing Version 7, Cognos is bringing in the latest version of Powerhouse, so those are all new. In general, we are continuing to work closely

with the partners we have in third-party software like Wordperfect, Oracle, Cognos, and Ingres.

**FOCUS:** The EBU has a policy that high-end product cycles are three years or less, and mid-range product cycles are two years or less. How does this affect the time on testing and research that you need to assure a product is ready to bring to market?

**Mettee:** Our announced product goals are two years on the mid-range and three years on the high end. We try to drive to more aggressive schedules internally, but we publicly announce two and three years.

To answer your question, you have to break it down into two areas and look at the mid-range, or the two-year product cycle, and realize that those products are all based on the WASHI chip. One of the



## ProGUARD

**BECAUSE YOUR  
PROGRAMS NEED THE  
SAME PROTECTION THAT  
YOU APPLY TO USERS**

**The AOS/VS Program Control System  
from the developers of GUARDIAN,  
the AOS/VS access security standard.**

- ProGUARD profiles can control:
  - Who can use a program, and what privileges are needed.
  - The time windows when the program may be executed.
  - If the program should be terminated when inactive.
  - Whether the program is allowed to run from a modem line, over a network, or in a batch queue.
- Invalid program execution attempts are automatically aborted BEFORE they can cause damage.
- Ensures that illegally modified programs will not run.
- Creates a detailed log of all program execution attempts, including who ran it, where, when, and for how long.
- Works with any program, no source code is needed.

**DataLynx** • 6659 Convoy Ct. • San Diego, CA 92111  
(619) 560-8112 • FAX (619) 560-8114

**Le Software Man** • Box 545 • London N78DF U.K.  
071-354-8414 • FAX 071-226-2015

**See us at NADGUG, Booth #411**

Circle 21 on reader service card.

things we told customers when we brought out the WASHI chip was that it would mean shortened development times, improved reliability for lower cost of ownership, and quicker time to market for new products. Since they all are based on the WASHI chip, the thing that you don't have to do is start over every time you develop a new MV.

We have laid a foundation with a single-chip MV. We're constantly working with Hitachi, the chip vendor, refining the process. In a sense, everything is done before in testing your new products, so you can have a new design cycle. You don't have to test out that new CPU, you have to test out that new system design. In that area, it really hasn't reduced our time at all. We still have to go through a full, complete set of system testing diagnostics, a full set of regression testing. It's just that you're finding less problems because you didn't re-design the CPU.

At the high end, you've got a different condition. You have to start with a clean sheet of paper for that CPU, and what you

think is the best technology in the timeframe you have to deliver. What has changed is that the development tools that are available today are far superior to ones that were available only a few years ago.

That means we can do more simulation because the time to write the program design is shorter, and you can simulate more areas of the system. The systems today have more simulation time going into them than any system we had in the past. And that makes for a reliable design and a shorter debug phase.

**FOCUS:** With a 20 percent price/performance improvement each year, why buy an MV now?

**Mettee:** That's always true in the computer industry. If you wait for the latest and greatest, you'll never buy anything. That's been true since the early days.

Why buy now? How about the case where you're a new customer? You don't have an MV. Last year, 50 percent of our

VARs' business was to new first-time users, so obviously, they needed a computer to run those applications.

And what about the guy who already has an MV; why buy now instead of waiting? Again, you can always wait. The faster the CPUs get, the better the price/performance, but in the meantime, there could be a great savings for you. The cost of ownership of the new WASHI products is substantially less than things like MV/10000s and MV/4000s. You can replace a 2.5 MIPS MV/10000 with a 7 MIPS MV/9600 and dramatically lower your monthly maintenance costs.

Another thing a lot of customers have done is consolidate a lot of systems—taking an MV/4 and MV/10 and replacing them both with an MV/96 or an MV/30000. So your operational costs go down, your cost to run that in terms of electricity and cooling go down, and your monthly maintenance goes down. So there are savings there. And there are other people who have run out of cycles. They need more computing power. Δ



# DIGITAL DYNAMICS INC.

## BRINGING NEW UTILITIES TO THE DG MV MARKETPLACE SINCE 1980

### D:drive

Asynchronous LAN that allows your PC's to access your MV's disk drives.

### MULTI VIEW Windows

Run up to 8 programs simultaneously on the same console line. Hotkey between your MV programs.

### OpCon<sup>8</sup>

Be online on up to 8 different CPU's at the same time. Uses an intelligent 8 port communications board and PC software.

**SEE US AT NADGUG • BOOTH 316**

DIGITAL DYNAMICS, INC. • 3055 Plymouth Rd. • Ann Arbor, MI 48105 • (313) 995-2400

Circle 27 on reader service card.



## SERVING YOUR NEEDS WITH THE SUPPORT TO BACK IT UP.

When New or Used DG Equipment is your need, no one can serve you better than B.L. Associates. Along with a wide variety of compatibles from Zetaco, Dataram and SCIP, we offer competitive pricing and service that's prompt and friendly.

We also deliver the unexpected . . . 6 live New England Lobsters shipped *FREE* with your order of \$1000 or more.

So when you're in the market, have B.L. Associates serve your DG or compatible order and don't forget the lobsters.



A S S O C I A T E S

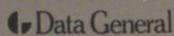
D.G. HARDWARE AND ALTERNATIVES

145 WEBSTER STREET, SUITE A, HANOVER, MA 02339

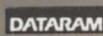
TEL (617) 982-9664 • FAX (617) 871-4456



AUTHORIZED STOCKING DISTRIBUTOR



AUTHORIZED SYSTEMS INTEGRATOR



AUTHORIZED DISTRIBUTOR

Circle 4 on reader service card.

## Why SNMP?

### SYNOPSIS

*Distributed, large, or multi-vendor TCP/IP networks can all benefit from centralized network management. The growing movement toward SNMP is supported by a slew of software and systems vendors.*

by Dr. Katherine Jones  
Special to Focus

*(Note: Last month (Focus, Oct. 91, pg. 20) the author began a discussion of SNMP (simple network management protocol) including a technical overview of what SNMP is and what it does. This month's article delves into the "how" and "why" questions regarding SNMP.)*

SNMP is a "stateless" transaction-oriented protocol. This means there is no particular state or sequence of events the protocol must go through to operate. This allows for direct querying of the entities across the network even if that entity goes down.

SNMP network management operations are modeled as request/response transactions between the network manager and the agent across the network. Activity relating to network management is usually initiated by the manager (the software product, not the human administrator). However, when a significant event affecting that agent takes place—such as a link or router going down, or a computer reboot—the agent initiates a "trap" and notifies the network manager.

The decision to keep the number of traps generated by an agent to a minimum allows the network administrator to control the amount of traffic on the network. In addition, however, vendors can define traps for other network events important to their product or that they perceive as vital to the network in general.

Because SNMP uses the user datagram protocol (UDP), part of the TCP/IP protocol suite, SNMP has low network overhead when making queries. Hence, it is an inexpensive way of gathering data across the network.

### Managing your TCP/IP network

Data General distributes an SNMP-based network manager that runs on an Aviiion workstation. Called "EYE\*NODE," this sophisticated product developed by Digital Analysis Corporation gives the network manager the capability to monitor, test, diagnose, and correct network activity on a local or wide area TCP/IP

network, in which attached devices implement the SNMP protocol. Such devices include other Aviiions, Eclipse MVs, and any PC, terminal server, bridge, router, or brouter that has a standards-based SNMP.

EYE\*NODE also provides the ability to manage the network from a central location or at multiple sites. Traps (SNMP alarms and alerts) from the managed nodes and devices on the network can be sent to one or more management stations.

The EYE\*NODE product line, all available from Data General, consists of two versions of an SNMP-based network manager: EYE\*NODE (which includes an embedded Ingres data base), and EYE\*NODE/RT (which does not offer data base support); SNMP agents for Aviiion systems running DG/UX 4.3X, available individually and through site licenses (an "agent" has to reside in each system to be managed); a Novell LANtern MAC-layer monitor for protocol statistics; and Management Information Base (MIB) extensions to allow other vendors' SNMP devices (e.g., 'cisco routers) with proprietary MIBs to be managed by EYE\*NODE.

Data General will provide SNMP agents as part of the TCP/IP product suite in revision 5.40 of DG/UX and in revision 1.10 of AOS/VS II TCP/IP. EYE\*NODE works with both these Aviiion and MV agents over ethernet (IEEE 802.3) and token ring (IEEE 802.5) for local area network management, and X.25 for managing across wide area networks.

EYE\*NODE allows the network manager to monitor and control a TCP/IP network and all SNMP-based devices on it from any Aviiion 300 or 400 series workstation. When used on a LAN with a LANtern LAN analyzer (available from Data General), EYE\*NODE can alert the administrator to such events as broadcast storms, excessive traffic and collisions, malfunctioning transceivers, and improperly installed cables.

### Vendor-supplied MIBs

The good news for system and network managers is that vendors are usually most willing to supply both SNMP-compliant and readable text versions of their MIB extensions. EYE\*NODE has a compiler

through which these proprietary MIBs can be integrated with those already supported. MIBs available today from Data General are capable of managing products by Synoptics, 'cisco, Proteon, and the Novell LANtern sub-Mac layer monitor.

### Who needs SNMP management?

Anyone with a network using TCP/IP can benefit from SNMP. Some of the clearest needs are described here:

*Large TCP/IP networks:* those businesses with either a large number of workstations, or several MV or Aviiion servers, can benefit from centralized network management. The actual number of systems, either workstations or servers, is not so much the issue as the ability of the network or system administrator to manage the number of systems. Whenever centralized management would make that job easier, an SNMP manager is a good candidate.

*Distributed TCP/IP networks:* Whenever networks, regardless of size, are distributed over a wide geographical area, from a college campus to another hemisphere, a product that can monitor and control the remote systems is desirable. In this instance, one may have as few as two MVs running AOS/VS II TCP/IP—but have a need to know the status of the remote one and the ability to control it.

*TCP/IP multi-vendor networks:* Because of the standard protocol SNMP, many managers can monitor and control any SNMP device—both hosts made by other vendors and those network devices like bridges and routers that have SNMP. Thus, an SNMP manager is a solution for those environments where multi-vendor computers that contain SNMP agents communicate over TCP/IP on ethernet or token ring local area networks, or X.25 wide area networks.

### Vendors with SNMP today

The growing movement toward SNMP management can be seen in the numbers of vendors participating in the Interop SNMP interoperability demonstrations. In its first year (1988), the SNMP demo had 14 participants; in its second year, there were 25 vendors, including the majority

of major systems vendors. In 1990, about 50 vendors participated in the SNMP inter-manageability demonstration at the San Jose Interop '90 show.

The initial wave of SNMP vendors were small to medium-sized companies specializing in TCP/IP networking. Several key players, such as Sun Microsystems and Hewlett-Packard, participated in the Interop '89 demonstration, which served

to raise consumer awareness and interest in SNMP. Major vendors, including IBM, DEC, Data General, Hewlett-Packard, NCR, and Unisys, are now investing in SNMP management. Other vendors with products announced or in process include Prime, Proteon, Wellfleet, Cabletron, Vitalink, 'cisco, Synoptics, 3Com, TRW, Experdata, Chipcom, Cheyenne Software, and many more. △

## ONLY THE BEST FOR YOUR DG SYSTEM

### DISK & TAPE COMBO

High capacity disk plus cartridge tape backup both in a single chassis



#### DISK DRIVE

- Argus emulation
- High performance
- SCSI interface
- Compatible w/AOS/VS & AOS/VSII
- High reliability

#### TAPE DRIVE

- Cartridge tape 4mm or 8mm
- High capacity
- High reliability
- Fast access time
- Up to 2.3 GB/cartridge

Also available as separate disk or tape subsystems

### OPTICAL DISK DRIVE

With all the advantages of optical technology

- Erasable
- Looks like a Mag disk
- Random access
- Superb data performance



Also: Multi-function optical drive, both WORM and MO

### PRINTERS

Same as DG printers



#### BAND PRINTERS

300 LPM-1500 LPM  
DG Models 4595, 4596, 4598, 4599



#### LASER PRINTERS

6 PPM-26 PPM  
DG models 6474-6479

Also: Complete line of accessories and supplies for all Dataproducts and most DG printers

**NATIONWIDE INSTALLATION & SERVICE AVAILABLE**

*Your First Choice for DG Solutions*

**interscience**  
COMPUTER CORPORATION  
5171 CLARETON DRIVE, AGOURA HILLS, CALIFORNIA 91301

CALL (800) 627-2007

FAX (818) 707-1627

Circle 36 on reader service card.

*Dr. Jones is the senior product manager responsible for network management and TCP/IP product lines at Data General.*

by Doug Johnson  
Focus staff

# The last Nova

## SYNOPSIS

*Data General's once-numerous Nova is fading away like an endangered species. Is there any such thing as a classic in the Computer Kingdom, something that will stand the test of time? Perhaps not.*

An opening scene in Tracy Kidder's prize-winning book, *The Soul of a New Machine*, describes how upstart Data General Corporation in the earlier days memorialized its first successful computer. On display in the lobby of the company's Westboro headquarters sat "The First Nova," its screen blinking and glowing with the spectacular sales figures and profit margins of burgeoning financial prosperity.

Introduced in 1968 and thereafter appearing in a number of model variations, the Nova, in author Kidder's words, "had a simple elegance about it that computer engineers I've talked to consider admirable, for its time."

*For its time* is the operative phrase here. In the computer business what you produce today not only expands upon what you did yesterday and the day before, but

## Quiz

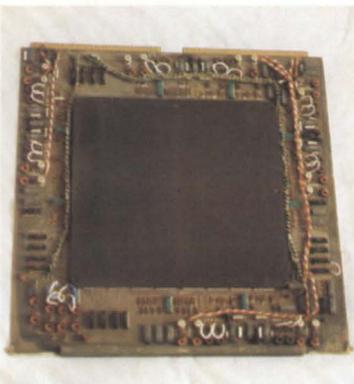
### Configuration:

- Original Nova
- 7-slot chassis
- Basic I/O w/RTC w/EIA option
- 4KW core board



*Original Nova, #262, still running with 4KW core memory*

Photographs by Heidi J. Makela



4K core board

- 1) What instruction is being displayed?
- 2) What address does the instruction reference?
- 3) At what address is the instruction stored?
- 4) What address is indicated by the switches?

*(Answers on page 35)*

## Recalled to life

by Doug Johnson  
Focus staff

The old computer was a sad, dilapidated specter of its former self; a forgotten machine, light bulbs burned out, switches broken. Rats had built nests inside a chassis damaged over the years by water, dust, mud, and neglect.

To the casual observer this was a worthless wreck, an outmoded relic from an equally obsolete era, but to former Data General Corporation employee Al Hill, it was an authentic treasure. This was a DG Nova, a first-year original from 1968, serial number 262. And after 23 years, Hill was determined that it would live again.

Hill is president of Hill Computer Consultants, Inc., in Washington, DC, but he may be rapidly developing as well into a dedicated computer collector.



## ParkPlace International

250 PARK PLACE  
CHAGRIN FALLS, OHIO 44022

### DATA GENERAL COMPUTER HARDWARE SPECIALISTS

**The Place to Buy, Sell,  
Lease Pre-owned and New  
Data General Micro-  
computers, Minicomputers,  
and Peripherals**

(216) 247-2650  
FAX (216) 247-2604

Circle 45 on reader service card.

**They laughed when I  
called for system  
maintenance and the  
system was still running.**

They stopped laughing when the technician replaced a part which was marginal.

Predictive software from NSTS gave me the information I needed to confer with my maintenance company and schedule a visit. They brought the parts they needed. The system was down for a very short period. Most importantly, we avoided 6 hours of IVERIFY.

Call NOW for FREE information that shows you how you can avoid system down time with predictive software by NSTS.

NSTS, Inc.  
4485 Highway 29  
Lilburn, GA 30247  
404 923-1383 Fax 404 923-3998

Circle 44 on reader service card.

it tends to shove those earlier efforts into obsolescence.

#### Achieving classic status

Drive a classic automobile and you can enjoy tooling around town in style. And you can savor basking in the envious stares of your peers. A 1965 Ford Mustang is a recognized beauty, a machine masterpiece you could still take out for a breezy jaunt down the highway. It still runs on gas. Certainly it uses today's roads, and it'll serve you just fine in its primary function—getting you where you want to go. You may even congratulate yourself on the timelessly splendid piece of hardware you have preserved from the junkyard.

A car 10 or 20 or 30 years old may still be a perfectly suitable way to travel, but can you say the same about a computer? Can a computer stand the test of time? Are computers even *meant* to? Anyway, the years just don't pass the same way. This different species of machine lives faster,

dies younger, and is wheeled out the door sooner, *much* sooner.

"The First Nova" is still there at DG headquarters, but not too many years from now that first Nova may also qualify as the last—like Martha the passenger pigeon, stuffed and displayed at the Smithsonian.

#### Going . . . going . . .

Data General's marketing department estimates that approximately 1,500 variously installed Nova machines are still out there. Of that total Data General still maintains about 500. Perhaps 500 or so receive third-party maintenance. The remaining 500 get no service at all.

"It's dead," says Charles Masoomian of Data Investors Corporation. His company in Hackensack, New Jersey, carries Nova systems and parts, but the old computer accounts for only a tiny percentage of the business. Some power companies up in Canada are still using Nova 3s as moni-

*Classic, continued on page 34*

"In the last six months I've been accumulating DG equipment," he says. Hill wanted to locate an old Supernova, the model that appeared just after the original Nova, but treasure quests don't always turn out as expected.

He ran across the Nova at a "junk dealer"—a DG used parts vendor—in Meriden, Connecticut. "He had two original Novas, and I had an old Desktop 10 that I didn't want," Hill says. "So we traded."

The battered machine arrived at Hill's northern Virginia home last July 30. There it was—7 inches tall, 19 inches wide, 22 inches deep, 7 slots, weighing 65 pounds. It was the first in a line that would include such models as the Nova 800, Nova 1200, Nova 2, Nova 3, Nova 4, and quite a number of variously configured versions in between.

#### Restoring a vision

Hill's fixup procedure took about 40 hours all told—not all that much time, he

thought—and cost him perhaps \$25 or \$30. But it was a labor of love.

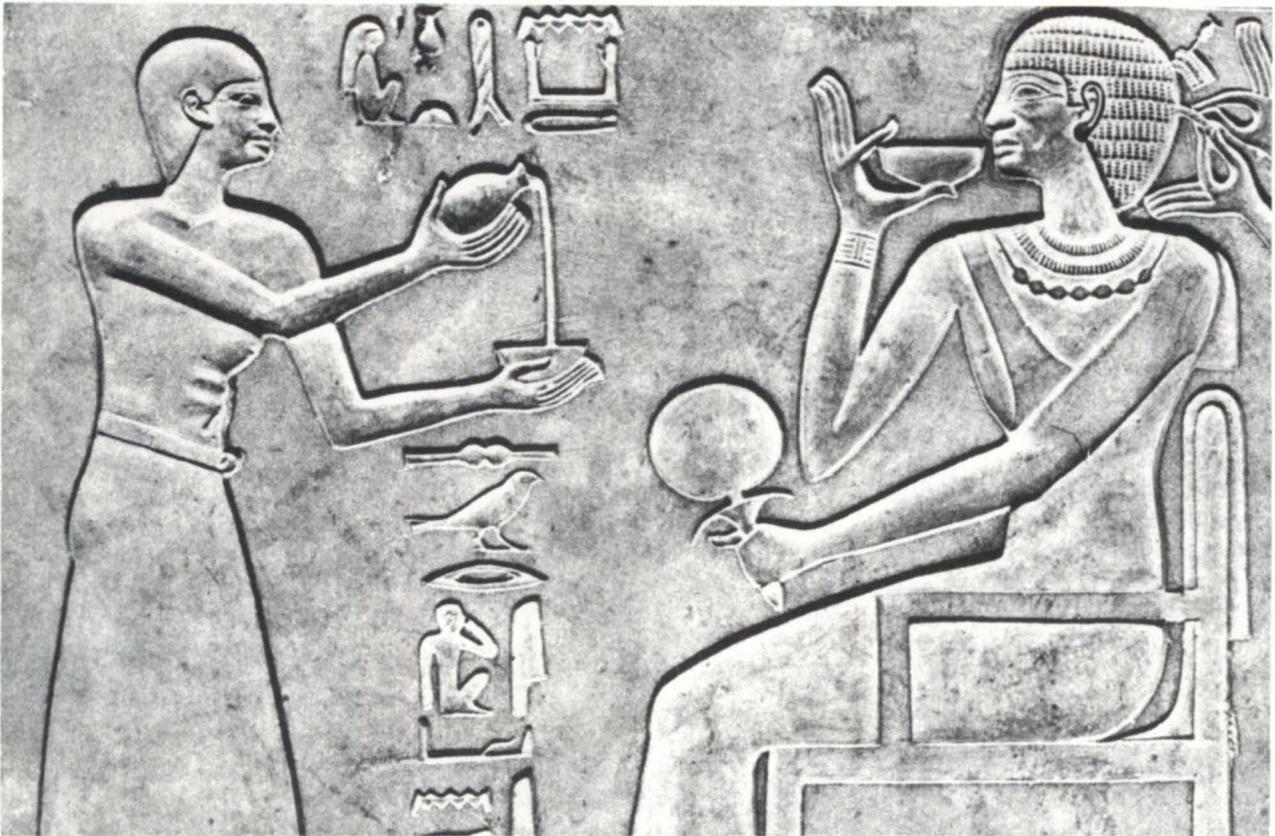
"I usually stay up a lot at night," he says. That time was spent "replacing bulbs, using Q-tips with alcohol to wipe off the dirt and stuff on the inside, just general-purpose cleanup."

Broken switches needed replacing, as well as some specially shaped lock nuts (rounded, and beveled on one side) to hold them in place. "It took me about four weeks to find a company that made those nuts," Hill says. He ran into the same problem with the light bulbs. Apparently only two companies in the United States still make them.

"I took off the front panel and scraped off all the old lettering and lines that were on there to divide up all the lights and everything," says Hill, "and replaced them with all new lettering and new lines." He used a 20-percent muriatic acid solution to clean the chassis of collected grease, dirt, and rust. Inside the machine, he used a horsehair brush to clean out dust, and

*Recalled, continued on page 33*

# HISTORICALLY SPEAKING



## NPA SERVES THE BEST ... FOR LESS...

- You have trusted us since 1979. Thank you. We still try harder for you.
- You have recommended us nationwide. We thank you again.

### **NOW IS THE TIME FOR THE REST...**

- To join us and be treated like a KING and pay ancient wages.

### **PLEASE CALL 1-800-USE-NPA4**

- Maintenance
- Disaster Recovery
- PCs & Networks
- Trade-Ins/Upgrades
- Leases/Rentals
- Sales
- Depot Repairs
- Wiring • Moves
- Equipment Buy Outs
- Software

**NPA**  
Systems Inc.

761 Coates Avenue  
Holbrook, NY 11741  
Phone: (516)467-2500 / Fax: (516)467-5609

Circle 71 on reader service card.

Recalled, continued from page 31

sprayed components with a deoxidizing compound.

**An earlier era**

What emerged from the cleanup was a vision out of time. "It looks like it just came off the showroom floor," Hill says. "I have one of the oldest operating DG machines."

The new/old Nova also represents a fascinating earlier era in electronic computing. "You can't find a machine today that will illustrate the basic concepts of computer programming like this one did, being 23 years old," Hill says. "This is the way we used to have to do it."

Hill called Data General's public relations department to find out how much the Nova sold for in 1968. It was the first system of its kind that was priced at under \$10,000.

The original Nova CPU was actually on two boards. A third board was the basic I/O board. The fourth board was 4 K words in core memory. "It has no disk drives and no tape drives, nothing like that," Hill says. There's no RDOS operating system, either. "Everything that I can load into the Nova comes either off my PC or off of my MV machine, downloaded over the serial port," Hill says. "And to download it, I have to key in a loader program that's about 16 words, which will read data and place it in specific locations in memory."

Hill tested the Nova with a program to generate prime numbers (the Sieve of Eratosthenes), written first for an MV/4000 with subroutines to emulate bit instructions (AOS/VS on the MV will accept bit instructions; the Nova won't). The MV ran the program in 30 seconds. After downloading the program via the serial port, the Nova ran it in 228 seconds.

"So if you look at the MV/4000 as being a 0.7 MIPS machine, and you look at the Nova as being a 0.1 MIPS machine," Hill says, "that's about the difference between running in 30 seconds and running in 228 seconds, a factor of seven."

Hill marvels at the simplicity of the Nova's boards. "If you look at a CPU board now in an MV machine or on a PC, that board is very highly populated, very densely packed," he says. "But these old boards, you can repair these boards by hand. You can *make* them by hand. The boards are very sparsely populated, and the chips that they used were almost all

bought off the shelf. Nothing was custom-made."

As for the core memory board, "it's like looking back in time," Hill says, "because *nobody* makes boards like this today."

**Collector's items**

Can it be said that the computer industry has been around long enough now that it's possible to have something that you

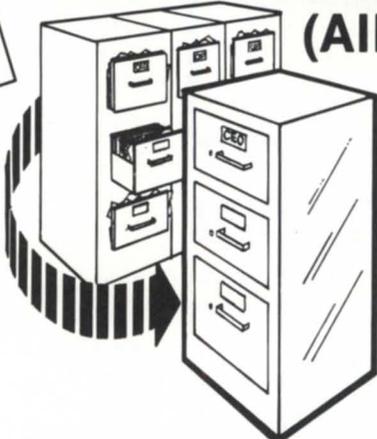
can call an antique? Maybe and maybe not, but the simple fact is that machines like the original Nova won't be around much longer for anyone to wonder about it.

"They are going to be gone, if they're not gone already," Hill says. "I was very fortunate, I thought, to get hold of this one. And the fact that it still runs, to me, is amazing. And it runs well." △

*The product CEO system managers and users have been waiting for.*

## ARChive Interface Module (AIM)

SEE US AT NADGUG  
BOOTH 218



**Compress CEO Documents with Immediate, On-Line Restoration**

**As a CEO public application:**

- Saves the system manager time by allowing users to restore documents, immediately.
- Saves disk space by compressing the files into an ARC library.
- Keeps CEO users happy by allowing them to restore their own documents.
- Works either with, or independently of the CEO archiver, and will restore documents previously archived to tape.

**Call, Write or FAX for AIM on a 30 Day Approval!**

**CORPORATE LICENSES AVAILABLE \***



**Data Bank Associates, Inc.**

ARC is a registered trademark of System Enhancement Associates, CEO is a registered trademark of Data General Corp.

20010 Century Blvd., Suite 104  
Germantown, Maryland 20874  
Telephone (301) 540-5562  
or FAX (301) 540-8105




\*Must also purchase a license for ARC.

Circle 14 on reader service card.

## Need to make some connections?

Call TLC,  
the MV Communications  
Experts

Specializing in:

- AOS/VS (II) Communications
- PC Integration
- E-Mail
- Custom CEO Integration
- Custom CEO Gateways
- PC Wide Area Networking

### TLC Systems

(508) 478-8211 Fax (508) 473-3109  
4 Spaceway Lane, Hopedale, MA 01747  
DG and MV are trademarks of Data General Corp.

See us at NADGUG, Booth #330.

Circle 63 on reader service card.

BUY • SELL • TRADE • SERVICE

All Data General Equipment

FLAT-RATE  
TERMINAL REPAIR  
AS LOW AS

**\$ 89.**

CALL WITH  
MODEL #  
AND  
MANUFACTURER

**DATARAM**

**Sabra Systems, Inc.**

P.O. Box 806, One Boonton Ave.  
Butler, NJ 07405

(201) 492-0317 FAX (201) 492-1460

D.G., DEC, IBM PC & Compatibles  
On-Site Service

Circle 50 on reader service card.

## Nova

Classic, continued from page 31

tors, he recalls. Various others crop up in government. The Novas are around here and there, but not conspicuously.

"Once in a blue moon someone calls up to get a part," Masoomian says. "If they're buying a Nova [an entire system], it's as a spare."

There is the occasional offbeat request. One customer "asked me to put a Nova system together so they can take files off a 10 MB disk that they've had in storage for about 10 years," Masoomian says.

Randy Welch, sales manager for Ames Sciences, Inc., of Trappe, Maryland, also notes the rare Nova purchase for a spare. "Primarily, I'd say they [Nova customers] are companies that started with the Nova when it first came out. It had unique software and everything's up and running, and it's working fine for them."

Vince O'Connell of Security Computer Sales, Inc., in St. Paul, Minnesota, says "few and far between" describes Nova users rather well. "Anybody that's done any growth at all," he says, "or has decided that they really want to upgrade their system, just wouldn't be using a Nova anymore. I mean, for crying out loud, just about any PC can do what a Nova does nowadays."

### Still using Nova

The NADGUG membership directory for 1991 lists only a handful of DG users who recorded "Nova" in the CPU category. Most of those when called say, "Oh, we don't use the Nova anymore."

But Robert Hiatt of Terry Robinson & Co., Inc., in San Francisco answered, "Yes, absolutely," to the "Still using Nova?" question and proceeded to explain why in terms paying tribute to efficiency, economy, and just plain common sense.

The company for which he works as managing partner typesets scholarly books and journals. "It's mostly text-intensive material, and if there are illustrations, windows are left for the illustrations, or photographs, or whatever is stripped in later," says Hiatt.

Shouldering the work burden are a Nova 4X and 4C for an office of less than 10 people. The system was purchased in 1983. "And we have two 147 MB drives, what are called Kismets. And four terminals. And a dual-density mag tape drive." The whole outfit is hooked up to two Linotron typesetters.

Hiatt likes the Nova because of its RDOS

operating system and because of the economical efficiency of the software he's using, sold by Penta Systems International of Baltimore, Maryland. Hiatt used to work for Penta, hence his familiarity with that software and with how it runs on different systems. Other choices could be DG's MV series with AOS/VS, or PCs on a network, or in the near future the Aviion.

"The speed is roughly the same, believe it or not," he says, comparing the Nova to the MV or a PC network. And RDOS allows for a significant reduction of scale. "The operating system . . . well, RDOS takes up about 30 K of disk space. AOS/VS II takes up 50 MB." Hiatt laughs.

"From my point of view, it's [RDOS] a much more elegant system. It's a lot easier to maintain in terms of terminals and stuff. I know people who have networks hooked up to MVs, and whenever they go down it takes 20 to 30 minutes to get those things back up again. I mean, here, one terminal may pull the software down, but it takes about 10 seconds to restart all of it."

What about maintenance costs? Hiatt laughs again. "We don't have any maintenance costs." The used parts market provides spares. "We have a backup for every board, everything we've got, and we bought it for pennies on the dollar."

With Penta migrating soon to the Aviion, Hiatt says he would consider upgrading to a server situation. But such a change brings up the prospect of large capital outlays that the company has avoided up to now.

"I think Data General was kind of short-sighted in dropping RDOS development," Hiatt says. "If they stuck with something as tight and compact as RDOS and just expanded a little bit and put it on a tighter chip, they could be selling something for 10 grand, some plug-and-play minisystem for 10 grand that would be relatively comparable to the thing that IBM introduced recently, the AS 400."

As for the old Nova, "Yeah, I am very happy with it," Hiatt says, adding that he rejects the notion of going out "every three years and spending \$200,000 or \$300,000 to have the latest toy."

### Just a machine

The Nova computer line certainly helped define Data General's early success, but perhaps it isn't correct to compare old computers to classic cars.

"It's surprising how long some com-

puters stay in operation," says Gordon Haff, DG's product manager for Midrange Eclipse Systems. He works on occasion with people who choose to upgrade from their old Novas.

"You appreciate the history," he adds, but Haff points out that venerated automobiles take on additional aspects—such as image and sentimentality—that computer users don't necessarily feel when they're considering the replacement of their old machine. A computer is, after all, a tool that you use to get a job done, and the decision is one of economics. "You don't get sentimental about a power drill when it gets old," Haff says. "You replace it when it becomes necessary to do so."

**RDOS forever**

At Datanet Co. of Reseda, California, a Nova 4 serves an even smaller office: electromagnetic consultant Robert Hansen and his secretary. Hansen, who has worked in the computer business since 1950 on ILLIAC I, "where I was writing machine language," has so far declined to switch to PCs. In his view and based on the computer publications he reads, PCs are not the right machine for the number-crunching he requires. Although PCs are rated faster than the Nova 4, extended memory problems negate much of the advantage.

"In order to address extended memory, you have to go through these Mickey Mouse code adaptations, which slow everything down, and so, the speed advantage of a 486 is partly lost," he says.

Hansen considers his Nova 4 "a very reliable system." Maintenance costs through a third-party vendor are about \$500 per year.

As for the future, Hansen concedes the Nova computer's demise through obsolescence. "A lot of the people will have migrated to something that's faster," he says. "I suppose there will be some people who won't change because there's no advantage to changing, but there won't be many."

Hansen's own decision for his next computer system is unclear. "I don't really

have a need for a proprietary operating system," he says. "I'm not networked. The MV is especially good for networks, where there are a bunch of terminals, but that's not what we do."

The Nova 4 has an advantage over the new workstations, in Hansen's view, in that "most of the workstations are Unix, and Unix is a dumb language compared to RDOS."

"I think for users such as myself," Hansen continues, "I find RDOS very, very good. Unix in comparison looks as if it was written by a bunch of cute graduate students." In RDOS, by contrast, "it's difficult to get in trouble."

Hansen's dreams turn to simplicity. "I wish there were RDOS-type operating systems available for more powerful computers, but I don't see them anywhere." Δ

SEE US AT NADGUG  
BOOTH 218

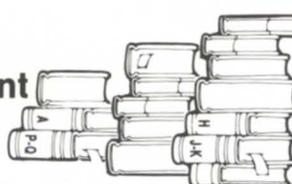
# NEW!

The acclaimed utility program just got better.

## ARC version 2

with ARCTape

**Take  
the Disk  
Equivalent  
of . . .**



**And  
Reduce it  
to this.**



ARC version 2 can now process an **unlimited** number of input files.

### The New ARCTape is up to 6 TIMES as fast!

- Proven, reliable compression, up to 90%+
- With ARCTape, unattended backups to a single tape
- ARCmerge combines Archive libraries
- ARC is officially approved by the creators of ARC on the PC

THE PACKAGE INCLUDES:

- ARC Version 2 • ARCTape • ARCmerge
- A low level version for Unix • a commercial license for the PC version
- 1 year software subscription and hotline support

---

**And The Perfect Complement to ARC . . .**

## TurboTran™

Xmodem/Ymodem Protocol

provides **ERROR-FREE** file transfer to and from **ANY** PC, using almost any emulator, at speeds up to 38,000 baud.

### The Smart Connection™

Complete PC integration with SmarTerm™ products and perfect integration with CEO.

HERE IS WHAT YOU GET . . .

- Efficient, fully supported DG/PC integration • Software subscription
- Hotline support • CEO integration • PC support • AOS or AOS/VS
- Low, low CPU impact • Runs at baud rates up to 38.4 KB • And more!

Call, Write or FAX for ARC or TurboTran on a 30 Day Approval!

CORPORATE LICENSES AVAILABLE



Data Bank Associates, Inc.

20010 Century Blvd., Suite 104  
Germantown, Maryland 20874  
Telephone (301) 540-5562  
or FAX (301) 540-8105



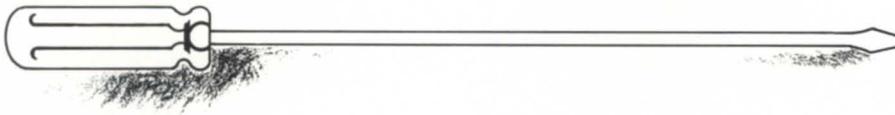
ARC is a registered trademark of System Enhancement Associates, SmarTerm is a registered trademark of Persoft Corp., CEO is a registered trademark of Data General Corp.

**Answers to the quiz on page 30**

- 1) SUBZL 1,1
- 2) None. It's a trick question.
- 3) Location 456<sub>8</sub>
- 4) 445<sub>8</sub>

Circle 15 on reader service card.

# Do it yourself



by Bob McGowan  
Special to Focus

## SYNOPSIS

*Peripherals are more reliable than ever. And even when you do need replacement parts, you can get them overnight. So who needs peripheral maintenance service? Self-maintenance is an idea whose time has come.*

When is a disk drive not a disk drive? When it's *down*, of course. That could apply to just about any part of your computer. But this article will focus on peripherals and how peripheral maintenance as we know it—through the evolution of hardware engineering and manufacturing processes—may be a thing of the past.

About the time the MV-class computer arrived on the scene in the early 1980s, peripherals and disk subsystems began playing a very different role from the grunt jobs to which they were accustomed. Someone had the brilliant idea of offloading the CPU, delegating workload to peripheral controllers on the I/O bus.

Ala-ka-zaam! . . . the Argus was born, and disk technology has never been the same on Data General computers. (Please do not mistake the magic for DG's years of effort to deliver the Argus.)

The Argus brought intelligence to the disk subsystem, a major breakthrough in improving CPU performance. Disk subsystems became self-reliant for their own performance. And when compared to Zebras, Vulcans, and Kismets, transfer rates of 1.8 MB/second and 22ms average seek times were pretty outstanding. Maintenance costs were reduced dramatically (50 percent less than Zebras, for example). Improved performance, reduced power

consumption, lower maintenance, and faster CPU all from a disk drive—now *that's* technology.

At the same time that Data General was delivering thousands of Argus drives to the market, Zetaco (at the time, the only real alternative to DG disks) was offering all of the above features—improved performance, reduced power consumption, lower maintenance and faster CPU, as well as overlap seeking, and other enhancements. Zetaco, however, was comparing its products to the Argus, while Data General was comparing the Argus to the Zebra. At the time, Zetaco subsystems cost about 50 percent less than the Argus.

## RAMS and RAID

Let's move the clock ahead to 1990. The past few years have seen Data General offering more and more non-Data General manufactured disk drives, mostly on the smaller "L-Bus" machines. We've also seen new heights reached in performance with the RAMS (rapid access magnetic storage) disks. Transfer rates now are almost three times faster than the original Argus 354 MB disks. Seek times are a full 25 percent faster than the Argus.

Because the RAMS used the DPJ device driver under AOS/VS, the CPU still had a lot of help from the disk controller. Maintenance prices came down a little more. Power consumption continued to drop and cooling requirements . . . well, the RAMS needed to be kept cool because of the speed of disk revolutions and the heat generated to spin at 4,600 rpm. It was another major step in the right direction, although it was still a proprietary interface, which meant it would run only on your MV.

Today, Data General no longer manufactures any of the disk drives offered for sale. DG works very closely with several major disk manufacturers such as Maxtor and Micropolis, and continues to bring to market impressive peripheral subsystems. The costs of Data General disk subsystems are beginning to reflect the savings realized by buying out-of-house the lower-cost peripherals (and margins *do* take a hit for DG and anyone else buying outside). The new RAID technologies (redundant arrays of inexpensive disks) offer whole new dimensions in trading downtime for dollars.

This is 1991, and the technology has changed dramatically. Disk-drive manu-

# STOP

# STOP

## COMPARE THE DIFFERENCE

**Design Data Systems SKM Disks at \$15.22 per MB  
or Data General R.A.M.S. Disks at \$35.75 per MB**

<b>SKM-1236</b>		<b>R.A.M.S. 6631</b>
\$14,938.00	Price for Subsystem	\$25,100.00
\$5,305.00	Price for Add-On	\$17,800.00
665 MB	Formatted Capacity	600 MB
11.6 MS	Average Seek Time	18 MS
32 K	Buffer	None
100,000 Hours	Drive MTBF	Not Published

**INSTALLATION, MAINTENANCE AND SUPPORT AVAILABLE**  
Call us first for all of your Data General Needs  
Available on GSA Schedule

*We live our motto*  
"Total Solutions, Single Source".

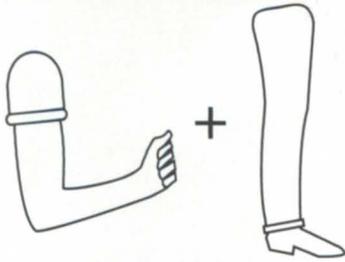


40 West Gude Drive, Rockville, MD 20850  
301-424-7870



Circle 25 on reader service card.

# Why pay this



## for memory?

With SCIP memory, you don't have to.

We design and manufacture value priced memory that will boost your system to full power.

A full line, ....even for the newest and most popular DG processors, like the.....

**MV5500**

**MV9500**

**MV15000**  
thru

**MV20000**

**AViiON's**

Bottom line....

- ✓ a fraction of the cost
- ✓ 100% compatible
- ✓ lifetime warranty
- ✓ 24 hour exchange
- ✓ trial evaluation

...give us a call

**(213) 282-8700**

FAX 213/839-4464

**SCIP**

441 S. Beverly Dr. #2  
Beverly Hills, CA 90212

See us at NADGUG, Booth #530

## MAINTENANCE

facturers such as Seagate and Hewlett-Packard offer warranties of up to five years. The cost of replacement drives has dropped so much that the question of "self-maintenance" has sparked serious conversation in many boardrooms. Can you really think about not having maintenance on your disk drives, or even other peripherals?

### Let's make a deal!

At a time when some major manufacturers are backing down from those "startling announcements" extending on-site maintenance from 90 days to one year, and are now offering the 90-day warranty again, guess what? Four-year warranties are available, if you're interested in being creative. Disk drives used today on the MV are the same 5.25-inch disk technology being used in the PCs in your offices. And changing drives in a disk enclosure—with proper training—is no more difficult physically than changing a drive in the PC.

We are all looking for ways to cut expenses. In hardware maintenance, the biggest fear is extended outages—the "D" word (downtime). Well, what some users are discovering is that self-maintenance not only cuts maintenance costs to the bone, but system uptime improves. That's right, there is no response time for service engineers, so system repair and restore time is typically less than 30 minutes. And that's only in cases of failures. Today's disk drives are more than 10 times more reliable than that old Argus (faithful friend that it's been).

This sounds too good to be true, you say? This is too risky, you say? This could never work for us, you say? Perhaps. There is no absolute solution for everyone. But when disk drives are sold with 150,000 hours MTBF (mean time between failures), which is roughly equivalent to 17 years when running 24 hours per day; when disk drives come with a four-year warranty (also for controllers, enclosures, cables, etc.); when you can get spares kits for a fraction of the cost of the subsystem;

and when replacement parts are available overnight—maybe some users can see that this is the wave of the future. They just may want to catch it.

For users doing their own maintenance, there are networks in most major cities throughout the United States offering both telephone and on-site technical support—or specific hardware training on a remedial basis, or AOS/VS operating system support, or advanced troubleshooting via

**What some users are discovering is that self-maintenance not only cuts maintenance costs to the bone, but system uptime improves**

memory dumps and other sophisticated methods. All of these services should be made available from your hardware supplier to ensure your comfort and satisfaction in considering self-maintenance.

Lastly, "self-maintenance" is not a new concept to the Data General community. When major compatible memory manufacturers (SCIP and Dataram) began offering lifetime warranties with guaranteed

overnight replacement of failed boards, many DG users who replaced their DG memory with these compatible boards did so to reduce monthly maintenance costs. These users have been performing self-maintenance for years. They have already overcome the unnecessary fear that they would not survive without either full DG or third-party service.

Hardware today is proven to be much more reliable than ever before. Investing in spares pays for itself with the savings in maintenance. Maintenance savings accumulate over the term of an extended warranty. Replacement parts are readily available overnight to keep spares kits stocked. Self-maintenance is an idea whose time has come. △

*Bob McGowan is president of the Peripherals Division of BL Associates. He has been in the high technology industry since 1971. Having specialized in data communications and network control systems through 1980, he has since become a leading authority on Data General compatible equipment and services. He may be reached at BL Associates, 145 Webster Street, Suite 2C, Hanover, MA 02339; 617/982-9664.*

# INTEGRATING YOUR DG MINI

Linking your mini to your PCs isn't all that difficult.

And building a micro-mini LAN may be simpler than you think.

If you have a Data General minicomputer and a growing number of PCs, integration can make your life easier. But how far do you go? And how much do you spend?

Whether you're just getting started or have already installed a PC network, Rational Data Systems can help sort out the answers. We've been working on this problem since 1984 - long enough to become the acknowledged industry expert. We helped integrate Texaco, WordPerfect and a few hundred others.

There's a natural progression from isolated workstations to full-scale integration. As you grow, further integration helps keep your costs down.

## Stage one: programs for around \$100

The first step is to stop buying terminals. A program like PopTerm/410 turns a PC into a terminal at a keystroke for as little as \$65 per desktop. It works over a direct connection, modem or LAN, and it's the most painless first step to integration. Other RDS offerings have more bells and whistles. They offer a simple upgrade path when your needs get more complex.

## Stage two: file and print services

When your workload outgrows your mini, there's no reason to buy a larger one. You stave off the purchase by turning the one you have into a departmental processor, which manages the workload and offloads some processing to your PCs.

PC/Remote provides this next step. For an additional \$400 or so per workstation, the PC can now use MS-DOS programs to process the mini's data and the mini can back up whatever your PC does - all over inexpensive async connections.



## Stage three: the integrated LAN

Again, you're feeling the squeeze. It's time for the LAN, and probably time to supplement your mini with a high-end 80386 or 80486-based Novell NetWare file server. Our PC/VS is the high-performance package that pulls it all together. If your mini has the capacity, PC/VS can do it all, but if you've already got a Novell LAN, it's that much easier. PC/VS and NetWare make terrific partners.

## Stage four: distributed processing

A completely integrated PC workstation can thread its way happily through everything you've got, including a vast array of DG, DOS and UNIX software. Now it's time for truly distributed applications. For CEO users, PC/Mail is already here. And later this year, we'll deliver the AOS/VS version of Portable NetWare. Even Data General looks to RDS for integration solutions.

## There's a bible on the subject.

We wrote it. It's called *Report on PC Integration*, and the 1991 edition is just out. Read its 116 pages, and you'll really understand the opportunities and priorities involved in getting the most

return from your DG mini. Most of the press

run is already spoken for, but there are a few copies left. Get right back to us, and we'll send you one.

The book can help. So can the people at Rational Data Systems, with software and with counsel. Like the software, the counsel is the best in the business.

Call us toll free, or invest in a stamp and send us the coupon. Either way, you'll be taking an easy first step on a profitable path.



# 1-800-743-3054

Send me the book free. It may be more than I ever wanted to know, but I'm ready to dig in.

Call me. I'd like to discuss our situation.

NAME \_\_\_\_\_

COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY/STATE/ZIP \_\_\_\_\_

(\_\_\_\_\_) \_\_\_\_\_  
PHONE

**Rational Data Systems**  
1050 Northgate Drive, San Rafael CA 94903



Brian Johnson

# Designing your complex server

## SYNOPSIS

*Roll up your sleeves and prepare to get busy. In this second installment of a series devoted to global and local servers, BJ begins an exploration of complex server design.*

## :SERVERS:PART\_II

Last month I started an epic series on the design of simple and complex global servers by documenting how to design a simple server. This month I'm going to begin the examination of the issues related to complex server design.

I'm assuming that you're implementing your server using a 32 bit process, and you're running under AOS/VS 6.00, or later, or AOS/VS II. If this isn't true in your case, give me a call and I'll outline the changes you need to make. Note, however, that the implementation shown here will work with either 16 or 32 bit customers.

I'm using DG C as the language for demonstrating the logic of the skeleton servers, but you should be able to easily translate the C code into the language of your choice, as long as the language meets the minimum requirements necessary for implementing servers: direct access to system calls, bit manipulation, and, in the case of complex servers, the ability to use multitasking. That lets out straightforward Cobol and most interpretive languages (e.g., ICobol and Basic) for implementing complex servers.

In the C code, I've tried to avoid taking advantage of any features that are peculiar to DG C. For example, instead of using C's built-in function to execute a son process, I've explicitly coded the ?PROC system call.

Finally, please don't call or write to suggest improvements in my C coding style. The code fragments here have been severely edited to fit the constraints of publication: terse comments, short lines, and minimal indentation. I really do write nicer-looking C code when not constrained. (See Figure 1, pages 42-44)

## :SIMPLE\_OR\_COMPLEX?

A simple server is one that has no customer/server relationship with the PIDs that interact with it; each transaction between a PID and the server is a complete transaction. A simple server has no need for more than a single task within the process, so programming simple servers is easy.

A complex server is one that has an ongoing relationship with other processes and that needs to know when those other processes terminate. Complex servers require use of the AOS[/VS] Connection Management Facility (CMF) and a minimum of two tasks, so they are inherently more difficult to program.

When you talk to EXEC using CONTROL@EXEC (or CX.CLD), EXEC behaves as a simple server. It acts on whatever command you give it and returns a response. There is no ongoing relationship between you and EXEC once the command is processed.

On the other hand, EXEC has an ongoing relationship with its cooperative processes (e.g., XLPT), and needs to know when they terminate. Technically speaking, EXEC doesn't need to use CMF to be notified of co-op terminations because all of its co-ops are sons; it can simply listen for their obituary messages. However, during the debugging process at DG it's handy to be able to fire up XLPT with the

# PERIPHERALS WITH BATTLE-PROVEN RELIABILITY!

Get the disk and tape subsystems that proved reliable under enemy fire: Zetaco! Zetaco has been commended by Lockheed Missiles & Space Company for providing ultra-reliable, no-fail disk subsystems used by the U.S. military during Desert Storm.

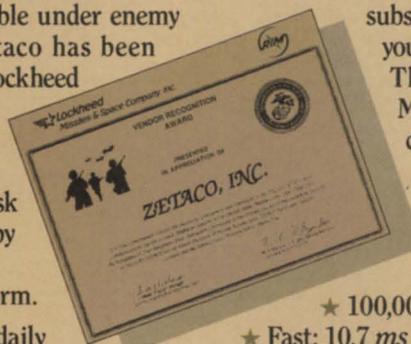
If you fight the daily battles of system administration—unclogging I/O bottlenecks, finding ways to decrease backup times, recovering from head crash, adding disk space without spending a

fortune—then a Zetaco peripheral subsystem is your best solution. The United States Marine Corps counted on Zetaco.....so can you!

Zetaco disk and tape subsystems:

★ 100,000+ hours MTBF

- ★ Fast: 10.7 ms seek time
- ★ 330 MB to 7.25 GB Capacities
- ★ Fully DG-compatible and emulating
- ★ 2-year Warranty
- ★ \$13 - \$29 per megabyte



## ZETA

**Subsidiary of Carlisle Corporation**

11400 Rupp Drive, Burnsville, MN 55337 U.S.A.  
FAX 612-890-0791. Phone 1-800-423-3020.

In Europe: No. 2 Marsh House, 2/5 Brook Street  
Tring, Hertfordshire HP23 5ED England  
FAX 442-890-439. Phone 011-44-442-891500

Call one of our Authorized Stocking Distributors today for information on performance, delivery, and pricing.

**Eastern U.S.**  
Design Data Systems  
Suite 200, 40 W. Gude Dr.  
Rockville MD 20850  
Phone (301) 424-7870

**Western & Northern U.S.**  
BL Associates, Peripherals Division  
Suite C, 145 Webster St.  
Hanover MA 02339  
Phone (617) 982-9664

**Canada**  
Lasbert TRI-COM, Ltd.  
310 Beechgrove Avenue  
Ottawa, Ontario K1Z 6R3  
Phone (613) 728-2569

Figure 1: SERVER.C

```

/* SERVER.C: Skeleton complex server.
**
** To compile:      CC SERVER
** To link:        CCL/STACK=8192 SERVER
** To start:       SERVER_UP
**
** SERVER_UP.CLI:
** CREATE/2=IGNORE/DATASENSITIVE/TYPE=TXT SERVER.OUT
** PROCESS/DEFAULT/DIRECTORY=@/OUTPUT=SERVER.OUT SERVER
*/

#include <stdio.h>
#include <ctype.h>
#include <string.h>
#include <stdarg.h>
#include <dlfcn.h>
#include <multitask.h>
#include <paru.h>
#include <sys_calls.h>
#include <packets:ipc.h>
#include <packets:create.h>

#define MY_LPORT 1
#define MAXSONS 32

/* Global stuff. */
int dads_pid;
int ignore;
char my_pname[MXPN];
char my_uname[MXUN];
short dad_pids[MAXSONS];
short son_pids[MAXSONS];
int sons;
char *spnptr;

/* Fatal error handler. */
void fatal(void) {
    exit(lasterror());
}

/* Send a message to a PID or Daddy. */
/* N.B.: max message is 255 bytes! */
void send(int pid, char *fntp,...) {
    va_list ap;
    int sec,min,hour,day,month,year;
    char msg[256];

    /* Who gets it? */
    if (pid == -1) pid = dads_pid;

    /* Build the message and send it. */
    if (sys_gday(&day,&month,&year)) fatal();
    if (sys_gtod(&sec,&min,&hour)) fatal();
    sprintf(msg,"%s on %d/%d/%d at %02d:%02d:%02d: ",
        spnptr,month,day,year,hour,min,sec);
    va_start(ap,fntp);
    vsprintf(&msg[strlen(msg)],fntp,ap);
    sys_send(pid,msg,strlen(msg));
    va_end(ap);
}

/* Tidy up after a disconnected customer. */
void tidy_up(int pid) {
    /* Later... */
}

/* Notify the son's sponsor of its death. */
void notify(int pid, char *strp) {
    int i;

    for (i = 0; i < sons; i++) {
        if (son_pids[i] == pid) break;
    }
    if (i >= sons) {
        fprintf(stderr,"Sponsor of PID %d?\n",pid);
        exit(EXIT_FAILURE);
    }
    send(dad_pid[i],"PID %d terminated %snormally\n",pid,strp);

    /* Delete the table entries by sliding the rest down. */
    while (i < sons-1) {
        dad_pids[i] = dad_pids[i+1];
        son_pids[i] = son_pids[i+1];
        i++;
    }
    sons--;
}

/* Disconnect handler task. */
void dcon_task(void) {
    int ier,pid,code;
    P_IREC irec_pkt;
    short tmess[STDFL+126];
    P_TMESS *tmess_pkt = (P_TMESS *) tmess;

    for (;;) {

        /* Wait for a CMF event or obituary. */
        zero((char*)&irec_pkt,sizeof(irec_pkt));
        irec_pkt.ioph = $SPTM;
        irec_pkt.ith = sizeof(tmess) / sizeof(short);
        irec_pkt.iptr = (short *) tmess;
        if (sys_irec(&irec_pkt)) fatal();

        /* Extract the termination code. */
        code = irec_pkt.iufl & $TMSK;
        pid = (int) irec_pkt.iptr & 0xFFFF;
        if (code == $TEXT) {
            code = tmess_pkt->tmxtc;
            pid = tmess_pkt->tmpid;
        }

        /* Decide what to do. */
        switch (code) {
            /* The following codes are CMF events. */
            case $TCCX:
                send(-1,"PID %d chained\n",pid);
                break;
            case $TBCX:
                send(-1,"PID %d disconnected\n",pid);
                if (ier = sys_dcon(pid))
                    send(-1,"Error %o on ?DCON\n",ier);
                tidy_up(pid);
                break;
            /* The following codes are son obituaries. */
            case $TSELF:
            case $T32T:
                notify(pid,"");
                break; /* Son died peacefully */
            case $TRAP:
            case $TCIN:
            case $TSUP:
            case $TAOS:
            case $TABR:
            case $TR32:
                notify(pid,"ab");
        }
    }
}

```

```

break;
default:
send(-1,"Unexpected IPC code %d\n",code);
break;
}
}
}

/* Process STOP commands. Sender must be OP, */
/* have the same username, or be a SUPERUSER. */
void stop(int gport) {
int    authorized,pid,superuser;
char   his_underscore[$MXUN];

if (sys_isplit(gport,&ignore,&pid,&ignore)) fatal();
if (sys_gunm(pid,0,his_underscore,&superuser,&ignore)) fatal();
authorized = (strcmp(his_underscore,"OP") == 0);
authorized |= (strcmp(his_underscore,my_underscore) == 0);
authorized |= superuser;
if (authorized) {
send(pid,"Stopping\n");
exit(EXIT_SUCCESS);
}
}

/* Process CHECKPOINT commands. */
void do_cmd(int gport,char *msgp) {
P_ISEND iipc_pkt;
P_PROC proc_pkt;
char    iipc[$DFLL];
int     pid,son_pid;

if (sys_isplit(gport,&ignore,&pid,&ignore)) fatal();
if (sons < MAXSONS) {
send(pid,"To many sons - try later\n");
return;
}

/* PROCESS/DEFAULT/INPUT=@NULL/OUTPUT=@NULL CLI,message */
memset((char*)&proc_pkt,-1,sizeof(proc_pkt));
proc_pkt.pflg = 0; /* No flags */
proc_pkt.psnm = "CLI"; /* Program pathname */
proc_pkt.pdir = 0; /* Same directory as me */
proc_pkt.proc_res = 0; /* Reserved */
proc_pkt.pxspi = 0; /* Subpacket indicator */
proc_pkt.pipc = &iipc_pkt; /* Initial IPC packet */
proc_pkt.pifp = "@NULL"; /* @INPUT */
proc_pkt.pofp = "@OKI"; /* @OUTPUT */
proc_pkt.plfp = 0; /* @LIST */
proc_pkt.pdfp = 0; /* @DATA */
strcpy(iipc,"CLI,");
strcat(iipc,msgp);
zero((char*)&iipc_pkt,sizeof(iipc_pkt));
iipc_pkt.ilth = (strlen(iipc) + 1) / sizeof(short);
iipc_pkt.iptr = (short *) iipc;
if (sys_proc(&proc_pkt,&son_pid)) fatal();

dad_pids[sons] = pid;
son_pids[sons++] = son_pid;
send(pid,"PID %d is executing %s\n",son_pid,msgp);
}

/* IPC handler task. */
void ipc_task(void) {
P_CREATE_IPC create_pkt;
P_IREC irec_pkt;
int    i,ier;
char   msg[$DFLL];

```

# CONVERTING TO UNIX?!?!?!?

## Compare & Save!!!

## With McIntyre's & Motorola!!!

### DATA GENERAL

QTY	MODEL #	DESCRIPTION
1	70373	AVIION 5225 PKG W/64MB MEM, 1GB DISK 525 QIC TAPE DRIVE
1	6685-1	1GB DISK DRIVE ADD-ON
1	6591-A	2.2GB BACKUP TAPE DRIVE
1	7405	VME LAN CONTROLLER
1	7418	VDA/255
3	7419	VDC/16
1	7420	VDC/8
1	70301-A	16" WORKSTATION
1	Q001APY1CA	DG/UNIX SERVER LIC. 1-16
1	Q001ARY9NN	DG/UNIX 18-64 USER LIC.
1	P001AAQICA	DG/UNIX OPERATING SYSTEM

TOTAL LIST PRICE: \$83,995

### MOTOROLA

QTY	MODEL #	DESCRIPTION
1	MPC 300-6	MPC 300 PKG W/64MB MEM, 1GB DISK, 150 QIC TAPE DRIVE
1	MVME877S-6	1GB DISK DRIVE
1	MVME856F-6	2.3GB BACKUP TAPE DRIVE
1	MVME332FXT-6	8-PORT SERIAL/1 PARALLEL
1	MVME337F-6	EVSB I/O ENGINE
1	NDS-M16-2	16" WORKSTATION
3	MVSB741F	16-PORT SERIAL
1	M88322 TBNSE	SYSTEM V/88 UNIX
1	IMPCUSRR1	LOOKING GLASS 2.0, FRAMEMAKER, SOFTPC 2.0, UNIPLEX II + 7.0b, LPSS, NETWORK PRINTING, MPC OPERATING ENVIRONMENT
1	MVME732	SERVICE MODEM

TOTAL LIST PRICE: \$67,065

A 20% SAVINGS...Pre-McIntyre's Discount!!!

Plus Motorola 7 day, 24 hour service with 1 year warranty.  
McIntyre's Sells Economical Data Processing Solutions!!!

We have over \$3,000,000 in DG inventory including MV40000 HA2,  
1.2GB RAMS DISK, IAC-24's, 6299's, D412+'s and more!! CALL!!

Whether you have a need to buy, sell or upgrade call McIntyre's  
and deal direct with.....

"YOUR DG AND MOTOROLA MARKETPLACE"

1-800-968-7775



Mini-Computer Sales Group Inc.

2660 Auburn Rd., Suite 700, Auburn Hills, MI 48326  
(313) 853-9800 • (800) 968-7775 • FAX (313) 853-0013



**MOTOROLA**

Computer Group  
Commercial Systems Division

"AUTHORIZED MOTOROLA MASTER VAR"

See us at NADGUG, Booth #526.

# BUSINESS BASIC UNDER MS-DOS!

With

**MOUSE SUPPORT...**

**Pop-Up WINDOWS...**

**KPREV Index Support...**

*(and of course)*

**a ROYALTY-FREE RIGHT  
to reproduce and distribute  
executable files!**

**PCBB** is an easy to use product which allows you to convert your existing double and triple precision D.G. Business BASIC applications and data over into a single or multi-user MS-DOS environment. Binary compatibility allows data and index files to be moved and utilized without modification.

**PCBB** features include on-line help, debugger, an editor which offers the look and feel of an interpretive environment and Compiler Driver which expedites the process of compiling source code without the creation of batch files. Special features such as support for extended or expanded memory, 128 user channels, pop-up window support, KPREV index support, an allowance for labels to be utilized instead of line numbers, and a Block Common area that can range in size from 512 bytes to 10K in size are standard. Utilities to maintain Data General compatible screen files, param, logical database and index file structures are also included.

Purchase of **PCBB** includes a royalty-free right to reproduce and distribute executable files.

**Write, call or fax now for more information  
See us at NADGUG, Booth # 626**

The logo for MarcAlan Software, Inc. (MAS) features the letters 'MAS' in a bold, stylized font. The letters are composed of horizontal bars of varying lengths, creating a sense of depth and a modern, geometric aesthetic.

**MarcAlan Software, Inc.**

22096 North Pet Lane  
Lincolnshire, Illinois 60069-4113  
Voice: 1-800-728-7387  
Fax : 1-708-634-9460

PCBB is a registered trademark of MarcAlan Software, Inc. All other product names and logos are trademarks or registered trademarks of their respective owners.  
© MarcAlan Software, Inc. 1990

Circle 38 on reader service card.

## SYSTEM MANAGER'S LOG

Figure 1 Server.C (continued)

```
/* Create my IPC file. */
zero((char*)&create_pkt,sizeof(create_pkt));
create_pkt.cftyp_entry = $FIPC;
create_pkt.cpor = MY_LPORT;
create_pkt.ctim = -1;
create_pkt.cacp = -1;
if (sys_create(spnptr,&create_pkt)) fatal();

/* Loop processing IPC messages. */
for (;;) {
zero((char*)&irec_pkt,sizeof(irec_pkt));
irec_pkt.idpn = MY_LPORT;
irec_pkt.ilth = (sizeof(msg) + 1) / sizeof(short);
irec_pkt.iptr = (short *) msg;
if (ier = sys_irec(&irec_pkt)) {
if (ier != ERNEF) fatal();
fprintf(stderr,"IPC message too long\n");
continue;
}

/* Convert to upper case. */
i = 0;
while (msg[i] = toupper(msg[i])) i++;

/* Check for known commands. */
if (strcmp(msg,"STOP") == 0)
stop(irec_pkt.ioph);
else if (memcmp(msg,"DO,",3) == 0)
do_cmd(irec_pkt.ioph,&msg[3]);
else
send(-1,"Unknown command: %s\n",msg);
}

/* Server task. */
void server_task(void) {
/* Later... Just sleep for now. */
send(-1,"Ready\n");
sys_wdelay(-1);
}

/* Skeleton complex server. */
main(int argc, char *argv[]) {

/* Get my simple process name. */
if (sys_pname(my_pname,-1,&ignore)) fatal();
spnptr = strchr(my_pname,':') + 1;

/* Get my Dad's PID. */
if (sys_dadid(-1,&dads_pid)) fatal();

/* Get my username. */
if (sys_gunm(-1,0,my_uname,&ignore,&ignore)) fatal();

/* Hang an OPEN sign in the window. */
if (sys_serve()) fatal();

/* Spawn a CFM event handler task. */
if (mtask(dcon_task,8192,2,1)) fatal();

/* Spawn an IPC handler task. */
if (mtask(ipc_task,8192,3,1,spnptr)) fatal();

/* Do whatever it is that I do. */
server_task();
}
```

debugger under the programmer's CLI and still have EXEC be able to deal with it, so EXEC declares itself a server and XLPT establishes a customer relationship with it.

If you want to see which processes on your system have declared themselves as servers, there's an easy way to do it. CLI provides both CONNECT and DISCONNECT commands. You always wondered what those commands were good for, right? Well, here's your chance to use them. If you enter CONNECT OP:EXEC, then CLI should reply "Server's PID is 3" (or whatever PID your EXEC is). If the process is not a server, CLI will tell you so. Then you can undo the CONNECT to EXEC by entering DISCONNECT 3. Your CLI was just a customer of EXEC for a short time. That and 50 cents will get you a Coca-Cola, but it's a handy way to debug a skeleton complex server before you've gotten around to writing the skeleton customer.

Deciding if your server needs to be simple or complex is straightforward. If you need to be aware of customer terminations so that you can update your internal data bases or clean up any mess the customer might have left behind, then you need a complex server. Otherwise, a simple server is the way to go. The most common types of servers, lock arbitration servers like MLS, are invariably complex servers.

#### :CONNECTION\_MGMT

Simply stated, the CMF allows processes to declare themselves as official servers, thereby making themselves eligible to be notified when any of their customer processes terminate, and it allows processes to declare themselves as customers of one or more servers, optionally receiving an obituary message if the server terminates. In addition, CMF provides a system call to verify that a particular PID is currently a customer (i.e., that it has issued a ?CON system call aimed at your server).

All of these various notifications take the form of connection event messages generated by AOSI/[VS] and sent to the servers and customers on special IPC ports, so a thorough knowledge of how IPC messages are used by CMF is critical to implementing complex global servers. As a result, we need to spend a little time covering IPCs.

*System Manager's Log, continued on page 68*

# SYSGEN DATA Ltd. MARKETING

## Data General COMPUTERS & PERIPHERALS WORLDWIDE

MV 15000 MOD 10, 8MB .....	\$12,750	TCB-8 and 16 .....	\$200
MV 15000 MOD 20 CPU w/Fit. Pt. ....	16,750	MCP 1 w/TCB .....	1,200
MV 2000 4MB, Flpy .....	1,800	LAC 12 .....	800
MV 20000 Model 2 Upgrade .....	13,750	DG 70MB Drive (2000 Format) .....	400
MV 4000 CPU 0 MB .....	500	DG 160 MB Disk .....	1,200
MV 20000 CPU .....	23,500	4327 B300 .....	600
6239 S/S 592MB .....	3,500	Genicom 3320/3318 Printers .....	250
4307H Tape Drive .....	3,500	4596 Printer S/S .....	3,250
MV 2500, 322MB Drive, Tape .....	11,750	32 MB Memory (MV 20000 Style) .....	12,000
CSS w/3x 322MB Disk, Tape S/S .....	12,500	16MB Memory (MV 15000 style) .....	5,350
WIOC (MV 10000) .....	750	6236 S/S...1,250 D210 .....	150
LAN BOARD (15000 Style) .....	2,850	D460.....215 D410 .....	195
LAN BOARD (2000 Style) .....	750	D411.....225 D211 .....	175
MV 4 & 10 Memory 2MB .....	450	D214.....175 D215 .....	225
4364 B600 Printer .....	1,200	D216 New....365 D412 .....	325
LAC 32 .....	2,750	DG Walkabout .....	350
IAC 16 (RS 232) w/TCB 16 .....	1,200	Dataram 16MB .....	3,500
IAC 16 (RS 422) .....	1,200	8MB Memory MV 20000 Style .....	1,500
IAC 8-2 .....	950	DG 6321 Printer w/ Sheet Feeder .....	350

### SYSGEN SPECIAL

DG 6321 Printer .....	\$350	MV 20000 MOD II Board ..	\$13,750
MV 7800XP 10MB .....	5,500	Motorola Delta 8000 .....	CALL



### BUY • SELL • TRADE • LEASE

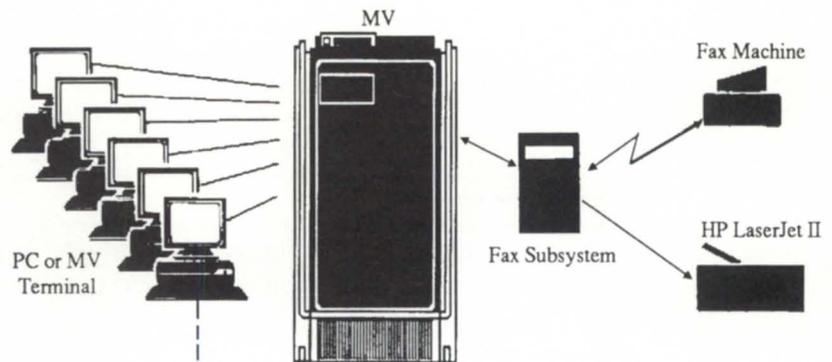
PRICING SUBJECT TO CHANGE WITHOUT NOTICE  
ALL EQUIPMENT SOLD IS WARRANTED FOR 30 DAYS

Authorized  
WordPerfect  
Motorola VAR

12 ELKLAND ROAD, MELVILLE, NY 11747 (516)491-1100 fax: (516)491-1559

Circle 55 on reader service card.

## DG FAX Server! CAI's RUSH



Let your Data General MV system serve the FAX needs of your entire computing community. With CAI's RUSH, a single Fax subsystem can send and receive faxes for all your terminal and PC users, includ-

ing access control, scheduled calling and chargeback auditing. WordPerfect and CEO integration, ASCII text support. Tremendous cost savings with Fax management.

Call today to learn more!



Concept Automation, Inc. 1319 Moran Road Sterling, VA 22170

703/450-6000 703/430-6185 (fax)

Circle 10 on reader service card.

# BBASIC is back

**SYNOPSIS**

*With proven swiftness and a host of new features, Business Basic sheds its dowdy image to reveal itself as a powerful language (no matter who you buy it from). The author presents a side-by-side comparison of products from B32, Data General, and Transoft.*

by George Henne  
Special to Focus

In my last column, we looked at the performance of B32, Data General Business Basic, and Transoft's UBB on Unix systems. While there were differences in performance, it was clear from the overall numbers that all three were so much faster than their AOS/VS ancestor that any of them would deliver more than enough performance for most users.

Since those tests, each of the vendors has implemented further performance improvements. If the tests were held again today, the results would be much closer to each other.

It's probably more important, therefore, to consider the different features of the products. After the benchmarks were completed, we asked each of the vendors to give us information on the resource limits of their products on the Aviiion and for a list of significant extensions to them. The results do more than just compare the products: they show how BBASIC is changing for the future.

First, let's look at the resource limits (see Figure 1). Much of how BBASIC programs look today is a result of the severe limitations that were imposed for so many years. RDOS could be set up to run programs larger than 20K, but with performance penalties. AOS/VS, in 16-bit mode, increased this to 26K or 28K, still limiting the size of each module. As a result, REM statements were terse and, in large programs where they were most needed, often removed. Unnecessary SWAPs and CHAINs broke large programs into smaller pieces.

It is hard to conceive of a program that would ever come near the current limit of 512K or more that the current products have under Unix.

Another limitation was the number of open channels. In the earliest days of Business Basic, the limit was just 8 files. To get around this, the cumbersome C1 array, PARAM file, and logical file methodology was invented. Long ago, this was expanded to 16 files, and now to 150 or more. Once again, needing more than 150 files open seems unlikely.

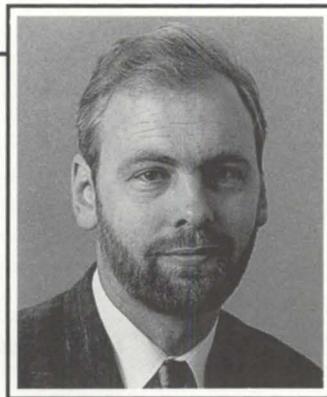
**Figure 1: Resource limits**

	<b>B32</b>	<b>DG</b>	<b>Transoft</b>
	<b>3.00</b>	<b>1.10</b>	<b>3.00</b>
Maximum program size (K)	512	512	65536
Maximum data area size (K)	512	512	2097152
Maximum line number	65534	99999	65000
Maximum channels open per user	150	150	255
Maximum statement length	255	256	256
Variable name length	255	32	255
GOSUB nesting levels	22	32	20
FOR/NEXT levels	20	32	8
Maximum index file size (MB)	128	128	128
Maximum data file size (MB)	OS limit	OS limit	2097
Maximum string size (KB)	512	522	2097152

AVAILABLE NOW!  
FULLY FEATURED DEMONSTRATION  
PACKAGE

# Now your Business Basic software can look and feel like PC software with NEW B32 Business Basic Rev 3.0

Introducing B32 Business Basic Rev 3.0. The new B32 Business Basic with an entire arsenal of new features designed to make even the most routine program look and feel like the latest in PC software. And isn't that what YOUR customers want?



*"B32 Rev 3.0 is the most exciting version of B32 we have ever released. It brings Business Basic into the 90's. I expect it will set the standards in Business Basic for some time to come".*

Murray H. Haszard  
Managing Director

The NEW B32 Business Basic Rev 3.0. It's what you need because it's what your customers want. And now you can give it to them. Easily.

But only from B32 Software. Phone or fax today for your Fully Featured Demonstration Package.

#### NEW FEATURES

- POP UP MENUS
- PULL DOWN MENUS
- LOTUS STYLE MENUS
- WINDOWS
- ON LINE HELP
- HOTKEYS
- COLOR SUPPORT

#### ADVANCED PROGRAMMING FEATURES

- Full screen editor.
- Optional line numbers.
- Shared subroutines with argument checking.
- Multiple statements per line.
- Extensive debugging aids.

#### POWERFUL INTEGRATED SQL AND 4GL

Integrated with CyberScience's CQCS to give your customers access to a true high performance SQL and 4GL with all the

features that make CyberScience so successful.

#### PORTABILITY

**B32 is the only Business Basic running on -**

- All Major UNIX Platforms
- MSDOS
- Novell
- AOS/VS

#### BLUEBIRD® COMPATIBILITY

- Directly compiles BLUEBIRD source code.
- Only one set of source code needed for BLUEBIRD and B32.
- Greatly reduced conversion time.
- No need to filter.
- No need to add line numbers.
- Utilities provided to read SuperDos Media.

#### EMBEDDED SQL REPORTING

New statements provide direct access to relational databases like **Ingres**. **Oracle** and **Informix** coming soon.

#### BLISTERING PERFORMANCE

B32 now incorporates disk caching to **Supercharge** performance.

#### UNIQUE GUARANTEE

If a customer is not satisfied with our product in any way, whether it be performance, support or compatibility with Business Basic, we will refund the complete purchase price of B32 for a period of up to 90 days after the purchase date.

B32's NEW Business Basic Rev 3.0 is also backed by the very best support in the business. One day response time guaranteed.

## B32 SOFTWARE (US) INC

4412 Carver Woods Drive, Cincinnati OH 45242. Phone: (513) 791-6172 Fax: (513) 791-6290

### CONTACT US TODAY!

A Fully Featured Demonstration copy of the NEW B32 BUSINESS BASIC REV 3.0 - in the format of your choice - will be shipped to you on request and without obligation, when you call FELIX on (513) 791-6172. Or fax your request to (513) 791-6290.

# PereLine 3.0

## IBM PC Terminal Emulation



**ONLY!**  
**\$49<sup>95</sup>**

**30 Day  
Money Back  
Guarantee**

**Free  
T-Shirt**

With Purchase (limited time)

### Features:

- ★ Display 132 Columns
- ★ Connect Directly or via Modem
- ★ Full Screen Editor/File Manager
- ★ File Transfer in Background
- ★ EGA/VGA Support
- ★ Over 16 Emulations DEC, DG, IBM...
- ★ Over 40 Modems Supported
- ★ Powerful Script Language
- ★ Learn Mode
- ★ Remote Control (Optional)
- ★ Network Version (Optional)

MC/VISA

**1(800) 359-6612**  
(9:00am to 5:00pm PST)

PereLine Data Systems, Inc.  
750 Camden Ave. Suite B, Campbell, Calif. 95008

Circle 46 on reader service card.

## DATA GENERAL

9500 SYSTEMS ANY CONFIG .....	\$\$SAVE
9500 PROC 32MB UPGRADE .....	39,900
9500 PROC 8MB UPGRADE .....	29,500
95/9600 32MB EXP. MEMORY .....	14,900
95/9600 8MB EXP. MEMORY .....	4,000
MV/5500 SYSTEM BD. "SPARE" .....	18,000
MV/5500 4MB EXP. MEMORY .....	1,300

DISCOUNTS ON MV/30000 MOD UPGRADES,  
MEMORY, I.O.C.'S AND SPARE CONTROLLERS.

MV/40000 32MB EXP. MEMORY .....	22,500
MV/40000 MOD UPGRADES .....	\$\$CALL
MV/40000 SPARE CONTROLLERS .....	\$\$CALL
MV/18000 UPGRADE PROC. BD. ....	18,000
MV/15000 MOD 20 UPGRADE .....	15,000
MV/20000 MOD 2 UPGRADE .....	15,000
MV/7800XP PROC. BD. W/2MB .....	900
AVIIION 25MZ DU/CPU BD. 16MB .....	11,000
AVIIION 51/6200 32MB EXP MEM .....	8,900

ATTN: P.O.S. USERS CONNECT YOUR REGISTERS  
TO ANY D.G. SYSTEM VIA AN RS232 PORT.

## MINISYSTEMS

PHONE 718-646-4266 FAX 516-365-2436

Circle 41 on reader service card.

## BBASIC

It is now possible to write programs that don't use logical files at all, but have each file in its own physical file. This simplifies program development and system maintenance considerably.

Virtually every other limit that previously existed has been increased by vendors. While the other changes may not affect programming style as dramatically as the ones mentioned, they make it clear that there are few jobs that cannot be done with BBASIC.

### Features

One point needs to be remembered in looking at the results in Figure 2. Vendors, especially Data General, are reluctant to announce features before they are ready to ship. There is good reason for this policy. On a chart like the one shown, however, it can put them at a disadvantage. A feature may not be available now, but could be available soon.

Keep in mind that vendors sometimes have different ideas on how to implement the same feature. Both Transoft and B32 have screen save features, for example, but they work differently, each having its own advantages. One vendor's definition of cut and paste may be different from another's as well.

Here are comments on some of the features:

- Windowing, hot keys, screen save, cut and paste, and mouse

Figure 2: Features

	B32 3.00	DG 1.10	Transoft 3.00
Windowing	Oct. '91	NA	yes
On-line manual	yes	limited	yes
Hot keys	yes	NA	yes
Screen save	yes	NA	yes
Third-party DBMS	yes	NA	yes
Statements without line numbers	yes	NA	Dec. '91
Full-screen program editor	yes	NA	Dec. '91
AOS/VS support	yes	yes	NA
DOS and DOS network support	yes	NA	yes
Shared programs/subroutines	Oct. '91	NA	yes
SAVE file compatibility			
across platforms	Feb. '92	limited	yes
Imbedded SQL reporting	Oct. '91	NA	Sep. '91
Cut and paste between			
hot keyed programs	limited	limited	yes
Mouse driver support	Nov. '91	NA	Nov. '91
Active data dictionary	NA	NA	Sep. '91
Bluebird compatibility	yes	NA	yes
Multiple statements per line	yes	NA	NA
C subroutines	yes	yes	yes
Quad precision arithmetic	yes	yes	yes

Note: NA means not announced at this time

driver support are significant new features. They allow BBASIC software to adopt the look and feel of PC-based software.

Face it, most of the BBASIC programs written over the years look pretty dull when compared to almost any PC package. Very little BBASIC software does as good a job at being user friendly by providing features such as on-line help and lookup windows.

By using a hot key (a function key programmed to work globally in any application), these features can be added. Screen save and windowing allow you to display new data while preserving the current contents of the screen. With some clever programming, your old applications may be made to look as slick as the current crop of software.

- Statements without line numbers, full-screen editing, and multiple statements per line all work together. The reason for statement numbers is to label statements such as GOTO or GOSUB. Statements in between are executed in order. However, because the current program editor is strongly line number oriented, a new program editor is needed. By making it a full-screen editor with cursor positioning, you can improve programmer productivity.

- Third-party DBMS (data base management systems), embedded SQL reporting, and active data dictionaries point to another trend in Business Basic: it can be used as a powerful tool in accessing data bases.

B32 currently has an Ingres interface and is planning others. Transoft has Oracle and db\_Vista, as well as Ingres. Business Basic is just as convenient a programming language to use when using these file systems. Meanwhile, the advantages of using a full DBMS can be realized.

In SQL support, B32 and Transoft reflect very different strategies. Transoft wrote its own (in UBB), allowing a tight integration of SQL to existing software. As it is a code generator, the results can be tweaked to provide almost any function the user might need. B32 chose instead to ally itself with Cyberscience, a successful vendor of fourth-generation products. Cyberscience's Cyberquery product provides good performance on Business Basic files: reports and queries often are created much faster than a Business Basic program could execute.

The active data dictionary is a new concept. It allows programmers to use variables to refer to fields in files without having to know the exact byte positions. That information is maintained by a data dictionary that the interpreter refers to. This offers the potential of making code much more error-free, as well as allowing tremendous flexibility in redefining records when fields need expansion.

These new features combine to make Business Basic a powerful language. With no line numbers, full block structure (IF THEN ELSE, DO WHILE) and 4GL/DBMS support, it is hardly recognizable as the same old Basic. On the other hand, with its interactive debugging and execution, as well as its stunning performance, it is possibly the ultimate language for the 1990s.  $\Delta$

*George Henne is president of the Eastwood Group, specializing in assisting Data General users in converting to Unix. He is also president of the BBSIG, which can be joined by sending \$10 U.S. to Calvin Durdin, Tractor & Equipment Co., Inc, 5336 Airport Highway, Birmingham, AL 35212. George Henne may be contacted at 416/694-5777.*

I N T R O D U C I N G

**EZ/Mail™****OFFICE AUTOMATION SOFTWARE**

- Superlative E-MAIL with document exchange
- Simple, intuitive interface
- Powerful document filing - runs any WP or Spreadsheet
- Runs any program from Main Menu; tailor per user!
- Excellent productivity tools
- Boosts user productivity
- Improves site security
- Eases user management

EZ/Mail has been developed under CQCS the leading 4GL from Cyberscience Corporation. EZ/Mail provides full featured office automation with minimal impact on systems resources, and runs on all DG systems, MS-DOS, and most Unix-based machines.

**Interested?**

P.O. Box 5826 • Pittsburgh, Pennsylvania 15209  
For information, please call (412) 821-4551

Circle 66 on reader service card.

**TEXTBASE™****TEXTBASE/IMG**

TextBase/IMG is the integration of a new technologically advanced management system designed to specifically manage free-form text in a relational database management system and a technologically advanced process for scanning, character recognizing, displaying and printing images in an image processing management system into custom text and imaging applications.

- High Speed Text Search
- Thesaurus Searching
- Menu Driven
- Review & Report Features
- Versatile Image Display
- EGA, VGA, Hercules Formats
- Compression ratios range 15:1
- Windows 3.0 Compatible

**TextBase Imaging Corp.**

901 Dover Drive, Suite 242, Newport Beach, CA 92660  
(714) 722-9648 FAX: (714) 722-6927



TextBase runs on the DG MV and DEC VMS series of computers. TextBase is a trademark of TBI. Windows is a trademark of Microsoft Corporation.

Circle 60 on reader service card.



Kim Medlin

## More about RAD

### SYNOPSIS

*Four-GLs may do amazing things for software development—but don't expect your workday to get shorter. And while you may not save quite as much development time as you thought you would (or as much as you were told you would), you will see a significant increase in productivity.*

In my first article, we got our feet wet with the concepts of Rapid Application Development (RAD). In this installment, let's move a few steps toward the deep end of the pool and further discuss several isolated aspects of rapid development.

### Just how rapid is rapid?

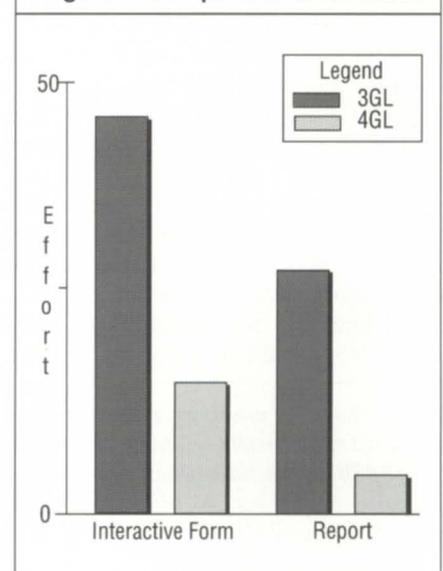
The number one question regarding RAD concerns the seemingly outlandish industry claims of development savings. And it's not just the vendors. Author James Martin claims that any fourth-generation language (4GL) worth its salt should provide a 10-to-1 savings ratio. How realistic can these claims possibly be?

Here at Data General's Solution Services, we've been providing custom software development for about 15 years now. I've been on board for more than 11 years, and have concentrated on commercial development. To determine the actual development savings afforded by 4GLs, I examined development statistics of past 3GL and 4GL projects.

### Disclaimer

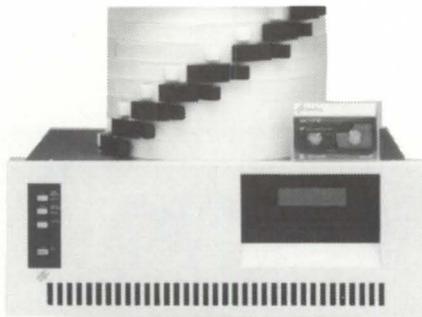
Before I share these comparisons with you, please keep several things in mind. First of all, development procedures vary greatly between software development facilities. Our shop adheres to established standards in all phases of development: analysis, design, programming, etc. For example, we check the outcome of virtually every data base I/O performed within application functions. This makes programs larger and more tedious to write, but the long-term benefit is easier software support. Also, our lead programmers or project leaders review source code before it is shipped, and applications undergo a four-level quality assurance procedure for each function written.

Figure 1: Comparison of functions



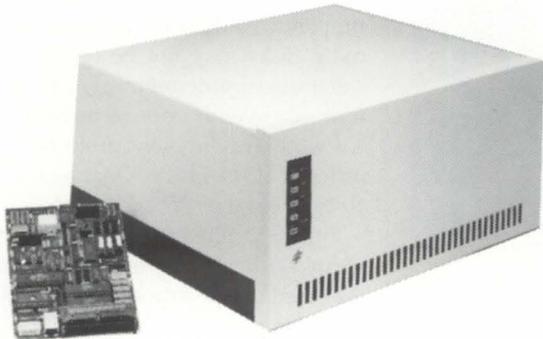
# GET MORE FOR LESS

**Data Plus 5650AS**  
5.0Gb 8mm Subsystem  
for Unattended Backup



**Data Compression  
Available**

*DOUBLE YOUR CAPACITY . . . THE DATA PLUS 5.0GB UNATTENDED  
BACKUP SUBSYSTEM . . . PRICED BELOW ANY OTHER . . . CONTACT  
DATA PLUS FOR DETAILS.*



**Data Plus Disc File**



**Data Plus 2067**  
SCSI Disc Controller

*FULLY COMPATIBLE WITH AOS/VS, AOS/VS II, AND  
ALL STANDARD DG UTILITIES.*

2750 Oregon Court, M3, Torrance, CA 90503 (213) 618-2090 FAX (213) 618-8714

Circle 24 on reader service card.

The point of saying all this is to clarify that our shop may do things differently from yours, yet neither of our approaches is necessarily wrong. Also remember that RAD is a *very new* technology. The whole world is just now really beginning to wade into the RAD swimming pool. As a technology, it hasn't had time to prove itself for decades like Cobol has.

The intent of the above paragraphs is to

point out that just because our statistics indicate certain trends, the same trends may not be true for you. Like the auto industry says, "your mileage may vary." And the statistics will undoubtedly change with each additional RAD project that is completed.

### Comparing apples to apples

Let's start with a 3GL-to-4GL compari-

son of two fundamental and common application functions: the interactive form and the management report. An interactive form is a function in which an end user interacts with the computer via a formatted computer screen, keyboard, and/or mouse. Such forms include data entry, maintenance, and inquiry functions. Management reports present selected information contained in the data base in every combination and permutation that management deems useful.

### The results

To put it simply, the results are impressive (as you can see in Figure 1, page 50), but not as amazing as rumors might lead you to believe. Our development savings for interactive forms is about a 4-to-1 ratio. Some of the simpler forms have tremendous savings, but 4-to-1 is the average. That's not 10-to-1, but look at it this way: what used to take almost a week is now finished in a day. That's significant!

And what about reports? I've found them to provide a 7-to-1 savings ratio. Think about it. This is the stuff that heroes are made of!

### And now the rub

Is it safe to assume that entire applications can be written between four and seven times faster when using a 4GL? Unfortunately, no.

That's because there are more components to successful software development than just programming (even though many people don't seem to realize it). Specifications still need to be written. This includes both analysis and design. Projects still have to be managed. Technical and end-user documentation still has to be prepared. And so on. These non-programming tasks may not be reduced in the same ratio as programming, if at all. Therefore, the overall improvement for entire software development projects is on the order of a 3-to-1 ratio. Once again, it ain't 10-to-1, but it ain't bad, either.

Figure 2 illustrates how the project shrinks when you use a 4GL. A project that used to take a month now needs little more than a week. Not too shabby.

### The truth about technology

So now you know my opinion of how rapid rapid really is. I think you'll agree that the RAD environment increases development productivity dramatically over

# FROM THE COMPANY THAT WROTE THE BOOK ON MANUFACTURING SOFTWARE

## The JAI Software Library™

Designed by manufacturing people and written in manufacturing words—the JAI Software Library is in a class by itself.

Built on a modular basis, the Library allows you to mix and match as you choose to get a fully integrated system that's just right for you. And for people who want to customize, there's plenty of room for that too.

You can expect immediate results like improved customer delivery, lower investment, greater visibility of operations, and improved financial controls. All conveniently provided by a company with over 18 years of hands-on experience.

To learn more about our vast selection of Library programs, give us a call today.

*JAI: Our Experience Speaks Volumes*

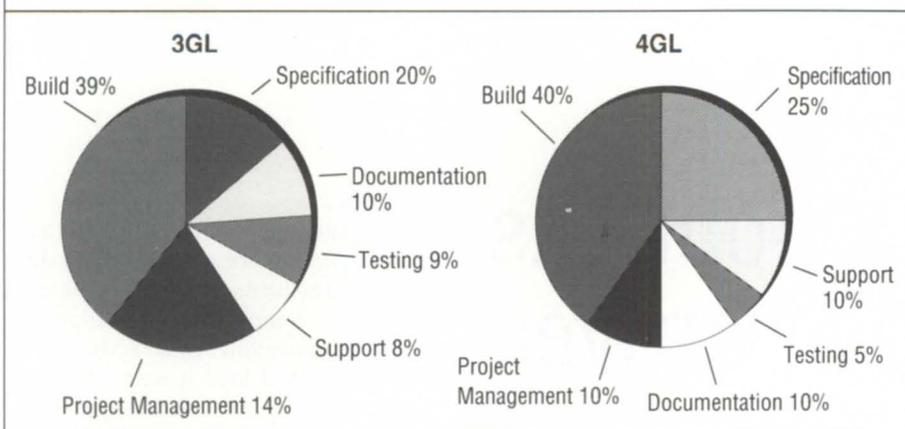


## JACOBSEN & ASSOCIATES, INC.

10229 Lower Azusa Road, Temple City, California 91780  
(818) 575-7504 • (818) 283-5347 • FAX (818) 575-7550

Circle 37 on reader service card.

**Figure 2: Comparison of components**



3GLs. Then the application backlog we've been hearing about for the last few decades will soon disappear, right? Well, as one of our presidents from the 1970s used to say, "Let me say this about that."

Labor saving devices, such as 4GLs, enhance productivity. Even though technology has changed the way we work, we still work eight hours a day. However, we

work smarter. We are able to tackle responsibilities that we never would have even dreamed of before. On top of that, the quality of our work is even better than that which we were able to achieve with the older technology.

The application backlog won't go away because of 4GLs. We'll simply find more applications for computers to solve. And

from one programmer to another, doesn't that make you feel really comfortable?

### What's next?

There are many more RAD concepts for us to explore. In my next article, I'll introduce a sample application and then show you the development process step-by-step, using RAD techniques and tools.

After the application is introduced, we'll tackle analysis and design. For that task, we'll use a CASE tool and accompanying methodology. Subsequent articles will focus on the remaining development phases. △

*Kim Medlin is a Software Development Section manager with Data General's Solution Services group in Atlanta, Georgia. Solution Services specializes in custom software design, development, implementation, and consulting. Kim's address is 3617 Parkway Lane, Norcross, GA 30092. He can be reached at 404/448-6072, extension 2007.*

## DATA INVESTORS CORPORATION

22 E. Lafayette Street  
Hackensack, NJ 07601  
**(201) 343-8875**  
**FAX# (201) 489-5633**

### COMMUNICATIONS

4370 IAC-16 RS-232	\$1,400
4368 IAC-8 RS-232	600
4370-A IAC-16 RS-422	750
4368-A IAC-8 RS-422	700
4380 ISC-2	400
4560 LAC-12	975
4561 LSC MV/2000	500
4342 ATI-16	200
4543-B MCP-1	1,600
4463ZT USAM-4 DESKTOP	195
4532 ILC W/ACCESSORIES	2,800

### SYSTEMS & PROCESSORS

70120 AV/310 8MB 322 DISK 150 TAPE	\$6,800
8952 MV/15000 MOD-8 8MB	13,900
MOD-20 CPU BOARD	11,500
8888 MV/7800XP 4MB	5,400
MV/7800XP 4MB CPU BOARD	4,800
MV/7800 4MB CPU BOARD	1,400
8790 MV/8000 MOD-2 8MB	2,200
91547 MV/2000 4MB 160 DISK TAPE NEW STYLE	4,200
8760 MV/4000 2MB	1,600
8770 S/280 2MB W/BMC	1,900
8678N S/140 256KB	1,100
8395N NOVA 4X 256KB 16 SLOT	850
DESKTOP MOD-10 256KB 15MB DISK	500
DESKTOP MOD-20 512KB 15MB DISK	900

### DISK DRIVES & MAG. TAPE

6239 592MB ARGUS S/S	\$3,900
6236 354MB ARGUS S/S	1,600
6581 500MB RAMS DISK	12,800
6492 727MB S/S	6,900
6161 147MB WINCHESTER S/S	1,150
6122 277MB DISK S/S	1,000
6554 662MB FOR CSS	4,000
6491 322MB FOR CSS	3,000
6495 322MB TDP S/S	8,000
6329 120MB MV/2000	800
6363 160MB MV/2000	1,500
6100 25MB WINCHESTER W1/28	1,000
6300/6299 1600/6250 MAG TAPE S/S	5,500
6026 DUAL MAG TAPE S/S BROWN	900
6123 MICRO STREAMER BROWN	1,000
6270 DESKTOP CARTRIDGE TAPE	475
6125 STREAMER MAG TAPE S/S	600

### MEMORIES

80108 32MB MV/9500	\$19,000
8990-D 16MB MV/20000/15000	7,900
8990-C 8MB MV/20000/15000	2,800
8871 8MB MV/4000/10000	1,800
8927 4MB MV/2000 NEW STYLE	1,150
8870 4MB MV/4000/10000	1,200
8765 2MB MV/4000/10000	400
8940 10MB MV/7800XP	4,800
8708 2MB MV/8000	300
8754 512KB S/140	450
8687 256KB S/140	300
8387 256KB NOVA/4	300
8656 256KB ECLIPSE	275
DESKTOP MEMORY	CALL

### TERMINALS & PRINTERS

D-216, D-412, D-462, D-470C	CALL
D-214, D-215, D-411, D-461, D-220C	CALL
D-210, D-211, D-410, D-460	CALL
B1000 PRINTER	\$2,800
4364 600 LPM BAND S/S	1,800
4327 300 LPM BAND S/S	1,000
4433 150 CPS PRINTER	400
4434 160 CPS PRINTER	500
6262 DESKTOP COLOR CRT S/S	600
4221 DESKTOP PRINTER CONTROLLER	350
005-8096 D.C. PRINTER CONTROLLER	300

Data Investors is a worldwide specialist in Data General Equipment. We have been for 14 years buying and selling pre-owned Data General Equipment. All equipment is shipped from our own facilities, thoroughly tested and guaranteed eligible for Data General Maintenance.

Circle 20 on reader service card.



David Novy

**SYNOPSIS**

*Mixing X Terminals with Unix workstation server environments can supply users with greater computer power at a reduced cost. Learn how to make sure your system fails the newspaper test.*

# X hour has arrived

There is another computer revolution on the horizon. This revolution has been brought about by the rapid increases in performance of Unix workstations and X Terminals. A month ago I did not have a high regard for X Terminals. The price of a 19-inch monitor, color X Terminal was \$12,000. The price of a 25 MIPS, 19-inch monitor, color Unix workstation was about \$20,000. The cost of a monochrome X Terminal was about that of a PC. So why would you want to purchase a terminal when you could get a full computer for about the same amount of money?

You can now purchase a 25 MIPS, 19-inch monitor, color Unix workstation for about \$15,000 or a 19-inch monitor color X Terminal for about \$5,000. You can also buy a 75 MIPS, 19-inch color Unix workstation for about \$40,000. But it's when you put the 75 MIPS workstation and the X Terminal together that amazing things begin to happen.

Two weeks ago, I received an HP 700/RX workstation and connected it to a 55 MIPS workstation. When I ran benchmarks on the X Terminal, I discovered that it was as fast or faster than the workstation itself, and significantly faster than any other workstation I had available. (The other workstations tested had rated less than 30 MIPS.)

The reason it ran as fast or faster than the workstation itself is that the application I was benchmarking was an X Windows application, and the HP 700/RX workstation is tuned for the X protocol. If I brought in the application from disk, X Terminal and workstation performance were equal. If I preloaded the application into memory, it ran 2.5 times faster on the

X Terminal.

Now you might say that \$40,000 is a lot of money to pay for a workstation. And you would be correct. But look at the total system cost compared to overall performance. Suppose you buy a 75 MIPS Unix workstation and load it with 64 MB of memory and extra disk so that it can function as an X Terminal server. Such a system would cost about \$55,000. Now let's add six \$5,000 X Terminals to our system. The total system cost is now \$85,000. The cost of seven 25 MIPS workstations with 16 MB of memory is about \$105,000. Now you will say I have put myself in a corner. The X Terminal system costs less, but the workstations have a combined MIPS value of 175 MIPS while the X Terminal system has only 76 MIPS. Why would I be enthusiastic about such a system?

The workstation system does have a rating of 175 MIPS, but those are theoretical MIPS. In actuality, most of the time users are using only a fraction of the available MIPS. The MIPS are wasted when users are not working. When a user has high demand, the most he or she can access is 25 MIPS. Fewer total MIPS are available using the X Terminal system, but fewer MIPS are wasted because the MIPS resource is pooled among seven users. When a user does have a high demand for performance, he or she has access to 76 MIPS.

There are other advantages to the X Terminal system that are not readily apparent from specification sheets:

- 1) The proposed server for the X Terminal has 64 MB of memory. If most users are running the same applications, these applications tend to be memory resident and therefore run significantly faster.
- 2) An X terminal connected to a very fast workstation server can have significantly faster network speed than a 25 MIPS workstation. The ftp transfer speed of the X Terminal server I used for the benchmark was 300 KB per second. The ftp transfer speed of a 25 MIPS workstation is about 30 KB per second.

There must be something better than the patch panel to switch users between systems...

I know but we can't afford it

We need more ports so all our terminals and PCs can access the host computer...

Can't afford it...

When the system goes down, we need a switch to move users to the back-up, without re-cabling...

Can't afford it...

Any hacker can dial in to our system. Can't we do something about security?

Can't afford it...

We need a LAN to share laser printers and high speed modems...

Can't afford it...

We need more Ethernet terminal servers...

Can't afford it...



## Now, the proven multi-purpose async connectivity solution you can afford

With Equinox, you **can** afford to network all your asynchronous terminals and PCs to your host computers — even when times are tough. Switch

between hosts from your keyboard. Establish multiple sessions with a few keystrokes. Share ports among part-time users. Let users access printers and share modems.

Even transfer files among PCs without installing a LAN.

Twisted-pair cabling keeps installation costs low and eases people and equipment moves. T1, Ethernet, RS-232, RS-423 and current loop interface options simplify connections in multi-vendor environments, cross-campus or cross-country. Built-in fault tolerance keeps you operational,

and the system is supported by a full three year warranty.

Whether you have fewer than 100 or thousands of users, Equinox has a Data PBX sized to fit your needs. And at about \$100 per port, it's the networking solution you can afford! Call today for details of our 30-day free trial.



# EQUINOX

Equinox Systems, Inc.  
14260 S.W. 119 Avenue  
Miami, FL 33186

**800/275-3500**

SEE US AT NADGUG BOOTH #415

Circle 29 on reader service card.

3) The X Terminal connected to a 75 MIPS Unix workstation server fails the newspaper test. The primary application run at my site is very CPU-intensive. It is so demanding that on 25 MIPS workstations users have time to read the newspaper while waiting for the computer to respond. Users do not have time to read a newspaper when using an X Terminal connected to a 50 MIPS workstation. This is an excel-

lent result.

4) You can buy X Terminals for less than \$5,000. They are considered terminals, not computers. Costing less than \$5,000 means that many middle managers have the signing authority to purchase them without having to answer a lot of questions. Many companies require new computer purchases to be approved by a vice president or president. Terminal purchases, how-

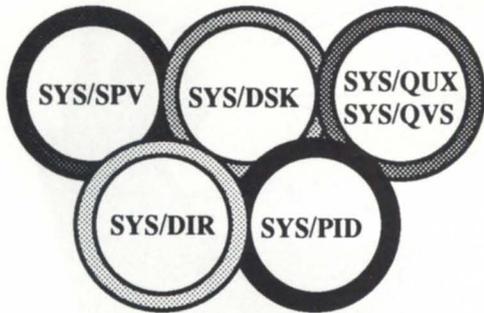
ever, are left to the discretion of middle management. This allows you to acquire computer equipment with fewer hassles.

I hope you can understand now why I am excited about X Terminals. I believe they can be a powerful tool in reducing costs, while giving the user access to greater computer power. Even though X Terminals show tremendous potential, the decision to purchase and use them properly requires careful planning for the following reasons:

- 1) They increase network loading. You may need to segment your ethernet network and even purchase additional network equipment. (Keep network loading below 30 percent or collisions will occur.)
- 2) The server for an X Terminal network will require a significant amount of memory. (You will want to have enough to avoid paging; otherwise, significant performance degradation will occur.) Conduct tests to determine how much memory is required, or you'll end up spending a lot of money on memory without necessarily increasing performance.
- 3) The server will also require additional disk space for swapping purposes. You could need between 50 and 100 MB of additional disk space for each X terminal.
- 4) As the cost of memory falls, X Terminals will become even more attractive.
- 5) Data General currently does not emphasize color X Terminals in its product line. The company is recommending the NCD X Terminals if you need a color X Terminal. I have seen the NCD color X Terminals, and they are excellent. They use the Motorola 88000 CPU, the same used in the DG Aviiion workstation line. If you wish to comparison shop, the HP 700/RX and the Tektronix are also powerful color X Terminals.

X Terminals/Unix workstation server environments can be very effective in supplying users with greater computer power at a reduced cost, compared to pure Unix workstation environments. But careful planning is required for using X Terminals effectively. Δ

*David Novy is a technical computing specialist at 3M in St. Paul, Minnesota. He is past chairman of the AOS/VS special interest group and current chairman of NADGUG's SIG/UX.*



## Universal Magic Tool Box

At last, the famous **UNIVERSAL MAGIC TOOL BOX** unveiled by **SYSINFO** at the Seattle NADGUG, is now available in English, German, Dutch, Spanish, etc... as well as in French.

Discover why the major French organizations are now all rushing to convert their operations to MAGIC, including one of the top five commercial French banks which has, using MAGIC, fully automated all its daily data processing functions with almost no operator intervention (backups, uploading & downloading of information over XODIAC between dozens of machines, event driven operations & jobs, etc...)

**UNIVERSAL MAGIC TOOL BOX** will now run on your AOS/VS, AOS/VS II, and UNIX machines, thus providing you with a totally integrated environment encompassing all your past, current, and future computers.

Who would have thought this possible :

- ◆ The CLI or Unix SHELL in pulldown and Windows presentation ?
- ◆ An XTREE like display of all your directories and files ?
- ◆ The ability to create a totally **event driven** (yes!!) environment with almost no operator intervention ?

Well, this is possible. And it is available NOW !

For more information, contact.....

**DataLynx** . 6659 Convoy Ct. . San Diego, CA 92111  
PHONE : (619) 560-8112 . FAX (619) 560-8114

**Le Software Man** . Box 545 . London N7 8DF - ENGLAND  
PHONE : +44-71-354-8414 FAX : +44-71-226-2015

**SYSINFO** . 493, Route du Médoc 33520 BRUGES - FRANCE  
PHONE : 56.57.67.94 - FAX : 56.28.72.89

**See us at NADGUG, Booth #411**

Circle 23 on reader service card.

# NOW THAT 10GB FITS ON AN 8MM TAPE, WHAT ARE YOU WAITING FOR?



You don't need to wait hours to change tapes.

You don't need to wait months for other storage technologies to catch up.

One 8mm tape drive will already deliver more than they promise.

It's the digital CY-8200, now with optional data compression. And you can get it exclusively from Contemporary Cybernetics Group.

With data compression, the CY-8200 can quadruple the amount of data you can load on an 8mm cassette that fits neatly in your shirt pocket. Meaning the already tremendous savings in man hours, media costs, storage and shipping are multiplied by four.

Until now, the best 8mm drive on the market stored an impressive 2.5GB per tape at speeds up to 15 MB per minute.

## True "Plug-And-Play" Compatibility With:

Alliant	DEC 3100	IBM S/36	Pertec
Alpha Micro	DEC HSC	IBM AS/400	Plexus
Altos	DEC O-Bus	Macintosh	Prime
Apollo	DEC TU/TA81	NCR	Pyramid
Arix	DEC Unibus	Novell	Sequent
AT&T	Gould	PC 386/ix	Sun
Convergent	HP	PC MS-DOS	Unisys
Data General	IBM RT	PC Xenix/Unix	Wang

and more...

Our data compression option allows you to write up to 10 GB per tape at up to 60 MB per minute. Completely unattended.

Of course, the data compression feature is switch-selectable, so you can turn off data compression to read and write standard 8mm tapes.

Plus it's a simple upgrade for the best tape drive built: our CY-8200. Offering a complete range of standard



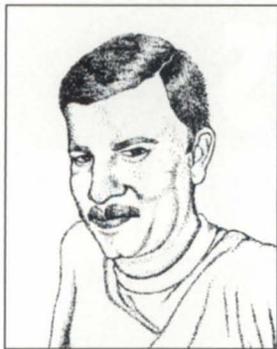
interfaces, a 2-line, 40-column display option, and optional security card encryption. And assuring you of full support and

a 12-month warranty from the leader in advanced 8mm helical scan technology. The CY-8200 with data compression will remain the best value in data storage for a long time to come. So now you've got many good reasons for calling us today at (804) 873-0900 and no good reason for waiting.

CONTEMPORARY  
**CYBERNETICS**  
*Group*

Rock Landing Corporate Center • 11846 Rock Landing • Newport News, Virginia 23606 • Phone (804) 873-0900 • FAX (804) 873-8836

Circle 11 on reader service card.



Tim Boyer

# Hooked again

## SYNOPSIS

*If you work with the CLI, there's always much more to learn than what you thought you knew already. What you need is an authoritative reference source that goes beyond the manuals. Well, rejoice and get ready to turn pages, because Greg Shalless' newly updated manual is a CLI tour de force.*

I haven't written a book review since ninth grade. In fact, this may be the first I've written without the benefit of Cliff's Notes. But here goes—I've spent the last few months looking over Greg Shalless' tome, *?!# (Hook-Bang-Crunch, Programming the CLI)*, newly revised and updated for CLI32. This is one great book, and I'll try to give you the flavor of the book without giving away too much of Shalless' code.

I migrated from RDOS to AOS/VS a few years back, without benefit of training (other than the fact that I'd kept all of my back issues of *Focus*—I knew I was going to need them sooner or later). Looking back at it, I did OK. I'm no AOS/VS guru, but on the other hand I can generally get my batch streams up and running. It wasn't the most pleasant period of my life, however. I tended to keep the CLI manual with me at all times, and spent more than a few hours on the RDS/NADGUG bulletin board asking questions that look stupid to me now. In other words I survived—but I didn't enjoy it.

With this book I probably would have enjoyed it.

Greg Shalless started as a training instructor with Data General Australia, and subsequently founded his own consulting firm, Shalless Software. The purpose of his manual isn't to replace the CLI manual, but to enhance it. Let's face it—when it comes to understandable examples, the CLI manual is somewhat lacking. *?!#* attempts to remedy this.

As a writer, Shalless has an enjoyable, terse style that's very readable, especially in a technical manual. Were he to write this column, it would only be half as long. *?!#* consists of 30 chapters and 6 appendices, with each of the chapters around 5 to 15 pages long. Thus, the book is set up like

a well-ordered disk—plenty of small, logically complete subdirectories.

The book starts off with an overview of the CLI, which includes help files, macro arguments and switches, and conditional logic. The macros given in the book (and supplied on the tape if you were smart enough to get it when you bought the book) such as \$ARGTEST, which tests arguments passed, and \$SWTEST, which tests switches, allow you to play around with passing values to the macros and viewing the results. Sounds like pretty tame stuff, but if you're a beginner you'll be amazed at the possible options. Even if you're an experienced macro programmer, I think you'll be surprised at how much you've forgotten since last you read the CLI manual. I fall somewhere in between, and have begun using these macros to test my own macros.

Next, Shalless delves into using the CLI as a programming language—loops, recursion, and so on. I'd never quite thought about it, but he points out that CLI is a structured language—no labels or GOTOs. The CLI as a programming language seems to be a recurring theme throughout the book. Later chapters explore complex logic (AND and exclusive and inclusive OR), documentation, error handling, and debugging—in other words, everything a good programming book would teach you.

The book then covers pseudomacros—for instance, `![DATE]` and `![TIME]`. Although there aren't many surprises in this chapter, it sets the stage for a latter chapter, user-written pseudomacros (UPMs). Not only haven't I written a UPM before, I didn't know such a thing was possible. The author states that you "will probably find this Chapter alone will make your purchase of this Manual worthwhile." He's

right. A UPM, like a normal pseudomacro, contains no commands at all. Instead, it simply returns information. The simplest example is one that we've all used, `$$BELL.CLI`, which consists of `![ASCII 207]&`. Note the ampersand at the end—it's so your macro doesn't see the New Line as a command terminator. If you leave it out, a command using the pseudomacro, like

```
WRITE [$$BELL]Hello There
```

will, instead of the expected output, terminate the command and return

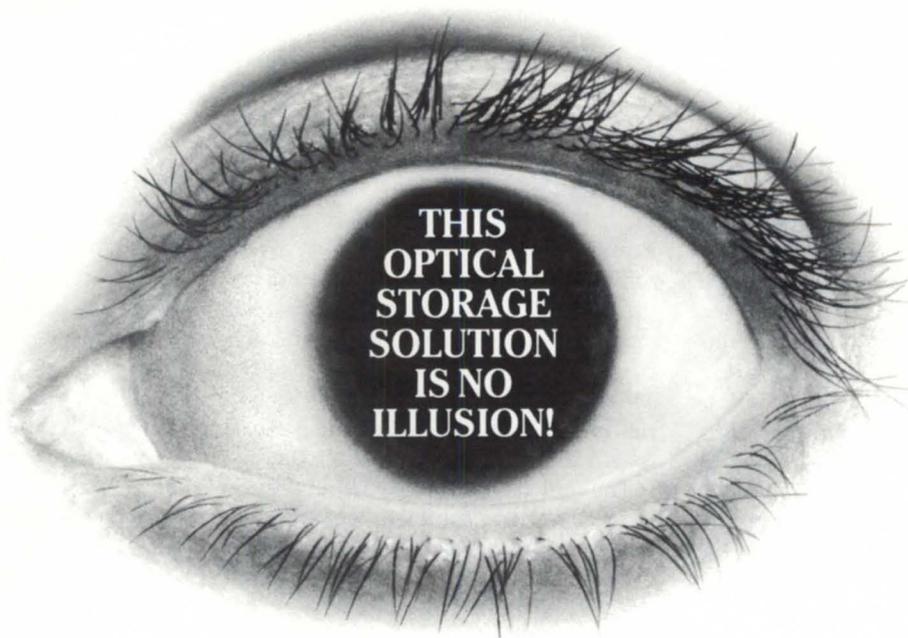
```
Error: Not a command, macro, or program,
HELLO
HELLO,THERE
```

I found the chapter on brackets and templates to be one of the more useful. AOS/VS doesn't process brackets ('(', '[', and '<') in the same way RDOS did, and rather than mess up badly I've elected to avoid them (especially with command line editing). No more—this chapter explained exactly what to expect with a particular combination of brackets. It also gave the first understandable explanation of why brackets don't work well with backslashes in the DELETE command, and why the following command:

```
DELETE +\<PROG1,2>.<.PR>
```

which I would expect to delete the directory except for the files PROG1, PROG2, PROG1.PR, and PROG2.PR instead will delete the entire directory. Good information to have.

*?!#* then covers input and output. With the !READ pseudomacro, along with



**OpStar, with file management software,  
is the sales-generating optical storage solution.**

Without file management software, you'll never see real optical storage. Only OpStar™ optical storage and retrieval systems have it. So, seamless integration of optical storage into Data General UNIX® system-based AViiON™ configurations is done for you in the blink of an eye!

OpStar saves you time and money! Because it's 100% system compatible and application transparent, your customers can read, write and access files exactly like a magnetic disk—even in large autoloader (“jukebox”) systems.

OpStar has it all! Hardware, software, service and support. The OpStar family includes everything from drives to multi-jukebox systems, with your choice of WORM or rewritable MO media. And, every OpStar system comes with file management software (jukebox transparency options are available), plus proven Data General customer service and support.

OpStar is opportunity for VARS and integrators! As an essential part of today's solutions, OpStar can help you see new profitable opportunities right now. And it lets you expand your systems later on.

To see that optical storage is no longer an optical illusion, and for your free information package, call **1-800-DATA GEN**



**Data General**  
Life just got  
a whole lot easier!

Copyright 1991 Data General Corporation

AViiON and OpStar are trademarks of  
Data General Corporation.  
UNIX is a registered trademark of AT&T.

Circle 18 on reader service card.

methods for evaluating responses, Shallless gives a minitutorial on the ways to get from a !READ prompt to the CLI. Shallless describes what he calls "the only failsafe method of accepting user input to a CLI macro," and I haven't been able to break the method yet.

On the output side, ?!# has given me the only method I've found yet of putting text in my file, yet allowing me to put commas, tabs, and even unmatched brackets into my macro. Typing CREATE/M @OUTPUT will echo to your screen *exactly* what you type underneath, until the closed bracket beginning a line is found. It's a great trick, and I've started using it extensively.

To close out the main portion of the book, ?!# includes a couple of examples—a good general menu processor, and a day-of-the-week macro that CLI32 has, unfortunately, made unnecessary.

### But wait, there's more

Although the subtitle of ?!# is "Programming the CLI," Shallless doesn't limit

himself to macros. Not only does the manual cover the CLI, but it delves into generic files, ACLs and LINKs, PUSH and POP, SPEED, SORT/MERGE, and the PROC command. Appendix A covers SPEED commands, including a truly impressive SPEED macro that edits macros to indent the conditional commands. Appendix B is an extremely useful SORT/MERGE primer, containing items such as tips on managing Infos files and a macro for sorting filenames on creation date.

The tour de force of the manual is the index. It's very complete, spanning 18 pages. Now, you're reading this article and wondering what's the big deal about an 18-page index. The big deal is that Appendix X shows how the whole thing was created using a combination of CLI, SPEED, and SORT/MERGE.

What truly impressed me was the lack of typographical errors. I have yet to find a single macro from the tape that didn't work as advertised. That's an amazing feat, and yet it pales in comparison with the fact that I have yet to find a macro in

the *manual* that didn't work. Admittedly, I haven't typed them all in. But as one who has written a few articles containing code, I can testify that it is rare that a line slips through *without* being mangled. The fact that an entire manual full of odd characters is correct speaks of painstaking proof-reading, and is indicative of the quality of ?!#.

With the addition of CLI32, ?!# is now completely up to date. The manual features a discussion of the common features in each chapter, and then includes any differences due to CLI32 at the back of the chapter. A new appendix demonstrates the writing of a number of the featured SPEED macros in CLI32, uses of the new LOGOFFMACRO and PRIVILEGE commands, and a CLI32-only macro to resolve links.

Gripes? The only thing I'd like to see in this manual is more of the same. The section on SPEED could easily be expanded to a manual by itself. There is only one specific case where I might complain, and it's so convoluted that you can tell I'm



*The Computer Specialist*

SYSTEMS EXPRESS LIMITED

**For European Users:**  
 Why buy Data General equipment 5,000 Kilometers away?  
 EEC Based Data General Sales Specialists

- ⇒ Prices will be better from us !
- ⇒ Delivery will be faster from us !
- ⇒ Power specifications will be the same from us !
- ⇒ No import duty from us\* !
- ⇒ No export licence needed from us\* !

(\*ECC countries)

---

**We will be happy to quote for and supply:**

MV55 and MV95 upgrade boards - the latest Data General MV technology, featuring an MV family CPU on a 5 MIPS single-chip board.

MV 18,000 Range	MV 10,000	MV 2,500	MV 1,400
MV 15,000 Range	MV 7,800XP	MV 2,000	MV 1,000

Spares for all your Old Eclipse/Nova/Micronova Systems.

Full range of AViiON and 386 UNIX machines, workstations and the PLUS-type, AViiON-compatible terminals with twin-host working.

Data General Compatible equipment.  
 Fujitsu, Dataram, Kennedy, MegaTape, Zetaco

---

**THE BEST SUPPLIER FOR THE NEW EUROPE !**

**Systems House**, Rear of 23/29 Daws Lane  
 Mill Hill, London NW7 4SD  
 Tel: 44-081-906-8191  
 FAX: 44-081-906-8638  
 Telex: 8954111 Replay G

Circle 58 on reader service card.

**WHO?  
 WHAT?  
 WHEN?  
 WHERE?  
 WHY?**

**:PERFMGR** can help you find the answers to these and other questions about your configuration. Includes a logging facility with report generator, real-time monitoring screen, file and directory structure analysis utilities and a tutorial on AOS/VS and AOS/VS II system performance analysis.

Any questions?

**AOS/VS :PERFMGR** \$750  
**AOS/VS II :PERFMGR** \$750  
**10-DAY TRIAL COPY** **FREE!**

A Division of B.J. Inc.

**:SYSMGR**

Software for System Managers  
 109 Minna St., Suite 215, San Francisco, CA 94105  
 (415) 550-1454 FAX (415) 550-1072  
**See us at NADGUG, Booth #328**

Circle 57 on reader service card.

# A Programmer Calls His Dog.

See us at NADGUG  
Booth #312

## WITH COBOL

```
IDENTIFICATION DIVISION.  
PROGRAM-ID. CALLDOG.  
ENVIRONMENT DIVISION.  
SELECT ANIMALS  
  ORGANIZATION IS INDEXED  
  ACCESS IS DYNAMIC  
  KEY IS ANIMAL-TYPE  
  ASSIGN TO BEASTS.  
DATA DIVISION.  
FD ANIMALS  
  RECORD CONTAINS 16  
  CHARACTERS  
  DATA RECORD IS ANIMAL-REC.  
01 ANIMAL-REC.  
  03 ANIMAL-TYPE PIC X(8).  
  03 ANIMAL-NAME PIC X(8).  
PROCEDURE DIVISION  
START.  
  OPEN INPUT ANIMALS.  
  MOVE 'DOG' TO ANIMAL-TYPE.  
  READ ANIMALS INVALID KEY  
  DISPLAY 'BAD ANIMAL'  
  LINE 10 POS 1.  
CALL-SPOT.  
  DISPLAY 'HERE' LINE 10 POS 1.  
  DISPLAY ANIMAL-NAME HIGH  
  LINE 10 POS 16.  
  CLOSE ANIMALS.  
STOP RUN.
```

## WITH SYSTEM Z

Here, Spot.

### Is System Z 4GL COBOL?

System Z allows you to combine familiar COBOL syntax with ultra high-level keywords that define entire processes. Development time is cut to a fraction. Z lets you concentrate on the functionality of the program rather than the tedious definitions and procedures.

ZBASE includes a database manager with relational functions and a data dictionary that interacts with the compiler. The need for file or data definitions in the program is totally eliminated. A powerful editor is built into the Z compiler so that errors are identified and explained as you create them.

ZIP, a utility of System Z, allows you to develop queries, menus and reports with no programming knowledge. However, for the more experienced user, the source code generated by ZIP can be enhanced or modified for more complex applications.

### Eliminate Machine Dependence

Programs developed with System Z are not dependent upon the hardware or operating system they were developed on. The executable code can be "copied" to other systems with no change or recompiling. For example, you might have a program developed under UNIX and then decide to install it on a DEC VAX under VMS or a PC under DOS. Graphics, function keys and other conventions previously accepted as "machine dependent" are portable.

### Performance + Productivity + Portability

System Z cuts development time by 90% without paying the price of slower response times and greater memory and disk requirements. Incredible as it seems, Z programs actually run **faster** than those developed with BASIC or COBOL and require only a fraction of the resources that third generation languages need.

Call or write now for more information.

**UNITED STATES**  
**Zortec, Inc.**  
1321 Murfreesboro Rd.  
Nashville, TN 37217  
**(615) 361-7000**  
FAX: (615) 361-3800

**EUROPE**  
**Stavanger EDB A / S**  
Postboks 2  
Gamle Forusvel 87  
Forus, Norway 4033  
**47(04) 678522**  
FAX: 474-678261

**AUSTRALIA**  
**Zortec Australia**  
28 Ord Street  
2nd Floor  
West Perth, Australia 6005  
**(619) 481-3277**  
FAX: (619) 481-4383



reaching for criticism. But here goes: *if I only bought the manual and not the tape, and if I was running CLI32, and if I typed in macros without reading the whole chapter, I might get a little ticked off when I got to the CLI32 section at the back of each chapter and found that what I had so painstakingly typed has "been made redundant by the new Pseudo Macros provided in CLI32."* My solution? For the

small difference, don't bother buying the manual without the tape.

Oh, and one major annoyance. If Shalless is going to give us a manual printed on A4-size paper, he needs to include an A4-size notebook with it. This thing hangs over everything I've got by a quarter-inch on each side. Charge \$5 more and send a notebook with each shipment!

If you work with the CLI, you need this

manual. It has earned a permanent spot on my desk. It ought to be shipped with every MV.

### Odds and ends department

Speaking of typographical errors—in my September review of Multiview Windows, there was an error in the phone number listed for Digital Dynamics, Inc. The correct number is 313/995-2400.

I've been running VS7.69 for a couple of weeks, and it seems to be as stable as BJ said it would be. I mention this only because it makes one of the user pseudomacros in ?!# obsolete. The macro to see which version of CLI is running looks like this:

```
CLI[!EQUAL,A,\CLI32_will_ignore_this&
]32[!ELSE]16[!END]&
```

CLI rev 7.69 has the new !CLI Pseudomacro, which returns the same result.

Just bought a new toy . . . oops, I mean a vital piece of equipment for my home system. I finally got a CD-ROM player. It has 660 MB on one disk—I'm going to be a couple of months just going through the one bulletin board disk I bought. It looks like hardware prices are finally dropping to the affordable zone (\$400, give or take). If all of you will also buy one, it'll help drive the price of disks down.

An unexpected bonus is that it also plays audio CDs. So, here I am, listening to "Layla" and finishing my article. This is the only way to write! Δ

**IF** you are currently developing **INFOS** based applications, and never use the dreaded **INQUIRE**, do not use **SORT/MERGE**, hardly ever use **PRESENT**, .... then you must be using **THE\_ULTIMATE !**

**IF NOT,** to find out why all major international oil corporations, banks, software houses, government offices, hospitals, the largest employers in the United States, in England and in Australia, .... and the company that makes your computers, are using the **Ultimate** development tool for **INFOS** environments — to find out why, call *now* for a free evaluation tape :

North America  
**DataLynx Inc.**  
 6659 Convoy Court, San Diego, CA 92111 (USA)  
 Tel: (619) 560-8112 Fax: (619) 457-2145

Otherwise, for details of your local dealer, contact :  
**Le Software Man Ltd.**  
 PO Box 545, London N7 8DF (England)  
 Tel: +44-71-354-8414 Fax: +44-71-226-2015

**le software man** LTD.  
 Systems consultants

See us at NADGUG, Booth #411

### Vendor Information

Shalless Software Pty. Ltd.  
 P.O. Box 469, Malvern  
 Victoria 3144, Australia  
 Phone: (+61-3) 822-9157

Rev 2 prices	\$U.S.	\$Can.
?!# Manual	100.00	112.50
?!# Mag-Tape	100.00	112.50
Shipping/Handling	15.00	20.00

Tim Boyer is EDP Manager at Denman Tire Corporation. He may be reached at P.O. Box 951, Warren, OH 44482, 216/898-2711 or on the NADGUG bulletin board at 415/924-3652.

Circle 22 on reader service card.

# IT'S TOUGH WORK

keeping up with today's information technologies. And with support services becoming more crucial than ever, your competitive edge hinges on having an independent service provider with the skill and experience to keep pace with your expanding needs. Grumman gives you that edge. Our background in equipment integration, networking, systems management, professional services and equipment maintenance keeps us at the forefront of service to the DG-user community. Call us, we'll listen. For more information on how Grumman will design a cost-effective service package to meet your requirements, contact: Grumman Systems Support, 90 Crossways Park West, Woodbury, NY 11797. Or call toll-free: 1-800-922-1225.

# GRUMMAN

*See us at NADGUG, Booth #217*



**GRUMMAN**<sup>®</sup>

**Systems Support**

Circle 31 on reader service card.

# Bits and bytes from the bulletin board

## Restoring a systape

From: Steven Bonici

Recently we replaced our boot disk and had problems initializing our system disk from a systape. I created a systape the day before, and also had two others from when we upgraded to 7.67. Every time we got to the point of Initial Load, we received an AOS/VS Fatal Error 12300. This happened with all three copies of the systape. We then went back to DG's AOS/VS release tape and did it the hard way. Does anyone have any ideas on why any of the systapes would generate this error message?

From: Joseph Edens

What all was on the tape (files 0, 1, 2, etc.)? Maybe something was on there that was corrupt, or maybe something was missing that AOS/VS was looking for. At one point (on 7.67) we lost everything in root due to bad (obviously) logic in a macro that restarts our SYSLOG. The only thing we had left was stuff that was perm'd. We reloaded from a systape with no problems. Are you using DG's provided systape macro or something else?

From: Steven Bonici

I'm using DG's systape macro, which I modified to exclude certain directories. I called DG, and guess what? They told me there is a bug in the macro when used on certain systems. The AOS/VS panic was caused by some +IAC+ files that weren't on the tape. It didn't recognize the IAC8. I changed the macro to dump all the +IAC+ and ANSI+ files. We went back to the original release tape (DG's), and everything worked fine! They say that this bug was fixed with 7.68.

## RDOS file xfer

From: Hank Brandenburg

I am in desperate need of reliable async xfer protocol to migrate code from MV platforms (NANOS) to PC networks, so I (hopefully) can free up MV hardware for file server use. Can anyone help?

From: Tim Boyer

By code, do you mean source? If so, you don't need a protocol. Just send it as ASCII to whatever you're running on

the PC (or even use the ol' "type and capture"). If you need a real protocol, we've got RDOS Kermit on the release tape—just check the NADGUG software library.

From: Ephraim Nussbaum

The RDOS version of Kermit as supplied is an unfinished program. It is distributed in the hope that someone will finish it. I would love to use it to move data from my sleeping S/280 to my Aviion. If anyone knows how to do this, please let me know.

From: Kevin Danzig

If I remember correctly, you need a RATFOR or a Fortran 5 compiler. You would be better off playing with the free assembly code for a checksum Xmodem that is in the TEX dump file to get it to run under RDOS.

From: Ephraim Nussbaum

Pardon my ignorance, but: What TEX dumpfile? How do I get it onto my S/280? Where do I get Xmodem for my Aviion? etc. I'm really not familiar with any of this. Although we've been using the Aviion for over a year, I still have to power up my S/280 or S/140 occasionally to print a report from data we have on Zebra packs. We would like to move all of this to the Aviion and then to tapes.

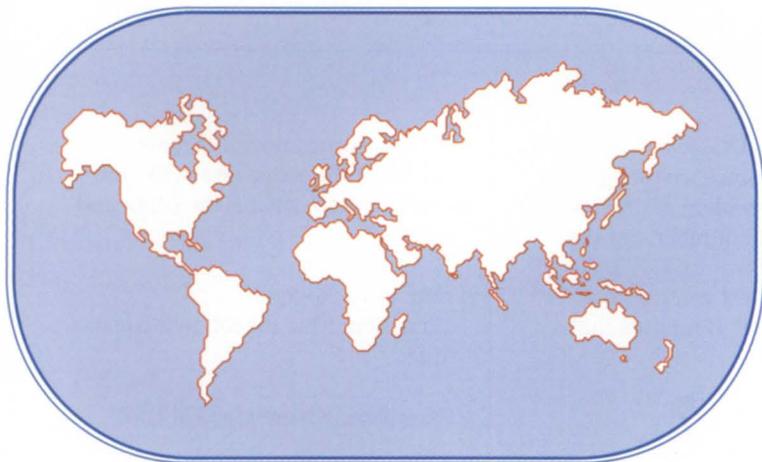
From: Kevin Danzig

There is an AOS/VS dump file that has a VS X/Ymodem package called TEX. In it there is source for MASM Xmodem. If you know RDOS well, it shouldn't be a big deal to redo the system calls. X/YModem should be share- or freeware for the Aviion. Omen Technology (the author of Zmodem), should have Unix source. If you can get X/Y/Zmodem running on the Aviion, there are a few commercial Xmodem packages that run under RDOS.

## DUMP to tape fails under AOS/VS 7.69

From: Jeff Berntsen

Just upgraded my MV/2000 from 7.60 to 7.69, and I've been having a nasty problem ever since. When I use the SMI to back up (DUMP\_II to multiple tapes), I get one of two different errors. The first is at the end of a tape (different



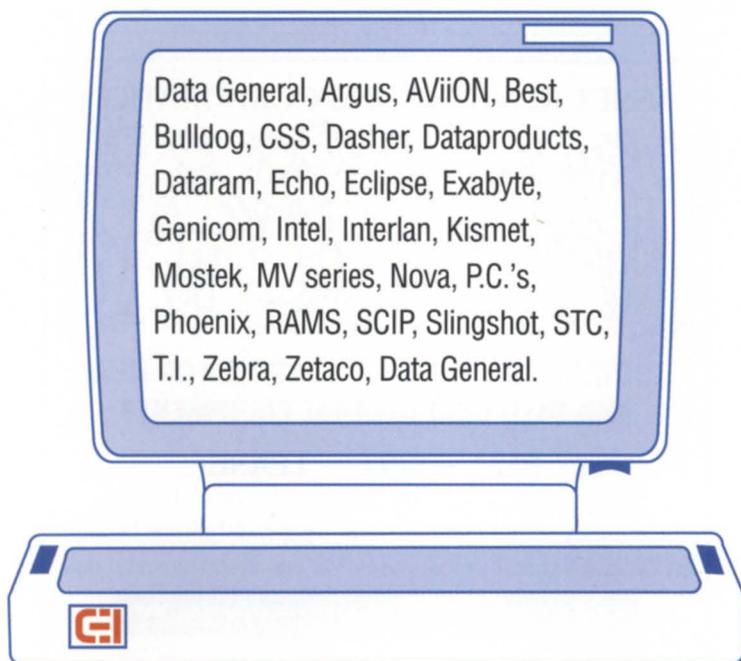
## ANYWHERE

CEI provides hardware solutions World Wide - and in our own backyard. Call us for personalized service, whether your business is in South Dakota or Saudi Arabia.



## ANYTIME

CEI can ship your order fast. We maintain a huge inventory of items ready to ship. Our equipment is fully tested, carefully cleaned, eligible for a maintenance contract and has an unmatched 60 day warranty.



Data General, Argus, AViiON, Best, Bulldog, CSS, Dasher, Dataproducts, Dataram, Echo, Eclipse, Exabyte, Genicom, Intel, Interlan, Kismet, Mostek, MV series, Nova, P.C.'s, Phoenix, RAMS, SCIP, Slingshot, STC, T.I., Zebra, Zetaco, Data General.

## ANYTHING

CEI stocks what you want. If it's made by Data General, or is compatible with your D.G. system, we probably sell it. We also repair defective equipment and purchase excess or obsolete systems. Upgrades are our specialty.

**CALL FOR A FREE PRICE CATALOG  
800-462-CEII**



Computer  
Engineering  
International

2231 Star Court  
P.O. Box 81755  
Rochester, MI 48308  
MI Phone: 313-853-0770  
FAX: 313-853-0775

ones at random). I get the following error messages repeated in a loop:

Warning: File space exhausted, file @MTJ0  
Hard tape error in label, tape file: 2, block: 02

The other also happens at the ends of different tapes at random. I get the same file space exhausted error message as before, then get the following messages in a loop:

Hard tape error, block: 01276  
Warning: Invalid system call parameter, file @MTJ0

with the block number incrementing until around block 1290, after which I get a stack dump. The SMI then gives me the message ERROR 71173, Dump Failed. Can anyone help me with this problem?

From: Bill Ingram

We had the same problem, but under AOS/VS II rev 2.03, which is contempo-

rary with rev 7.69. DG field engineering handled the STR, since we thought it was a hardware problem at the time. I don't have the STR number, but the reference number was Q333775. We got a tape in the mail last week with a replacement DUMP\_II module that fixed the problem.

### Local time

From: Rick Marnell

Does anyone know if it is possible to determine what the local time is under AOS/VS? I need to get the number of hours difference between local time and Greenwich Time. Is there a system call that does this?

From: Bob Butler

Check the ?NTIME/?GTIME calls. They will report the GMT offset as defined in VSGEN and/or system boot.

### Status line clock command

From: Walter Mosscrop

Does anyone know if there is a way to set the status line clock from a program? If so, what is the command to do so?

From: Gary Stoyhoff

Try submitting the following text string:

```
<036><106><162><status>0000HH:MM
```

Status is 2 for 12-hour am/pm mode, 3 for 24-hour mode. HH & MM are in decimal separated by a colon (:).

From: Walter Mosscrop

That did the trick. Thanks for the help! △

---

*Do you have an answer, comment, or question? Call the NADGUG/RDS electronic bulletin board, available to all NADGUG members. The phone number is 415/499-7628. There are no fees for use other than the telephone charges.*

---

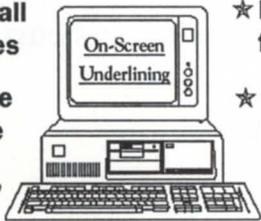
## The *Easy Way* to use PCs as DG Terminals

### @Con/PC Plus

★ Emulation of all D-411 features

★ Windows®-like user interface

★ Easy to learn, Easy to use



★ Fast, reliable file transfer

★ Host software included

★ Script language

*"Top Ten Utility"*

— Randy Berndt, DG Review



Only **\$95** (@Con/PC) and **\$149** (@Con/PC Plus)

**Flying Point Sales**  
516-725-3622

20 Collingswood Dr., Sag Harbor, NY 11963

Circle 30 on reader service card.

## ASSET REMARKETING CORPORATION



### LOOKING FOR A RELIABLE SOURCE FOR NEW AND USED DATA GENERAL EQUIPMENT?

#### BUY • SELL • LEASE

We maintain a substantial stock of new and used, thoroughly tested Data General equipment at our facility in Dallas, Texas. In most cases, we can ship the same day.

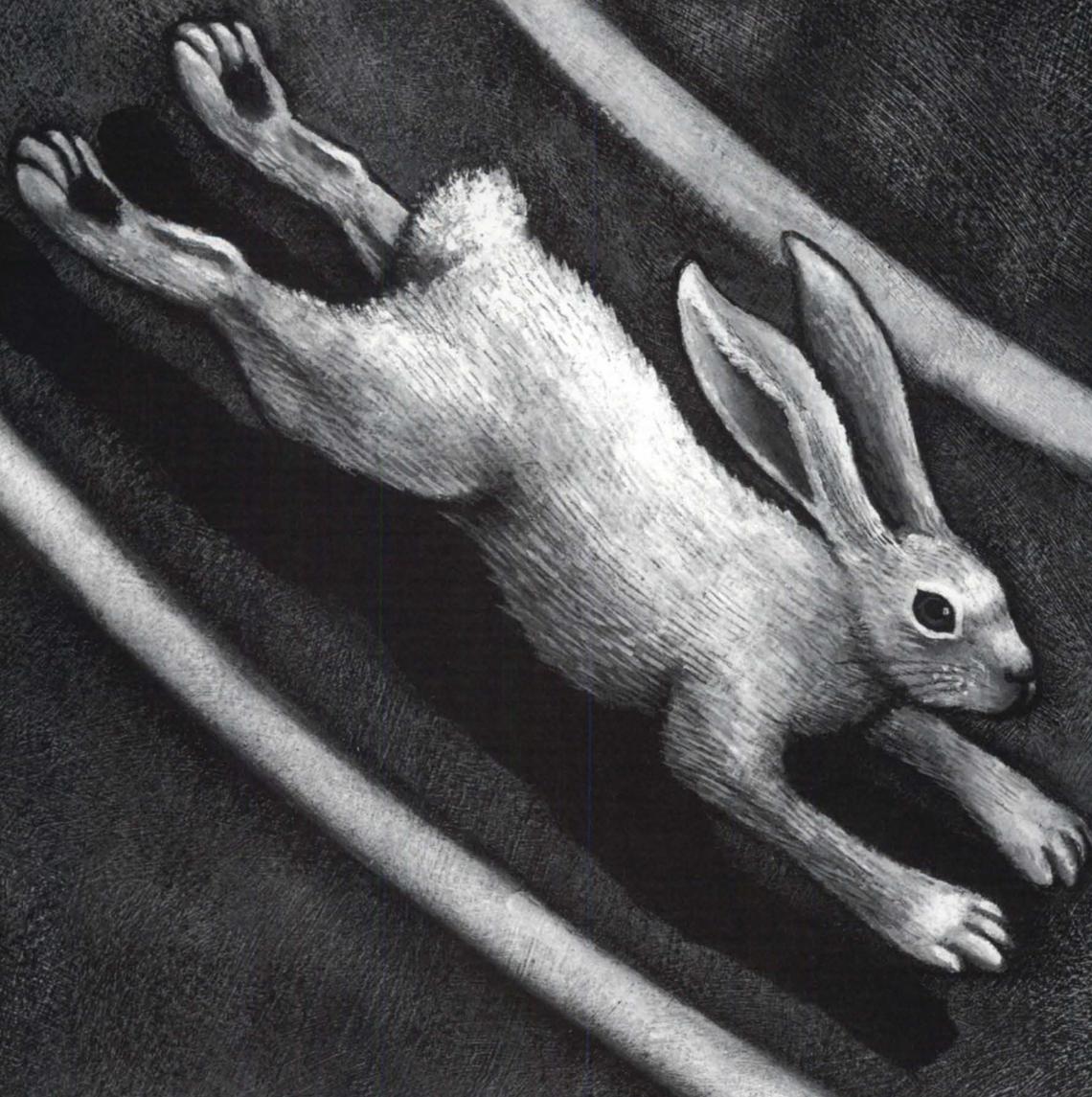
#### SPARE PARTS ARE OUR SPECIALTY.

**PROCESSORS • COMMUNICATIONS • CABLES • PRINTERS  
MAGNETIC PERIPHERALS • DISPLAY TERMINALS • ACCESSORIES**

## ASSET REMARKETING CORPORATION

4561 South Westmoreland  
Dallas, TX 75237  
800/383-9898  
(214) 330-0404  
FAX: (214) 330-8840

Circle 2 on reader service card.



# Put Your ICOBOL Applications On The Fast Track.

With Choice!™ and Axis™ from Wild Hare. Only Choice!, Wild Hare's run-time system, lets you run your ICOBOL object programs and data files totally unmodified on any popular computer system. Without

*Choice! and Axis currently run on:*

MS-DOS	VAX/VMS
OS/2	AOS/VS
PC NETWORKS	MACINTOSH
UNIX	AViON
XENIX	MCS
AIX	...and others

recompilation, translation or even reorganization. Any object file works on any platform. In any new market. With virtually unlimited sales potential.

And Axis, the world's fastest ICOBOL compiler, keeps you ahead of the pack by letting you develop your applications on almost any hardware, and under any popular operating system. Which means if you would rather work under UNIX than AOS/VS, or MS-DOS than VAX/VMS, no problem. Just order the specific Axis for your favorite development environment and you're off.

Put Axis and Choice! on your ICOBOL application team and discover what thousands of others already know: When it comes to turning your application into a runaway success story, place your bets on the Hare.

Call Wild Hare at (303) 442-0324 for more information.



Join Us At Wild Hare's International User's conference, December 11-13, Vail, Colorado. See Us At NADGUG Booth Number 426.

Wild Hare Computer Systems, Inc. 2820 Wilderness Place Boulder, Colorado 80301 USA Fax: (303) 440-7916 Tel: (303) 442-0324  
Axis and Choice! are trademarks of Wild Hare Computer Systems, Inc. All other trademarks and registered trademarks are the property of their respective owners. Copyright © 1991 Wild Hare Computer Systems, Inc. All rights reserved.

?!#

Confused by CLI32?  
Don't worry!  
**Hook-Bang-Crunch**  
makes it all very clear.

All new Revision 2 for CLI32!  
The definitive Manual on CLI Macros  
Format: 354pp A4, 3-hole drilled, Binder not supplied.

Revision 2 PRICES	\$US	SCAN	\$A
?!# Manual	100.00	112.50	125.00
?!# Mag-Tape	100.00	112.50	125.00
Shipping / Handling	15.00	20.00	5.00

Allow 4 to 6 weeks for delivery.

Send order with Cheque or Money Order to:

**Shalless Software Pty Ltd**



P.O. Box 469, Malvern  
Victoria 3144, Australia

Tel: (+61-3) 822-9157  
Fax: (+61-3) 696-4928

(incorporated in Victoria)

Nos include International Prefix

Circle 53 on reader service card.

## ALWAYS USE PROTECTION

Cover those vulnerable computer switches with **INNOVATIVE SWITCH COVERS**, the best fitting plexiglass switch covers you can buy!

MV10000 .....	\$21.95
MV20000 .....	21.95
MV15000 .....	17.95
MV9500 .....	14.95
MV7800 .....	17.95
MV2000 .....	9.95
MV2500 .....	9.95
Meterhigh Cabinet .....	21.95
Argus Disk Drive .....	18.95
Shadowrams Disk Drive .....	12.95

All other Data General Models  
available.

### Innovative Enterprises

86 Cunningham Avenue  
Uniondale, NY 11553

(516) 483-8238

Circle 34 on reader service card.

## SYSTEM MANAGER'S LOG

Continued from page 45

### :IPC\_HANDLING

IPCs were designed originally to allow cooperating processes to communicate with each other via IPC ports associated with IPC files created by one or both of the processes. But the operating system also uses the IPC facility to send notifications of various events to processes using global IPC ports that are not associated with an IPC file. These special global ports are defined in the various system parameter files (e.g., PARU.32.SR). Here's a list:

- ?SPTM Obituary messages from sons and CMF events.
- ?SPRM Runtime messages from son processes.
- ?SIGP The port to read your command line from.
- ?SPPT Messages from ?ASSOC'ed processes (obsolete).
- ?SRIM System/REMA interface messages.

In our case, we're interested only in messages from global port ?SPTM. As luck would have it, this is the port used for just the two kinds of messages that we're interested in. To receive these messages you just need to issue a receive (?IREC) on global origin port ?SPTM and local destination port 0. Because CMF notifications take the form of zero-length IPC messages, an IPC message buffer is not strictly required unless you are also expecting son termination messages in addition to CMF event notifications. Because that's a distinct possibility and relatively easy to handle, I've included a standard termination message packet in the skeleton server and a command to test it.

When a CMF event occurs, the format of the IPC packet depends on the PID-size attributes of the server .PR files. In general, it's always a good idea for the server to be HYBRID or ANYPID, not SMALLPID, because SMALLPID .PRs can't have ANYPID customers. As a result, I'm going to ignore the format for SMALLPID servers and just describe the format for HYBRID and ANYPID servers.

When a CMF event IPC is received, packet offset ?ISFL usually contains 000707. The meaning of this value is a mystery; the manual doesn't mention anything about it. Packet offset ?IUFL will contain either ?TCBX or ?TCCX in bits 4-7, indicating that the customer either broke the connection (?DCON) or chained (?CHAIN), and a bitmap of which rings

were involved in bits 8-15. The customer's PID is returned in packet offset ?IPTR, overwriting the pointer to the termination message packet. What action you take depends on whether the customer disconnected or chained.

Chains are typically ignored; the customer relationship remains intact across the chain, so no action is required.

The first order of business when a customer disconnects is to issue a ?DCON against the PID. Failure to do this can result in "lost PIDs." This requirement is spelled out clearly on page 9-5 of the AOS/VS System Concept manual (093-335-01, as amended by :UTIL: 093\_000335\_01), a fact missed by the designers of many third-party servers. The next order of business is to reset the entry for the PID in your table of known customers and do any required cleanup processing.

Figure 1 shows the C code for a skeleton complex server that includes everything I've described so far, plus a simple IPC handler task (described last month) that recognizes only two commands: STOP and DO. The DO command tests the obituary IPC message logic, and reminds you that when PROC'ing up sons from servers, it's always best to use the requestor's username so that [s]he gets charged for it.

Also, the skeleton server includes two stubs that will get filled in later: server\_task() and tidy\_up(). You can easily test the skeleton server like this:

```

) SERVER_UP
PID 23
) CONNECT/S SERVER
Server's PID: 23
) CHAIN :CLI
From PID 23: (SERVER) PID 34 chained
) DISCONNECT 23
From PID 23: (SERVER) PID 34 disconnected
) CONTROL SERVER DO XZZY
From PID 23: (SERVER) PID 37 is executing
XZZY
From PID 23: (SERVER) PID 37 terminated
normally
) CONTROL SERVER STOP
From PID 23: (SERVER) Stopped
)

```

I've omitted the date and time stamps to conserve space.

### :IPC\_CURIOS

If you rewrite the skeleton server in a

## SYSTEM MANAGER'S LOG

language that doesn't automatically pre-process the command line, as C does, be sure to issue at least one ?GTMES call during initialization in order to retrieve your command line from the IPC spool file. I don't know if it's still true, but in the old days any unreceived (i.e., spooled) IPC message for a process caused all subsequent IPCs to that PID to have to be written to the receiver PID's IPC spool file (:PROC:IPSnnnnn), even if the receiver was ready to receive the current message. Having to write the message to the IPC spool file and then retrieve it moments later for delivery involved a lot more overhead than simple memory-to-memory delivery, so it was always advisable to keep the number of waiting IPC messages at zero. The only waiting messages a process might not have received are its initial IPC (its command line) and obituary messages from deceased sons. This means that if your server PROC's up sons to do things for it, it should dutifully read and process or discard the son's obituaries. Because the obituaries arrive on the same system IPC port as CMF event messages, the skeleton server I've shown is already set up to deal with them, albeit by simply discarding them.

One of the privileges in user profiles is the "Use IPC" privilege. The reason this is a privilege is that giving a user the ability to send and receive IPCs is potentially dangerous. A user could theoretically send malicious commands directly to PMGR to manipulate PMGR devices directly. Rather than enlighten the hackers, I'll forego describing the possibilities in gory detail. But what about the customers of our server? Well, it turns out that AOS/VS skips checking the Use IPC privilege in several cases, one of them being IPCs sent between servers and their customers, and a second being the receiving obituaries. This means that neither the server nor the customer needs to have the Use IPC privilege.

### :WRAP\_UP

OK, we've got a working skeleton of a complex server, but it doesn't do anything useful yet. We'll tackle that part next month. In the meantime, I'd encourage you to pick up a copy of the skeleton server source code from the :SYSMGR BBS (item SML9111X) and get it running on your system using either C or the language of your choice. Having a

skeleton server laying around that needs only a couple of stubs filled in to become a real server will be a helpful addition to your tool bag.

### :APOLOGY

A couple of months ago I gave a pretty strong recommendation to AOS/VS 7.69 based on our use of the beta version. Yesterday the official release tapes arrived and I plugged them in. We lasted less than an hour before discovering that EXEC was badly broken; implicit labeled tape didn't work at all. We are now back on the beta rev while awaiting patches to fix the problem. Apparently, a few last-minute changes were made and subjected to zero testing. Makes ya wonder about DG's current beta and release rules, doesn't it?

Anyway, I immediately dialed into OIS to check for 7.69 patches and found zip. In fact, as far as the Patches section of OIS is concerned the most recent rev of AOS/VS is 7.64. I did find two Software Bulletins for 7.69 that mentioned the patches, but no indication of how to obtain them. Presumably, you get them through Atlanta but, like a lot of you, we're not SPSA subscribers. I wonder what criteria are used for which patches get put onto OIS and which don't. I realize that DG would prefer that we all be on SPSA, but as long as they continue to offer SSS *à la carte*, then there should also be a way to obtain the latest patches via OIS or the official NADGUG BBS. Oh well . . .

The next day I found an AOS/VS II 2.03 EXEC patch that appeared to match the labeled tape problem (and fixes for QSNA and QPRINT), so I edited the patch file to change the rev numbers and PATCH claimed all went well. We're now back up on 7.69 and so far so good . . . (knock on plastic). Δ

---

*BJ is the President of B.J. Inc., a San Francisco based consultancy specializing in system auditing, system management, and performance analysis. :SYSMGR is a division of B.J. Inc. BJ can be reached at 109 Minna St., Suite 215, San Francisco, CA 94105, 415/550-1444 (voice) or 415/550-1072 (fax). The :SYSMGR bulletin board number is 415/391-6531 (300/1200/2400 with optional MNP class 5, C H A R / 6 0 5 X / C H A R L E N = 8 / PARITY=NONE/AUTOBAUD) or 415/550-1454 (voice).*

---

## DG & MOTOROLA BUY • SELL • LEASE

### CPU

MV/15000, 20000  
MV/10000  
MV/8000  
MV/7800  
MV/4000, 4000DC  
MV/2000  
NOVA 4-C, S/20  
S/140, S/280, C350

### MEMORY

for all MV &  
ECLIPSE  
for all NOVA &  
MICRO

### PRINTERS

4320 55CPS LQ  
GENICOM 3318  
Data Prod B300,B600  
OKIDATA 192, 292  
HP LASER JET

### DESKTOP

DG/10, 20, 30 PKG  
DISK UPGRADES  
USAM-4, USAM-1  
CARTRIDGE TAPE  
MEMORY

### COMMUNICATIONS

IAC-8, IAC-16  
TCBs  
COM BASIC I/O  
ATI-16, AMI-8  
ALM-8, ALM-16  
MCP-1 W/TCB

### DISK / TAPE

354, 592 MB  
96, 192 MB  
73, 147 MB  
10, 12.5, 20, 25 MB  
6231 CART N/E  
6026, 6123, 6125  
6299, 6300, 6021

### CRT'S

6053, D-100, D-200  
D-210, 211, 410, 460  
D-214, 215, 411, 461  
D-216, 412, 462, 470

### COMPATIBLES

ZETACO CDC  
FUJITSU SCIP  
DATARAM STC

**SPECIAL** | **MOTOROLA UNIX**  
\*\*\* | **COMPUTER SYSTEMS**

**AMES SCIENCES, INC.**

1787 Chancellor Point Rd., Trappe, MD 21673

(301) 476-3200 • Fax 301-476-3396

Circle 1 on reader service card.

## US&T EXPRESS

**The Best  
PC to CEO  
E-Mail Connection  
You Can Buy**

**Call for  
FREE DEMO**

**Now Shipping  
New Release**

Call us - we'll help you connect your PC's, salespeople, branch offices, and customers with a central location using Electronic Mail, Forms Fill-In and File Transfer.

## TLC Systems

(508) 478-8211 Fax (508) 473-3109  
4 Spaceway Lane, Hopedale, MA 01747  
DG and MV are trademarks of Data General Corp.

**See us at NADGUG, Booth #330.**

Circle 64 on reader service card.

# AD INDEX

Company	PG#	RS#	Company	PG#	RS#
Ames Sciences, Inc.	69	1	Minicom Inc.	48	41
Asset Remarketing Corporation	66	2	Minitab Statistical Software	71	-
B32 Software (US), Inc.	47	3	More Computers, Inc.	75	42
BL Associates	27	4	NADGUG Conference 91	7	43
Claffin & Clayton, Inc.	16	5	NPA Systems, Inc.	32	71
Cognos Corporation	19	6	NSTS, Inc.	31	44
Compuplan International, Inc.	71	-	Park Place International	31	45
Computer Engineering International	65	7	PereLine Data Systems	48	46
Computer Maintenance Corporation	15	8	Rational Data Systems	39	47
Computer Wholesalers	22	9	RAVE Computer Association	C3	48
Concept Automation, Inc.	45	10	Rhintek, Inc.	20	49
Contemporary Cybernetics Group	57	11	Sabra Systems, Inc.	34	50
Cyberscience Corporation	C2	12	SCIP	38	51
Data Assurance Corporation	8	13	Security Computer Sales	21	52
Data Bank Associates, Inc.	33	14	Shalless Software Pty. Ltd.	68	53
Data Bank Associates, Inc.	35	15	Signal Computer Products	3	54
Data General Corporation	73	16	Sysgen Data Ltd.	45	55
Data General Corporation	9	17	:SYSMGR, a division of B.J. Inc.	15	56
Data General Corporation	59	18	:SYSMGR, a division of B.J. Inc.	60	57
Data General Professional Services	22	19	:SYSMGR Bulletin Board	71	-
Data Investors Corporation	53	20	Systems Express Limited	60	58
DataLynx	25	21	Systems International	75	59
DataLynx	62	22	TextBase Imaging Corp.	49	60
DataLynx	56	23	Threshold, Inc.	75	61
DataPlus	51	24	TLC Systems	1	62
Design Data Systems	37	25	TLC Systems	34	63
Digital Data Systems	12	26	TLC Systems	69	64
Digital Dynamics	26	27	Transoft Limited	5	65
Eagle Software, Inc.	23	28	Universal Data Corporation	49	66
Eagle Software, Inc.	71	-	Wild Hare Computer Systems, Inc.	67	67
Equinox Systems, Inc.	55	29	WordPerfect Corporation	13	68
Flying Point Software	66	30	Zetaco	41	69
Grumman Systems Support Corporation	63	31	Zortec, Inc.	61	70
HiPerStor/Clearpoint	C4	32			
Indocomp Systems, Inc.	15	33			
Innovative Enterprises	68	34			
International Computing Systems	17	35			
Interscience Computer Corporation	29	36			
Jacobsen & Associates, Inc.	52	37			
MarcAlan Software	44	38			
McBride & Associates	11	39			
McIntyre's Mini-Computer Sales Group, Inc.	43	40			

## PRODUCTS AND SERVICES

Company	PG#	RS#
B32 Software	72	75
Concept Automation, Inc.	74	76
Data Bank Associates, Inc.	74	77
Data Bank Associates, Inc.	74	78
Interactive Software Engineering	74	79
Intuitive Technology, Inc.	75	80
Postalsoft, Inc.	75	81
Rational Data Systems	72	82
Zetaco	72	83

**SOFTWARE**

**Statistical Software**

- Powerful
- Fast
- Easy-to-use
- Inexpensive

**MINITAB** 

STATISTICAL SOFTWARE  
3081 Enterprise Dr., State College, PA 16801

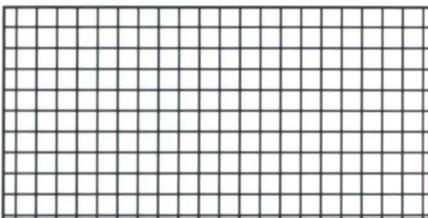
**814-238-3280**

**EQUIPMENT**



**We Do D.G.!**  
**Small Ad**  
**BIG Savings!**

*Computerplan* **1-800-228-8889**  
Texas or Nationally



**EMPLOYMENT**

**WANTED: DG/MV SYSTEMS PROGRAMMER**

Experienced, energetic person needed for growing, fast-paced Financial Data Services company. Knowledge of "C" and Fortran required.

TDC, Dept. F  
95 Rockwell Place Fax: 718-260-4375  
Brooklyn, NY 11217 No phone calls, please.

**DIAL-UP BULLETIN BOARDS**

:SYSMGR BBS specializes in file transfer of RDOS and AOS[VS] DUMP files - no messaging facilities. XMODEM, YMODEM, and KERMIT supported. 415/391-6531(one line), 2400 baud (Micom M 3124 EH), 8 data bits, 1 start /stop bit or 415/550-1454 (voice). System is MV/4000, terminal mode is CHAR/605X.

**NADGUG Software Library tapes now available for the cost of the tape!**

NADGUG's software library gives you access to dozens of useful programs and macros! If you have wanted a copy of NADGUG's software library and just haven't gotten around to sending in your tape, here's a deal for you! NADGUG is now offering to its members software library tapes for a \$30 charge (plus shipping), which covers the cost of the tape. VISA, MasterCard, American Express accepted. We will also bill your company. Call today or fax your order!

**1-800-932-6663**  
508/443-3330 (outside U.S.)  
FAX 508/443-4715

**SERVICES**

**EAGLE SOFTWARE**

**Can Help You With**

- ✓ CEO Imports/Exports
- ✓ INFOS File Reconstruction
- ✓ Disk Recovery Services
- ✓ GSA Contract Pricing



**CALL TODAY!**  
**1-800-477-5432**

P.O. BOX 16  
SALINA, KS • 67402-0016  
Phone: (913) 823-7257  
FAX: (913) 823-6185

**DOWNTIME GOT YOU DOWN?**

I'll keep your DG ECLIPSE systems running until you catch up with them.

Stephen J. Maroulis,  
Systems Management Consultant  
P.O. Box 3642, Poughkeepsie, NY 12603  
Phone: 914-452-1178, Fax: 914-452-8180

**MISCELLANEOUS**

*The North American Data General Users Group is an incredible resource when you need answers.*

*So, don't go it alone—join **NADGUG** today!*

**ON-LINE HELP**

**Who to call for answers about NADGUG and FOCUS**

**NADGUG address:**  
c/o Danieli & O'Keefe Associates, Inc.  
Chiswick Park  
490 Boston Post Rd.  
Sudbury, MA 01776  
**FAX:** 508/443-4715

**FOCUS Magazine address:**  
c/o Turnkey Publishing, Inc.  
Livingston Building, Suite 250  
3420 Executive Center Dr.  
Austin, TX 78731  
**FAX:** 512/343-7633

**NADGUG**

**Membership, RIGs, SIGs**

NADGUG staff ..... **800/932-6663**  
(Outside the U.S.) ..... **508/443-3330**

**Electronic bulletin board**

(300 or 1200 baud modem)  
Rational Data Systems ..... **415/499-7628**

**FOCUS Magazine**

**512/345-5316**

**Editorial comments, article suggestions**.....Robin Perry  
(please send product announcements to the address listed above)

**Information about advertising**.....Michelle Sentenne

**FOCUS back issues** .....Turnkey Publishing staff

## *The latest products for DG systems*

# Netware for AOS/VS

San Rafael, CA—Rational Data Systems, Inc., announces availability of Netware for AOS/VS, a Novell-certified implementation of Portable Netware for Data General MV family minicomputers.

Netware for AOS/VS allows an MV family computer to appear just like any other Netware server to MS-DOS, OS/2, and Macintosh clients on a local area network (LAN).

Netware's development for AOS/VS required nearly two years and involved four different companies. Novell provided the basic code, written for Unix in C. Mentat (Santa Monica, California) supplied AT&T-compatible Streams, a standard environment for communications protocols. Data General supplied the device drivers for the various MV family LAN controllers, as well as a PC\*I-compatible Netbios interface module. Rational Data Systems ported the Novell source code, provided other AOS/VS-specific components, and put everything together (including the documentation) to create the final product.

Netware for AOS/VS comes in two halves:

- *Netware Transports* include the AOS/VS LAN device drivers and standard Netware protocols, including IPX, SPX, Netbios, and the application program interfaces (APIs) for these protocols. The license fees for Netware Transports are based on MV family CPU type.

- *Netware Services* include the standard Netware features such as file and printer sharing, multi-user record locking, bindery, etc. Netware Services licensing is based on the number of simultaneously logged-in users.

Configurations for Netware Transports and Services together range in price from

less than \$3,000 to as much as \$29,000. Deliveries are 15 days ARO.

*Rational Data Systems, 1050 Northgate Drive, San Rafael, CA 94903; 800/743-3054 or 415/499-3354.*

Circle 82 on reader service card.

## Larger, faster disk subsystems

Minneapolis, MN—A new disk subsystem in Zetaco's SKM series offers larger capacity and higher performance for Data General MV computers, featuring individual drive capacities of 1370 MB and an average seek time of 11.5 milliseconds.

The Zetaco controller supplied with SKM subsystems supports up to seven drives. DG users may configure up to 9.59 GB in one subsystem, using about the same rack space needed for a Data General 592 Argus. SKM subsystems are housed in rack-mountable enclosures that hold four drives each.

SKM subsystems with the new 1370 MB drive, offered in both disk-only and disk/tape configurations, are priced at \$12 to \$14 per megabyte, depending on configuration. SKM subsystems are fully DG compatible and emulating, and are supported by Data General maintenance.

*Zetaco, 11400 Rupp Drive, Burnsville, MN 55337; 612/890-5135.*

Circle 83 on reader service card.

## Rev 3.0 for B32

Blue Ash, OH—Now your software can look and feel like PC software with such features as windows, pop-up menus, Lotus-style menus, on-line help, hot keys, pull-down menus, and color support with Business Basic rev 3.0 from B32 Software, Inc.

B32 Business Basic runs on all major Unix platforms, as well as DOS/Novell and AOS/VS.

Advanced programming features include full-screen editing, optional line numbers, shared subroutines with argument checking, multiple statements per line, and extensive debugging aids.

With embedded SQL reporting, new statements like SQL\_CONNECT, SQL\_EXECUTE, SQL\_FETCH, and SQL\_DISCONNECT give direct access to relational data bases such as Ingres (soon to be extended to Oracle and Informix).

*B32 Software, Inc., 4412 Carver Woods Road, Blue Ash, OH 45242; 513/791-6172.*

Circle 75 on reader service card.

## No limits on input files with new Arc version

Germantown, MD—Version 2 of Arc from Data Bank Associates features functional enhancements as well as a performance improvement on Arctape. Arc can now process an unlimited number of input files, automatically convert PC file line endings, support incompatible PC filenames, and process to magnetic tape at speeds up to six times faster.

In its standard "add" mode of operation, Arc can now handle 4,000 to 5,000 input files in a single pass. The previous version was limited to approximately 500 files in a single input pass. There are no limits when presorted indirect files are used.

Arc will now automatically "store" (no compression) previously Arced files. Because previously compressed files will not compress any further, there is a performance improvement for both Arc and Arctape.

Arctape provides users with the capability to perform their backups to magnetic tape by building an Arc library on the tape. The new release can now process Arc libraries to tape up to six times faster than the previous version. Arctape can now recover files 10 to 20 times faster than Load II. The product includes a user-

# Data General just made upgrading “free” and easier!

We don't want you to miss the fact that we've upped the performance of our newest 5th Generation ECLIPSE products by as much as 40%. So here's what we'll do.

1. We'll show you the powerful capabilities of the new MV/9600, MV/5600 DC and MV/9300 by installing a new processor board for a 30-day trial period — FREE!
2. To demonstrate the efficiencies of upgrading, we'll give you an in-depth cost of ownership analysis and MIPS Meter software to analyze your system performance — both FREE!
3. When you purchase a 5th Generation System, we'll include — FREE — a 30-user CEO software package!

So call **1-800-DATA GEN**  
Even the phone call is FREE!



Circle 16 on reader service card.

ECLIPSE & CEO are registered  
trademarks of Data General.  
© 1991 Data General Corporation.

friendly interface that operates in either interactive or batch mode.

Using the /PC switch, Arc can now automatically convert text files to either the PC line ending, carriage return, line feed (CRLF), or the Data General line feed (LF) format. Additional enhancements include the ability to process "odd" PC filename characters like "-", "(", and "&". Arc for the Data General is fully compatible with the PC version. Users may transfer and manipulate Arc libraries on either system without any type of conversion.

The Arc program for Data General computers lists for \$995 per system, regardless of size, and includes Arc, Arctape, Arcmerg, and one PC version of Arc. Initial licenses include one year of software subscription and hot line support. Corporate licenses and discounts are available as well as reseller pricing.

*Data Bank Associates, Inc., 20010 Century Blvd., Suite 104, Germantown, MD 20874; 301/540-5562.*

Circle 77 on reader service card.

## Turbotran 1.50 offers better flow control

Germantown, MD—Version 1.50 of TurboTran and The Smart Connection for Data General systems, both from Data Bank Associates, Inc., provide enhancements for file transfer and flow control error handling. The Smart Connection and a number of other utilities are bundled with TurboTran.

Compatible with DG's AOS, AOS/VS, and AOS/VS II operating systems, TurboTran provides the Xmodem/Ymodem capability to transfer files error-free to and from any personal computer using almost any terminal emulation software. TurboTran supports transfer speeds up to 38,400 baud.

TurboTran can now automatically remove the "pad" characters associated with Xmodem and Ymodem communications. Files may be received on the Data General with the exact file length as the original.

Version 1.50 provides improvement in the handling of flow control problems. Although the Xmodem protocol does not use flow control, many of the "intelligent" modems and other devices have this capability built in. TurboTran now handles

most flow control problems while remaining fully compliant with the Xmodem protocol.

The Smart Connection provides Persoft Smarterm products with an easy-to-use file transfer package. This additional software may either be used within CEO or in a standalone mode. Within CEO, the package operates as a public application and permits operation with a single keystroke for either file import or export. Release 1.50 of The Smart Connection now automatically transfers files without any "pad" characters.

Turbotran includes The Smart Connection, additional utilities, and one year of software and telephone support. TurboTran costs \$495 per Data General system, regardless of the model or size CPU. Corporate licenses and discounts are available as well as reseller or dealer pricing. Current clients under yearly software support will automatically receive their product upgrade.

*Data Bank Associates, Inc., 20010 Century Blvd., Suite 104, Germantown, MD 20874; 301/540-5562.*

Circle 78 on reader service card.

## Rush adds new fax products

Sterling, VA—Concept Automation, Inc., announces two new additions to its line of automated facsimile for the Data General MV series of computers: Rush Lite and Rush Multi-Line.

Rush Lite offers straightforward automated faxing from the DG MV computer for users who don't require Postscript or multiple outgoing lines. Document length limitation is 15 pages.

Rush Lite comes with the Faxcom 500, and operates using the same firmware as the bigger Faxcom systems, but operates directly from the 1.44 MB floppy drive.

Rush Lite is available for any size MV system for \$4,995 including hardware, software, cables, cover sheet logo, 90-day warranty, and one year of software support.

At the other end of the spectrum, CAI introduces Rush Multi-Line. Designed for high-volume faxing for manufacturers, service companies and other larger users, the high-end Rush system can deliver up

to 16 faxes simultaneously using the Faxcom 4000.

Faxcom 4000 may be configured from 4 to 16 lines depending on your volume. Configure lines for outgoing as well as incoming faxes to gain a plain-printer fax receiving station. CAI offers a Postscript upgrade that will allow sending of Postscript documents over the company's fax broadcast network. The Faxcom 4000 also offers a TCP/IP ethernet communications option for added speed, as well as linking of multiple platforms into one fax server.

List price for a four-line Rush Multi-Line system complete with hardware, software, cables, software support, hardware maintenance, and one coversheet logo, ranges from \$17,950 to \$19,550 depending on the size of your DG system.

*Concept Automation, Inc., 1319 Moran Road, Sterling, VA 22170; 703/450-6000.*

Circle 76 on reader service card.

## Structured documents with Architext

Goleta, CA—Architext, a language-driven document constructor from Interactive Software Engineering, Inc., allows manipulation and viewing of structured documents such as programs, specifications, and technical or administrative reports.

Featuring a graphical user interface (GUI), a single mouse click, for example, selects a structural block of a document. Commands such as "cut," "copy," and "paste," instead of acting merely on streams of characters, as in textual editors, apply instead to entire structures. Structures may be built both from system-generated templates or by typing partial or complete phrases that are then parsed and completed by Architext's built-in parser.

Architext, which runs on a variety of Unix platforms, including Data General's Avion family, offers adaptation to any context-free language. To build an Architext editor for a specific language (programming language, design language, or even the description of the structure of standardized technical documents), the user describes the language's grammar in a simple notation called LDL (language description language). Architext includes basic LDL grammars for Eiffel, Ada, For-

tran, and C. Users have access to these grammars and may adapt them to support their specific needs, even developing their own.

Also provided are semantic facilities for executing programs, even not completely refined ones, for software prototyping and program testing.

*Interactive Software Engineering, Inc., 270 Storke Road, Suite 7, Goleta, CA 93117; 805/685-1006.*

Circle 79 on reader service card.

## Faxing in the multi-user environment

Galveston Island, TX—Users may fax information directly from their computer systems to any fax machine around the world using Fax-Link, a turnkey hardware/software system for the multi-user computer system environment, now of-

fered by Intuitive Technology, Inc.

Fax-Link's features include: fax broadcasting, reporting, ID codes, security receipts, graphic merging (including letterheads and signatures), and forms overlay. Graphics capability allows even text-based computer systems to fax complicated forms and letters. Fax-Link can support multiple fax channels connected to the host computer system. New optional features include integrated voice response (IVR) and Faxback technology. Price begins at \$1,495 and up depending on the number of fax ports.

*Intuitive Technology, Inc., 30 Colony Park Circle, Galveston, TX 77551; 409/762 8456.*

Circle 80 on reader service card.

## Address correction with Postware

La Crosse, WI—Postware Address Correction and Encoding (ACE) from

Postalsoft, Inc., is now available for several multi-user, multi-tasking computers, including Data General's Aviiion family.

ACE helps commercial mailers reduce postage costs and speed mail delivery by assigning up-to-date postal codes such as ZIP codes, ZIP+4 codes, and carrier route numbers, and corrects and standardizes all address data, including street, city, and state names.

ACE is certified by the U.S. Postal Services Coding Accuracy Support System (CASS). Initiated in 1988, CASS is a testing program designed to improve the accuracy of postal codes on mail pieces. According to recent CASS tests, ACE (Version 3.0) achieved the following scores: 99.94 percent for ZIP code matching, 99.9 percent for ZIP+4 matching, and 99.94 percent for carrier route matching.

*Postalsoft, Inc., 4439 Mormon Coulee Road, La Crosse, WI 54601-8231; 608/788-8700.* Δ

Circle 81 on reader service card.

FOR ALL YOUR HARDWARE NEEDS  
CALL

**ELLEN MOORE**

MORE COMPUTERS, INC  
869 SAVAGE RD.  
BELLEVILLE, MI 48111  
FAX# (313)699-4161

**(313) 699-0259**

---

FOR ALL YOUR HARDWARE NEEDS  
CALL

**ELLEN MOORE**

MORE COMPUTERS, INC  
869 SAVAGE RD.  
BELLEVILLE, MI 48111  
FAX# (313)699-4161

**(313) 699-0259**

Circle 42 on reader service card.

## Power Windows!

CQCS
COBOL

**WordPerfect**

"Running the programs in Turbo mode caused such a difference that the users thought we had upgraded the CPU!"

—D.G. Review, April 1991

PL/I
B32

C
CEO

Oracle
Powerhouse

**FORTRAN**

## SCREEN DEMON

**Threshold, Inc.**  
118 N. Ross Street  
Auburn, AL 36830

**(205) 821-0075**  
**Fax (205) 821-0122**

All products are trademarks of their respective companies.

Circle 61 on reader service card.



**A**

**Data General VAR Specializing in**

**AViiON & MV series**

- Software
- CPU's
- Disk Drives
- Tape Drives
- Memory
- Upgrades

**The Place to Buy, Sell,  
Lease Pre-owned and New  
Data General Hardware**

*Systems International is an  
incredible resource when you  
need answers.*

**800-394-4477**

**Corporate Office**  
611 West Johnson Ave.  
Building #1  
Cheshire, CT 06410 USA  
(203) 271-1843  
FAX (203) 272-3043

**New York Office**  
80 Orville Drive  
Suite 131  
Bohemia, NY 11716  
(516) 563-8222  
FAX (516) 567-0611

Circle 59 on reader service card.

# Data Specific

## Apex certified to European standards

Data General's manufacturing plant in Apex, North Carolina, has a competitive advantage over others seeking European business. The plant is the first in the United States to receive the **Underwriters Laboratory's** ISO 9002 certification, a guideline for doing business in Europe after 1992.

The designation came after an "exhaustive audit and certification process" of 18 different functions, DG says. ISO 9002 certification verifies that a plant's production and process programs meet European quality standards, and is already beginning to appear in customer bids from Europe.

## Service for medical customers

Data General agreed to purchase the field service operation of long-time value-added reseller **HBO & Company**. HBO & Company is one of the largest suppliers of computerized medical systems to hospitals. The service arm of HBO & Company, **Computer Service Management Group**, has annual revenues of approximately \$25 million, and employs 160 people.

## Win one for the NSA

A three-year contract worth over \$40 million to provide Aviiion computer systems to the **National Security Agency (NSA)** was awarded to Data General. In addition to supplying Aviiion servers, DG will be responsible for software support and initial maintenance.

## DG settles with GSA

Data General paid approximately \$1 million to the federal government in August to settle a dispute with the **General Services Administration**. The GSA alleged that Data General failed to disclose discounts on computer parts to commercial customers that weren't given to federal customers.

Federal contracts by law are required to disclose such discounts to the U.S. Data General said it believes the government was in error in making the charges, but settled because it would have been more expensive to litigate.

# Alliances

## Sweet deal

**DMS Systems, Inc.** will join with **Nectar Advanced Software Ltd.** to jointly market Mosaics, an application design, development, and runtime system that runs on Data General Eclipse MV computers under the AOS/VS operating system, and Aviiion computers under the DG/UX operating system.

Mosaics is a flexible and progressive, object-oriented design tool. Nectar has been developing software tools for Data General equipment since 1979, and Mosaics already has a wide client base outside the United States.

## All dressed up

**Unix System Laboratories** signed a licensing agreement with Data General to offer the Tuxedo System Transaction Manager, release 4.2, on the Aviiion product line. The Tuxedo system Transaction Manager, known as System/T, is a software product that provides a framework for building on-line transaction processing applications on Unix System V operating systems.

## RIG/SIG gigs

NOVEMBER/DECEMBER

### November 17

SEARIG (Southeast Area Regional Interest Group)

Time: 1 p.m.

Location: Medeco Security Locks  
Roanoke, Virginia

Contact: Betsy Koehler, 703/380-5000

### November 18-21

NADGUG 91

Location: Denver Marriott City Center and Colorado Convention Center

Contact: NADGUG; 800/932-6663 or 508/443-3330 outside the U.S.

Description: The annual conference of the North American Data General Users Group is the largest gathering of DG users in the world! There will be sessions, workshops, educational seminars, exhibits, roundtables, special interest group meetings, and activities to suit every flavor of DG user. See pages 10-17 of this magazine for complete information.

### November 18, 1991\*

Office Automation workshop

Location: Colorado Convention Center  
Description: Sponsored by NADGUG's Office Automation Special Interest Group, topics include CEO migration, conversion and training users from CEO word processing to Wordperfect, mini-computers vs. local area networks, chargeback, and applications analysis/development.

Cost: \$75

### November 19, 1991\*

The following SIG meetings are scheduled during the NADGUG 91 conference: ICobol, Office Automation, BBASIC, Performance, U.S. Forest Service, Federal, Educators, Lions Gate.

### November 20, 1991\*

The following SIG meetings are scheduled during the NADGUG 91 conference: AOS/VS, DG/UX, Health, CQCS, Infos II, Oracle, MRC, Guardian.

\* For all meetings taking place at the NADGUG 91 conference, please check your registration packet for more information.

This calendar is for notices of regional interest groups (RIGs), special interest groups (SIGs), and NADGUG events. If you would like your group's meetings posted here, please send a notice to *Focus* magazine, Livingston Building, Suite 250, 3420 Executive Center Dr., Austin, TX 78731; fax 512/343-7633. We must receive your notice by the 5th of the month, two months prior to the actual event.



This is the scenario: You spend your hard-earned money on a computer from a second source supplier. It arrives dusty, stained and smudged. Nobody wants to get near the thing.

You can be sure that it didn't come from us, because Rave computers are Stronger Than Dirt! In fact, we guarantee it. (More on that later.)

Rave understands the importance of a good first impression. A sparkling-clean computer says something about our attitude towards our inventory — and, ultimately, our clients.

So when we refurbish hardware, we roll up our sleeves and do it right. Our components get a thorough cleaning, inside and out. We do it the old-fashioned way: By hand, using lots of elbow grease.

We want you to enjoy your purchase so much that we offer the exclusive *Raving Beauty Guarantee*. If you're not satisfied with the appearance of your hardware, we'll take it back.

No other second source supplier makes that statement.

Of course, we still warranty our equipment for 60 days, and give you the most competitive price in the industry. Call us. We love to talk while doing the laundry.

**Rave Computer Association, Inc.**  
 36960 Metro Court, Sterling Heights, MI 48312  
 (313) 939-8230 Fax: (313) 939-7431  
 New York  
 (516) 929-5000 Fax: (516) 929-5007



**Data General -  
 Buy, Sell, Trade.  
 Sun Microsystems Also Available!**

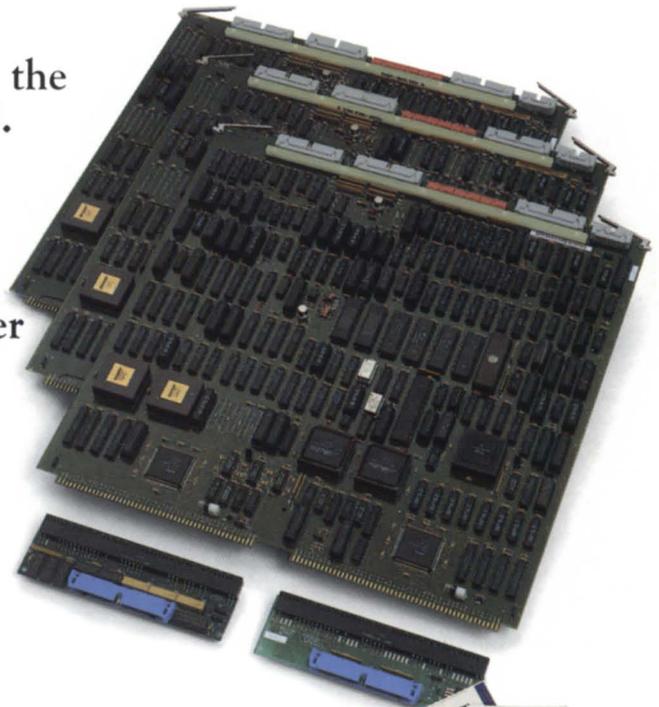


The I/O Solution of the 90s from **HiPerStor**™

# High Performance Storage Solutions for the MV Family

Take advantage of unprecedented performance options with the DGMS-SC family of tape and disk controller subsystems:

1. High-performance dual BMC/dual SCSI-2 tape and disk subsystems
2. 500+ I/Os per second, over 2x the performance of DG's R.A.M.S. (DG's highest performance subsystem)
3. Supports 14 SCSI disk and/or tape devices from one controller
4. Each SCSI bus can be configured to support single-ended or differential devices
5. Data General R.A.M.S. and CSS emulation including hardware mirroring (RAID 1)



Contact your HiPerStor Authorized Distributor:

TLC  
Hopedale, MA  
(508) 479-8211

NPA West  
Fairfield, CA  
(707) 421-1234

Grumman Systems Support  
Woodbury, NY  
(516) 682-5309

Rave Computer  
Sterling Heights, MI  
(313) 939-8230

Interscience Computer Corp.  
Agoura Hills, CA  
(818) 707-2000

See us at NADGUG,  
Booth #500

Call or fax for more information on HiPerStor's industry-changing tape and disk controller!

**HiPerStor**™

HiPerStor is a wholly-owned subsidiary of  Clearpoint

HiPerStor/Clearpoint™  
35 Parkwood Drive  
Hopkinton, MA 01748  
(508) 435-2000  
1-800-CLEARPT  
FAX: (508) 435-7530

## High Performance Storage Solutions

Circle 32 on reader service card.

Clearpoint is a registered trademark of Clearpoint Research Corporation.  
MV, BMC, R.A.M.S., CSS, and DG are trademarks of Data General Corporation.  
HiPerStor is a trademark of Clearpoint Research Corporation.