

# Mini News

## News For The Employees of Data General

---

March 4, 1988

### McBride Named Assistant Corporate Controller

Bob McBride has been named assistant corporate controller within Worldwide Sales and Marketing, reporting to Corporate Controller Al Getz. Bob will provide financial support for the Sales and Marketing divisions.

Bob joined Data General in 1983 as the Worldwide Manufacturing controller, and most recently served as the assistant corporate controller within Planning and Reporting. Before coming to Data General, Bob was with Burroughs Corporation for 11 years, serving in various MIS and financial positions. Bob holds an MBA from Washington University and a bachelor's degree in economics from Ohio Wesleyan University.

Reporting to Bob are Jim Casey, Controller for the North American Sales Division; Ed Donie, European controller; Dave Evans, controller for the Americas/Far East division; Bill Carroll, Corporate Marketing controller; Dave Ridlon, director of Credit Operations; Neil Rossen, controller for the Software Business Unit; Jerry Muller, manager of Business Planning; and the CSD controller, who will be named shortly.

### Building 14A/14B Renovations In Process

Over the next two years, major portions of Buildings 14A and 14B in Westboro will undergo extensive renovations. The work will outfit areas of the building with new cubicles and offices, lighting, ceilings and carpeting.

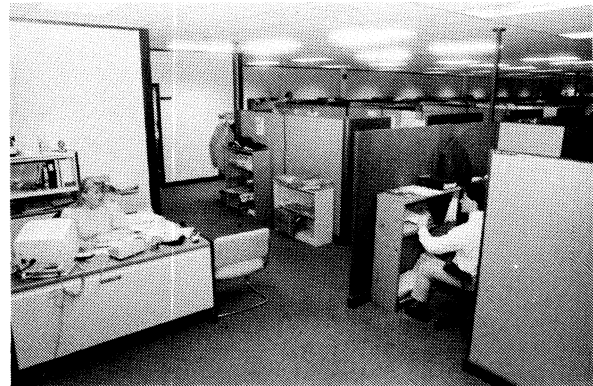
The first phases of the project already have been completed. The areas were renovated for the Domestic Credit, Payroll and TECS groups, which have relocated to Westboro from Hooksett.

The next phase has been under way for several weeks now, and within the next few days the Electrical Computer Aided Design (ECAD) group will move into newly-designed quarters in the southeast module of Building 14A.

This month renovation will begin in Building 14B in the area currently occupied by the Power Systems and Environmental Engineering groups. Work there is expected to be completed by late April.

Once that area is completed, the Facilities department will concentrate its renovation efforts on the area housing the Engineering Technology group located in Building 14A. Work in that area is expected to take six weeks to finish.

The remainder of the renovations will focus on areas within research and development areas. Future issues of *Mini News* will keep you abreast of the renovation project and note those areas being scheduled.



Several areas are being renovated throughout Building 14A and Building 14B. The Domestic Credit group, located at Mail Stop C-221, is one of the areas that has been redesigned.

### Data General Offers Hot Site Service

Data General has entered into an agreement with Data Assurance Corp. of Englewood, Colorado, to provide DG/hot site disaster recovery services.

DG/hot site offers customers with critical applications an alternate electronic data processing facility in the event that their facility is rendered inoperable by an emergency or disaster, such as power outages, fires and natural disasters. DG/hot site subscribers

can sustain near-normal on-line operations in the event of a disaster, thereby minimizing the impact on business.

"As our customer base has evolved, so has the need for disaster recovery services," says Dick Camuso, senior vice president of the Worldwide Field Engineering division. "Today, a disabled system can cripple a business. Data Assurance has proved to be extremely reliable in providing the necessary quality contingency service. Because they focus exclusively on disaster recovery for Data General users, system performance is not hampered because of any shared resources. They are fully-equipped to handle the recovery requirements of our customers, large or small."

Data Assurance, the first and largest company to offer disaster recovery services to Data General users, is equipped with an exhaustive set of Data General products, along with an extensive pool of telecommunications hardware. Its Colorado location is considered to be in an environmentally-stable area. The site is staffed with technical experts to test and restore the customer's operation.

"We are looking forward to our relationship with Data General," says Dan Kilburn, president of Data Assurance. "We have a healthy reputation for servicing Data General users in those vertical markets where applications are critical, such as those in the finance and health care industries. We've built that by providing the most comprehensive service at the lowest cost in the industry."

## Data General Gives Students A Glimpse

Students in the northeast Connecticut area will be able to look into the future later this month thanks to Data General employees in Woodstock.

For the second year in a row, Data General's Field Engineering Technical Training group at the Training Center will join more than a dozen area companies to sponsor "Career Day" at Quinabaug Valley Community College in Danielson, Connecticut. At last year's event, nearly 400 students participated. At least that many are expected to take part this year.

"Eighth grade students from the 'Ten Town' area which makes up Windham County will spend the day with us, learning about the companies and opportunities in the area," says Richard Dolsay, manager of Software Training within Field Engineering Technical Training. "Primarily we want to tell the students that they do not necessarily have to go to Boston or New York for employment opportunities. There are viable opportunities right here. In addition, we want the students to realize the value of further education, from an industry perspective."

Richard says that eighth and ninth grade students are at the age at which their future goals are taking shape.

"Some may think that is too early, but those of us involved in the program do not. Some career counselors wait until junior year in high school to find out what the students' interests are," he continues. "That is almost too late. We want to give the students a chance to really think about what is available to them, down the road. An event like this can have a very positive effect."

Each company at Career Day will have a booth, from which each company can distribute literature and meet with students. The Data General booth will feature DATA GENERAL/One portable computers.

"We are using the computers for a number of reasons. The obvious reason is that the equipment will attract the students. We will have novel computer programs running," Rich says. "In addition, the computers will leave the students with a much more concrete image of the company. This is the best way to introduce them to Data General."

## Two Receive Marketing Excellence Awards



*Darlene Sundberg (left) recently was the recipient of the Marketing Excellence Award and Bailey Allard received the Marketing Director's Award for Quarter 1.*

**Darlene Sundberg**, a Marketing consultant within the Executive Briefing Center, has been presented the Marketing Excellence award for January. Darlene was selected for her efforts in helping design and implement the Product Disclosure process.

"Darlene was challenged with implementing a new process for handling product disclosures 'on the fly' while simultaneously phasing out the old process," says Bob Johnson, director of Marketing Operations. "The transition was handled smoothly and without interruption of service to the field. As a result of her efforts, the turnaround time for processing and responding to product disclosure requests for customer visits has been reduced by 35 percent."

**Bailey Allard**, of the Marketing Education Skills Training group, was the recipient of the Marketing Director's Award for the first quarter. Bob says she consistently achieves some of the highest ratings for Marketing Education classes.

"Bailey's achievements can be witnessed in a number of situations," Bob explains. Bailey recently delivered a course to teach trainers 'how to do it right' without the aid of any course materials, because the materials were misplaced in Customs. In spite of this, both she and the course got a perfect rating.

"For the first time in Marketing Education history, both an instructor and the course received a perfect 5.0 rating, especially significant with a class size of 16 Sales representatives and systems engineers," Bob continues. "And, according to John Higgins, the Human Resources Development manager in our facility in Australia, Bailey's Presentation Skills courses consistently get the highest evaluations of any course ever offered by any vendor in Data General/Australia. People are on a waiting list to attend future courses.

"Darlene and Bailey are clear examples of the commitment and dedication necessary to achieve excellence in marketing at Data General," Bob says. "They are to be congratulated on a job well done."

## Five Writers, Editors Win Documentation Awards



*Thomas Ferullo, Jane Carmody, Donna Sullivan, Thomas Rothschild and Lorraine Heath recently were recognized for their work on four Data General Customer Documentation manuals.*

Data General produces award-winning documentation.

Three technical writers and two technical editors within the Customer Documentation group recently received awards for four Data General manuals. Thomas Ferullo, Lorraine Heath, Thomas Rothschild, Donna Sullivan and Jane Carmody were each given the Award Of Merit in the 1987 Boston and Northern New England Regional Technical Publications Competition for 1987-1988.

"These awards show that Data General is producing quality documentation. We enter this competition every year, and we have won awards every year, as well," says Jonathon Roses, AOS/VS project leader. "This year, there were 221 publications entries in the regional competition. Of those 221, 25 of those were given the

Award Of Merit. Data General received four of those 25."

The award-winning manuals are *CEO Wordview, Introduction To ECLIPSE MV/1400 DC Computer Systems, Introduction To ECLIPSE MV/15000 Computer Systems*, and *Price Performance: Data General's Multiprocessor Story*. According to Jonathon, the judges primarily look for a good balance between writing, editing and production.

"The manuals typically chosen for awards are those which effectively combine writing, editing and graphic elements. Manuals in which no one element overshadows another are more apt to be selected," Jonathon says.

To honor the winners, a regional awards banquet will be held on March 15 at the Sheraton Hotel in Boxboro.

## People

### *In Industry Marketing*

**Gary Geissler** has accepted a position as Industry Marketing consultant within the Applications Business Unit, reporting to Director Sherm Rutherford. He is responsible for supporting and guiding the Industry Marketing team's drive to establish Data General's new and emerging business networks.

Before coming to Data General, Gary worked at Computervision as an industry marketing consultant. Prior to that, he was employed with the federal government. He holds a master's degree in environmental studies from Tufts University and a bachelor's degree in cartography and geography from George Washington University.

### *In Finance*

**Dave Cordo** has joined the External Reporting department as a senior accountant, reporting to Manager Henry Wilson. He is responsible for Securities and Exchange Commission, shareholder and government reporting, as well as the interpretation and implementation of financial accounting standards.

Before coming to Data General, Dave worked as a senior internal auditor at Houghton Mifflin, a supervisor at Grant Thornton and a senior budget analyst at The New England. A certified public accountant, he holds a bachelor's degree in accounting from Stonehill College.

**Phil Rentz** has joined the Corporate Credit group as a credit analyst, reporting to John Brown, Group Credit manager. Phil will establish credit limits on new and existing customers in the Western Sales area in Region Two. In addition, he is responsible for the timely review and processing of all credit issues within his geographical area.

Phil worked at International Data Group as an assistant corporate credit manager before coming to Data General. He holds a bachelor's degree in business administration from Babson College.

**Donna Quigley** has joined the General Ledger department as an associate accountant, reporting to Supervisor Alyse Ferguson. She is responsible for acquisition accounting, fixed asset appreciation and long term debt.

Before coming to Data General, Donna was employed at John Hancock Realty Services and John Hancock Mutual Life Insurance Company. She holds a bachelor's degree in business administration from Boston University.

**Paul O'Connor** has accepted the position of cost accountant within the Corporate Cost Accounting department, reporting to Supervisor Tom Crowe. In this position, he will be responsible for manufacturing gross margin reporting and analysis.

Paul was employed as a cost accountant at H.P. Hood before coming to Data General. He holds a bachelor's degree in accounting from Skidmore College in New York.

**Karla Englund** has joined Data General as an associate financial analyst within the Manufacturing Financial Control department, reporting to Judy Keefe, section manager. She will perform financial analysis, planning and control for the International Manufacturing organization. Karla is a recent graduate of the University of Massachusetts at Amherst, where she earned a bachelor's degree in finance.

### ***In Information Management***

**Deborah Dalton** and **Stephen Webb** have joined the Information Management Group's Marketing, Sales, Finance, and Administration Division, reporting to Section Manager Alex Cedrone. Deborah is a programmer/analyst, and Stephen is an associate programmer/analyst.

Deborah is responsible for the development and support of corporate administration applications. Before accepting this position, she worked as an associate programmer/analyst in Data General's Field Engineering Division. She holds an associate's degree in business data processing from Berkshire Community College and a bachelor's degree in computer information systems from Bentley College.

Stephen supports the Human Resources Information Systems (HRIS). Before joining Data General, he worked as a programmer/analyst for the Veterans' Administration. He holds an associate's degree in liberal arts from Northern Essex Community College and a bachelor's degree in computer science from Worcester State College.

### ***In SDD***

**Dan Bernstein** has joined the Operating Systems group as a software engineer, reporting to Jay Wen-

sworth, project leader. In this position, he is responsible for the support of AOS/VS Memory Management development.

Before joining the company, Dan worked at Disk-Tec and CERL, both in Illinois. He holds a master's degree in computer science from the University of Illinois and a bachelor's degree in economics from Illinois State University.

**Jim Figucia** has joined the Sustaining Engineering department as a hardware engineer, reporting to Jim Podsiadlo, section manager. He will be responsible for continuation engineering on mass storage peripherals. Jim is a recent graduate of Worcester Polytechnic Institute, where he earned a bachelor's degree in electrical engineering.

## **Westboro**

### ***Tax Forms Available***

Individual federal and state (Massachusetts) income tax forms are now available in the literature distribution rack outside the Westboro pizzeria in Building 14B. Availability is limited, so employees should take no more than two of each and only those that are needed. Forms that do not appear in the rack should be obtained through the Internal Revenue Service, a bank or other public distribution location. Employees should not contact the Corporate Tax department for forms or assistance.

### ***Library Open Wednesday Nights***

From now until the end of April, the Corporate Library will stay open on Wednesday evenings until 7:00 p.m. This is a three-month trial which will be used to determine the benefit of evening hours to employees. From the group of employees who use the library during these evening hours, the library will survey their needs and preferences with regard to extending library hours. Your opinion will count only if you use the library during the evening and only if you take a few minutes to fill out the survey while you are there.

### ***Breakfast Buffet Is Available***

A breakfast buffet is now available in the Building 14A cafeteria in Westboro from 7:00 a.m. until 9:30 a.m. each morning. The buffet, a la carte and self-service, contains a variety of breakfast food items.

## **Training**

Educational Services is offering the following courses:

- **Introduction to Data General 32-Bit Computer Systems (H100/MV)**- This course provides participants

with a complete systems perspective including an overview of mass storage devices, terminals, printers and data communications. This ten-day class begins on Monday, March 14.

**RDOS User (S200)**- This course teaches employees how to create and edit source text using a terminal and control the operating system through the Command Line Interpreter (CLI). This five-day course begins on Monday, March 14.

• **Introduction to MS-DOS (S145E)**- This two-day course is geared toward employees with some personal computer experience, and who have a need to know how to use an MS-DOS-based personal computer. The class begins Monday, March 14.

Prior approval of your supervisor is required for course registration. Please call (tie line) 221-1647 to enroll in these classes or other classes. All classes are held at the Education Center at 2400 Computer Drive in Westboro.

### **Meeting Space Available**

If you work at 2400 Computer Drive and would like a close, convenient place for meetings, Educational Services has classrooms available for this purpose. The classrooms are located at 2400 Computer Drive. Please contact Dot Greenwood at (tie line) 221-1609 or via CEO at host system ARISTO for details and scheduling information.

### **MIS Training Offered**

Southboro MIS User Services will offer the following training sessions during the month of March.

**Wednesday, March 16**

CEO I-Mail/Cal 9:00 a.m. - 12:00 p.m.

**Wednesday, March 23**

CEO II-Word Proc 9:00 a.m. - 3:00 p.m.

**Wednesday, March 30**

Data Tables 9:00 a.m. - 12:00 p.m.

All classes will be held in the MIS Training Room. For more information, or to enroll, contact Sandy Hudson via CEO at host system SOBO02, or call (tie line) 220-7467.

**Dancin' Aerobics and Free Style Aerobics** are offered twice a week in the main cafeteria at 5:30 p.m. for an eight-week period. Dancin' classes will be held every Monday and Wednesday, beginning Monday, March 14. Free Style classes will be held every Tuesday and Thursday beginning Tuesday, March 15. There will be no classes on registration days. All classes are taught by qualified instructors from the Greater Worcester YMCA.

The cost is \$30 per person for the eight-week program. All payments must be made payable to the Data General Employee Activities Committee.

### **Time To Sign Up For Softball**

The Data General Softball League is now organizing for its 1988 season. Any employee interested in entering a team should complete the entry form below and return it to Rick Morris at Mail Stop C-115 in Westboro by Tuesday, March 15. In addition, the league is looking for employees interested in serving as umpires during this season. Training will be provided. For further information, contact Rick via CEO at host system BLUTO.

#### **Softball Sign-Up**

Team Name \_\_\_\_\_  
Manager (include CEO address) \_\_\_\_\_  
Location/Mail Stop \_\_\_\_\_  
Type Of Play:  
Competitive \_\_\_\_\_  
Semi-Competitive \_\_\_\_\_  
Recreational \_\_\_\_\_  
Returning Team \_\_\_\_\_

Return to Rick Morris, Mail Stop C-131, by March 15

## **Activities**

### **Get In Shape At Data General**

The Data General Fitness Club continues its exercise program with upcoming sign-up days for the next session of aerobics. Employees wishing to enroll in the classes may sign up on either of the registration days being held Wednesday, March 9 and Thursday, March 10 at 5:30 p.m. in the main cafeteria in Westboro.

## MARKETPLACE

### WANTED

**Professional**, to share lg 4-bdrm, 2-bth, colonial, walk to beach, quiet, extras, \$325+, 485-1577 (Marlboro).

**Roommate**, to share 2 bdrm condo, No. Framingham, \$300/mo. + 1/2 util., 877-0701 (Framingham).

**Airline ticket**, one-way to San Antonio, TX, 393-8861 (Northboro).

**Roommate**, to share 3 bdrm duplex, 2 yrs old, wash/dryr, exercise rm, near rts 90 & 20, 20 min. to Webo. \$300/mo + util, 799-4090 (Worcester).

**Housemate**, to share colonial home with two others, laundry, w/w, no pets, 7 miles from DG, \$375/mo + util., 460-1691 (Marlboro).

**Tricycle**, used, 877-9030 (Framingham).

### FOR RENT

**Condo**, Worc, 2-bdrm, fully appli, w/w, off street parking, security, laundry in bldg, conv to major rts, \$595/mth, 757-0341 (Worcester).

**Loon Mtn Village**, 3-bdrm, 2-bth, microwave, vcr, cable, new fitness cntr, 6/18 - 9/5, \$450/wk, other wknds \$140, 384-3292 (Wrentham).

**Summer Rental**, Dennisport, yr rnd, 3-bdrm w/enc. porch, f/p, deck, outside shower, cable, furnished, very clean, 7/10 mi to beach, \$595/wk, \$395/off season, 562-3274 (Hudson).

**Framingham**, 1-bdrm apartment, new, A/C, parking, laundry, balcony, 3rd floor, avail 3/1/88, \$650/mth, 653-9559, (Wayland).

**Condo**, Worcester, 2 bdrm, avail 4/1, near Holy Cross, 290 and Mass Pike, \$600/mth + util, 757-0341 (Worcester).

**Efficiency**, Dennisport, w/patio, cable TV and pool, 2/10 mile to beach, \$325/wk or \$225/wk offseason, 435-3794 (Hopkinton).

**Vacation House**, Dennisport, duplex, w/deck, 1/10 mile to beach, \$460/wk or \$295/wk offseason, 435-3794 (Hopkinton).

**Ski Condo**, Killington, 2 bdrm, 2 bath, 492-6761 (Cambridge).

**Apartment**, 1 bdrm, AC, Indry, balc, 3rd flr, avail, 3/1, \$650/mo, Fram, 653-9559 (Wayland).

**Apartment**, 2/3 bdrm, off-street parking, washing machine, refrig, stove, avail, 3/15, 791-7607 (Worcester).

**Apartment**, 2 bdrm, in Marblehead, parking, \$750/mo includes heat and hot water, 237-7124 (Wellesley).

**Summer Rental**, West Hyannisport, 5 min to beach, 3 bdrm, 2 bath, ranch, dishwasher, disposal, deck, \$600/week, minimum 2-week rental, 6/88-9/88, reduced rates in June, 798-3497 (Worcester).

**Condominium**, Waterville Estates, 2 bdrm, sleeps 6, \$350/wk, \$250/wknd, (603) 329-6499 (New Hampshire).

**Condominium**, time share, Cancun, Mexico, 4/30-5/14, kitchen, slps 4, walk to beach, maid service, \$1400/BO, 347-5694 (Sturbridge).

**Villa**, 4 bdrm, San-San Jamaica, private pool/beach/tennis, \$1000 to \$2000/wk, negot, 368-1604 (Clinton).

### FOR SALE

**Items**, Cordless steam iron \$30; Electronic Alarm Clock \$10, 870-5946 (Westboro)

**Solid Maple Hutch**, shelves have plate grooves, gd cond., \$150, 792-3983 (Worcester).

**Amiga 1000**, 512K, ext. drive, comp. manuals & software inc., 366-4144 (Westboro).

**Michelin Tire**, hdly used, P205R14, white wall, \$40/BO, 443-7043 (Sudbury).

**1986 Citation Travel Trailer**, 29 ft., Faulkner awning, \$9,999/BO, 234-2232 (Whitinsville).

**Items**, Scandinavian design wall units, 75"H, 35"W, 17"D, lk new, 3 for \$600; girl's canopy bed (frame only) \$75; audio lab speakers (new) \$300/pr, 366-7079 (Westboro).

**Captain's Beds (2)**, white, 3 full size draws under, needs bunk bds & mattress, 987-1855 (Oxford).

**Treadmill**, running condition \$75, 987-8585 (Oxford).

**Furniture**, sofa, chair, ottoman & recliner (brown/rust/tan pattern), 829-0121 (Holden).

**Men's Ski Boots**, size 8 1/2-9, 3 seasons old, \$40, 879-4030 (Framingham).

**Commercial Heavy Duty Upright Freezer**, 18 cu ft., w/doorshelves & lock, 2 yrs old, \$500/BO; Country Style Loveseat, brown, \$75/BO, 883-2724 (Millville).

**Cap for Ford Ranger**, used 1-yr, \$200/BO, 583-4229 (Brockton).

**Cockatiel & Cage**, 1 1/2 yr old Pied Cockatiel, metal cage w/pull out bottom & toys, \$120/BO, 473-2677 (Hopedale).

**Electronic Keyboard-Casiotone**, 12 presets, 12 rhythms, speakers, sm sized keys, 4 octaves, versatile, \$95, 966-0834, (Bellingham).

**Items**, couch, lawson style, pale yellow & green, had limited use, \$150; Franklin wood stove, cast iron, very good cond., \$100, 528-6569 (Norfolk).

**House**, desirable loc., 3 br, f/p family, fp living rm, hwd floors, in-grnd pool, \$174,000, will help w/closing costs. 839-9931 (Grafton).

**Townhouse**, 2 bdrm, on golf course, spiral staircase, central air, garage, \$176,900, 478-8499 (Milford).

**Snowblower**, 5 hp, 2 stage, never used, \$350, 278-2008 (Uxbridge).

**Couch**, brown fur, 10 piece, \$250/BO, 422-7192 (Sterling).

**House**, 4 bdrm, circa 1854, porch, kitchen, hrdwd floors, garage, 366-5364 (Westboro).

**House**, 8 room, 4 bdrm Garrison Colonial front-back living rm, formal dining rm, eat-in kitchen, finished family rm, enc. porch, in-grnd pool, hwd flrs, quiet/child safe st., \$234,900, 481-4114 (Southboro).

**Condominium**, 2 bdrm, new bthrm, pool, \$92,900, 393-3985 (Northboro).

**Items**, Riteway stove, 73000 BTU, heats 4 to 8 rms, \$500; lumber, pressure treated, 100 pcs (12 x 2 x 8); 30 pcs (12 x 2 x 10) \$800; cast iron parlor stove w/pipe, \$175; 883-8602 (Blackstone).

**Condominium**, Marlboro, 1st floor, 2 bdrm, 15 min to Webo, \$89,500, 865-2678 (Sutton).

**House**, 7 rm, 3 bdrm, wrap around deck, family room, woodstove, \$149,900, 481-6546 (Marlboro).

**Projection TV System**, high resolution optics, crystal clear image, \$599, 782-4430 (Brighton).

**Waterbed**, king size, bookcase and mirror headboard, heater, pads, \$375; Sears 17 inch color TV, \$125; 898-3764 (Westboro).

**Condominium**, 2 bdrms, living room, kitchen, AC, appliances, w/w, \$81,900, 562-5915 (Hudson).

**Dress**, Bride's maid/prom, light blue taffeta, 7/8, worn once, \$150/BO, 234-9694 (Northbridge).

**Hobie Catamaran**, 16,' galvanized trailer, \$2200, 839-2703 (Grafton).

**Condominium**, N. Framingham, 1 bdrm, hwd floors, sunny and quiet, \$89,900, 879-2312 (Framingham).

**Baby Grand Piano**, walnut case, BO, 485-1690 after 5:00 p.m. (Marlboro).

**Yamaha Keyboard**, YC20, w/stand, \$250; portable keyboard, \$50; 754-3846 (Shrewsbury).

**Condominium**, 2 bdrm, w/w, AC, pool, tennis, nr Rts. 9 and 128, \$105,900, 327-8190 (Chestnut Hill).

**Membership**, Wayside Swim and Racquet Club, 620-1959 (Framingham).

**vacation House**, 3 bdrm, Ossipee Lake, NH, \$129,900, (603) 436-8123 (New Hampshire).

**House**, Wellesley, 3 lg.bdrms, finished basement, f/p family room, conv.to Rt. 9, \$259,500, 237-0868 (Wellesley).

**Sailboat**, 23.3,' jib furler, marine radio, stereo, outbd mtr, stove, fresh water sink, slips 5, trailer, winged keel, compass, \$10K, (603) 436-6583 (New Hampshire).

**Items**, Maytag port dishwasher, originally \$400, asking \$200; Whirlpool refrigerator, 15-cubic feet, no frost, \$75; 865-4934 (Millbury).

**Dining Room Table**, glass top, 6' by 3.5,' 4 chairs, \$100/BO, 366-4144 (Westboro).

**Boat**, 17,' Conroy Glastron, open bow, hardly used, 140 Merc I/O, 2 years old, \$9800, 785-1490 (Dover).

**Receiver**, Sansui, 30 WPC, \$50; Harmon Kardon speakers, \$50; Sanyo dual cassette, \$75; (401)765-4216 (Woonsocket).

**Exercise Bike**, 40 pound flywheel, adjustable brakes and seat, hardly used, \$100/BO, 365-3107 (Clinton).

**Condominium**, 2 bdrm, loft, garage, elevator, cathedral ceilings, on river, \$145,900/negot, (603) 772-3659 (Exeter, New Hampshire).

#### AUTOS

'70 **Camaro**, 307, auto, \$1500/BO, 386-7170 (Ashby).

'76 **Ford Mustang II**, well maintained, 65K mi, 628-1030 (Somerville).

'76 **Honda CX500**, shaft drive, under 4300 mi, very gd cond., \$700, 966-1326, (Bellingham).

'77 **Camaro**, white, 6 cyl, \$1500/BO, 366-4399 (Westboro).

'77 **Toyota Corolla**, station wagon, AM/FM/cassette, A/C, etc., \$1000, 366-7079 (Westboro).

'79 **VW Bus**, running but nds muffler system, no rust, std trans., \$200, 881-1875 (Ashland).

'79 **Omni**, hatchback, auto, 85K miles, \$650, 371-0444 (Concord).

'80 **Pontiac Sunbird**, hatchback, 4 cyl, 77K miles, new battery, muffler, \$1000, 898-3764 (Westboro).

'81 **Ford Econoline Van**, customized, never driven in winter, 51K miles, std, \$3900, 799-2662 (Worcester).

'81 **Dodge Aries Wagon**, recent engine, \$700, 883-1392 (Millville).

'82 **GL Subaru Wagon**, 63K miles, 5-spd, well maint/gd cond., \$1950, 478-7185 (Milford).

'82 **Ford F100 Pickup**, w/cap, 6 cyl, std, 58K miles, \$3800/BO, 839-5904 (Grafton).

'82 **Buick Regal**, AC, AM/FM/cassette, tilt steering, \$3400/BO, 692-5071 (Westford).

'83 **Skylark**, 4 cyl, auto, AM/FM/stereo, 68K miles, \$3300/BO, 839-5904 (Grafton).

'83 **Mercury Marquis**, full pwr options, 63K miles, BO, 865-3641 (Sutton).

'83 **Subaru GL**, 5 speed, 57K miles, snrf, AM/FM stereo, tilt steering wheel, \$3500, 653-2197 (Natick).

'83 **Nissan Sentra**, hatchback, 5 spd, 65K mi., AM/FM, \$3100, 651-3754 (Natick).

'84 **Audi 4000S**, silver, 5-spd, 30 mpg, all options, well maintained, great condition, \$5500, (603) 778-8713, (Stratham, N.H.).

'84 **Cavalier**, 5 spd, 55K miles, \$3600/BO, 278-7807 (Uxbridge).

'84 **Ford Tempo**, 5 speed, AC, rear defroster, 67K miles, 754-3755 (Worcester).

'84 **Aries Wagon**, 55K miles, auto, PS/PB, AM/FM/stereo, AC, \$3900, 393-2650 (Northboro).

'84 **Escort**, 80K miles, 3 dr, 4 sp, AM/FM/cassette, moonroof, \$2000/BO, (603) 623-7388 (Manchester, New Hampshire).

'85 **Cavalier**, auto, AM/FM, 4-dr, 30K miles, excellent cond., \$4500, 529-4087 (Upton).

'85 **Toyota Truck**, 4x4, storage box, AM/FM/cassette, 42K miles, \$6000, 845-8251 (Shrewsbury).

'85 **Grand Marquis**, loaded, 44K miles, \$8900, 852-0121 (Holden).

'86 **Escort L**, 18K mi, 4 dr hatch, tan, 5-spd, P/S, PB, AM/FM, rear def, perfect cond, full mechanical history, \$4500, 870-5946 (Westboro).

'86 **Toyota Corolla GTS**, red, 5-speed, 31K miles, loaded, \$9000/BO, 643-0923 (Arlington).

'87 **Eurosport**, loaded, FWD, V6, 16K miles, 836-6565 (West Boylston).

'87 **Mercury Cougar**, loaded, garaged, 13K miles, \$10,900, 785-1490 (Dover).

'87 **Firebird**, red, t-roof, 25K mi, \$8700, 278-2530 (Uxbridge).

#### HOURS

**Westboro Cafeteria**, full breakfast, 6:30 a.m.-10:00 a.m.; lunch, 11:30 a.m.-1:30 p.m.; open from 6:30 a.m.-3:00 p.m. for beverages.

**Pizzeria**, serving from 10:00 a.m.-2:00 p.m.

**Pumpernickel's Deli**, Coffee & pastries, 6:30 a.m.-7:30 p.m.; full breakfast, 6:30 a.m.-10:00 a.m.; deli lunch, 11:00 a.m.-2:00 p.m.; Take-out, 3 p.m.-6:30 p.m.; dinner, 5 p.m.-7:30 p.m.

**3400 Computer Drive Cafeteria**, full breakfast, 7:30 a.m.-10:00 a.m.; lunch, 11:00 a.m.-1:30 p.m.; open from 7:30 a.m.-3:00 p.m. for coffee and pastries.

**Milford**, full breakfast, 6:30 a.m.-8:30 a.m.; lunch 11:15 a.m.-1:15 p.m.; open from 6:30 a.m.-3:15 p.m. for beverages.

**Southboro**, full breakfast, 6:30 a.m.-10:00 a.m.; lunch 11:15 a.m.-1:00 p.m.; open from 6:30 a.m.- 3:00 p.m. for beverages.

## Data General computers help bring America's athletes up to the gold standard.

To compete in the Olympics. A dream for any athlete, the culmination of a lifetime of dedication, training and practice. Knowing you're good enough to face the toughest competition in the world.

Since 1977, Data General's advanced computer technology has helped America's athletes sharpen their competitive edge.

During training, computer analysis of athletes' movements can pinpoint very small errors—like consistently shifting weight too soon or too late from one blade edge to the other. Correcting these errors can make the difference between being a good skater and becoming an Olympic contender.

But to achieve gold-medal performance takes long-term commitment and support. For the U.S. Olympic Committee, our long-term involvement is part of the Data General difference.

From our largest computer systems to our smallest portables, we can stand up to the toughest competition. Put the Data General difference to work for you. Call us at 1-800-DATAGEN. In Canada, call 416-823-7830.



3400 Computer Drive, Dept. ADV/OLM, Westboro, MA 01580

Please send me the current product catalog.

Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_ Phone \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

**CALL 1-800-DATAGEN**

**"The Data General difference: for the U.S. Olympic Committee it's gold-medal performance."**

Data General is the official technical computer sponsor of the United States Olympic Committee. 36USC380

