

# Mini News

## News For The Employees of Data General

---

January 24, 1986

### Data General Reports 1986 First Quarter Results

Data General has reported revenues for the first quarter, which ended December 28, 1985, of \$293.7 million, compared with revenues of \$333.7 million for the same quarter last year.

Earnings for the quarter were \$1.1 million, or \$.04 per share, compared with \$23.0 million, or \$.87 per share for the same period last year.

Operating income for the quarter was \$4.3 million, or 1.5 percent of revenues, compared with \$35.8 million, or 10.7 percent of revenues, for the same period last year.

During the quarter, the company renegotiated an existing long-term sales contract for equipment sold in prior quarters which resulted in a \$3.5 million increase in equipment sales and income from operations, or \$.06 net income per share, for the quarter.

Commenting on the results, President Ed de Castro says "Although our current results are compared to the strongest quarter in company history, I am particularly disappointed by the weakness in equipment revenue. Current quarter results reflect a continuing lack of demand in our business sector.

"Although encouraged by the initial reaction to our new products introduced in November, and by the external forecasts for returning economic vitality in the second half of the year, our general business outlook remains cautious."

### Data General Contributes To Microelectronics Park

The Massachusetts Microelectronics Center, a \$48 million education facility scheduled to open in Westboro in April, is getting a helping hand from Data General.

The company has donated to the center a pair of ECLIPSE MV/10000 computers, graphics terminals and associated software, valued at nearly \$1.3 million.

The center will use the systems to provide advanced training and research opportunities in microelectronics and semiconductor technologies for undergraduate and graduate students at eight schools in Massachusetts, as well as scientists and engineers working in the state.

Labs at each participating school will be electronically-linked to the center so that students may have access to the hardware and software tools needed to support instructional programs in the design of very large scale integration (VLSI) circuits. Schools tied into the computer-aided design network are: Worcester Polytechnic Institute (WPI), the University of Lowell, the University of Massachusetts at Amherst, Tufts University, Boston University, Northeastern University, Southeastern Massachusetts University and Merrimack College.

One of the Data General 32-bit computers will be located at WPI to support VLSI design courses for computer science and electrical engineering students. At WPI, students will be able to design chips, analyze them, simulate test results, lay out their designs, check the layouts, and then electronically submit the appropriate manufacturing information to the center for fabrication.

The other ECLIPSE MV/Family system has been installed at the center in Westboro. It will be used to receive students' VLSI chip designs for fabrication. Chip fabrication initially will be conducted by outside vendors. Ultimately, chips will be built at the center's fabrication facility which is planned for 1987. After the chips are built, students will receive them in order to further analyze their designs.

The Data General computer also will support VLSI design courses offered during evening programs at the center.

According to Data General Donations Administrator Dave Dimmick of Public Affairs, the equipment will help to increase the quality of engineering education in the state. "Helping Massachusetts-based universities improve the quality of education in VLSI design will help to ensure a pool of qualified graduates for employment in the state. Other computer companies throughout the state have made similar contributions to the center."

## Finance Names New Director



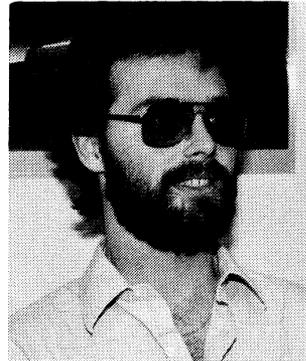
Tom Herriford

**Tom Herriford** has been named director of Corporate Accounting and Reporting within the Finance division at Westboro. He reports to Al Getz, assistant corporate controller. In this new position, Tom oversees Corporate Accounting, Operational Accounting and Corporate Cost Accounting areas, as well as the General Ledger/Financial Reporting project.

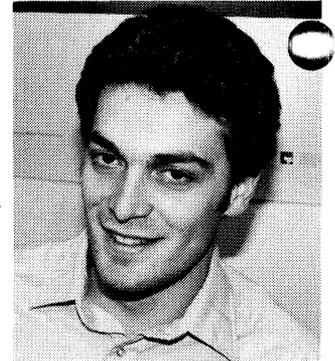
Tom joined Data General in December 1984 as Corporate Accounting manager. Prior to that, he was with Ryder Systems Inc. of Miami where he most recently was director of finance.

Tom is a certified public accountant. He holds an MBA in finance and a BS in business administration from Virginia Polytechnic Institute.

## Recognition For A Job Well Done



Steve Kohlami



Sam Nuwayser

Design Engineers **Steve Kohlami** and **Sam Nuwayser** of Mass Storage Engineering (MSE) have been commended for their efforts in the design of products within MSE, receiving Director Awards for their outstanding contributions.

According to MSE Director Joe Godbout, "In a high technology company like Data General, it is important to recognize employees for their personal achievements which directly contribute to the success of the business. Steve and Sam have exhibited exceptional initiative, team spirit and hard work in their efforts."

Steve made exemplary contributions to the group in his design of the Winchester disk controller board for the DASHER/One computer. Working with engineers at Austin and Nippon•Data General, Steve accomplished his goals in a timely manner by tackling various issues that arose throughout the project.

Sam has played a significant role in designing gate arrays for use in disk storage products. While he had sole responsibility for one product, Sam also assisted in several other gate array projects. To help ensure the products' quality design, Sam trained group members on the use of software simulation tools. These software programs allowed engineers to simulate and test the chip set design before releasing it to printed circuit board production at Portsmouth.

Through teamwork with their groups, both Steve and Sam met the challenges of a demanding schedule to ensure the success of the products.

### Construction Continues At Durham



Construction of a 300,000 square-foot Data General facility in Durham, New Hampshire, is continuing throughout the winter. The \$31 million facility will house a product development center for Mass Storage Engineering, Manufacturing and office space. Shown above is the structural steel skeleton of the research and development portion of the new plant. Occupancy of the new site is scheduled for the summer.

### Westboro Alarms Tested

The fire alarms and sprinkler systems in Buildings 14A and 14B at Data General-Westboro will be tested from 7:30 a.m. to 11:30 a.m. on Sunday, January 26.

## Wide Range of Graphics Terminals Now Available

Data General and Raster Technologies, Inc., of North Billerica, Mass. have signed an Independent Hardware Vendor (IHV) agreement to coordinate sales of the companies' products, including Raster Technologies' Model One/10, One/75 and One/380 color graphics terminals and Data General's ECLIPSE MV/Family of 32-bit minicomputers.

The marketing agreement enables Data General to offer an extensive range of graphics terminals, from the low-end Raster Model One/10 to Data General's own stand-alone workstations, and up to Raster's host-based compute-intensive Model One/380 terminal for 3-D applications.

Raster's color graphics systems are employed by end users and original equipment manufacturers in computer-aided engineering, automotive, aerospace and geophysical applications. The Model One family of graphics systems stresses simple applications development and optimal interactive graphics performance.

Data General's IHV program provides customers with a convenient source of integrated, specialized third-party hardware for use with Data General computer systems. Through this program, Data General offers a wide range of product solutions from leading suppliers of computing equipment. The IHV program complements the company's Independent Software Vendor program, through which Data Gen-

eral computer users can obtain more than 600 third-party applications software packages for industrial, technical and scientific uses.

## Computer-Based Training Testing

The Product Development group in Educational Services soon will begin testing four new computer-based training courses. Employees can receive computer-based training free-of-charge by volunteering to participate in the product testing.

Pending prior supervisory approval, volunteers must be available on the dates that the testing will be conducted and must meet the specific prerequisites for each course. In addition, during the training sessions, students will be asked to give feedback to Educational Technologies on the quality of the courses.

The following computer-based training courses will be tested on the dates listed below:

Course Title	Test Dates
Introduction to CLI	Thursday, January 30 and Friday, January 31
AOS/VS User	Monday, February 24 through Wednesday, February 26
SED Text Editor	Wednesday, February 26
CLI Macros	Monday, March 10 through Wednesday, March 12

To participate or for more information, contact Lillian Cochran at extension 4042 in Westboro, or through CEO at COCHRAN L:ZETA.

## Educational Services February Employee Training Schedule

The following courses will be conducted by Educational Services at the Education Center, 2400 Computer Drive in Westboro. To enroll in any course listed below, call Central Registration in Westboro at extension 4079. Supervisor's approval is required prior to registration.

### CEO Courses

Date	Course Title	Course #	# of Days
2/10	Getting Started - CEO WP	OA141	2
2/12	Intro - CEO Mail & Calendar	OA143	1
2/13	Advanced CEO WP	OA142	1
2/14	CEO List Processing	OA147	1/2
2/17	Getting Started - PRESENT	OA145	1
2/18	Getting Started - Spreadsheet	OA146	1
2/19	Printing with CEO	OA149	1
2/20	CEO Decision Base Data Tables	OA153	1
2/24	Getting Started - CEO WP	OA141	2
2/26	Intro - CEO Mail & Calendar	OA143	1
2/27	Advanced CEO WP	OA142	1
2/28	CEO List Processing	OA147	1/2

### Software Courses

Date	Course Title	Course #	# of Days
2/3	Intro to Assembly Lang. Prog.	S101	10
2/3	Introduction to CLI	S160E	2
2/3	AOS & AOS/VS User	S209	5
2/3	Database Design	SM330	3
2/5	Introduction to CLI Macros	S159E	1
2/10	MV/Family Assembly Lang. Programming	S105/VS	5
2/10	AOS/VS System Manager	S219/VS	5
2/17	Intro to Small Computers	S100	3
2/17	ECLIPSE Assembly Lang. Prog.	S105	5
2/17	Interactive Systems Concepts	S141	3
2/17	AOS & AOS/VS User	S209	5
2/17	Managing CEO (Technical)	S221	2
2/19	AOS/VS Enhancements (Revs. 6 & 7)	SM504E	2
2/24	DG FORTRAN 77	S113	5
2/24	AOS/VS System Management	S219/VS	5
2/24	RDOS System Programming	S304	5
2/24	AOS/VS Operator Training	SH109/VS	5

## People

### In Manufacturing...

**Frank Fisher** joins the Manufacturing Technology Institute (MTI) as a principal course development specialist, reporting to Bill Mahoney, manager of MTI Education. In this position, Frank facilitates the design, development and implementation of technical seminars and professional education programs for Manufacturing employees.

With Data General since 1983, Frank most recently was a senior Management and Organizational Development (M.O.D.) specialist for Westboro Manufacturing. Prior to that, he was a senior training and development specialist in Corporate M.O.D.

Frank holds a BS in marketing and an MBA in management and organizational behavior from Suffolk University.

### In North American Sales...

**Geoffrey Roy** comes to Data General as a National Accounts marketing consultant reporting to Frank Gallo, National Accounts director.

Before joining the company, Geoffrey worked at Burroughs, and Proctor and Gamble. He holds a BS in business administration from Providence College.

### In Finance...

**Bob Widman** has been named manager of development projects, reporting to Dave Evans, controller of Technology and Development. In his new position, Bob is responsible for the financial coordination, planning, analysis and continuing financial support of new development projects within the Technology area.

Bob most recently served as manager of the Product Financial Analysis group, where he was responsible for the consolidation, verification and publication of the cost of Data General's products. Prior to this, he was a controller within the business divisions.

Before joining Data General, Bob held various financial positions at Digital Equipment Corporation and Advanced Micro Devices, Inc. He holds a BA and an MBA from Washington University.

## Milestones

Congratulations to the following employees celebrating service milestones during January.

### **Westboro**

#### **Fifteen Years**

Lawrence Lindvig  
Neli Moura

#### **Ten Years**

Virginia Giuliani  
John Hartjen  
Yolanda Hildago  
Robert Wilson  
Joseph Mazzola

#### **Five Years**

Alan Anderson  
Jeffrey Robbins  
Margaret McHugh  
Jane Carmody  
Armand Berube  
Christine Skatell  
Scott Campbell  
Robert Florence  
Maria Crowley  
Judith Ferraro  
Todd Kurland  
Stephen Iglowski  
Michael Perkins  
Brian Larson  
Gerald Tammi

### **Newington, NH**

#### **Five Years**

Marsha Fouracre

### **Milford**

#### **Ten Years**

Paul Beckman  
John Pimentel  
Robert Chilson  
Diane Gravel

#### **Five Years**

Pullanimannil Ragu  
Alice Tessicini  
Richard Clancy  
William Sullivan  
Kathleen Wiedeman  
Germaine Smith  
Christine Therrien  
William Poitras  
Hoang Thi Tran  
Kenneth MacKay  
Deborah Dufel  
David Niddrie  
John Bavaro  
Patricia Willame  
George Braga  
Nancy Lelli  
Maureen Baker

### **Wellesley**

#### **Five Years**

Paul Damour

## FE Employees Of The Quarter

The following Field Engineering employees have been chosen Employees Of The Quarter for Quarter 1 of fiscal year 1986:

### **Milford**

Kevin Barth  
Robert Bibeau  
George Braga  
Paul Chagnon  
Jose Chaves  
John Colonna  
Perry Coppola  
Paul Crandall  
Michael DiPietro  
William Drew  
Charles Elliot  
Cheryl Gniadek  
Howard Hillman  
Tom Karolyshyn  
Anthony Laganelli  
Robert Leonard  
Steve McDonald  
Mark Needham  
Sean O'Connor  
Lois Pratt  
Austine Robinson  
Mary Santoro  
John Westcott

### **Woodstock, Connecticut**

John Molnar

### **Fountain, Colorado**

Bing Yiu  
David Kirwin  
Shirley Kozikowski  
Phil Precord  
Thomas Reed  
Rose Reyes

### **Norcross, Georgia**

Rebel Medley  
Sheila Dillard

### **Austin, Texas**

Rex Collier

### **Open Enrollment Postponed**

The 1986 medical Open Enrollment period, originally scheduled to begin on Monday, January 27, has been postponed until later in the spring.

## **Activities**

### ***Employees Will Whistle "Sweet Georgia Brown"***

The Harlem Globetrotters basketball team bring their special version of hilarious basketball to the Worcester Centrum on Saturday, February 22, at 7:30 p.m. Discount tickets for the event are \$8.50 each. (Regular price is \$10.50) To request tickets, send a self-addressed stamped envelope along with a check to GLOBETROTTERS, Mail Stop D232 in Westboro. Make check payable to the Data General Activities Committee.

### ***St. Patrick's Day Weekend In NYC***

The Data General Activities Committee is planning an overnight trip to the "Big Apple." Buses will depart Westboro for New York City on Saturday, March 15, and return on Sunday, March 16. The trip includes round trip transportation via motor coach, hotel accommodations at the Haloran House (located next to the Rockefeller Center), baggage handling, and a Sunday matinee of a Broadway show titled "Mystery Of Edwin Druid."

### ***Show Your Celtic Pride In The City Of Brotherly Love***

Follow the Celtics to the city of brotherly love in a weekend trip sponsored by the Data General Activities Committee. The trip to Philadelphia, scheduled for Saturday, April 5 to Sunday, April 6, includes roundtrip transportation via motorcoach, overnight accommodations at the Bellevue Hotel, and dinner at the Bookbinders restaurant. Sunday's activities will consist of breakfast followed by a 1 p.m. Celtics versus the Philadelphia 76ers game. Employees will return home immediately after the game.

Price is \$129 per person, based on double occupancy. Checks MUST be payable to Club Getaway Tours and are due by Friday, February 14. Send your requests to CELTICS at Mail Stop 6-5 in Southboro. Space is available on a first-come, first-served basis.

### ***Dining Discount Cards Available***

Entertainment '86 discount coupons books, featuring discounts on dining in many area restaurants, are now available in the Employee Activities office at Mail Stop C128 in Westboro. A wide variety of restaurants from fine dining to fast food is included in the book as well as a section for theatre and special events. Data General employees may obtain the book at a discounted price of \$20, while the retail price is \$25. Sample books for review are available in the Activities office.

### ***Shape Up With Discounts To Area Health Clubs***

Interested in joining a health club? The following clubs have made discounts on memberships available to Data General employees:

#### ***The Club - Total Fitness Center, Marlborough***

- Facilities include: 16-station Nautilus circuit, free weights, cardio-vascular equipment, six aerobic classes daily, swim spa, hot tub, steam room, sauna, full locker room facilities and juice bar.
- Data General employees receive a 25-percent discount on all full and aerobic membership initiation fees. Receive a complimentary tanning session and a 10-percent discount on any group of sessions with any membership at The Club.
- For more information, call 460-0696 in Marlborough.

#### ***Westboro Plaza Fitness Club***

The Fitness Club at the Westboro Plaza hotel, which is operated by the Worcester YMCA, is expanding its membership offerings to include pool and couples memberships.

- The center offers a 10-station Nautilus, lifecycles, rowing machines, heated indoor swimming pool, whirlpool, aerobics classes and locker facilities with sauna. Members receive an exercise evaluation upon joining and will be placed in a personal exercise program based on the evaluation and their personal goals.
- Data General employees receive a 15-percent discount on all memberships.

For more information, call 366-5511, extension 654 in Westboro.

### ***Speak Up And Be Recognized!***

The Data General Toastmasters Club meets every Wednesday at noon at Mail Stop E111, Conference Room 4, in Westboro. This week, Theresa Bresson and Philip Levy will present their first, ice-breaker speeches. Come cheer them on! All employees are welcome to attend. For more information, contact Loni Pecker at extension 5533 in Westboro.

### For Those Attending The Austria Ski Trip...

The Data General Ski Club will sponsor an information session on the Austria trip on Thursday, January 27 at 4 p.m. in the Westboro cafeteria for those employees who are signed up to attend. At the meeting, there will be a tour representative available to answer questions. In addition, pictures and slides of the Alps will be shown.

### Additional Ski Club Trips

The Data General Ski Club has made available additional day and overnight trips. All day trips include the following: round trip bus transportation, lift ticket, coffee and donuts in the morning, and wine and cheese on the return trip. Buses depart from Data General-Westboro. Space is limited, so reserve early.

- February 8, Killington, Vermont - \$39.
- February 23, Waterville Valley, New Hampshire - \$35.
- March 16, Stratton, Vermont - \$39.  
Overnight trips include:
- March 17 - 24, Whistler, British Columbia - \$707 for quad occupancy and \$676 for maximum occupancy (6 per unit); \$100 deposit immediately required.
- February 14 - 17, Lake Placid, New York - \$169 quad, \$179 triple and \$198 double.
- February 28 - March 2, Mt. Ascutney, Vermont - \$130 double occupancy.
- March 21 - 23, Sugarbush, Vermont - \$142 double occupancy.

Send a \$50 deposit made payable to the Data General Ski Club to Mail Stop F211 in Westboro. Ask for your copy of the information package containing further details on each trip.

**Note:** Due to cancellations, space is still available for the Ski Club's trip to Austria in March. Call extension 4988 in Westboro for more information.

## Data General Wallyball League 1985 - 1986 Season Standings Week Ending 1/17

### Competitive Division

Team #	Team	Won	Lost	Tied	Match Pts
3	Insecurity	32	3	1	65
1	Moura	32	1	0	64
2	Invaders	25	6	2	52
4	Ramball	20	11	2	42
7	Cadgers	11	21	1	23
5	Over the Hill Gang	10	19	1	21
6	The Bud Men	9	23	1	19
25	Murphy's Law	4	32	0	8
32	Leftovers	3	30	0	6

### Division A - Recreational

Team #	Team	Won	Lost	Tied	Match Pts
30	Team X	21	12	0	42
20	ACK	20	12	1	41
19	Hacs	18	14	1	37
18	Mad Mux	18	15	0	36
22	Baker's Dozen	13	20	0	26
28	MSE	8	25	0	16

### Division B - Recreational

Team #	Team	Won	Lost	Tied	Match Pts
17	Karnaugh Knowledge	25	5	0	50
16	Wallbangers	20	6	1	41
27	Harvey's	19	14	0	38
31	Mousketeers	14	16	0	28
26	Commfusion	10	19	1	21
10	WCIF	9	21	0	18
9	Mad Dogs	7	23	0	14

### Division C - Recreational

Team #	Team	Won	Lost	Tied	Match Pts
8	Lynch Mob	24	6	0	48
11	Flexible Flyers	23	7	0	46
15	Data Who?	22	8	0	44
12	Materials	18	11	1	37
14	DS & C	12	17	1	25
29	Off The Wall	9	21	0	18
24	C.B.U.W.	6	24	0	12
13	Misfits	5	25	0	10

*Mini News* is published weekly for the employees of Data General-Westboro. Material may be submitted for publication to Joy Ibraham, extension 4705, MS A235. Data General - An Equal Opportunity Employer.

## MARKETPLACE

### CARPOOL

**Carpool** , from Worcester to Webo, form or join, flex, 8:30-5, Richard x1515.

**Carpool** , from Needham/Wellesley to Webo/Sobo, 8:30-5, Stuart x5895.

**Carpool** , Existing carpool needs rider, Brookline/Brighton/Allston/Newton to Webo/Sobo, flex, Katz x7093.

### FREE

**English Sheepdog** , 3 yr old female, 366-0768 (Westboro).

### FOR RENT

**Apartment** , 1 bdrm, lvg rm, ktch, bath, garage, 443-5999 (Sudbury).

**Apartment** , 3 bdrm, hdwd flrs, dshwshr, dsppl, wash/dry, garage, 5 min to Webo, \$825 + util, 481-0294 (Marlboro).

**Apartment** , 2 bdrm, hdwd flrs, dshwr, dsppl, wash/dry, garage, 5 min to Webo, \$750 + util, 481-0294 (Marlboro).

**House** , 4 rm, 1 bdrm, appl, AC, \$600/mo, 839-3033 (N. Grafton).

**White Mountains Chalet** , 3 bdrm, 2 baths, frnshd, \$275/wk, \$150/wkd, 528-2028 (Franklin).

**Studio Apartment** , Grafton center, \$60/wk, everything incl, 366-4506 (Westboro).

**Condominium** , 2 bdrms, balcony, AC, \$575/mo + util, avail 3/1, 870-0135 (Westboro).

**Room** , Priv home, Lake Quinsig area, share ktch & lvng rm, w/util, 798-8216 (Worcester).

**Ranch** , Cape Cod, 3 bdrm, 1 mi to beach/stores, \$500/wk, 529-3434 (Upton).

**A-Frame** , 20 min to major ski areas in New Hampshire, 478-4963 (Milford).

**House** , Colonial, 4 bdrms, 2 1/2 baths, Indscpd, frpl, 2 car garage, \$1300/mo + utils, 485-1482 (Southboro).

**Summer House** , Frnshd, 3 bdrm, Maine, \$300/wk, 769-2584 (Westwood).

**Killington Chalet** , slps 6, frpl, \$600/wk, \$300/wkd, 235-6181 (Wellesley).

**Condominium** , Holy Cross area, 2 bdrm, appl, near I-290, Indry rm, 892-1646 (Leicester).

**Furniture Storage** , Dry, secure, \$30/mo, 234-3103 (Whitinsville).

**Duplex** , New, 3 bdrms, 1 1/2 baths, dining rm, eat-in kitchen, deck, \$825/mo + util, 875-2320 (Framingham).

**Townhouse** , 2 or 3 bdrm, 2 story, 2 1/2 baths, frpl, applianced, central air, bsmnt, 2 car garage, pool, near Rt 495, 20 min to Webo, \$975/mo, 533-2184 (Medway).

### WANTED

**Roommate** , Share lg townhouse, wash/dry, pool, 15 min to Webo, \$350/mo incl, 562-5071 (Hudson).

**Weight lifting bench** , leg attachment preferred, 756-2113 (Worcester).

**Baby Furniture** , Crib, high chair, carriage, stroller, 478-4555 (Milford).

**Roommate** , to share 2 bdrm apt, 15 min to Webo, pool/tennis, \$325/mo, incl heat, 485-1339 (Marlboro).

### FOR SALE

**2 Condominiums** , dswsh, dsppl, wash/dry, hdwd flrs, garage, 6 rm unit \$115,000; 7 rm unit \$120,000, 481-0294 (Marlboro).

**Baby walker** , 892-4305 (Cherry Valley).

**Sanyo** , portable washing machine, \$150, 234-9696 (Whitinsville).

**Tea Set** , Six pc silver service, 832-7322 (Auburn).

**Condominium** , Franklin, 2 bdrm, appl, near Rt 495, \$79,000, 966-2271 (Bellingham).

**House** , Ranch, acre lot, \$128,000, 966-2271 (Bellingham).

**Fender Bassman** , 50, 2 12" tube amp, \$250, 879-2085 (Framingham).

**Compact Discs** , \$10/swap; dual CS1237, auto trntbl w/PICKERING cartr, \$60, (401) 766-4858 (Woonsocket, RI).

**Items** , Hirsh saw tbl, assmbld, \$25; 2 sectionals, vinyl, \$50, 877-1485 (Framingham).

**Kitchen Set** , 5 pc, solid pine, formica top, \$175, 872-5127 (Framingham).

**Raised Ranch** , Cape Cod, 5 rm, 2 baths, year round, 1/2 acre, 473-7842 (Milford).

**7 Room Cape** , 2 1/2 baths, 15 min to Webo, 3 frnshd rooms in basement, 473-7842 (Milford).

**Single bed frame** , metal w/wheels, \$50, 876-0786 (Cambridge).

**Items** , steel insltd door w/raised panels, \$100; temp elec hookup for building site, \$75, 865-3641 (Sutton).

**Girl's Bike** , 20" frame, infltbl tires w/training whls, \$35, 753-0338 (Worcester).

**Tires** , 1 P195/75 R14 whw mntd, \$15; 2 P195/75 R14 whw, \$5/each; 1 G78-14 glass blt whw, mntd, \$20; GM spacesaver, \$5, 478-2102 (Milford).

**Camera** , Mamiya 645 w/accs, \$400, (203) 928-7637 (Woodstock, CT).

**Birdcage** , Large, BO, 366-0557 (Westboro).

**Cabbage Patch Kid** , Girl, brand new, 485-4007 (Marlboro).

**Wood Hutch** , Pine w/glass doors or Maple w/glass doors, BO, 366-0768 (Westboro).

**Items** , IBM PC 640K, 2 floppies, 210 MB hard disk, calendar, clock, printer, \$2900, 235-2948 (Weston).

**Women's 26" 10 spd bike** , \$30/BO; bike stand, indoor bicycling, \$15/BO, 791-7030 (Shrewsbury).

**Items** , Solid Maple butcher block table w/cane & chrome chairs, \$400; same style cutting board/microwave stand, \$150, 234-9742 (Northbridge).

### AUTOS

**'65 GTO** , w/trips, \$8000/BO, 870-0601 (Westboro).

**'69 Dodge Polara** , Convrtl, 71K mi, classic, \$2500/firm, 485-9894 (Marlboro).

**'73 Land Rover** , 4wd, stationwagon, \$1500, (203) 928-7637 (Woodstock, CT).

**'75 BMW 2002** , 74K mi, \$3500/BO, 263-2983 (Acton).

**'75 AMC Pacer** , 77K mi, auto, PS/PB, AM/FM, new tires/muffler, rebuilt trans, \$600/BO, 872-6026 (Framingham).

**'77 Ford Granada** , 2 dr, 60K mi, AM/FM, w/snows, new paint, \$1500, 839-9404 (Grafton).

**'77 Toyota Celica GTS** , 5 spd, 80K mi, new tires, struts, shocks, exhaust, \$1700/BO, (401) 769-1344 (Woonsocket, RI).

**'78 Honda Civic** , new tires, recent tune-up, \$800, 478-0093 (Milford).

**'79 Chevrolet Malibu Wagon** , auto, 4 dr, AC, AM/FM, \$1500/BO, 366-1968 (Westboro).

**'80 Chrysler Cordoba** , loaded, snrf, PS/PB, leather interior, \$4250/BO, 537-5503 (Leominster).

**'80 Kawasaki Dirt Bike** , Enduro KDX 175cc, 1K mi, \$600/BO, 839-6994 (Grafton).

**'80 Mercury Cougar XR7** , 302 ci, loaded, \$3500, 791-1283 (Worcester).

**'80 Honda Accord Hatchback** , 86K mi, silver, AM/FM/cassette, new muffler, gas tank & pump, tires, brakes, BO, 244-4771 (Newton).

**'81 Chevrolet Citation** , 4 dr hatch, V6, PS/PB, AC, 4 spd, rear dfst, stereo, 77K mi, \$2300, 366-1175 (Westboro).

**'81 Toyota Corolla** , 1.8 lt, 2 dr, 5 spd, 57K mi, \$3600, 877-9903 (Milford).

**'81 Plymouth Horizon** , 4 dr, hatch, 4 spd, AM/FM, 59K mi, \$1995, 877-3428 (Framingham).

**'81 Chevette Diesel** , 5 spd, 2 dr hatch, 55K mi, 1 owner, 829-3708 (Holden).

**'82 Chevrolet Chevette** , new tires, 45K mi, needs eng work, \$2600, 528-8697 (Franklin).

**'82 Datsun 200sx** , 5 spd hatch, AM/FM, AC, snrf, pwr windows, 32K mi, \$5600, 892-1646 (Leicester).

**'83 Monte Carlo** , Landau rf, AC, PS/PB, AM/FM, 48K mi, \$7500/BO, 791-8467 (Worcester).

**'83 Chevy Truck** , Heavy half-ton, std, 6 cyl, extras, \$6500, 234-9742 (Northbridge).

**'83 Subaru GL Wagon** , 29K mi, AM/FM/cassette, cruise ctrl, pwr windows, Rusty Jones, roof rack, \$6500/BO, (401) 723-4723 (Lincoln, RI).

**'84 Coachman 29** , travel trailer, ktch, lvn rm, bdrm, bath, jacks & accs, used 4 times, 2 entr, 366-0821 (Westboro).

**'84 Saab Turbo** , 5 spd, snrf, new tires, loaded, 235-5668 (Wellesly).

**'85 Subaru Brat** , 4wdr, 70K mi, extras, \$7500, 842-6156 (Shrewsbury).

WE'VE ALWAYS KEPT YOU AHEAD OF YOUR COMPETITION.



NOW WE CAN PUT YOU MILES AHEAD.

## INTRODUCING DATA GENERAL'S NEW GENERATION OF ADVANCED COMPUTER SOLUTIONS.

It's an entirely new generation of systems, servers and workstations. And it's a much wider range of cost-effective solutions. For business and industrial automation. Or any information management need.

Today, Data General is offering you unprecedented technological advancements to help you outdistance your competition.

### Advanced price/performance

It begins with the new MV/20000™. Five times as powerful as the original supermini, this compact system gives you mainframe computing power. At the price of a minicomputer.

This new standard of price/performance highlights every model of our new generation. Including our high-speed dual-processor supermini. The most powerful single-board supermini yet available. Our advanced DS/Family of engineering workstations. And the powerful

MV/2000 DC™ departmental computer.

In fact, these breakthroughs give you a cost of ownership consistently below IBM® or Digital.™

### Advancements for any application

Our new generation of technology has the flexibility and reliability to be applied in almost any industry. In any company. We offer a truly distributed operating system. A choice of UNIX™ implementations. And the ease of advanced windowing.

The new Technical Electronic Office™ adds new engineering productivity tools to our industry leading CEO® integrated business automation system. And now with a comprehensive choice of networking—IBM, LAN, PBX and more—you have all the connections you need to your existing systems.

Our new advancements in inter-

system compatibility allow you to run diverse business and engineering applications. Simultaneously.

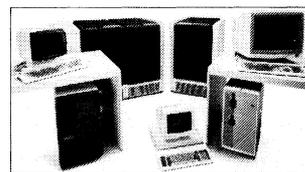
### Keeping you ahead

Each of Data General's breakthroughs is compatible with all that has come before it. Which is part of our commitment to make sure your initial investment is always protected.

Plus our priority towards service and support keeps it running smoothly. Along with an investment in research and design that consistently exceeds the industry average.

### Call 1-800-DATAGEN

These advancements will propel you into the future. And make your competition but a distant memory. For a sales call or literature explaining our new generation of computer solutions, call 1-800-DATAGEN, or write Data General, 4400 Computer Drive, MS C-228, Westboro, MA 01580.



**Data General**  
a Generation ahead.

CEO is a registered trademark and CEO MV/20000 and MV/2000 DC are trademarks of Data General Corporation. UNIX is a trademark of AT&T Bell Laboratories. IBM is a registered trademark of IBM Corporation. Digital is a registered trademark of Digital Equipment Corporation. © 1985, Data General Corporation, Westboro, MA.