

Mini News

News For The Employees of Data General



June 21, 1985

TO: Data General Employees

This week the company made a decision which was painful, yet necessary due to the slowdown in demand for computer equipment.

For those of us not affected by the reduction in employees, we now have to accomplish more with fewer resources. We will have to work harder and smarter to keep our commitments to our customers. We must continue to provide them with high quality products and superior service today. We must deliver new technologies and products of superior price and performance on schedule in the future. We also are going to have to work harder than our competitors to keep our commitment to ourselves to be one of the industry's premier computer companies in the 1990s.

We have a reputation as the team of employees that built a billion dollar company in 17 years, achieving one of the most difficult of business feats in this or any industry through our hard work and innovation. We performed one of the most successful corporate turnaround undertakings in this industry.

Now, once again, our strengths as hard-working, focused, cost-conscious employees will see us through the current business cycle.

In products, markets and assets, we are today poised for renewed growth under healthy economic conditions, and have an exciting decade ahead. Please join us in meeting the challenges of this demanding period and we will come out of it an even stronger company.

Handwritten signature of Ed de Castro in cursive.

Ed de Castro
President
Data General

Handwritten signature of Herb Richman in cursive.

Herb Richman
Executive Vice President
Data General

Data General Reduces Work Force

Data General has reduced its work force by about 1,300 employees, an action due to weak economic conditions and reduced capital spending that have produced a slowdown in demand for computer systems.

The cutback affects all areas of the company and eliminated executive, professional, managerial, support and direct labor jobs in most of the company's worldwide locations.

In addition, the company is extending the previously-announced three-day shutdown of its U.S. Manufacturing plants, planned for the week of the Fourth of July holiday, to an additional five days, July 8-12. Additional plant shutdowns may be necessary later in the year if demand weakness continues.

The company may report a loss from operations for the quarter which ends June 29. This is due to lower than expected computer sales, possible inventory writedowns, and because the company will recognize the costs associated with pay continuance and extended benefits to affected employees in the current quarter.

"The erratic character of demand makes it difficult to predict either revenues or profitability beyond the next few months," says President Ed de Castro. "But, when more favorable economic conditions and increased capital spending return, we expect to participate fully in the renewed demand for computer products as customers increase their investments in automation and computer systems to improve productivity."

Employees affected by the reduction will receive their regular weekly pay for between one and five months, depending on their length of service with the company. Data General also will pay for the family life and health insurance costs that are normally shared by the company and employees for 90 days after termination.

The company has established outplacement counseling centers in Westboro, Sunnyvale, Calif., Raleigh, N.C., and one center for the Portsmouth and Westbrook facilities. Job counseling arrangements will be made for affected employees at other locations.

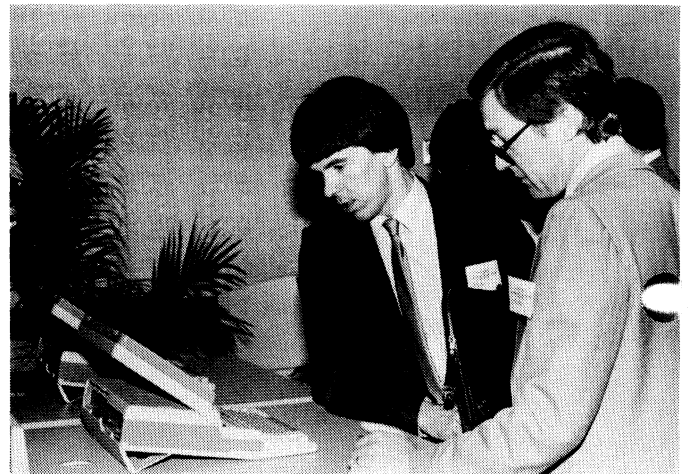
The centers are staffed by a professional job placement consulting firm. This staff will work with recruitment and occupational search firms, and with local companies to help affected employees find other job opportunities. The centers will be equipped with telephone, typing and administrative services to assist the employees' job search activities.

Data General has taken a number of cost reduction steps since it first announced a weakness in orders February 12. It reduced hiring and spending plans, and announced a shutdown of U.S. Manufacturing operations for seven days around the Memorial Day and Fourth of July holidays.

Holiday Reminder

Thursday, July 4, Independence Day, and Friday, July 5, are paid holidays for Data General employees. Westboro time cards for the week ending June 29, will be distributed on Wednesday, June 26 and are due back in Payroll by Thursday, June 27 by 3 p.m. Any unscheduled overtime may be reported on time cards for the following week.

Software Vendors Meet At Conference



Attendees at the recent Independent Software Vendor Conference in Boston view product demonstrations during a break between meetings.

Representatives from nearly 50 software houses from across the country met last week with Data General executives and staff at the 1985 Independent Software Vendor Conference in Boston to discuss the business and marketing opportunities of Data General's Independent Software Vendor (ISV) program.

The program offers industrial and business automation customers industry-leading software manufactured by third-party software vendors.

Don McDougall, vice president and general manager of the Technical Products Division, and Dave Lyons, vice president and general manager of the Information Systems Division, were among the many speakers who addressed the members of the respective divisions' ISV programs. Don later joined other executives and managers from both business divisions at a roundtable where ISV representatives asked questions regarding the Data General/ISV

relationship and the company's future hardware and software plans.

In his presentation to the ISVs and program prospects, William Breen, senior vice president of operations at Cognos Corp., itself a Data General ISV, told his colleagues that "the program's a winner. Data General is prepared to make you a success."

International opportunities for ISVs were outlined by Mike Acheson, director of International Marketing. "We are capable of marketing your program worldwide," he said. "The international market has enormous opportunities for ISVs."

John Cullinane, chairman and chief executive officer of Cullinet Software, Inc., also spoke to the crowd, telling of his experiences and successes in the software industry. President Ed de Castro later spoke to those gathered, expressing confidence in Data General's ability to emerge successfully from the current industry slowdown.

Howard Berg Named CPD Director



Howard Berg

Howard Berg has been promoted to director of the Continuing Products Division (CPD), reporting to Michael Schneider, vice president of the Customer Services Division.

Howard is responsible for overseeing all operations of the recently-combined CPD and DG/Direct. The groups offer a wide range of products to Data General's installed base. Continuing Products markets a complete line of factory-refurbished, end-of-life-cycle equipment and field upgrades. DG/Direct is responsible for the direct sales of supplies and accessories, as well as "quick-ship" system add-ons and DESKTOP GENERATION and DATA GENERAL/One products.

"By combining Continuing Products and DG/Direct into one marketing organization under Howard Berg," says Michael, "Data General is now effectively positioned to market a complete range of products to our installed base. CPD and DG/Direct can now unify their efforts, particularly in the areas of telemarketing and direct response marketing, to further serve the installed base."

Howard has been with Data General since 1977. Most recently he was manager of the Continuing Products Division and prior to that he was Marketing manager of Special Systems. He started with the company as a systems engineer. He holds a BA in physics from the University of California at Berkeley.

Smooth Sailing Between Plants



Employees riding the helicopter save on travel time, leaving them more time to conduct business within the plants.

As a leading producer of computers, Data General cannot afford to waste time when business decisions need to be made. That's why Data General recently began its own helicopter service transporting employees between New England sites in Westboro, Portsmouth, Newington and Westbrook.

The helicopter program, headed up by Chief Helicopter Pilot John Anderson, facilitates communications among New England employees. It is a tool that strengthens effectiveness by reducing travel time among New England plants and offices.

It not only saves employees transportation time, but it also expedites the flow of important business decisions that may require quick action or the immediate move of critical material.

The flight schedule accommodates the needs of all Data General employees and may be adjusted according to rider feedback. Demand of the helicopter as a working tool will drive the growth in service.

"Come Fly With Me"

Chief Helicopter Pilot John Anderson brings to Data General the expertise necessary to start up a safe helicopter operation. He spent ten years in the Navy and five years flying as a helicopter experimental test pilot before joining Digital Equipment Corp. as chief rotary pilot in 1975. At Digital, he started up a Corporate Flight department which grew rapidly over four years from one to nine helicopters and five fixed-wing aircraft.

For his years of service and dedication in the industry, John was awarded the "1979 Pro Pilot Of The Year" award by Professional Pilot magazine. According to the trade journal, John represents "those who have helped shape our industry and give it direction...with concern for both his fellow pilot and the future of the industry that is a credit to his profession, John runs a fleet with the kind of assurance that makes it look easy."

What A Way To Fly

Developing a professional flight operation is not as easy a task as John makes it look. His typical day begins at the break of dawn as he prepares the helicopter for its scheduled flights originating from the helipad in Westboro.

Flying 2000 feet above the ground at a comfortable speed of 125 miles per hour, the helicopter follows a steady course during which riders may prepare for their next meeting or simply enjoy a truly bird's eye view of the New England countryside.

In between flights, you can find John back at his desk in Westboro preparing reports, reconciling invoices and logs and working on all the administrative tasks that go into developing a Flight department. At the conclusion of his day, he flies the helicopter back to the storage area in Stow where he washes down and inspects the aircraft in preparation for the next day.

As a professional pilot, passenger safety and comfort are John's foremost concerns in flying the aircraft. The helicopter will not run under unsafe weather conditions and passengers are kept well informed of the vehicle's operating procedures and all safety issues.

Employees with business to conduct within New England sites can use the service by simply calling the reservationists in Westboro at 232-HELI. The helicopter service provides smooth sailing for all Data General employees.



John Anderson is chief helicopter pilot at Data General.

New Schedule In Effect

Flights from Southboro and Westboro now originate from the area adjacent to the visitor's parking area in front of Westboro's Building 14A. Passengers must be at the helipad five minutes before scheduled departure for loading and safety briefing. Unless delayed by weather, flights will depart promptly on schedule Mondays through Fridays at the following times:

Westboro-Portsmouth/Newington

Depart	Arrive
7:45 a.m.	8:25 a.m.
12:00 p.m.	12:40 p.m.
3:25 p.m.	4:00 p.m.

Portsmouth/Newington-Westboro

Depart	Arrive
9:30 a.m.	10:05 a.m.
12:45 p.m.	1:20 p.m.
5:05 p.m.	5:45 p.m.

Westboro-Westbrook

Depart	Arrive
7:45 a.m.	8:55 a.m.
3:25 p.m.	4:30 p.m.

Westbrook-Westboro

Depart	Arrive
9:00 a.m.	10:05 a.m.
4:35 p.m.	5:45 p.m.

This schedule is subject to change.

Note: Scheduled helicopter flights will not be conducted during the week of July 1 through July 5, and July 8 through 12; but will be available for special flights upon vice president approval.

Mini News is published weekly for the employees of Data General-Westboro. Material may be submitted for publication to Joy Ibrahim, extension 4705, MS A235. Data General - An Equal Opportunity Employer.

Nurse Helen Royal Comes To Westboro From Austin



In her ninth year with Data General, Helen Royal completed an 18-month assignment at Data General-Austin before coming to the Westboro 14B dispensary in March. Helen is the nurse-in-charge in the office near the 14B lobby, from 10:30 a.m. to 7 p.m., Monday through Friday. Helen's nursing career at Data General started in June 1977 at Southboro where she spent six years. "I went to Austin to set up a dispensary there," says Helen. "I was given a room and asked to design a dispensary, and stock it from scratch. It was quite a challenge, and everything worked out well." While in Austin, Helen was head of the Safety Committee. A certified instructor-trainer for cardio pulmonary resuscitation, Helen will initiate a program for Westboro employees next month.

Data General International Posters Are Available

Colorful posters depicting little known facts about Data General International are available. The series of eight posters may be obtained by sending a request to Luann Alejandro at MS F131 or via CEO, MSIS03. Be sure to include your mail stop. They will be given on a first-come, first-serve basis.

Westboro

Time To Check Fire Alarm And Sprinkler

Fire alarm and sprinkler systems will be tested on Sunday, June 23, in Buildings 14A and 14B in Westboro. Alarms will sound from 8 a.m. until noon. Sprinkler testing will take place from 9 a.m. to 1 p.m.

New Phone System Adds Direct Link

A more direct link between you and outside callers is being made possible through a new telephone service at Westboro called Direct-Inward-Dialing (DID). Scheduled to be introduced in August, DID will enable outside callers to contact a department or employee in Westboro directly, without the assistance of a Data General operator.

To initiate DID, every employee at Westboro will be assigned a seven-digit telephone number. When a caller uses your DID number, the call will bypass the switchboard and be routed directly to you. This will decrease the amount of calls coming into the switchboard and allow outside callers to contact you quickly.

During the week of July 27, you will receive an information packet describing the Direct-Inward-Dialing service and how it will affect you. This packet will contain your new DID number. The number will appear on a sticker that can be affixed to your phone for easy reference.

In addition, the packet will contain postcards which can be sent to frequent outside callers notifying them of your new phone number. To ease the transition, you may want to make a list of those individuals and organizations who will need to be made aware of the change.

Westboro employees ordering business cards are asked to postpone ordering until the new phone numbers go into effect.

Please be aware of the following:

- Your direct dial number will go into effect during mid-August.
- Data General-Westboro's present number (366-8911) will remain the same for those callers unaware of the change and in need of operator assistance.
- Your internal extension and current access code will remain unchanged. The new telephone number will only affect calls coming in from outside locations. Current internal extensions will need to be used when calling other employees in Westboro.

Questions concerning the new Direct-Inward-Dialing service can be directed to John Gudgel at extension 6097 in Westboro. Further information will be forthcoming via informational meetings and articles in *Mini News*.

Payroll, T&E Support Staff In Westboro

When the Finance Division's U.S. Domestic Credit and Operations Accounting groups relocated to New Hampshire in April, a small staff of Payroll and Travel and Expense employees remained in Westboro to support corporate employees, according to Tom

Stone, manager of Operations Accounting at Manchester.

Travel and Expense maintains a window at MS F238, to handle cash advances, petty cash, travelers checks, and airline tickets. Payroll is located at MS F239 if an employee has a payroll-related question.

Accounts Payable, Accounts Receivable, Payroll, Travel and Expense and ISV/SA Accounting in Westboro, and Domestic Credit in Westboro and Milford are now located in a temporary facility in Manchester. A permanent facility is planned for Hooksett, located approximately 10 miles north of Manchester.

Call In Copy Key Reading

Copy key readings are due in the Westboro Copy Center on Monday, June 24, and Tuesday, June 25. Call extensions 6141 or 6073 with your readings.

Employee Training Is Scheduled

Educational Services is offering the following hardware, software and CEO Comprehensive Electronic Office courses to Data General employees. All courses will be held at the Education Center, 2400 Computer Drive. Supervisor's approval is required prior to registration.

Classes range in length from one-half day to 10 days; most are five days long. Course numbers ending in E indicate that the class is offered to employees only. For course information or to enroll, call Central Registration & Information in Westboro at extension 4079.

Start Date	Course #	Title
June 24	S140	Introduction to Data Communications
	S219/VS	AOS/VS System Manager
	SH100	RDOS Operator Training
	SH109	AOS Operator Training
	SM130	Intro. to Ada Concepts & Programming
	OA141	Getting Started w/CEO Word Processing
June 26	OA143	Introduction to CEO Mail & Calendar
June 27	OA142	Introduction to CEO Mail & Calendar
June 27	OA142	Advanced CEO Word Processing Topics
June 28	OA147E	CEO List Processing

Start Date	Course #	Title
July 1	S100E	Introduction to Small Computers
	S142	PRESENT for Programmers
July 8	S102	NOVA Assembly Language Programming
	S107	COBOL Programming with INFOS II
	S219/VS	AOS/VS System Manager
	S222	Managing CEO (Non-Technical)
July 10	S317	DG/SQL Utilization & Design
	SH109/VSE	AOS/VS Operator training
	OA141	Getting Started w/CEO Word Processing
July 10	OA143	Introduction to CEO Mail & Calendar
July 11	OA142	Advanced CEO Word Processing Topics
July 12	OA145	Getting Started with PRESENT
	OA146	Getting Started w/CEO Spreadsheet
July 15	OA148	CEO Trainers Workshop
	S127	COBOL Trainers Workshop
	S209	AOS & AOS/VS User
	S140E	Introduction to Data Communications
	S302	TPMS System Utilization
	S306	INFOS II Utilization & Design
July 17	OA141E	Getting Started w/CEO Word Processing
	OA142E	Advanced CEO Word Processing Topics
July 19	S220E	XODIAC System Manager
	OA147	CEO List Processing

Sign Up For CPR Classes

Classes in cardio pulmonary resuscitation will be offered next month at Data General-Westboro. The four two-hour sessions will be held from 5 to 7 p.m. Interested employees should fill out the following form and drop it off at the nurse's office in either Building 14A or 14B:

Name	_____
Dept	_____
Ext	_____ M.S. _____

Activities

Employees Delight To he Sounds Of The Pops

More than 800 Data General employees and their guests enjoyed the music of the Boston Pops last Saturday night at Symphony Hall in Boston, as they joined in celebration of the orchestra's 100th birthday season. Leading the concert was guest conductor Jahja Ling, resident director of the Cleveland Orchestra. A graduate of the Julliard School of Music, Jahja is also a Conducting Fellow at Tanglewood and received the Bronze medal for his piano recital at the Rubinstein Arts Festival.

Saturday night's program included Slavonic Dance No. 8 by Dvorak, excerpts from Grieg's Peer Gynt, Bruch's Concerto No. 1 in K Minor, and selections from the opera Porgy and Bess by Gershwin-Bennett.

A 17-year old violinist, Joshua Bell, was the featured guest artist of the evening. Joshua received national acclaim at age 14 when he played with the Philadelphia Orchestra. This season, he made his debut with the Cleveland Orchestra and his Carnegie Hall debut with the Saint Louis Symphony. He has been the first-prize winner in several competitions including the Julius Stulberg String Auditions and the first *Seventeen* Magazine - General Motors National Concerto competition.

After receiving a standing ovation for their performance, the Pops responded with an encore performance of "Everything Is Coming Up Roses" and the theme from the movie "Arthur."

Summer Outing Schedule

July 13	Country Western Barbecue At Indian Ranch, Webster, MA.
July 20	Provincetown Cruise Commonwealth Pier, Boston
August 10	Beach Party At Steep Hill Beach Crane's Estate, Ipswich, MA.
August 24	Red Sox VS Minnesota Twins Fenway Park, Boston
September 14	Riverside Park, Agawam, MA.
October 5	Edaville Railroad, Carver, MA.

Coming Soon - Plan Now

If you haven't made your reservations for the Provincetown Outing on July 20 or the Beach Party at Steep Hill Beach, next to Crane's Beach in Ipswich, August 10, fill out an outing order form and submit it to 1985 Outings - MS F036. There's lots of fun in store for you and your family.

Country Western Barbecue Tickets Are In The Mail

Tickets for the Country Western Barbecue at Indian Ranch in Webster, MA have been mailed to employees. Anyone who has not received tickets by Friday, June 28 contact the Activities Committee at extension 4512 in Westboro.

Aerobics Second Session Will Begin July 8

The Data General Fitness Club will be starting the second session of Dancin' Aerobics, beginning July 8. The program will be offered Monday and Wednesday from 5:30 to 6:30 p.m. in the main cafeteria at Westboro.

The ten-week class will be conducted by the YMCA of Greater Worcester. Included in the program is a cardiovascular risk factor analysis and fitness check which will take place at the first class. This will be followed by 19 sessions of aerobics which emphasize cardiovascular work, strength and flexibility. Each class will include a warm-up and cool down period, along with the aerobics portion.

The YMCA instructor is trained by the YMCA and holds a current cardiopulmonary resuscitation (CPR) certificate.

Cost of the program is \$25 for ten weeks. Registration will take place June 24 and 26 at 5:30 p.m. in the Westboro cafeteria. Space is limited and registration will be on a first-come, first-serve basis.

MARKETPLACE

CARPOOL

Carpool, to Webo from Taunton/Raynham, 8:30-5, flex, Manny x6603.

Form Carpool, from Needham/Wellesley to Webo, 8:30-5, flex, Stuart x5895.

Existing Carpool, needs additional riders, Brookline/Brighton area to Webo/Sobo, flex, User x7093.

FREE

Cat, Angora, spayed, declawed, indoor only, 476-2954 (E. Douglas).

FOR RENT

Chalet, Waterville Valley, slips 11, 2 baths, near Squam lakes & tennis resorts, 269-6350 (Boston).

Summer Home, adjacent to White Cliffs Plymouth, 4 bdrm, 2 bath, avail July/Aug, \$400/wk, 250-8105 (Chelmsford).

Apt, Framingham, 5 rms, enclosed porch, immediate occupancy, 877-8373 (Framingham).

WANTED

Roommate, to share 4 bdrm home, \$230 all util incl, 528-3948/376-2110 (Franklin/Millis).

RH Golf Clubs, used, woods & irons, 655-3039 (Natick).

Tubes, black inner tubes for swimming pool, 366-9812 (Westboro).

Roommate, to share 3 bdrm Garrison in Bellingham, washer/dryer avail, \$300 incl all util, 966-1932 (Bellingham).

Roommate, to share 2 bdrm apt, private bath, pool, \$300/mo + 1/2 util, 473-5974 (Milford).

Roommate, to share lg 7 rm cape, 15 min commute, \$270/mo + 1/2 util, 842-0879 (Shrewsbury).

FOR SALE

Bed, queen size, \$200/BO, 870-0463 (Westboro).

Camera, Cannon TX, 35 mm, \$70, 229-6062 (Burlington).

Window Fan, lg 1/3 hp motor, \$30, 237-4546 (Wellesley).

Items, 5 pc maple kitchen set; sofa bed; Kenmore dryer, \$250, 872-5127 (Framingham).

Bunk Beds, white, incl ladder & mattress boards, \$100/BO, 435-3987 (Hopkinton).

Property, shore front, Maine, 27 acres, 3 1/2 hours from Boston, cottage, (603) 888-1040 (Nashua, NH).

Items, 2, air conditioners, various camping equip, odds & ends, 881-8339 (Londonderry).

Apple II Computer, w/RFR modulator, incl cassette software & instruction book, \$600/BO 879-8017 (Framingham).

Dog, Bassett Hound, 8 mo, female, shots, purebred w/papers, trained, \$300/BO, 987-1005 (Oxford).

Organ, Hammond T500, auto rhythm, pedals, cassette, \$1200, 529-3013 (Upton).

Canoe, 16 ft fiberglass, seat pads, paddles, green, \$200, 568-1974 (Hudson).

Items, pool ladder, aqua leader, folding, locking, \$50/BO; Toro home pro lawn mower, \$40, 478-0625 (Milford).

Wood, 10 cords of hardwood, must sell, 568-1577 (Berlin).

TV, Channel Master Rotary color TV, antennae & control box, VHF-UHF antennae, 1 yr old, \$75, 842-4426 (Shrewsbury).

Items, refrigerator w/ice maker, Sears, \$275; Sears self cleaning electric stove, \$200, 264-4190 (Acton).

Items, air conditioner, window Kelvinator 13000 BTU, \$100; Highrise/Trundle bed, \$100, 879-1307 (Framingham).

Woodstove, used 2 yrs, \$175, 473-5974 (Milford).

Items, Upright piano, needs work; old electric stove w/double oven & griddle, BO, 529-4087 (Upton).

Air Shocks, to fit GM, used 2 mos, 481-6822 (Southboro).

Windows, double hung w/storms, exterior wooden door w/aluminum storm door, BO, 366-1681 (Westboro).

Bicycle, Strawberry Shortcake, training wheels, \$30, 966-1490 (Bellingham).

Mirrors, removable fender mount trailer towing mirrors, \$15/set, 481-6822 (Southboro).

Weight Set, barbell & dumbbell w/incline weight bench, incl leg lift & squat bars, \$125, 471-0513 (Quincy).

Home, custom built, Durham, NH, 2 mi from DG, 3 bdrms, + in-law suite, 485-4928 (Marlboro).

Items, refrigerator, Coldspot, \$150/BO; gas stove, w/oven, \$150/BO, both brown, 842-2414 (Shrewsbury).

Window Screens, w/aluminum frames, different sizes, 528-6254 (Franklin).

Cassette Deck, Alpine, under dash w/slide bracket, auto stop, search, hi power, \$65/BO, 762-3432 (Norwood).

Cassette Deck, Nakamichi Dragon, brand new, \$1300/BO, 626-1696 (Framingham).

Trailer, '82 Layton, used one season, 24 ft, self-contained, \$7500, 799-2780 (Worcester).

Stereo Equipment, Sunn, 4 channel mixer/100 w amp, w/2 spkr columns, 2 tweeters/column, \$425/BO, 366-1929 (Westboro).

Items, crib, \$40; high chair; changing table; car seat; swing; jump-up; car bed; \$20/ea, 422-6955 (Sterling).

Window Sashes, 40, thermopane, BO, 839-3269 (Grafton).

Lawn Tractor, Sears 10 h.p., used 3 seasons, \$595/BO, 785-1490 (Dover).

AUTOS

'71 Chevy El Camino, 307 engine, 2BBI carb, side pipes, mag wheels, 65K mi, \$1500, 478-6143 (Milford).

'74 Malibu Classic, 8 cyl, 4 dr, PS/PB, AC, AM/FM, 70K mi, \$500/BO, 753-5290/755-8705 (Worcester).

'75 Chevrolet Chevelle, 6 cyl, L 265 engine, new all seasons rear tires, battery, 80K mi, \$1000, 569-0448/969-1397 (Boston/Newton).

'75 Chevy Monza, 4 cyl, std, 83K mi, AM/FM/cassette, 25 mpg, \$600/BO 879-7017 (Framingham).

'75 Ford LTD Station Wagon, AC, cruise, 108K mi, \$800/BO, 234-8451 (Whitinsville).

'76 Fiat 125 Spyder, convertible, AM/FM/cassette w/equalizer, white w/black top, 5 spd, \$1800/BO, 536-5119 (Boston).

'78 Suzuki GS-1000C, \$1000/BO, 885-4260 (Spencer).

'78 Dodge Aspen, deluxe, 6 cyl, auto, AC, new battery, low mi, 757-1054 (Worcester).

'79 Kawasaki K2100, shaft driven, 10,500 mi, extras, \$2500, 756-1816 (Millbury).

'80 Mercury Cougar RX7, 302 ci, loaded, \$4700, 842-5143 (Shrewsbury).

'80 Yamaha 650 Special, 12K mi, \$600, 839-9694 (N. Grafton).

'81 LeCar, snrf, 50K mi, \$2500, 234-5448 (Whitinsville).

'81 Honda Accord, 4 dr, std, 5 spd, AC, 1 owner, records, \$4500, 229-6062 (Burlington).

'81 Chrysler LeBaron, 6 cyl, auto, AM/FM, AC, 58K mi, \$4900/BO, 343-7009 (Fitchburg).

'82 Pontiac J2000S, 4 dr wagon, auto, radials, AM/FM, 33K mi, \$4300/BO, 839-4011 (N. Grafton).

'82 Honda Accord, hatch, 5 spd, snrf, AM/FM, new tires, \$5500/BO, 339-3083 (Mansfield).

'82 VW Rabbit, 4 dr, std, 4 spd, 50K mi, \$3200, 366-4081 (Westboro).

'83 Chevrolet Cavalier, AM/FM/cassette, AC, 5 spd, low mi, \$5500/BO, 481-4468 (Marlboro).

'83 Mazda RX7 GS, blue AC, cruise, AM/FM/cassette, 20K mi, \$10,000/BO, 476-7535 (Sutton).

'83 Ford Fairmont, 4 dr, 6 cyl, auto, PS/PB, AC, cruise, 30K mi, \$5500, 429-2385 (Holliston).

'83 Honda Accord, 4 dr, AC, Blaupunkt stereo, cruise, 53K mi, \$7000, 448-3689 (Groton).

'84 Chrysler New Yorker, luxury package, 9K mi, \$15,500, 765-5071 (Southbridge).

'84 Subaru GL, hatch, auto, snrf, low mi, 33 mpg, \$6500/BO, 234-5013/234-3931 (Northbridge).

'84 Toyota 3/4 Ton Pickup, longbed, 5 spd, AM/FM/cassette, sliding window, cap w/boat rack, 7600 mi, \$7100/BO, 862-9088 (Lexington).

'85 Plymouth Colt, std, stereo cassette, 8K mi, 38 mpg, \$5950 537-0981 (Leominster).

'85 Honda ATC Cycle 200S, auto, 5 sp, no clutch, \$1200, 485-8422 (Marlboro).