

# Mini News

## News For The Employees of Data General

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March 11, 1988

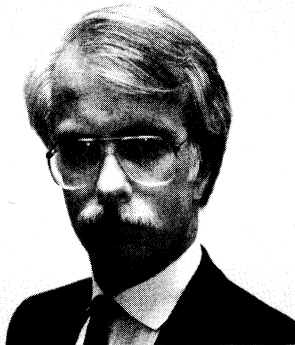
### Benefits Brief

Two important provisions of the Data General medical plans, the Annual Plan Deductible and the Out-Of-Pocket maximum, are highlighted in the Benefits Brief included in this issue of *Mini News*. Benefits Briefs appear occasionally and may be saved for future reference.

AI, a certified public accountant, holds a bachelor's degree in business administration from Northeastern University. He attended the Harvard Business School's Program for Management Development in 1984.

Reporting to AI are: **Bob McBride**, assistant corporate controller for Worldwide Sales and Marketing; **Bob Banks**, Field Engineering controller; **Gary Elmore**, controller for Worldwide Manufacturing; **Ernie Hantavis**, controller for the Communications Systems Group, **Bob Dudley**, Systems Development Division controller; **Mark Dean**, director of Corporate Profit Planning; and **John Cygielnik**, director of Accounting.

### Getz Named VP, Corporate Controller



Al Getz

**Al Getz** has been named vice president and corporate controller, reporting to Mike Evans, vice president and chief financial officer.

AI has been serving as corporate controller since January of 1987. Before that, AI was controller for the worldwide Sales divisions and assistant corporate controller. AI came to Data General in 1982 as director of Accounting and Reporting.

Prior to coming to Data General, AI worked at the Millipore Corporation for three years where he held a variety of financial management positions, and at the public accounting firm of Arthur Andersen & Co. for four years.

### Data General Addresses DRAM Shortage Concerns

A growing shortage of vital memory chips, or dynamic random access memory chips (DRAM), is pinching some computer manufacturers, crimping production at some major companies and sending others scrambling for adequate supplies. Jim Craig, Corporate Semiconductor Purchasing manager, has been monitoring the situation for Data General.

"The DRAM shortage industry-wide is as serious as any we have seen," says Jim. "For now, however, we are getting all the 256KB and 1MB DRAMs that we need to take care of our production schedules.

"We have not had to take any extraordinary steps yet to insure sufficient numbers of DRAMs but we have stepped up our communication with senior level people at the companies which produce DRAMs. We have been successful thus far because we have long-standing relationships with our vendors, relationships that will survive this event. However, by the end of the year there probably will be a shortfall industry-wide. It is going to be a struggle for everyone in the industry to get the DRAMs they need."

## New Terminal Server Products Introduced

Data General has announced two new terminal server products called TermServer and TermManager. TermServer allows up to ten terminals, personal computers, printers and/or modems to communicate to host computers over an Ethernet local area network (LAN). TermManager provides a comprehensive set of network management capabilities for Ethernet-LAN-based terminal configurations. Both increase user and network effectiveness by simplifying the network design and access to multi-host and multi-vendor computer environments.

These products are the first in a series of Data General products resulting from the marketing and development agreement with Bridge Communications announced last July.

TermServer prices range from \$3,650 to \$4,260. Pricing for TermManager begins at \$12,160. Both products are available in the United States and Canada within 30 days after receipt of order.

## Grey Eagles Spread Wings



*Ed de Castro meets with former Data General employee and founder Dick Sogge at a recent gathering of the Grey Eagles, an "unofficial" alumni group of Data General.*

More than 200 Grey Eagles gathered recently to mark their annual get-together. Who are the Grey Eagles? They are the "unofficial" Data General Alumni group. Members represent companies throughout the high tech industry. The group was originally formed in the 1970s by former Data General employees who wanted to keep in touch with each other and with the company most had started their careers with. Unofficial membership estimates approach 500 people worldwide. Members flew in from all over the country for this special event.

The guests of honor were Data General founders **Ed de Castro, Herb Richman, Dick Sogge and Henry Burkhardt III**, who came together for the celebration.

During the evening, Ed spoke of "the common threads of regard and respect which will keep us

together over the years." Herb told the group that "there's a lot of talent here tonight. I think that validates the decision we made when we first asked you to join us."

Dick and Henry, who are now pursuing other business interests, thanked the Grey Eagles for the invitation, the effort, and the spirit that made the whole evening possible.

Ed McManus, director of Sales Support in Westboro, ran a special slide/video show, "A Trip Down Memory Lane." The show highlighted 20 years of people, products, and growth.

To conclude the evening's celebration, the Grey Eagles presented Ed with a special cake.

Local Grey Eagle chapters throughout the country are planning similar celebrations, according to National President Steve Gaal.

## Toastmasters Hold Second Liars' Club



*Club member Gary Richman addresses a recent Toastmasters' meeting. It was the group's second-annual Liars' Club. More than 30 employees attended the event.*

During the club's most heavily-attended meeting in its history, the Data General Toastmasters highlighted the various forms of stretching the truth.

It was the group's second annual Liars' Club, recently held in the Employee Conference Center in Building 14A. More than 30 members and non-members gathered to hear "Political Lies - The Best Policy," and "Boom and Boomerang," two speeches given by **Michael Cadden**, president of the club, and **Rahul Mehta**. During the "Topics" portion of the event, the meeting's second half, several members were randomly selected to speak for one or two minutes on a particular subject. **Ralph Hibbs** was given the "Toastmaster Of The Day" award for his participation in this event.

"We do not always have 'theme' meetings," Michael says. "This was a special event. We wanted to attract employees who may have been curious to discover what Toastmasters is all about. We wanted to em-

phasize that the meetings are both educational and fun.

"Our meetings give employees a chance to learn valuable skills they can use on the job, the obvious being public speaking. Participants learn leadership and organizational skills, as well," Michael continues. "The meetings provide employees an opportunity to meet other employees from different departments within the company. The learning is all done in a friendly, relaxed environment."

Toastmasters is an international organization, with several groups throughout Massachusetts. The Data General club is part of District 31, which covers eastern Massachusetts and Rhode Island, and is made up of 92 clubs. These clubs represent 2,000 members. Data General's group is one of the larger in the region. Recently, Michael was chosen to serve as Marketing/Public Relations director for the region.

"It was quite a surprise," Michael says. "I received a call from the district administrative lieutenant governor, Janice Wintergrass, who was a special guest at the Liars' Club. The success of the Data General Toastmasters has filtered up through the organization. We are getting some recognition for the work we do."

In this position, Michael will develop resources for other area clubs, and will assist other clubs in order to gain recognition through the use of public service radio channels, television stations, and internal corporate publications. He says the position is primarily that of a coordinator and consultant.

"Data General will now have greater visibility," Michael says. "We can serve as an example of what other clubs can accomplish. We have been successful, and can other help others reach as many employees as possible."

This year's officers are Michael Cadden (president), Gary Richman (vice president/education), Phil Ste. Marie (vice president/administration), Teresa Forster (vice president/marketing), Angela Varney (treasurer), Mara Davies (secretary) and Rahul Mehta (sergeant at arms).

Meetings are held every Wednesday at noon in Room A of the Employee Conference Center, which is located in Building 14A on the first floor, between the deli and the cafeteria. For more information about the group and upcoming events, contact Michael Cadden at (tie line) 221-1686 or via CEO at host system ZETA.

## Tuition Reimbursement Tax Reminder

Data General has begun withholding federal, state and FICA tax from Educational Assistance reimbursements determined to be taxable under the law. A termination of Tax Status form is now required of all employees requesting initial approval for a course and those already enrolled at the time they request reimbursement.

Generally, courses are **TAXABLE** when required to meet the minimum requirements for the current job or are part of a program that will qualify the individual for a new trade, profession or job.

Courses "required to meet the minimum requirements" would seldom apply to persons newly hired at Data General but may apply to current employees promoted into positions with a career plan to complete certain educational requirements.

A "program of study that will qualify for a new trade, profession or job" can be something very specific such as a program to become a lawyer or less specific such as a bachelor's degree in a particular field. Most bachelor degree programs qualify the individual for a new profession.

The reimbursement is **NON-TAXABLE** if the educational program or course is solely for the purpose of maintaining or improving skills of the individual required in his or her current job or in meeting the express requirements the company or law imposes as a condition to retain the individual's salary, status or job such as an engineering license or nursing certification.

## Smoking Policy Reminder

For the health, safety, and comfort of employees and visitors, smoking is not allowed in certain designated areas of the Westboro facilities. These areas include lobbies, hallways, restrooms, elevators/stairwells, health facilities, food preparation areas and serving lines, designated portions of dining areas, and other areas as specified by the Smoking Regulations Policy.

Although employee response to the new policy has been excellent, there is still room for improvement.

The success of Data General's smoking policy is attributed to the cooperation of all employees - smokers and non-smokers. The continued cooperation of everyone in observing designated smoking - no-smoking areas is appreciated and essential for the benefit of all Data General employees and visitors.

## Benefits Brief

### **Medical Plan Deductible And Out-Of-Pocket Maximum**

Two important provisions of the Data General medical plans are the Annual Plan Deductible and the Out-Of-Pocket Maximum.

The **deductible** is the amount you must pay in a calendar year before claims are payable under the plan. The **Out-of-Pocket Maximum** is the maximum

amount you can pay in a calendar year for an individual's covered expenses. After that, the plan pays 100 percent.

The following chart will clarify how each of these applies to your medical benefits.

	PLUS 1	PLUS 2	PLUS 3
Deductible	\$100 individual \$300 family	\$300 individual \$750 family	\$1000 individual \$2000 family
Out Of Pocket Max. (incl. deductible)	\$800 per individual	\$1800 per individual	\$2500 per individual

### Annual Plan Deductible

A few expenses are not subject to the deductible - second surgical opinions, well care and prescription drugs. Other expenses that are eligible under the medical plan are considered in meeting the deductible.

**EXAMPLE:** If you had Plus 1 coverage and had \$562 in eligible expenses for treatment of an illness and had no other expenses in the calendar year, the \$100 would be your deductible. \$462 would then be eligible for payment, most likely at 80 percent. Your cost to date for medical benefits therefore is \$100 (the deductible) and \$92.40 (20 percent of \$462) for a total of \$192.40.

The individual deductible applies separately to you and each dependent, but the plan does have features to help reduce the deductible.

The Family Maximum limits your deductible to the dollar amount shown in the chart for each plan.

**EXAMPLE:** If you had Plus 1 coverage and after meeting your \$100 deductible, three other individuals each had \$70 in eligible expenses, the \$300 family deductible would be met.

Deductible expenses in the last three months of a calendar year are "carried over" toward all or part of the next year's deductible.

**EXAMPLE:** In 1987 under Plus 1, if the deductible was met with bills incurred after October 1, you would enter 1988 with your 1988 individual deductible already satisfied.

Only one deductible applies if more than one covered family member is injured in the same accident.

### Annual Out-Of-Pocket Maximum

The annual out-of-pocket maximum assures employees that they will never have to pay more than a predetermined amount for eligible charges each calendar year. The out-of-pocket maximum applies to each individual and the same "carry over" that applies

to the deductible applies here. After reaching the out-of-pocket maximum, eligible expenses are paid at 100 percent.

**EXAMPLE:** Under Plus 1, one individual met a \$100 deductible. After that, all covered expenses are paid at 80%. With a major illness costing another \$20,000, the individual would pay \$700. The remaining \$19,300 of eligible expenses would be paid 100 percent by the plan.

Expenses for out-patient psychiatric treatment, prescription drugs and well care are *not* applied toward the out-of-pocket maximum, nor are those expenses paid in full once the out-of-pocket maximum is reached.

### Maximum Benefit

The maximum lifetime benefit under the plan is \$500,000 per individual for all medical expenses. However, all psychiatric treatment (both in and out patient) is limited to a lifetime maximum of \$50,000.

On the first of each year, each covered person, who has benefits charged to his lifetime maximum, will automatically have an amount reinstated for future use. The amount to be reinstated each year will be \$1,000 or the amount needed to bring the maximum back to \$500,000 whichever is less.

At any time after the benefits charged to an individual's lifetime maximum equal \$1,000 or more, the full maximum may be reinstated if the individual furnishes satisfactory proof of good health.

The \$50,000 lifetime psychiatric maximum may not be restored in accordance with the above procedures.

#### Savings And Investment Plan Reminder

Whether you are currently participating in the Savings and Investment Plan, or planning to enroll on April 1, you should be aware of the upcoming plan deadline. **Friday, March 25** is the deadline for submitting all new enrollments and quarterly contribution changes to the Savings and Investment Plan. The enrollment forms (used for new enrollments, changes and fund transfers) must be returned to your local Benefits department by Friday, March 25 for enrollments/changes effective April 1. If you have any questions regarding the plan, contact your local Benefits administrator or corporate Benefits department in Westboro.

### Olympic Winners

Systems engineers **George Berelson**, **Chuck Turner** and **Ryan Yamatani**, recently received \$500 each as part of the North American Sales Division (NASD)

Winter Olympic Sweepstakes. George, Chuck and Ryan were cited for their outstanding efforts during the first quarter of fiscal 1988. Other winners of the contest were announced previously.

## People

### *In DG/Direct*

**Randi Underwood** has been promoted to the position of Telemarketing manager within DG/Direct, reporting to Manager Herb Fox. She will oversee two groups, Hardware/Software and Supplies/Accessories, providing product and sales training for Telemarketing representatives, and managing the implementation and training for a new automated telemarketing system.

Prior to this position, Randi was Telemarketing supervisor. Before joining Data General, she was employed at Compugraphic and GenRad. She holds a bachelor's degree in business administration from Seattle Pacific University.

### *In SDD*

**Deborah Pourali** has joined the CAD Systems department as a senior technical writer, reporting to Bob Boeri, section manager within Software Engineering. She will write user documentation for CAD Systems products. Deborah held similar positions at Wang Laboratories and Computervision. She holds a bachelor's degree in biology and anthropology from Brown University.

## Westboro

### *News From The Stockroom*

Have a typewriter that needs to be repaired? The Office Supplies Stockroom will now be coordinating all typewriter repairs for Westboro. If your typewriter is in need of repair, please send a CEO message, including the information listed below, to Jeanne Bildeau at host system SIR.

- Make, model and serial number of typewriter
- Description of the problem
- Your name, Mail Stop, extension, and CEO host

The repairman will leave a pink service call slip with you after the repair is made. Please make a copy for your own records and forward the original to Jeanne at Mail Stop E-221.

### *New Stockroom Items*

The Westboro Office Supplies Stockroom has the following new items.

- Refill ink pads for Eagle Zepher 71 1/2 date stampers.
- Hewlett-Packard plotter supplies: pens, paper and transparencies

All employees authorized to order through the stockroom for office supplies may use the same ordering procedure to obtain these items. For a complete listing, including costs and ordering part numbers, please send a CEO message to Jeanne.

### *Need A Badge Photo Taken?*

Employees who need a photograph taken for an identification badge may do so any Monday morning from 9:30 a.m. until 12:00 p.m. in the Corporate Security office at Mail Stop A-212. This is the only day and time these photos will be taken, with the exception of company-paid holidays. In the event that a company-paid holiday falls on a Monday, badge photographs will be taken on the following Tuesday. A badge request form must be filled out and signed by the appropriate supervisor before the photo may be taken. Badge request forms can be obtained from the Site Security office or the Corporate Security office. For additional information, contact the Corporate Security office at extension 6031.

### *Mail Stop Changes*

Five Finance groups, previously located in Hooksett, are now housed in Buildings 14A and 14B in Westboro. Two other departments within the Finance organization, the Business Systems Analysis group (BSA) and Accounts Receivable will make the move from Hooksett this weekend. They are the final groups to relocate to Westboro. The groups' new mail stops are:

Domestic Credit - C-229  
Payroll - F-222  
Travel And Expense - F-223  
Accounts Payable - F-239  
Independent Software Vendor/Sales Agreement  
Accounting - E-236

As of Monday, the BSA group and the Accounts Receivable will be located at Mail Stop F-236 in Building 14B.

## Training

Educational Services is offering the following courses:

- **CEO DRAWING BOARD and WORDVIEW (OA 151)** - Employees can learn how to create figures, pictures, diagrams and charts for reports and presentations during this course. This one and a half-day class begins on Wednesday, March 23.
- **Getting Started with PRESENT (OA 145)** - This course teaches employees how to organize, display and ma-

nipulate numerical data for administrative support and effective business decision planning. This one-day course will be held on Tuesday, March 22.

• **CEO Rev 3.0 For System/Office Managers (SM526)** - This two-day seminar provides participants with the information necessary to efficiently and easily make the transition to CEO revision 3.0. This class begins on Monday, March 21.

• **ECLIPSE MV/20000 Field Maintenance (H188)** - This course teaches employees about maintenance and repair of the ECLIPSE MV/2000. This five-day course begins Monday, March 28.

Prior approval of your supervisor is required for course registration. Please call (tie line) 221-1647 to enroll in these classes or other classes. All classes are held at the Education Center at 2400 Computer Drive in Westboro.

**Meeting Space Available**

If you would like a close, convenient place for meetings, Educational Services has classrooms available for this purpose. The classrooms are located at 2400 Computer Drive. Please contact Dot Greenwood at (tie line) 221-1609 or via CEO at host system ARISTO for details and scheduling information.

**MIS Training Offered**

Southboro MIS User Services will offer the following training sessions during the month of March.

- Wednesday, March 16**  
CEO I-Mail/Cal 9:00 a.m. - 12:00 p.m.
- Wednesday, March 23**  
CEO II-Word Proc 9:00 a.m. - 3:00 p.m.
- Wednesday, March 30**  
Data Tables 9:00 a.m. - 12:00 p.m.

All classes will be held in the MIS Training Room. For more information, or to enroll, contact Sandy Hudson via CEO at host system SOBO02, or call (tie line) 220-7467.

**Activities**

**Ten Pin League Standings**

- First Place** - Team 5 The We-Bowls
- Second Place** - Team 1 The Phonies
- Third Place** - Team 11 The Doc Heads

Team 5 Players: Al Oberle, Karen Gac, Scott Votteiro and Prasad Ganni

Team 1 Players: Raj Patil, Charlie Hurlburt, Dennis Santucci and Lil Glockner

Team 11 Players: Jacqui Risolo, Gail Jackson, Harry Curci and Don Perron

**Women**

**High Series**

- Patricia Barry 549
- Nancy Ricciuti 525
- Lil Glockner 519

**High Handicapped Series**

- Gail Jackson 675
- Nancy Ricciuti 666
- Roberta Bowen 664

**High Game**

- Nancy Ricciuti 219
- Patricia Barry 208
- Gail Jackson 207

**High Handicapped Game**

- Nancy Ricciuti 267
- Gail Jackson 259
- Roberta Bowen 253

**High Average**

- Patricia Barry 156
- Lil Glockner 146
- Nancy Ricciuti 142

**Men**

**High Series**

- David Fagnant 660
- Dennis Santucci 629
- Robert Gendron 607

**High Handicapped Series**

- David Fagnant 756
- Dennis Santucci 701
- Art Guillaume 692

**High Game**

- Dennis Santucci 275
- David Fagnant 267
- Al Ramstrom 243

**High Handicapped Game**

- Dennis Santucci 299
- David Fagnant 299
- Al Ramstrom 279

**High Average**

- Robert Gendron 176
- Scott Vottiero 175
- Dennis Santucci 174

**Time To Sign Up For Softball**

The Data General Softball League is now organizing for its 1988 season. Any employee interested in entering a team should complete the entry form below and return it to Rick Morris at Mail Stop C-115 Westboro by Tuesday, March 15. In addition, the league is looking for employees interested in serving as umpires during this season. Training will be provided. For further information, contact Rick via CEO at host system BLUTO.

**Softball Sign-Up**

Team Name \_\_\_\_\_

Manager (include CEO address) \_\_\_\_\_

Location/Mail Stop \_\_\_\_\_

Type Of Play:

Competitive \_\_\_\_\_

Semi-Competitive \_\_\_\_\_

Recreational \_\_\_\_\_

Returning Team \_\_\_\_\_

Return to Rick Morris, Mail Stop C-131, by March 15

**MARKETPLACE****WANTED**

**Housemate**, To share 2-bdrm colonial, no pets, w/w, laundry, 10 min. to DG Webo., \$320/mth + util. 435-2535 (Hopkinton).

**Apartment**, Family of 3, beginning April, easy commute to DG Webo, 366-0805, (Westboro).

**Roommate**, to share apt w/single parent w/child, pool/tennis, \$350/mo, 879-6076 (Shrewsbury).

**Professional**, to share lg 4-bdrm, 2-bth, colonial, walk to beach, quiet, extras, \$325+, 485-1577 (Marlboro).

**Roommate**, to share 2 bdrm condo, No. Framingham, \$300/mo.+ 1/2 util., 877-0701 (Framingham).

**Housemate**, non-smoking professional, share lg. new 4-bdrm house, laundry, 2.5 baths, gas heat, no pets, \$375/mo + 1/3 util., 460-1691 (Marlboro).

**FOR RENT**

**Dennisport**, Year-round, 3-bdrm w/enc. porch, f/p, deck, o/s shower, cable, furnished, 7/10 mi. to beach, \$595/wk, \$395/off season, 562-3274 (Hudson).

**Colonial**, 8 rm, 4-bdrms, 2 1/2 baths, 2 car gar, tile kitch, 1 acre, start 5/1, \$1550/mo, 366-2024 (Westboro).

**Summer Rental**, Nantucket, Cisco Beach, 4 bdrms, furnished, walk to beach, avail. Aug.-Sept. 769-5788 (Westwood).

**Condo**, time share, Edgartown/Martha's Vineyard, 7/2 - 7/9, beach, pool, kitch., dry, recr. \$1050 to \$2000/wk 481-7039 (Marlboro).

**Ski Condo**, near Woodstock-Okemo, 2-bdrm, 2-bath, \$210/wknd, 492-6761 (Cambridge).

**Summer Rental**, house in Eastham near Nauset Light Beach, avail. June-August \$575/wk, 443-6165 (Sudbury).

**Loon Mountain Village**, 3-bdrm, 2-bth, microwave, VCR, cable, new fitness center, 6/18 - 9/5, \$450/wk, other wknds \$140, 384-3292 (Wrentham).

**Summer Rental**, Dennisport, 3-bdrm, enc. porch, frpl, cbl TV, 2/10 mi to beach, \$550/wk, \$350/week off season, 533-2184 (Medway).

**Dennisport**, Efficiency w/patio, cable, pool, 2/10 mile to beach, \$325/wk or \$225/wk off-season, 435-3794 (Hopkinton).

**Dennisport**, 2-bdrm duplex w/deck, 1/10 mile to beach, \$460/wk or \$295/wk off-season, 435-3794 (Hopkinton).

**FOR SALE**

**Dura Liner**, Bedliner for 82-87 Chevy, \$100, 473-2120 (Hopedale).

**Electric Stove**, green, \$65, 754-2766 (Worcester).

**3-Family House**, Grafton Hill area, 6-6-6, 1st & 2nd remodeled, sided, private yard, 4-car garage, driveway, 752-0816 (Worcester).

**Tires**, 2-Criterion M&S, w/w, steel radial, P205/75R-15, like new, \$95/pr; 2-B.F.Goodrich w/w, XL-200 radial, P195/75R-15, \$60/pr or \$135 for all 4; 393-7825 (Northboro).

**Condo**, Boxboro, lg 2-bdrm, eat-in kitchen, fml dining rm, 20 min. to Webo, \$105,000, 264-0116 leave message (Acton).

**Natural Solid Oak**, kitchen table, round w/pedestal, 4 woven chairs \$500/BO, 485-9620 (Marlboro).

**Items**, Turn of Century oval drop-leaf oak table, \$125/BO; 5-drawer black desk \$60/BO; Wicker peacock chair w/brown cushion \$65/BO, 757-0341 (Worcester).

**Ossipee Lake**, 3-bdrm vacation home, \$129,000 (603)436-8123 (New Hampshire).

**Sailboat**, 23' fiberglass sloop, 4 sls, marine radiophone, new 9.9 hp outboard w/15 hrs, slps 5, head, trailer, etc, \$5000, 435-6780 (Hopkinton).

**Ranch House**, 7 rm, 3 bdrm, fenced yd, 3-season porch, deck, green house window, 15 min.to Webo, \$139,900, 839-3842 (Grafton).

**House**, Natick, 2 bdrms, ready to finish attic, nr Rte 9, wooded 1/4 acre, 877-2042, (Framingham).

**House**, 3-4 bdrms, split entry, 2 bths, lg attachd 2-car garage w/future room above, lg eat-in kitchen, 1+ acre, hdwd flrs, fmlly rm, 2 fpls, quiet neigh, \$189,900, 422-7563 (Sterling)

**Items**, Yamaha keyboard (YC20) w/stand \$250; full sz box spring w/stand \$125; portable keyboard \$50, 754-3846 (Shrewsbury).

**1986 Citation Travel Trailer**, 29 ft., Faulkner awning, \$9,999/BO, 234-2232 (Whitinsville).

**Items**, Scandinavian design wall units, 75"H, 35"W, 17"D, lk new, 3 for \$600; girl's canopy bed (frame only) \$75; audio lab speakers (new) \$300/pr, 366-7079 after 6, (Westboro).

**Projection TV System**, Hi res optics, bright, clear picture, \$599, 782-4430 (Brighton/Alston).

**Men's ski boots**, sz 8-1/2 to 9, exc cond, 3 seasons old, \$40, 879-4030 (Framingham).

**House**, 8 room, 4 bdrm Garrison Colonial front-back living rm, fml dining rm, eat-in kitchen, fin.fmlly rm, enc. porch, in-grnd pool, hdwd flrs, \$234,900, 481-4114 (Southboro).

**AUTOS**

'77 **BMW**i, Black w/tan interior, auto, r/w defogger, new tires, 67K miles, asking \$3995, 481-2585 (Marlboro).

'77 **Toyota Corolla**, station wagon, AM/FM cassette, A/C, etc., \$1000, 366-7079 after 6,(Westboro).

'79 **Dodge**, 1/2 ton, 4x4 w/plow & cap, 40K mi, 4-spd, new clutch & tires, \$2500, 764-2369 (Southbridge).

'79 **Honda CX500**, 4,300 miles, shaft drive, \$700, 966-1326 (Bellingham).

**1980 Yamaha XS850**, shaft drive, 8600 miles, new tires \$1100/BO, 366-5634 (Westboro).

'80 **Toyota Corolla**, 98K miles, \$1795, 528-6569 (Norfolk).

'81 **Subaru DL**, 4-spd, Jensen AM/FM/cass.stereo, new exhaust system, 91K mi, asking \$650/BO, 753-7697 (Worcester).

'81 **Ford Escort**, hatchback, runs, \$300, 278-2521 (Uxbridge).

**1982 Kawasaki 550-LTD**, 4400 mi, black, \$995, 481-9360 (Marlboro).

'82 **Honda Accord**, 5-spd, AM/FM/cass., snrf, cruise, 100K mi, \$2500/BO, (401)421-2526 (Providence, R.I.).

'82 **Volvo DL Wagon**, 45K mi, A/C. \$6200, 791-7544 after 5:30 (Shrewsbury).

'82 **GL Subaru Wagon**, 63K miles, 5-spd, well maint,\$1950, 478-7185 (Milford).

'82 **Ford F100 Pickup**, w/cap, 6 cyl, std, 58K miles, \$3800/BO, 839-5904 (Grafton).

'83 **Dodge Ram Charger 4 x 4**, 60K mi, ps/pb/pw/pl/ac, AM/FM/stereo, cruise, well maintained, no rust \$6,750, 842-9056 (Shrewsbury).

'83 **VW Jetta**, Wolfsburg Edition, A/C, 5-spd, 4-dr, black, \$3400, 738-2918 (Westboro).

'83 **Skylark**, 4 cyl, auto, AM/FM/stereo, 68K miles, \$3300/BO, 839-5904 (Grafton).

'85 **BMW 318i**, 2-dr, auto, loaded, 45K mi.,blue, new tires, \$12,900, (603) 664-5226 (Strafford, NH),

'87 **Plymouth/Mitsubishi Colt DL**, 4-dr, grey, auto, AM/FM/cass., allum.alloy whls, 30+ mpg, 15k mi, \$6199/BO, 755-0464 (Worcester).

## Data General computers help bring America's athletes up to the gold standard.

To compete in the Olympics. A dream for any athlete, the culmination of a lifetime of dedication, training and practice. Knowing you're good enough to face the toughest competition in the world.

Since 1977, Data General's advanced computer technology has helped America's athletes sharpen their competitive edge.

During training, computer analysis of athletes' movements can pinpoint very small errors—like consistently shifting weight too soon or too late from one blade edge to the other. Correcting these errors can make the difference between being a good skater and becoming an Olympic contender.

But to achieve gold-medal performance takes long-term commitment and support. For the U.S. Olympic Committee, our long-term involvement is part of the Data General difference.

From our largest computer systems to our smallest portables, we can stand up to the toughest competition. Put the Data General difference to work for you. Call us at 1-800-DATAGEN. In Canada, call 416-823-7830.



3400 Computer Drive, Dept. ADV/OLM, Westboro, MA 01580

Please send me the current product catalog.

Name \_\_\_\_\_

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