

Mini News

News For The Employees of Data General

July 8, 1988

Employee Referrals Due

Referrals of qualified Sales, Systems Engineering or product engineering candidates must be submitted by Monday, July 11 to be eligible for the July 22 special prize drawings. If you have been thinking about referring someone for this program and you just have not gotten around to it, remember that Monday is the deadline. By simply referring a qualified candidate you will be eligible to win one of four special "New Wave Weekend" vacations and, if your candidate is hired, you will also be eligible to win a one week vacation for two in Hawaii.

Video Features Ed de Castro

Many Data General employees visited the CEO Conference room in Westboro this week to view the Financial News Network videotape featuring President Ed de Castro. During an interview for the "CEO Spotlight" segment, Ed discussed Data General's industry-standards based strategy and its implications for the computer industry and computer users. He noted that customers are increasingly looking for standards-based solutions, which provide them with greater efficiency as well as the ability to interconnect several vendors' systems.

Ed added that present Data General customers were pleased to know Data General's future strategy and that it would continue to provide them with new generations of ECLIPSE MV products as well as the opportunity to move to RISC-based systems. RISC (Reduced Instruction Set Computer) technology, according to Ed, will offer users a quantum leap, "orders of magnitude" in price/performance.

Ed pointed out that the emergence of the commodity microprocessors, such as the Motorola 88000, means at there is a "new ball game" within the computer industry, which will allow companies, like Data General, to take market share. As for UNIX operating system, he noted that the industry already has agreed that the basic core will be POSIX and that the industry will

ultimately settle on one unified standard. "Users will not tolerate multiple standards," says Ed.

Financial News Network can be seen in more than 38 million households across the U.S.

Data General Signs \$3 Million VAR Contract

Data General has signed a \$3 million value-added reseller agreement with Integral Systems Incorporated (ISI) for high-end MV/Family systems including the ECLIPSE MV/20000.

ISI is a system developer/integrator headquartered in Lanham, Maryland. ISI develops custom ground system equipment for satellite applications for the Air Force, National Aeronautics and Space Administration (NASA), and the National Oceanic and Atmospheric Administration (NOAA).

As part of the agreement, Data General systems will be installed by ISI at the NOAA's Command and Data Acquisition facility in Wallops Island, VA. In the Data Collection System (DCS) Automatic Processing System (DAPS), a dual-based ECLIPSE MV/20000 system will process environmental data sent by satellite to the ECLIPSE MV/20000s on the ground. DAPS is designed for continuous processing and dissemination of data from 30,000 environmental platforms and buoys in water and on land. These platforms belong to 5,000 users of the government system.

After a competitive review process, ISI's President Russell Talcott said, "ISI proposed the Data General solution after an analysis showed that the dual MV/20000 based system provided the most cost-effective approach when compared to other supermini alternatives. This is obviously one of the most important considerations in a competitive procurement like DAPS."

Data General's Special Systems Group worked closely with ISI to develop custom racked systems. Two of the ECLIPSE MV/20000s used in the DAPS program were configured in seven-foot cabinets and painted to government specifications. The unusually tall cabinets posed special configuration and mainte-

nance issues. Internal components and customer devices had to be carefully placed within the system for convenient maintenance and accessibility.

According to Ray Fortune, senior vice president of Worldwide Sales, "A strong cooperative effort between our Sales, Manufacturing, and Special Systems groups provided ISI with systems tailored to their needs and those of their users."

Abel Cited For CAD Work

Corporate CAD Director Lu Abel has been presented with a Leadership Award by the Association for Computing Machinery's Special Interest Group on Design Automation (SIGDA). Lu received the award at the recent SIGDA-sponsored Design Automation Conference, the world's largest professional conference for computer-aided design developers and users.

Lu has been active in developing and supporting CAD as a professional specialty for nearly 15 years. He was cited for the eight years he spent as SIGDA's Secretary/Treasurer, an additional five on SIGDA's board of directors and for service on numerous conference committees.

ADP At Home On The Range

Editor's Note: *The following excerpts are reprinted with permission from Government Computer News. The article was written by Tim McGraw of Ziff-Davis Publishing Co.*

There were many times it appeared the Forest-Level Information Processing System (FLIPS) would not make it, like the time two field engineers were on their way to install a system at a forest station and a wild buffalo herd destroyed their car. And then there was the time a minicomputer system got lost on a barge between Seattle and Juneau, Alaska.

Despite these temporary setbacks, the Forest Service has just completed the installation of minicomputers in more than 900 offices.

"The whole idea was to get computer capability at the lowest level in the organization," said Steve Werner, telecommunications branch chief for the Forest Service. "It's more than OA (office automation)," Werner said. "It's anything in the field that can be automated."

"The majority of offices are in remote locations, and that's where the work is actually done. The management of land is done by the district ranger and his staff. There's all kinds of things, such as recreation permits, grazing permits, timber sales, watershed and fire control" that have been automated by FLIPS, Werner said.

Many government IRM officials cite FLIPS as a successful project. It has been embraced by users as a boon and has generated significant cost savings.

A cost-benefits study for 1985, providing the most current comprehensive figures available, said the service saved \$127 million that year due to automation.

The study projected a \$1.18 billion savings from 1983 through 1990 from automation for a total cost over those years of \$470 million. The costs include hardware, software, services and internal agency resources.

Some of the benefits attributed to automation were the reduction in time it takes to process routine forms. Officials estimate it takes 39 percent less time, for instance, to process an environmental impact statement and 33 percent less time to plan next year's budget.

The Forest Service staff has been cut by 25 percent since FLIPS began, and Forest Service officials attribute the reduction in force to the automation of office tasks.

Full Speed Ahead

Because significant cost-savings were projected, the service wanted the ability to install technology quickly in the most remote offices. "Our real motivation was the difficulty of getting technology into a large organization because of such things as the Brooks bill and other bureaucratic junk," said Clyde Shumway, director of the Service's Computer Sciences and Telecommunications. "We wanted a big train to drive through all that stuff."

What the Forest Service ended up with was virtual a trainload of minicomputers from Data General, bought through a \$125 million eight-year contract for the computers signed in 1983.

As the last scheduled site recently was brought on line, Shumway has been able to reflect on the lessons learned and the service's needs for the future, including standardizing on a database query language and integrating PCs and PC LANs.

Shumway said that the service intends to add geographic information system (GIS) capabilities to the system and that his office hopes to release a request for information for the project later this year.

Shumway's office also is dealing with automating many office tasks the system was not designed for, such as time and attendance, personnel records, purchasing and travel vouchers.

"The NFC (National Finance Center) used to print out 40 cartons of financial statements to send to all the service's units," Shumway said. Today, it is all electronic, although time and attendance was not one of the original justifications for the system.

The average configuration depends on the number of people in a given office. There are about 610 district offices that will have from two to 125 people. An ECLIPSE MV/4000, which will perform .7 million instructions per second (MIPS), will serve the needs of those offices.

There are about 200 Forest Service offices, each with anywhere from 50 to 150 people, that will use

an ECLIPSE MV/8000, which performs at 1.2 MIPS. The 10 largest Forest Service offices as well as nine regional offices and the central office use ECLIPSE MV/20000s or ECLIPSE MV/15000s, which execute from 2.9 MIPS to 10 MIPS depending on the configuration.

Terminal Graphics

The Forest Service has more than 16,000 terminals, all either DASHER D410s or the later-model DASHER D461s. They are compatible with the graphical kernel shell standard, have the capability to display 80 or 132 columns and will display low-resolution business graphics.

The service uses Data General's Comprehensive Electronic Office integrated office automation software.

The Forest Service uses the Agriculture Department's DEPNET contract with US Sprint Communications, for networking services. Werner said the service uses the XODIAC protocol for file transfer, which he said is evolving into an Open System Interconnection product for Data General.

Cooperative Maintenance

A novel feature of the Data General-Forest Service contract was the cooperative maintenance plan. Service employees who had skills that would be compatible with field maintenance were identified, and Data General agreed to train them just as the company trains its own field engineers, Shumway said.

Another unique aspect of the Data General contract was the software licensing fee arrangement. The service buys only one copy of Data General software at a single price and Shumway's personnel maintain the code, curbing the amount spent for software and eliminating a potential Data General software service problem.

"It's kind of a management control system," Shumway said, which keeps the system intercommunicating and maintains a high level of consistency from office to office.

Forest Service employees often perform comprehensive tests of software before they purchase it. Workers at the large Northern Region headquarters in Missoula, Montana, tested Data General's Office Publisher for a year before the service bought it under a recent contract valued at about \$1 million.

Mapping Out New Plans

Shumway said the next big phase of FLIPS will be integrating GIS capabilities.

"Our primary information is geographic in nature," Shumway said. "There's a large class of information not yet provided for in the organization."

He said his office made a presentation to the Agriculture Department's top management in January for a major procurement to accommodate the functionality he said is needed in the Forest Service.

Management agreed, and the service will be mounting an effort for approximately \$100 million to \$150 million in capital equipment by 1991, he said.

While users list GIS capabilities at the top of their wish lists, they have few complaints about FLIPS.

Overall "it's been a fantastic experience," said James Reid, director of management systems for the service's Northern Region. "More than anything it's changed the perception of time, because rather than rely on the mails people are going to get an electronic-mail message right away."

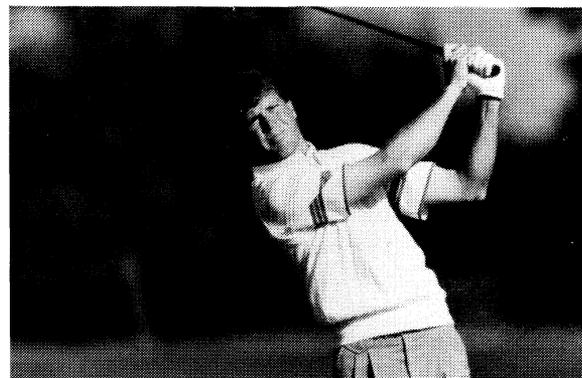
Path To Progress

John Wells, staff assistant to the director of timber management, likes using the DATA GENERAL/One Model II laptops. The service bought 204 Model IIs in 1987 and has about 75 Model I laptops.

Wells said he often downloads documents onto the laptop to take on the road, processes them in the field and then uploads them for distribution from a field office.

"The thing that's most useful to me right now is the ability to communicate with people I deal with across the U.S.," Wells said. "I travel a lot, so everywhere I go my office is with me. I can log onto the system here in Rosslyn (a section of Arlington, VA., where most central Forest Service offices are located), and all my files are available to me in the field."

Data General Makes It To The Open



While temperatures soared in June, Bob Tway Sr., vice president of Data General's Eastern Operations, got hold of some of the hottest tickets in town. Bob and several of Data General's customers had the chance to enjoy the U.S. Open in Brookline. How did Bob come across these tickets? His son, Bob Tway IV, pictured above, was playing in his third U.S. Open. "When he was young, our family played a lot and he would always tag along," says dad. "Soon after, he was playing very competitively. I haven't been able to beat him since he was 16 years old," says his dad. The younger Mr. Tway turned pro in 1981. To date, he has achieved career earnings over one million dollars. (Photo provided by Bill Fields/Golf Illustrated.)

COSMOS Tour Portsmouth



MIS project manager Andrew Bogacz shows a recent COSMOS class how things run at the Portsmouth Manufacturing facility.

Corporate Sales and Marketing Orientation for Success (COSMOS) is a nine day program that introduces newly-hired experienced Sales representatives and systems engineers to Data General's marketing strategies, hardware and software products, service and support organization and industry competitors. "Data General recruits experienced Sales representatives and systems engineers and the COSMOS program introduces them to the company's products, culture, philosophies, strategies and supplemental programs, says Jeff Roy, senior sales instructor at Woodstock.

The training course is held twice each month with about 24 employees attending each session. The program is held at the Training Center in Woodstock. To ensure these newly-hired employees have an understanding of what will be covered during the training session, they are given preparation packets with detailed information on the company.

The COSMOS course is filled with lectures and discussions on business activity within Data General. To help to understand Manufacturing, participants leave Woodstock for a day and travel north to Portsmouth on the second Tuesday of each session. There, Portsmouth employees lead the group on a tour to show how Data General products come together.

COSMOS attendees come from all around the world, with about half from international locations. This mix gives the class participants a unique glimpse at life in several areas of the world. "It was enjoyable to share views as individuals and on business in general with people from different parts of the world," says Ron Battaglin, a Sales representative from Chicago.

These employees attending COSMOS also bring with them experiences from a number of different companies. People from such companies as Prime, IBM, Digital Equipment, Wang and Honeywell have come to Woodstock to start their careers with Data General.

Paul Garvin, a recently hired system engineer, says he came to Data General because he knew it "is a good company with new products that are going places. Previously, I worked for NCR and 60 percent of their

revenues were derived from automatic teller machines (ATMs). They did not have much of a spread of products." Paul travelled all the way from Edinburgh, Scotland, to attend the Woodstock training course.

Ira Leavitt, a recently hired Sales representative also voices enthusiasm over coming to the company. "I liked Data General's position in the industry and it is a great opportunity for me. The company is very broad-based. I feel there are great lines of communication which is very unusual for such a large company. The managers really listen to you and care about your opinions."

Hard Work Pays Off For Engineer



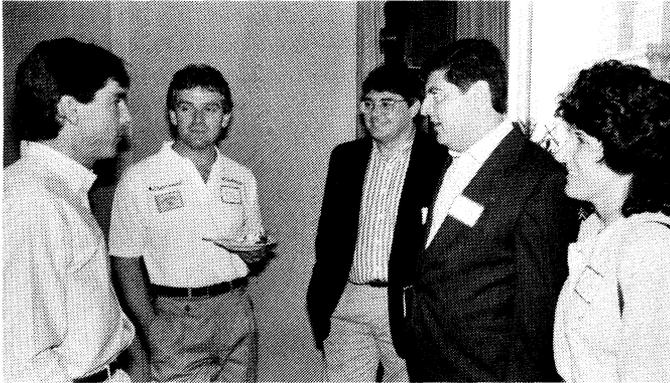
Putting forth an extra effort has paid off for Programmer Dave Hunter who recently received a Director's Award for technical innovation and exemplary efforts in creating a new high speed logic analysis program. Dave designed a program that allows engineers to automatically analyze the printed circuit boards they develop for Data General's computers. The program will save engineers countless hours of work. Previously, the engineers had to spend many hours measuring and analyzing plots of their circuit boards.

Data General Entertains Customers At Grand Prix

For the third consecutive year Data General hosted more than 50 top U.S. customers at the Detroit Grand Prix held last month. Heralded as one of Data General's best customer events, representatives from companies such as American National Can, Allen Bradley and Citicorp Information Systems enjoyed three days of hospitality with Data General executives and members of Team Tyrrell.

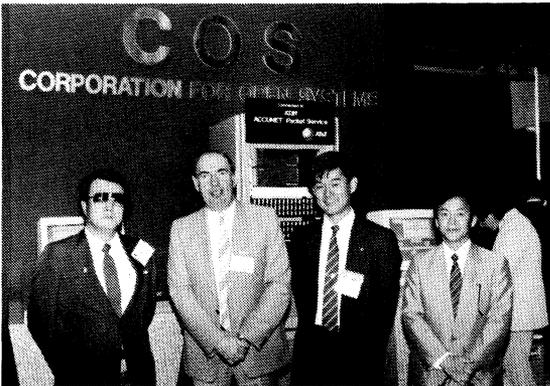
Data General kicked off the weekend with a Formula One cocktail party on Friday evening. Present at the cocktail party were Team Tyrrell drivers, Jonathan Palmer and Julian Bailey, as well as Ken Tyrrell, team manager, and his son Bob Tyrrell, team marketing director.

On Saturday, customers watched the qualifying session of the Detroit Grand Prix in grand stand seats located on the first hair-pin corner of the race circuit. On Sunday, it was back to the circuit to watch an exciting Grand Prix in which the Data General car finish in fifth place.



Data General customers were treated to a weekend of Formula 1 racing in Detroit.

NTT Reps Travel To Baltimore



Colin Crook (second from left), senior vice president of Data General's Communications Systems Group, recently joined representatives of Nippon Telephone and Telegraph at the Enterprise Networking Event '88 in Baltimore, Maryland. The group took time out from a busy schedule to pose in front of the Corporation For Open Systems' booth, which represented Data General. Enterprise Networking Event '88 was the world's first computer and communications exposition focused exclusively on standards-based networks. Data General was able to showcase its DG/PC*1 and IBM connectivity products, such as CEO DXA and CEO PXA.

Benefits

S And I Plan No Longer Includes Company Contribution

In 1982, when the Data General Savings and Investment Plan was introduced, tax laws allowed corporations to take a tax credit for a company contribution to 401(k) plans. The formula for the Data General contribution was one-half of one percent of the compensation of all eligible participants. This averaged about three shares of stock per employee per year through 1986. The last company contribution was made in 1987 for the year ending December 31, 1986. Even though the company no longer makes this contribution, employees will continue to see previous contributions reflected in their Savings and Investment Plan statements.

Address Change

The Data General Sales/System Engineering/Field Engineering office in Columbia, South Carolina, has moved to:

101 Executive Center Drive
Suite 101
Columbia, SC 29210
(803) 798-3777

People

In Human Resources

Kevin Mallett has been named manager of Human Resources Information Systems, reporting to Guy Carter, director of Human Resources Operations. Kevin is responsible for maintaining and enhancing the U.S. system for all employee records, recommending and assisting with installations in other countries, and providing decision support tools for Human Resources programs.

Kevin has been Facilities Services manager for the Information Management Group for the past two years and prior to that held Facilities Service manager and Operations manager positions in the former Data Systems and Communications (DS&C) group. Kevin has been with Data General since 1976.

Prior to Data General, Kevin was with John Hancock's Data Processing division. He is a graduate of Southwest College in Albuquerque, New Mexico, and completed the executive program at the University of Virginia's Darden Business School.

In Public Affairs

Marcy Bernard joins the Public Affairs department as an associate communications writer, reporting to Steve Nikitas, manager of Employee Communications. She will be responsible for Data General's Manufacturing newsletters as well as special communications assignments for the Manufacturing organization.

Marcy holds an associate's degree in business management. Before joining the Public Affairs department, Marcy worked for Reliability Engineering for seven years as a Customer Service representative. She also served as the editor of the Reliability Engineering newsletter.

In the Information Management Group

Gregory Habel joins Data General as an associate programmer analyst, reporting to Peter Mancuso, programmer/analyst specialist. He will be working with the Field Engineering Financial Applications Support group. Greg graduated from Western New England College with a bachelor's degree in computer information systems.

Daniel Murphy comes to Data General as a main-frame software manager, reporting to Lloyd Benson, manager of Technical Support. Before joining the company, Daniel worked at Chase Manhattan Bank as a manager of Systems Software. He attended Quinsigamond Community College, Framingham State College and Worcester Polytechnic Institute.

In Communications Systems Group

Paul Smith enters the company as a software engineer, reporting to Ken Kossack, manager of the Communications Server group. Paul holds a bachelor's degree in computer science from Carnegie Mellon University.

Training

The following courses are offered by Educational Services for employees who wish to enhance their skills with Data General systems and software.

- **ECLIPSE MV/7800 Series Field Maintenance (H158)** - This course teaches how to install and configure an ECLIPSE MV/7800 series computer system. This five-day course begins on Monday, July 18.
- **ECLIPSE MV/10000 Field Maintenance (H168)** - This course provides a functional, board-level overview of the ECLIPSE MV/10000 computer. This five-day class begins Monday, July 25.
- **ECLIPSE MV/15000 Field Maintenance (H178)** - This is a five-day course that provides a functional board-level overview of the ECLIPSE MV/15000 computer. The prerequisite for this course is H100/MV (Intro to

32-Bit Computers). The course begins Monday, July 25.

- **AOS and AOS/VS User (S209)** - This comprehensive course offers you an in-depth introduction to the use of the AOS and AOS/VS operating systems. This five-day class begins Monday July 25.
- **RDOS System Programming (SM304)** - This seminar teaches the student the features of Data General RDOS available to user programs through the use of system calls and task calls. This five-day seminar begins Monday, July 25.

Prior approval of your supervisor is required for course registration. Please call (tie line) 221-1647 to enroll in these classes or for further information.

Activities

Chicago Concert Tickets Available

Tickets are available for the Chicago concert at Great Woods on Friday, July 22. Ticket prices are \$30 which include the dessert buffet after the concert. Please send ticket requests to Chicago at Mail Stop C128 in Westboro.

Caribbean Cruise Update

The Data General Activities Committee is planning a seven day Caribbean cruise aboard the new, Royal Caribbean "Sovereign of the Seas." The trip has been scheduled for October 15 through 22.

Although many of the various cabin classes have been sold out, the committee has been able to secure a limited number of "F" and "C" class cabins for this sailing. The "F" class (\$1116 per person/ double occupancy) represents an inside stateroom with two lower berths on the main, showtime, tween, promenade and mariner decks. The "C" class (\$1240 per person/ double occupancy) represents an outside stateroom on those same decks. As an extra option, Crimson Travel is offering a day early departure for an additional \$30 per person. This fee would cover the expense of the overnight accommodations at one of the Miami high-rise hotels.

To book a cabin, a \$200 per person deposit is required. Checks may be payable to "Crimson Travel." For reservations or more information, contact Peter Faford at extension 6776 in Westboro, via CEO at host system WEBO071, or at Mail Stop D-232.

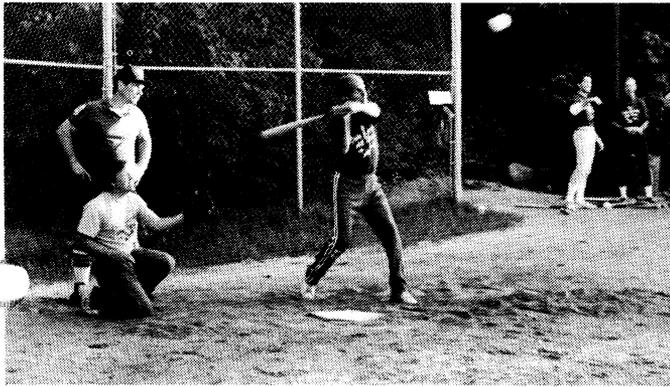
All Star Game

The annual Softball League All Star games were held at the Knights of Columbus field on Friday, June 24. In the Semi-Competitive league, the East crushed the West, 14-8. Over in the Recreational league, the East again prevailed, 10-2. However, the real excitement

ment of the night came in the Executive team-League Officers game, where the Executive team won in extra innings, 10-9. The following employees played on the all star teams this year representing the Semi-Competitive and Recreational leagues:

Joe Tompkins
Dick Huss
Noe Lebeau
Rich Urmston
Geoff Slachta
Rick Church
Tom Widebeck
Dan Powers
Paul Lewko
Doug Haney
Brent Bluth
Tom Wytiaz
Curt Tumeinski
Andy Benassi
Tom Bricknell

Tim Nereng
John Morrell
Dan Lussier
Pat Carnahan
Brian O'neil
Jeff Blakeslee
Andy Rappaport
Jerry Lam
Bob Sullivan
Wendell Knicely
Rick Lapointe
Bill Porter
John Thomas
Steve Zameirowski



The annual all star games provided great entertainment for a Friday night.

MARKETPLACE

WANTED

Housemate, to share lg home, 6 mi. from DG Webo, w/2 non-smkrs, Indry, no pets, \$375/mo + 1/3 util, avail 7/15; 460-1691 (Marlboro).

FOR RENT

1/2 duplex, 2-bdrms, garage, Indry, close to 190/290, \$800 + util; 856-0759 evenings (Worcester).

Apt in duplex, 4-rm, close to 290/495, avail 8/1, \$500/mo inc electric; 393-9553 (Northboro).

Summer Chalet, 3-bdrms, 2-bths, frnshd, walk to private beach, \$275-325/wk; 696-6065 (Milton).

Worcester/Millbury, condo, 2-bdrm, 2-bths, appli, w/d, storage, 30 min. to Webo, no pets, \$640 + util, 481-5445 (Marlboro).

Martha's Vineyard, Edgartown, 3-bdrm house, 5 min. to beach, w/d, avail 7/24 - 8/7, \$800/wk; 469-4405 (W. Roxbury).

Scarborough, ME, Pine Point, 2-bdrm cottage, 200 yds to ocean, \$400/wk; (207) 284-9636 (Maine).

Onset beach, cottage, 2-bdrms, enclosed porch, showers, walk to beach & town, \$250/wk, 529-6528 (Upton).

W. Hyannisport, 3-bdrm, 2-bth, 5 min to beach, avail thru 9/88, \$600/wk, min. 2-wk rental, 798-3497 (Worcester).

Bourne, 2-bdrm house, 100 yds to beach, pool, \$450/wk for June; \$550/wk for July & August, 222-0883 (Attleboro).

Waterville Estates, summer rental, slps 6, indoor/outdoor pools, tennis, \$350/wk; (603) 329-6499 (New Hampshire).

West Dennis, yr rnd 3-bdrm, 2-bath, minutes to Bass river & ocean, June-Aug., \$595/wk; 583-8294 (Brockton).

Silver Lake, NH, private, furnshd, wtrfrnt, dock, 4-bdrms, 2-bths, Aug, \$750/wk; Sept & Oct, \$400/wk; 263-4745 (Acton).

Sunrise Lake, N.H., chalet, yr rnd, slps 8, \$45/day mid-wk; \$65/day wkends, \$325/wk; 286-2653 (Revere).

Dennisport, efficiency w/patio, 2/10 mile to beach, \$295/wk or \$195/wk off-season; avail. long wknds, 435-3794 (Hopkinton).

Dennisport, 2-bdrm duplex cottage, deck, 1/10 mile to beach, \$460/wk or \$295/wk off-season; 435-3794 (Hopkinton).

FOR SALE

Items, men's Schwinn 10-spd bike, \$25; tires, 15" rim, 12K mi., \$50/pr; double sleeper sofa w/matching armchair, \$125/BO; 460-1691 (Marlboro).

Dishwasher/Range combo, Modern Maid, 2 yrs old, \$700; 752-8196 after 5 (Shrewsbury).

Items, washer/dryer, couch, hutch, woman's Fuji 10-spd bike, toys, 435-2535 (Hopkinton).

Scuba diving vest, bouyancy compensating, model BXD, medium, \$260; 829-9629 evenings (Holden).

Condo, 2-bdrm, 1-bth, blcny, a/c, parking, pool, tennis, near mjr rts, \$96,900; 366-8065 (Westboro).

Holden, 3-bdrm ranch, garage, 1/2 acre, near Rt 190, \$149,900; 835-6272 (W. Boylston).

Bellingham, 2-fmly, split level ranch, 1 yr old, dead end street, \$189,900; 883-3245 (Blackstone).

Townhouse/condo, 7-rms, 2-bdrms, finished bsmnt, 1.5-bths, deck, pool, tennis, close to mjr rts, 15 min to Webo, \$99,900/BO; 755-3003 (Worcester).

Colonial/Victorian, 3-bdrms, 1.5 bths, hdwd flrs, 2 car garage w/shop, 1/2 acre on dead end, \$168,700; 234-6525 (Whitinsville).

Atari 7800, w/6 game cartridges, \$60/BO; 473-7162 (Milford).

Apple IIC, w/printer, color monitor, built-in disk drive, includes word processor, prep for SAT, game disks, \$1000; 757-0306 after 5 (Worcester).

Apple laser writer plus, \$3500; (603) 898-6391 (Salem, N.H.).

Items, K2 KVC 170cm slalom racing skis w/bindings, \$150; Burton elite 140 surfboard for snow, \$150; 899-4667 after 6 (Waltham).

Bruce Hollow/Condo, 2-bdrm, cath. ceilings, skylights, frplc, garage, fmly rm, 2 decks, room for expansion, all appli, \$125,900; 839-6229 (Grafton).

AUTOS

'83 **Toyota Corolla**, sedan, 5-spd, silver, stereo, \$3500/BO; 695-4720 (N. Attleboro).

'83 **Dodge 150 pick-up**, blk w/white cap, 6-cyl, 4-spd, \$3450/BO; 478-0301 (Milford).

'85 **Mustang LX**, 4-cyl, 4-spd, cassette, \$5000/BO; 484-1820 (Belmont).

'85 **Mitsubishi Starion LE**, full power, auto, a/c, warranty, alarm, snows, \$8000; 435-6231 (Hopkinton).

'86 **Olds Calais**, loaded, must sell, \$8600/BO; 568-1280 (Hudson).

'87 **Toyota Tercel**, silver, 2-dr, 5-spd, 10K mi, cloth int, \$5900; 842-0730 (Shrewsbury).

'87 **Chevy Celebrity**, 4-dr, auto, cloth interior, a/c, 33K mi, AM/FM/stereo, \$7900; 842-0730 (Shrewsbury).

'87 **Mitsubishi Starion/Conquest**, 5-spd, turbo, silver/red, alarm, snrf, radio on steering wheel, snow tires, \$12,500; 491-2671 (Cambridge).

'87 **Monte Carlo SS**, white, 15K mi., loaded, extended warranty, chapman, cover, \$12,700/BO; 525-3622 (Magnolia).

'87 **Mitsubishi/Plymouth Colt DL**, 4-dr, auto, grey, AM/FM/cass, alloy whls, 30+ mpg, 19K mi., \$5599/BO; 755-0464 (Worcester).

HOURS

Westboro Cafeteria, full breakfast, 6:30 a.m.-10:00 a.m.; full lunch, 11:30 a.m.-1:30 p.m.; open from 6:30 a.m.-3:00 p.m. for beverages.

Pizzeria, serving from 10:00 a.m.-2:00 p.m.

Pumpnickel's Deli, coffee & pastries, 6:30 a.m.-7:30 p.m.; full breakfast, 6:30 a.m.-10:00 a.m.; deli lunch, 11:00 a.m.-2:00 p.m.; take-out, 3:00 p.m.-6:30 p.m.; dinner, 5:00 p.m.-7:30 p.m.

3400 Computer Drive Cafeteria, full breakfast, 7:30 a.m.-10:00 a.m.; lunch, 11:00 a.m.-1:30 p.m.; open from 7:30 a.m.-3:00 p.m. for coffee & pastries.

Milford, full breakfast, 6:30 a.m.-8:30 a.m.; lunch 11:15 a.m.-1:15 p.m.; open from 6:30 a.m.-3:15 p.m. for beverages.

Southboro, full breakfast, 6:30 a.m.-10:00 a.m.; lunch 11:15 a.m.-1:00 p.m.; open from 6:30 a.m.-3:00 p.m. for beverages.