

# Mini News

## News For The Employees of Data General

---

October 3, 1986

### 1987 Holiday Schedule Announced

The 1987 Data General holiday schedule will be made up of eight scheduled holidays and two personal holidays. The two personal holidays are available to each regular employee scheduled to work more than 20 hours a week, and hired before July 1, 1987.

The scheduled holidays for 1987 are:

January 1 (Thursday)	New Year's Day
January 2 (Friday)	Day after New Year's
May 25 (Monday)	Memorial Day
July 3 (Friday)	Independence Day
September 7 (Monday)	Labor Day
November 26 (Thursday)	Thanksgiving
November 27 (Friday)	Day after Thanksgiving
December 25 (Friday)	Christmas Day

The remaining holidays for 1986 are:

November 27 (Thursday)	Thanksgiving
November 28 (Friday)	Day after Thanksgiving
December 25 (Thursday)	Christmas Day
December 26 (Friday)	Day after Christmas

**Note:** The 1986 holiday schedule also includes two personal holidays for eligible regular employees hired before July 1, 1986. If you have not taken your personal holiday for 1986, you must do so before December 31, 1986. You may not carry over or receive pay in lieu of personal holidays.

### New Operating System Gateway To 32-Bit Products

Data General has introduced the DG/RDOS operating system for the 32-bit ECLIPSE MV/2000 DC Departmental Computer. It provides the company's RDOS (Real-time Disk Operating System) and DG/RDOS users with a migration path to Data General's 32-bit systems with little or no software modification.

"This version of DG/RDOS is compatible with existing DG/RDOS running on DESKTOP GENERATION systems and RDOS running on 16-bit ECLIPSE systems," says Dave Lyons, Group Marketing vice president. "It opens a gateway to the ECLIPSE MV/Family for DESKTOP GENERATION value added resellers and end-users to take advantage of new hardware technology while protecting their software investment."

DG/RDOS for the ECLIPSE MV/2000 DC computer also makes it easier to grow into AOS/VS, Data General's 32-bit operating system used across the ECLIPSE MV/Family product line. The new version of DG/RDOS supports 16-bit programs, yet it is able to provide a gateway to the more powerful 32-bit systems.

"DG/RDOS has a substantial base with over 100,000 RDOS and DG/RDOS-based systems already installed. This product emphasizes Data General's commitment to support our customers with the products they need today, as well as providing the price, performance, and functionality necessary to meet the demands of growth," says Dave.

DG/RDOS for the ECLIPSE MV/2000 DC computer costs between \$250 and \$1100, depending on usage.

### Don't Forget The Shades

Windows throughout buildings 14A and 14B are being outfitted with shades. They are being installed to serve two purposes. First, they will help employees in areas next to windows cut out the sun's rays during days when bright sunlight might hinder work operations.

Secondly, they will help to cut the amount of light being emitted from the buildings. Westboro residents in the surrounding neighborhoods have requested that the company install shades since the lights from Data General can be disturbing during the evening hours, especially during the fall and winter months.

As a result, all employees with offices next to windows should make sure to close the shades each evening before departing for home.

## Kiburz Named Director Of National Accounts

**Bob Kiburz** has been named director of National Accounts, reporting to Frank Pinto, division director of the Marketing Support Division.

Bob will be responsible for delivering programs and support services to strengthen the relationships between Data General and its largest domestic customers which possess multiple business unit locations in the United States and abroad. In addition, Bob will build on the initial successes of the National Accounts program with customers such as Westinghouse and Beneficial by providing high-visibility headquarters' support, coordinating the activities of dispersed Sales teams and delivering National Accounts marketing programs.

According to Frank, "The National Accounts program is a top priority for Data General. Bob's successful record in the field, coupled with his extensive marketing background at Data General, uniquely qualify him for this vital role."

Bob has been with Data General for 12 years. For the past four years, he was the Regional Sales manager in Detroit, where he was responsible for Data General Sales activities across a six-state area. While in the Sales organization, he qualified for the Million Dollar Club on several occasions as a Sales representative, Branch manager and Regional manager, and received numerous quarterly awards for his outstanding performance. Bob also has held a variety of product marketing management positions in Westboro.

Bob holds bachelor's and master's degrees in aeronautical and astronautical engineering from MIT, and a master's degree in business administration from Harvard.

## Richstone Assumes Additional Responsibilities

**Ellen Richstone** has been named assistant treasurer, reporting to Vice President and Treasurer George McClelland. In this new position, Ellen assumes responsibility for the Corporate Cash Management, Corporate Finance and Investments, and Shareholder Services areas in addition to her current responsibilities within the International Treasury area.

Ellen came to Data General in September 1981 as manager and then director of International Treasury. She was named assistant treasurer - international in April 1985, responsible for the Corporate Customs, Foreign Exchange, Trade Finance and International Finance groups, and for coordination of the international agenda of the Risk Management, Tax and Customer Finance areas.

Ellen received a bachelor's degree from Scripps College in California, master's degrees in international business law and international affairs from Tufts University, and an advanced professional certificate in finance

from New York University's Graduate School of Business Administration. In addition, Ellen has attended Cornell University's Executive Development Program.

## Data General Donation Sparks Learning Among Teachers

A Data General computer donation to Central New England College (CNEC) in Westboro was a catalyst in a computer-training program which proved to be successful beyond the school's expectations.

As a result of the equipment donation, an ECLIPSE MV/10000 computer and 32 terminals valued at \$500,000, CNEC established a computer-education program in which it hoped to train 900 Massachusetts elementary and secondary public school teachers in computer technology free of charge. The one-week training sessions ran from July 1985 to July 1986.

The program was so popular that nearly 1,100 teachers from throughout the state participated. This included more than 100 teachers from Westboro, Southboro, Milford and Marlboro. During the classes, teachers were able to learn about hardware and software through classroom instruction and hands-on computing activities.

According to CNEC President Edward Mattar, "This collaboration has been the most comprehensive computer literacy program for teachers ever attempted in New England.

"Partnerships like ours are crucial to the future education and the high-technology industry. We are mutually dependent on each other. Industry needs the creative and bright ideas of our graduates and educational institutions continually need industry's products and technical support."

### Wellesley Office Relocates

Sales and Systems Engineering Branch and Regional offices have moved from Wellesley.

The Boston Branch now can be reached at a new telephone number, **439-7717**, and is located at the following address:

**260 Franklin Street  
Suite 250  
Boston, MA 02110**

The New England Regional Sales and Systems Engineering office is now located at:

**2400 Computer Drive  
Westboro, MA 01580**

The new telephone number is: **870-1100**.

## New Helicopter Schedule Goes Into Effect

The Data General helicopter is operating on a new schedule, adding the Durham facility to its list of Data General New England plants.

To make flight reservations, call Corporate Travel in Westboro at extension 232-HELI (232-4354). Passengers must be at the helipad five minutes before the scheduled departure time for loading and safety briefing. Unless delayed by weather, flights depart precisely on time Monday through Friday.

Passengers desiring to depart or arrive at Southboro may do so by advising the reservationist. As a result, actual departure or arrival time may be a few minutes after the scheduled time shown for Westboro/Southboro.

Employees should note that helicopter service to Manchester is no longer available. The helicopter landing pad, owned by New Hampshire Public Service, has been closed so that a parking lot may be constructed on the site. Helicopter service for the Finance group will resume when the Hooksett facility opens later this year.

### **Westboro/Southboro To Portsmouth/Newington**

Departure	Arrival
7:15 a.m.	7:57 a.m.
12 noon	12:42 p.m.
3:30 p.m.	4:12 p.m.

### **Westboro/Southboro To Durham**

Departure	Arrival
7:15 a.m.	7:48 a.m.
12 noon	12:33 p.m.
3:30 p.m.	4:03 p.m.

### **Westboro/Southboro To Westbrook**

Departure	Arrival
7:15 a.m.	8:26 a.m.
3:30 p.m.	4:41 p.m.

### **Durham To Westboro/Southboro**

Departure	Arrival
9:14 a.m.	9:47 a.m.
12:55 p.m.	1:28 p.m.
5:29 p.m.	6:02 p.m.

### **Durham To Westbrook**

Departure	Arrival
7:52 a.m.	8:26 a.m.
4:07 p.m.	4:41 p.m.

### **Portsmouth/Newington To Westboro/Southboro**

Departure	Arrival
9:05 a.m.	9:47 a.m.
12:46 p.m.	1:28 p.m.
5:20 p.m.	6:02 p.m.

### **Portsmouth/Newington To Westbrook**

Departure	Arrival
8:01 a.m.	8:26 a.m.
4:16 p.m.	4:41 p.m.

### **Westbrook To Westboro/Southboro**

Departure	Arrival
8:36 a.m.	9:47 a.m.
4:51 p.m.	6:02 p.m.

### **Westbrook To Portsmouth/Newington**

Departure	Arrival
8:36 a.m.	9:01 a.m.
4:51 p.m.	5:16 p.m.

### **Westbrook To Durham**

Departure	Arrival
8:36 a.m.	9:10 a.m.
4:51 p.m.	5:25 p.m.

## People

### In Compensation...

**Joe Duggan**, manager of Compensation and Benefits for Data General-Europe at Paris for the past two years, has been appointed manager of Corporate Compensation at Westboro. He will take up his new position early in fiscal 1987.

Succeeding Joe in the European position will be **Bill Zall**, who most recently served as a specialist in both International Compensation and International Benefits.

Joe will report to Guy Carter, director of Human Resources Operations. Reporting to Joe will be: Andy Ellis, manager of Compensation; Barbara Berke, manager of Field Compensation; and Joe Rich, manager of Compensation Development and Administration.

Bill will report to Michael Aha, director of Human Resources for Data General-Europe. Reporting to Bill are: Compensation and Benefits analysts Nick Foster and Genevieve Bauer.

Joe joined Data General from Burroughs Corporation in 1978 and held positions as a College Relations representative, recruiter, Compensation analyst, and

Compensation manager before accepting his European assignment. Joe received his MBA from Babson College and holds a bachelor's degree in business from Suffolk University.

Bill came to Data General in 1981 as a Human Resources representative and advanced to section manager before becoming an International Benefits consultant in 1984. Before Data General, Bill was a personnel representative for Centronics. He holds a bachelor's degree in political science from the University of Connecticut and currently is pursuing a law degree at Suffolk University.

## In Information Management...

**Jorge Abellas-Martin** has joined the Information Management Group's Planning Control and Administration Division as management information systems (MIS) manager for Latin America. He will be responsible for selecting and implementing applications software for Data General subsidiaries throughout Latin America.

Jorge comes to Data General from Marti-Flores-Prieto Comunicaciones, a Data General computer user in Puerto Rico, where he had been assistant MIS director. He received a bachelor's degree from Brown University.

Based in Westboro, Jorge reports to Michael Grossman, Controls and Administration manager.

## Training

### LAN/CEO Seminars Scheduled

*Local Area Network Design (SM233)*, a three-day seminar sponsored by Educational Services, will be held at the Education Center, 2400 Computer Drive in Westboro from October 14 through 16.

Taught by Doug Kaye, an industry expert on communications software, this seminar is for programmers and employees who are familiar with the basic concepts of data communications. The seminar will teach participants how to examine various LAN protocols, analyze LAN performance issues, develop a LAN strategy for their organization, and evaluate LAN products.

Office management presents new challenges when routine functions are automated with CEO. A new course, *CEO Office Manager (OA160)*, has been developed by Educational Services to teach you how to use CEO's office management functions.

This one-day class provides hands-on training for the CEO functions that are particularly useful to office managers. Among the topics covered are: maintaining user profiles, assigning aliases, scheduling resources, planning CEO filing strategies, and maintaining a site dictionary.

This course will be held at the Education Center on October 13.

To enroll in the LAN or CEO seminars, call Central Registration at 221-1646. Prior approval of your supervisor is required for registration.

## AOS/VS COBOL Training Available

During the week of October 6, Educational Services will test a new computer-based training program that teaches AOS/VS COBOL programming. The training is free of charge to qualified employees who participate in this five-day product test.

Test participants:

- Should not have any training or experience in COBOL; however, other programming experience would be helpful.
- Should also have a knowledge of: computer terms and concepts; program design (flowcharting or other method); a source code editor (i.e., SED); CLI.

If you would like to learn AOS/VS COBOL programming by participating in this product testing, contact Lillian Cochran at 221-1548 or by CEO at COCHRAN L:ZETA.

## Commission CEO Hotline

The Commission Accounting department in Manchester has established a "CEO Hotline," providing a convenient and timely way to communicate with the department through the CEO comprehensive electronic office system.

All commission questions and comments now should be sent directly to the Commission Accounting department by mailing messages or documents to: COMMISSIONS:FIN7. In most cases, employees will receive a response that same day.

## Dental Benefits May Be Extended

Effective Wednesday, October 1, the recently-enacted Consolidated Omnibus Budget Reconciliation Act (COBRA) will afford employees and their eligible dependents the opportunity to continue dental benefits beyond the date coverage would ordinarily cease.

The basic provisions of COBRA are:

- If your employment is terminated or your work week reduced to a level where you are no longer eligible for benefits, you may continue coverage for up to 18 months.
- If you die or become divorced or legally separated,