

Mini News

News For The Employees of Data General

January 31, 1986

De Castro Outlook Remains Cautious

Data General President Ed de Castro told the employees, stockholders, investment analysts and reporters gathered at Wednesday's Annual Meeting of Stockholders that the company's "outlook for the year remains extremely cautious."

Ed attributed the outlook to Data General's product cycle, and an important slowdown in the decision-making process for customers in selecting computer equipment.

Product Cycle

He pointed out that the products introduced last November, such as the ECLIPSE MV/2000 DC, ECLIPSE MV/20000, the DS/7000 series of engineering workstations along with associated software, have gained wide acceptance among many customers. However, he stated that revenue from those products "will not make a significant contribution to total revenues until our June quarter. The start-up costs associated with these new products will keep our gross margins under pressure in the second quarter."

During the meeting held at State Street Bank in Boston, Ed added that even though the company sees no meaningful increase in "order vitality" that would signal a return to normal buying levels, "we plan to remain as flexible as possible so that when order rates do recover, we can move quickly to satisfy customer needs. We continue to invest heavily in our operations. Research and development expenses increased by 27 percent last year and will continue to grow this year in order to support a number of new products under development. We have more new product introductions ahead of us."

Decision-Making

Ed stated that many Data General sales are being won after long and protracted studies by customers. He said that most computer sales are being made "because of system configuration and performance,

our flexibility in meeting the customer specifications or other requirements, our service and support record, or our demonstrated dedication to the task."

Over the long term, said Ed, the care and extra time that customers are taking in their computer decisions should be favorable to Data General. "The easy or quick decision is usually to fail-safe, go with established vendors regardless of competitive advantages others may have. We win more often after a deliberate and detailed examination of all offerings, since in most such reviews our performance advantages can be measured and our long-term corporate resources and dedication can be seen in the best light."

Revenues

To help listeners get a better understanding of the company, Ed commented on the make-up of Data General's customers. "Data General does business with 30 percent of the companies listed in the Fortune 500. This includes two-thirds of the firms listed in the Fortune 100. If we look at the companies listed in the Forbes Sales 500, 33 percent are Data General customers."

Ed cited CEO Comprehensive Electronic Office software as being the driving force behind the company's penetration of many of these large, end-user accounts. "Since delivery began in July of 1982, we've shipped more than 5,000 CEO licenses. According to some industry analysts, this gives us the largest installed base of integrated office systems in the world."

Ed went on to add that the company will maintain this lead by continuing to broaden its software solutions, communications products and support. "With the introduction of TEO Technical Electronic Office software and CEOwrite, we're able to integrate both the commercial and technical sides of a large customer's data processing requirements."

Revenues generated by Field Engineering, which have grown more than 120 percent during the past five years, also were stressed during the meeting. "It is a healthy and profitable business with a record of customer satisfaction that we can take pride in."

Annual Meeting Notes

Data General stockholders elected five directors to Data General's board, including one new member, and also passed an amendment to the company's Executive Stock Option Loan Program.

Newly elected to the Board of Directors was Ferdinand Colloredo-Mansfeld, who serves as chairman of the board and chief executive officer of Cabot, Cabot & Forbes Co., a commercial/industrial real estate development, management and investment firm. Ferdinand also serves as president and director of Aberthaw Construction Co. He fills the seat of the retiring John Lubin, who served as a director since 1983 (see accompanying story). Re-elected to the board were Ed de Castro, Herb Richman, Fred Adler and Allan Gordon.

The approved amendment to the Executive Stock Option Loan Program increases the ceiling on outstanding aggregate loans taken to finance tax liabilities caused by the exercise of stock options. The limit rose \$15,000,000 to \$45,000,000. Under the program, which was passed by stockholders in January 1984, officers or directors and key employees may borrow funds from Data General to finance part of the exercise price of their options or to pay tax obligations resulting from use of the options. The program is considered an essential incentive to the company's key executives. The loan limit increase was needed to maintain sufficient available funds to continue the granting of loans on a broad scale to key executives.

Colloredo-Mansfeld Elected Director

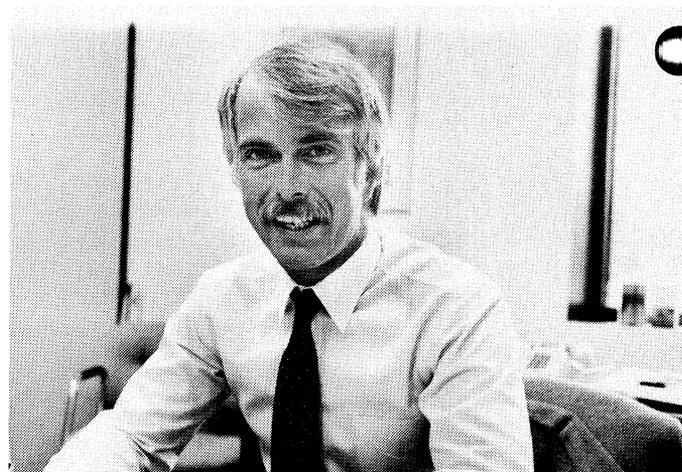
Ferdinand Colloredo-Mansfeld was elected a director of Data General during this week's Annual Meeting. He replaces John Lubin who has resigned from the company's Board of Directors.

Ferdinand is chairman, director and chief executive officer (CEO) of Cabot, Cabot & Forbes, a commercial/industrial real estate development, investment and management firm. Since joining the Boston-based company in 1970, Ferdinand has served as treasurer, senior vice president for finance, and executive vice president before being appointed CEO in 1976. He was appointed chairman in 1985.

Ferdinand currently is president and director of Aberthaw Construction Co. He also is a director of Shawmut Corp., North American Energy Systems, Inc., New Mexico Beverage Co. and STA Media.

Other members of Data General's Board of Directors, re-elected at the Annual Meeting are: Ed de Castro, Herb Richman, Fred Adler and Allan Gordon.

Getting Acclimated To The Granite State



Comments Al Getz, assistant corporate controller, on Finance's move to New Hampshire, "The attitude and enthusiasm of all the employees involved in the move has been tremendous and a real plus."

Last spring, when the Finance Division's Domestic Credit and Operational Accounting groups were moved to a temporary facility in Manchester, New Hampshire, from Westboro, Al Getz felt as if he were being pulled in two directions. As assistant corporate controller, Al had to ensure that the facility would get up and running with as little disruption as possible. At the same time, Al was well aware of the many Westboro employees who wanted to continue their careers at Data General, but who would not want to relocate to New Hampshire. According to Al, "We needed these employees to help us make the move successful." Al had to make sure the division's goals were met, while seeing to it that employees' needs were satisfied.

Since April, this group of Westboro employees had been commuting daily by bus to Manchester to help ensure a smooth transition to the new site. While helping Finance to function without disruptions, these employees also had an opportunity to look over the area and decide whether or not to relocate to New Hampshire. This month, the buses rolled to a halt. Westboro employees have either found new positions at Data General facilities in Massachusetts or have made the move up north.

"Finance made a firm commitment to our Westboro employees as to how long they would be needed in New Hampshire and that we would find them new jobs in Massachusetts. That gave us time to identify new positions for those employees who chose not to transfer, while looking for others to fill their positions in Manchester. Since that time, those who wanted to remain in Massachusetts have found jobs."

Now fully operational, Manchester has the people, telephone support, CEO Comprehensive Electronic Office capabilities and plenty of room needed to

function effectively. For those new to the company, Human Resources provided orientation sessions. Instruction in CEO and other automated systems was given to those new to computers. Many employees also participated in specialized training in such areas as effective communication skills so they could better relate to Data General employees and vendors around the U.S. And, newly-appointed managers were given an overview of company policies and procedures so that they could effectively manage their groups.

Overall, the transition was a smooth one thanks to the many veteran Data General employees committed to seeing the new group start off on the right foot. However, AI admits, it still remains a challenge to function away from Westboro. But, says AI, unforeseen concerns are inevitable with any move. "Obviously, we expected some minor disruptions in opening the temporary facility. But those issues have since been ironed out through the combined efforts of the experienced and new employees. For example, procedures that were adequate for Westboro are not necessarily adequate for the flow of information at Manchester. Mail delivery from Manchester takes longer, so new procedures were developed to allow for that extra time and ensure the prompt payment of company bills.

"Throughout the change, the continuity of operations was upheld. We never missed a payroll or billing cycle. And, in some areas, we even enhanced performance, such as in the collection of equipment receivables. The attitude and enthusiasm of all the employees involved in the move has been tremendous and a real plus."

As business as usual continues at Data General-Manchester, construction soon will begin on-schedule of a permanent site at Hooksett - 10 miles north of Manchester.

"Once laid out and completed, Hooksett will give us the ability to grow with more office space and additional parking," states AI. "Employees will find expanded communication capabilities with Data General 32-bit computers and telephone systems installed and running upon their arrival."

Data General Invests In Dama Telecommunications

Data General has entered into an agreement, subject to approval by the Federal Communications Commission, to purchase a minority interest in Dama Telecommunications Corp. of Parsippany, New Jersey. The amount of the purchase was not disclosed. In accordance with the agreement, Data General will be represented on Dama's board of directors and will be provided with certain additional voting rights. Data General also will receive options to purchase substantially all remaining Dama stock at

a future time and will provide certain financing arrangements to Dama.

Dama develops and markets high speed, digital voice and data communications capabilities for private corporate networks through its DamaNet line of products and services. DamaNet offers customers a unique bandwidth-on-demand technology over several transmission media. The transmission media, which are transparent to the user, include satellite, fiber optics and microwave radio. Using the DamaNet technology, Dama's customers pay only for communications capacity actually used, rather than for availability of dedicated capacity. This can result in a substantial cost savings compared to conventional network approaches.

Data General and Dama expect to form a joint venture to develop, manufacture and market new integrated telecommunications products and services for future business and office automation offerings. As part of the business relationship between the two companies, Dama will receive support from Data General's worldwide service, sales and marketing capabilities.

According to Colin Crook, senior vice president for International Development, "Both wide area and local area communication network systems represent important future capabilities for achieving fully integrated distributed corporate information systems. Integrated digital voice and data technology will be a key element of these future business and office systems. Data General's investment today in Dama Telecommunications Corp., along with our recent acquisition of United Technologies Corporation's IDN business unit and its PBX technology, are part of our long range development strategy to meet our customer's future needs for fully integrated information systems and networks."

Entertainment - Data General Style

Data General systems engineers work closely together with Sales representatives to provide customers with the hardware and software solutions that meet users' business needs. The spirit of cooperation necessary to sell a computer begins at the office where employees share their expertise and resources to reach their goals. Teamwork is the key to a successful sale.

At Data General's Wellesley office, systems engineers and Sales representatives cultivate that team spirit at work and at play. A couple of years ago, a few members got together and formed a comical rock band intended solely for entertainment purposes at Area 1 kick-off meetings and office holiday parties. Rehearsals are held only a few minutes before their performance, when the group meets to discuss lyrics and tunes.

The "Talking Propellerheads" are led by Systems Engineering Branch Manager Dan Fennelly. Other band members are Systems Engineering Branch Manager Bruce Lutz; Systems Engineers Patrick Wright, Lisa Weidner, Valerie Miller and Mark Cain; and Sales Representative Dennis Ford.

The band's repertoire offers a "lighter" look at the business. Satirical lyrics about the competition are sung in jest, as employees rally behind Data General. Others like "I'm A Sales Rep", (sung to the tune of "I'm A Soul Man" by the Blues Brothers), and "Desktop Generation", (sung to The Who's "My Generation") provide an entertaining and humorous perspective to the employees' everyday work responsibilities.

Comments Dan on the purpose of the band, "Like many Data General offices, Wellesley is a close-knit group working hard to reach its goals. As an extracurricular activity, the rock band gives us a chance to poke fun at our competition and ourselves while actually promoting a sense of camaraderie among employees. The band has been very well-received at Area meetings, and we look forward to appearing once again next year!"

"The band certainly has been well-received at all of their performances since their first appearance at the 1983 Area 1 kick-off meeting held in Garden City, New Jersey," adds Regional Systems Engineering Manager Jim Hope. "The group generates a great degree of enthusiasm and spirit - the same elements that they bring to their jobs. Their performances have a lasting, positive impact on morale."



Data General-Wellesley employees: (left to right) Dan Fennelly, Bruce Lutz, Mark Cain, Lisa Weidner, Patrick Wright and Dennis Ford formed a comical rock band to entertain their co-workers at office parties and other work-related events. Missing from photo is Valerie Miller.

Mini News is published weekly for the employees of Data General-Westboro. Material may be submitted for publication to Joy Ibrahim, extension 4705, MS A235. Data General - An Equal Opportunity Employer.

Text Now Available For Lecture On Personal Computers

As part of the fiscal year 1986 Research and Development (R&D) Guest Lecture Series, MIT Professor Michael Hammer recently made a presentation to Data General employees in Westboro's main cafeteria. His talk, titled "What's Next? or The Chesire Cat was Right", concerned the past, present and future of personal computers. Bob Miller, senior vice president for the Business Group, was on-hand to present Dr. Hammer with a DATA GENERAL/One personal portable computer for sharing his expertise.

For those interested, copies of Dr. Hammer's lecture may be obtained from Corporate Management and Organizational Development (M.O.D.) at Mail Stop D134 or by calling Bob Gardella at extension 5419 in Westboro.

Training

Expand Your Technical Knowledge

Employees may still enroll in their choice of their technical courses being offered in February and March by Corporate Management and Organizational Development (M.O.D.). Prior approval by your manager is required.

A two-day overview of IBM Teleprocessing is scheduled for Thursday, February 20 and Friday, February 21. A related two-day seminar on IBM's approach to System Network Architecture will be offered on Monday, March 3 and Tuesday, March 4.

The third course, Advanced "C" Workshop, also is two-days long and will be held on Thursday, March 20 and Friday, March 21. The course is intended to enhance the skills of experienced C-programmers through case studies and hands-on exercises.

Information and registration material for these courses can be obtained from Corporate M.O.D. at Mail Stop D134 or by calling extension 6958 in Westboro. Enrollments will be accepted on a first-come, first-served basis.

CEO Training For Employees

Manufacturing Information Resource Management Training offers several office automation courses for employees. All courses are held at the Learning Center located at Mail Stop C232 in Westboro.

To obtain a registration form, call extension 8051 in Southboro or send a CEO message to Training:WEBO08. Supervisor's approval must accompany registration. All classes begin at 9 a.m., unless otherwise noted.

Start Date	Course Title	Duration
2/12	<i>CEO Spreadsheet</i> An introductory class on how to effectively use an electronic spreadsheet to organize and analyze numerical data in rows and columns.	2/3 Day
2/14	<i>Trendview</i> An introductory class on how to create line, bar, pie charts and screens of text.	1/2 Day
2/19	<i>CEO Data Tables</i> This class covers creation and manipulation of the data table (a columnar list of data composed of rows).	1/2 Day
2/21	<i>CEO Wordview</i> An introductory class on how to create presentation quality graphics that can be viewed or printed. (Session 1 - 9 a.m. to 11 a.m.; Session 2 - 2 p.m. to 4 p.m.)	1/4 Day
2/26	<i>CEO List Processing</i> A course on how to use CEO merge function for mass mailings and repetitive documents, with special emphasis on select and sort features. User should be familiar with the CEO word processor.	1/2 Day
2/28	<i>Present (Non-Technical)</i> An introductory class which teaches users how to generate reports and charts from a master file (sequential, CEO List document, CEO Data Table document) through the creation of command files.	2/3 Day

Selling Information Management Solutions

In the *Selling Information Management Solutions (ME610)* class, offered by Marketing Education, Sales representatives and other Data General employees will learn about the company's data management products. The class will be held at Data General-Woodstock on Tuesday, March 4 through Thursday, March 6. Topics covered include: INFOS II, DG/DBMS, DG/SQL, T.P.M.S., CEO Decision Base, Present, SGU, and AOS/VS Decision connection.

To register, employees must provide the following information to Lill Glockner through CEO: GLOCKNER L:WOOD02 or via TWX K171. Include course title and number; course date and location; name and badge number; office location; cost center number and manager's name. For further information, contact Ted Dumas at extension 2163 or Tony Irving at extension 2288 in Woodstock.

Advanced CEO Training Scheduled

As a result of employee interest in advanced CEO Comprehensive Electronic Office training, Educational Services will conduct five CEO classes during the week of February 17 at the Education Center, 2400 Computer Drive in Westboro. Each class is a separate one-day course; employees may enroll in individual classes or in the complete five-day course sequence.

To enroll, call extension 4079 in Westboro. Prior approval of your supervisor is required for registration. Call today - class size is limited.

Monday, February 17	<i>Getting Started with PRESENT (OA 145)</i>
Tuesday, February 18	<i>Getting Started with the CEO Spreadsheet (OA 146)</i>
Wednesday, February 19	<i>Printing with CEO (OA 149)</i>
Thursday, February 20	<i>CEO Decision Base Data Tables (OA 153)</i>
Friday, February 21	<i>CEO Drawing Board & Wordview (OA 151)</i>

DG/SQL Class Slated For February 24

A five-day course on DG/SQL will be conducted by Educational Services exclusively for Data General employees at the Education Center, 2400 Computer Drive. *DG/SQL Utilization & Design (S317E)* is designed for system analysts and system managers and requires experience with an AOS/VS system and working knowledge of database concepts. The course will be held February 24 through 28.

To enroll in this course, call Central Registration at extension 4079 in Westboro. The approval of your supervisor is required for registration.

Benefits

Hotline For Benefits Questions

Employees with questions or concerns regarding their benefits can now contact the Corporate Benefits department in Westboro through the new Benefits CEO Hotline. This new service provides employees with a convenient way to communicate with the Corporate Benefits department through the CEO Comprehensive Electronic Office system.

If you have a question regarding your benefits, send it to BENEFITS:ZEUS. Your message should contain as much information as possible including your badge number and phone number. When your

message is received in the Benefits department, it will be forwarded to the appropriate administrator and, in most cases, you will receive a response the same day.

Activities

New York City - Here We Come!

The Data General Activities Committee is planning an overnight trip to the "Big Apple." Buses will depart Westboro for New York City on Saturday, March 15, and return on Sunday, March 16. The trip includes round trip transportation via motor coach, hotel accommodations at the Haloran House (located next to the Rockefeller Center), baggage handling, and a Sunday matinee of a Broadway show titled "Mystery Of Edwin Drood."

Cost for the trip is \$139 per person, based on double occupancy. Price includes all taxes and service charges. To reserve space, send a check of payment in full made payable to Data General Activities Committee to: NYC, Mail Stop C-138 in Westboro. Include a self-addressed stamped envelope.

Discounts To Area Health Clubs

Interested in joining a health club? The following clubs have made discounts on memberships available to Data General employees:

The Club - Total Fitness Center, Marlborough

- Facilities include: 16-station Nautilus circuit, free weights, cardio-vascular equipment, six aerobic classes daily, swim spa, hot tub, steam room, sauna, full locker room facilities and juice bar.
- Data General employees receive a 25-percent discount on all full and aerobic membership initiation fees. Stop by for one free work out or aerobics class. With any membership to The Club, receive a complimentary tanning session at the Four Seasons Tanning Salon and a 10-percent discount on any group of sessions.
- For more information, call 460-0696 in Marlborough.

Westboro Plaza Fitness Club

The Fitness Club at the Westboro Plaza hotel, which is operated by the Worcester YMCA, is expanding its membership offerings to include pool and couples memberships.

- The center offers a 10-station Nautilus, lifecycles, rowing machines, heated indoor swimming pool, whirlpool, aerobics classes and locker facilities with sauna. Members receive an exercise evaluation upon joining and will be placed in a personal exercise program based on the evaluation and their personal goals.

- Data General employees receive a 15 percent discount on all memberships.

For more information, call 366-5511, extension 654 in Westboro.

The Natick Sports And Racquet Club

Employees may receive a discount upon displaying their badge. Facilities include indoor soccer, basketball, volleyball, Nautilus, free weights, life cycles, steam room and saunas. For more information, call 237-2300 or 653-4606.

Sign-Up For On-Site Exercise

Don't leave for home without exercising first. Aerobics classes are offered on-site for employees through the Data General Fitness Club. New members may sign-up for the fourth aerobics session on Monday, February 17 or Tuesday, February 18 at 5:15 p.m. in Westboro's main cafeteria.

Dancin' Aerobics and Free Style Aerobics are offered twice a week in the main cafeteria at 5:30 p.m., for a 10-week period. Dancin' Aerobics classes will take place every Monday and Wednesday starting on Wednesday, February 19. The Free Style Aerobics session will be held every Tuesday and Thursday, beginning on Thursday, February 20. All classes are taught by qualified exercise instructors from the Greater Worcester YMCA.

The cost is \$25 per class for the 10-week program. All new comers MUST attend one of the sign-up sessions to enroll. Repeat attendees need only fill out the form below and mail to Carol Brestovan at Mail Stop B135 in Westboro along with a check. All payments must be made in check, made payable to the DATA GENERAL FITNESS CLUB.

Data General Fitness Club	
(...for repeat attendees only.)	
Name: _____	
Badge#: _____	Extension _____
Dancin' Aerobics	
(M/W at 5:30 p.m.) - \$25 _____	
Free Style Aerobics	
(T/TH at 5:30 p.m.)- \$25 _____	
Total Enclosed _____	
Mail check made payable to the Data General Fitness Club to Carol Brestovan at Mail Stop B135 in Westboro.	

Radio Enthusiasts...

The Data General Amateur Radio Club will show the first part of a three-part video series on amateur radio satellite communications on Tuesday, February 14 at 11:30 a.m. in Guest Marketing. All interested employees are invited to attend. For more information, contact Pete Simpson at extension 6837 in Westboro.

Data General Candlepin League

The Data General Candlepin Bowling League, finishing up the first half of its season, meets on Wednesday nights at 5:30 p.m. at the Town and Country Bowl on Route 9 in Shrewsbury. Employees wishing to bowl as an alternate may contact Westboro employees Doug Peeke at extension 6854, Madeleine Andrews at extension 5269 or Judy Glasgow, 221-1616.

**Candlepin Bowling
Team Standings
(As of season half, January 22)**

	Points Won	Lost
In The Bag	86	42
Who Us	84	44
Arvs	76	52
General Staff	68	60
Alley Cats	63	65
Zero Fills	55	73
String Quartet	49	79
Millers Killers	31	97

Individual Achievement

Mens:

High Average	Bob Hubbard	104
High Three	Matt Brennan	379
High Single	Matt Brennan	140

Womens:

High Average	Judy Glasgow	91
High Three	Marjorie Harnden	301
High Single	Marjorie Harnden	127

**Data General Basketball League
Mid-Season Results**

Recreational Division

Team	Wins	Losses	PF	PA
Trouble Shooters	8	0	409	294
No Names	7	1	384	254
Marketing	5	3	311	256
NASD	4	4	316	316
Roadsters	4	4	256	300
Human Resources	3	5	299	280
Safety Pups	1	7	226	370
Sleepers	0	8	193	319

Leading Scorers	Pts	PPG	Team
Mike Pavlov	90	13	Trouble Shooters
Lou Frio	88	13	Roadsters
Ed Baxter	77	11	Roadsters
Dave Horne	72	12	Trouble Shooters
Brian Bickford	70	11	No Names
Brendon Monigan	70	14	NASD
Skip Duggan	65	11	NASD
Jim Priest	64	11	NASD
Rich McGrath	61	10	No Names
Mike O'Donald	60	10	Trouble Shooters

Game High Scores

Brendon Monigan	25
Mike Pavlov	21

Competitive Division

Team	Wins	Losses	PF	PA
Stop And Pop	8	0	521	367
Floating Points	6	2	410	345
Phi Canta Jamma	5	3	384	373
SID	4	4	390	385
Run And Gun	4	4	332	342
Infinite Hoops	3	5	346	369
High Finance	3	5	364	396
RURU	2	6	288	359
IYF	1	7	327	388

Leading Scorers	Pts	PPG	Team
Greg Russel	165	24	Stop And Pop
Dave Horne	117	15	Stop And Pop
Keith Sowards	107	13	High Finance
Dave Baughman	88	13	Run And Gun
Rich Urmstom	85	12	IYF
Manny Quintella	84	17	Floating Points
Dave Knipe	82	14	SID
Kevin Brassard	81	14	Phi Canta Jamma
Keith Millea	81	12	Stop And Pop
Jeff Solloway	59	12	Run And Gun

Game High Scores

Jeff Solloway	27
Greg Russel	25

MARKETPLACE

CARPOOL

Carpool, Est neighborhood network for emergency rides, New Braintree/West Brookfield/Barre/Oakham, Steve x3246.

Carpool, Existing carpool needs rider, Brookline/Brighton/Allston/Newton to Webo/Sobo, flex, Katz x7093.

FOR RENT

Apartment, 2 bdrm, lvg rm, kitch, prvt yard, 481-0190 (Marlboro).

House, 2 bdrm, w/w, kitch, wash/dry hk-up, 872-5198 (Framingham).

Apartment, 5 rm, AC, w/balcony, appl, \$500 + util, 870-0135 (Westboro).

Apartment, 3 rm, furn, incl util, wash/dry, near U-Mass Medical, 757-2806 (Worcester).

Studio, rm, \$60/wk, everything incl, Grafton center, 366-4506 (Westboro).

Duplex Apartment, 3 bdrm, lvg rm, dn rm, kitch, storage, wash/dry, \$600/mo + util, 839-9725 (Grafton).

Apartment, 3 bdrm, lvg rm, kitch, bath, 473-0954 (Milford).

Condominium, 2 bdrm, 2 baths, w/w carpet, appl kitch, \$750/mo, 485-6369 (Marlboro).

House, 3 bdrm, 2 baths, kitch, brkfst bar, dn rm, garage, 15 min to Webo, \$950/mo, 533-7296 (Medway).

Loon Mountain Chalet, slps 10, frpl, \$175/wkd, \$450/wk, 478-0186 (Milford).

Townhouse, to assume lease, 2 bdrm, \$715/mo, heat incl, 366-5770 (Westboro).

Apartment, 3 bdrm, hdwd flrs, dshwshr, disposal, wash/dry, garage, 5 min to Webo, \$825 + util, 481-0294 (Marlboro).

Apartment, 2 bdrm, hdwd flrs, dshwr, dspsl, wash/dry, garage, 5 min to Webo, \$750 + util, 481-0294 (Marlboro).

White Mountains Chalet, 3 bdrm, 2 baths, frnshd, \$275/wk, \$150/wkd, 528-2028 (Franklin).

WANTED

Roommate, to share 2 bdrm apt, 10 min to Webo, \$275 + util, 879-2085 (Framingham).

Apartment or room, to share, Spencer area, 478-4555 (Milford).

Garage, or small shop to rent for own woodworking, heat a must, Grafton/Webo area, 839-3055 (N. Grafton).

Roommate, to share 3 bdrm duplex, wash/dry, near Rt 9 and Mass Pike, \$230/mo + util, 655-8593 (Natick).

Roommate, to share 2 bdrm twnhs, wash/dry, pool, tennis, \$425/mo, incl util, 877-9501 (Framingham).

Bagpipes, gd cond, 757-3364 (Worcester).

FOR SALE

Racquet Club Membership, Wayside Racquet Club, \$225, 481-1658 (Marlboro).

Condominium, 2 bdrm, applncd, pool, \$80s, 366-6143 (Westboro).

Bicycle Trainer, stationary trainer, 393-7304 (Northboro).

Items, Stereo equip, Carver PM-1.9 amp, \$750; QSC 1400 amp, \$400; Rane AC23 act crossover, \$425; Ashley compressor/limiter, \$175; 485-8404 (Marlboro).

Compact Discs, \$10/swap for other discs; dual turntable w/cart, \$60/BO, (401) 766-4868 (Woonsocket, RI).

Ludwig Drums, 5 pc, 3 Roto's, A-Zildjian cymbals, cases/stand, extras, \$1200, 254-0746 (Brighton).

Deltalab ADM 2048, programmable dgtl delay, w/ft pedal, \$600, 879-2085 (Framingham).

House, 7 rm, Cape, dbl lot, porch, 1 bath, 852-8700 (Worcester).

Tires/Parts, 2 Dunlop SP4 175-SR15 radials, \$20 ea; 1E78-14 sn tire, \$20; tie rod assembly, \$10; steering column u-joint, \$30, 368-8327 (Clinton).

2 Condominiums, dshwsh, disposal, wash/dry, hdwd flrs, garage, 6 rm unit \$115,000; 7 rm unit \$120,000, 481-0294 (Marlboro).

Fender Bassman, 50, 2 12" tube amp, \$250, 879-2085 (Framingham).

7 Room Cape, 2 1/2 baths, 15 min to Webo, 3 finished rms in basement, 473-7842 (Milford).

AUTOS

'57 **Chevrolet Pickup**, 3100 Series, 6 cyl, wht spokes, 130K mi, \$1300/BO, 865-4940 (Sutton).

'65 **GTO**, w/trips, \$8000/BO, 870-0601 (Westboro).

'73 **Dodge Dart**, 6 cyl, PS/PB, AC, \$500/BO, 524-7913 (Boston).

'76 **Olds Cutlas Supreme**, loaded, vinyl top, recent paint, \$1850, 393-6456 (Northboro).

'76 **Subaru DL**, 2 dr, std, 17K mi, rebld eng, orig owner, \$800, 481-4251 (Marlboro).

'78 **Toyota Corolla Stationwagon**, 5 spd, AM/FM, 100K mi, \$1800/BO, 568-0391 (Hudson).

'78 **Pontiac Sunbird**, auto, PS/PB, AC, rear dfrst, \$999/BO, 366-8389 (Westboro).

'80 **Buick Regal**, 2 dr, AM/FM, auto, 852-8700 (Worcester).

'80 **Mercury Cougar XR7**, 302 ci, loaded, \$3500, 791-1283 (Worcester).

'81 **Ford Escort GLX**, AM/FM, 4 spd, \$1950/BO, 366-7238 (Westboro).

'81 **Olds Omega**, 4 spd, fr/wh dr, 52K mi, \$2500, 366-5770 (Westboro).

'81 **Toyota Corolla**, 1.8 lt, 2 dr, 5 spd, 57K mi, \$3600, 877-9903 (Framingham).

'81 **Plymouth Horizon**, 4 dr, hatch, 4 spd, AM/FM, 59K mi, \$1995, 877-3428 (Framingham).

'82 **Toyota Celica ST**, 5 spd, AM/FM, 95K mi, \$5000/BO, 263-3968 (Acton).

'83 **Yamaha**, Snowmobile, trailer, cover, blue/silver, \$2500, 883-6715 (Bellingham).

'83 **Monte Carlo**, Landau rf, AC, PS/PB, AM/FM, 48K mi, \$7500/BO, 791-8467 (Worcester).

'85 **Subaru Brat**, 4 wh dr, 70K mi, extras, \$7000, 842-6156 (Shrewsbury).

Hours

Westboro Cafeteria, full breakfast, 6:30 a.m. - 8:30 a.m.; lunch, 11:30 a.m. - 1:30 p.m.; open from 6:30 a.m. - 3:00 p.m. for beverages.

Pizzeria, serving from 10:00 a.m. - 2:00 p.m.

Pumpnickel's Deli, Coffee & pastries, 6:30 a.m. - 7:30 p.m.; full breakfast, 6:30 a.m. - 10 a.m.; deli lunch, 11 a.m. - 2 p.m.; Take-out, 3 p.m. - 6:30 p.m.; dinner, 5 p.m. - 7:30 p.m.

Milford, full breakfast, 6:30 a.m. - 8:30 a.m.; lunch, 11:15 a.m. - 1:15 p.m.; supper, 5:30 p.m. - 7:30 p.m.; open from 6:30 a.m. - 3:15 p.m. for beverages.

Southboro, full breakfast, 6:30 - 10:00; lunch, 11:15 - 1:00; open from 6:30 - 3:00 for beverages.

MINI NEWS

All ads must be submitted in writing and include employee's name, home phone and extension number. Ads will be stamped with the time and date as they are received and will run on a first come basis. Send ads to Laureen Sasseville, MS A-235 or CEO SASSEVILLE L:MSIS03