Mini News

News For The Employees of Data General

March 14, 1986

Silkman Appointed Head Of Worldwide Manufacturing

Frank Silkman

Frank Silkman has been appointed senior vice president for Manufacturing, reporting to President Ed de Castro. The appointment becomes effective March 31, 1986. Frank will succeed Dave Chapman who has been named vice chairman, president and chief executive officer at Cullinet Software of Westwood, Mass.

Frank most recently was senior vice president for Worldwide Field Engineering, a position he has held since June 1982. He joined Data General in May 1981 as senior vice president for the Business Divisions after 24 years at IBM where he held a number of management positions in manufacturing, engineering and product planning.

While at IBM, Frank had been associated with the manufacture or development of several IBM products including the System 360, as well as word processing systems, office copiers and electric typewriters. Before joining Data General, he was assistant to the president of IBM's Information Systems Division. From 1978 to 1981, he was vice president and general manager of IBM's Office Products Division. Earlier, he was director of Manufacturing, responsi- for 11 worldwide plants for the General Business Group International. From 1968 to 1976, he was general manager of the General Systems Division's development and manufacturing activities at Rochester, Minnesota.

Frank holds a BS in electrical engineering from Rensselaer Polytechnic Institute.

Worldwide Field Engineering operations will report to Executive Vice President Herb Richman. No successor to Frank has been named.

New Human Resources Director In Field Engineering

Larry Pitterman has been named director of Human Resources for the Field Engineering division, reporting to Don Bateman, vice president of Human Resources.

Larry is responsible for developing and providing Human Resources staff and programs supporting Field Engineering's business including field operations throughout North America; headquarters operations in Milford; and logistics and product repair operations in Milford, Fountain and Mexico.

Larry joined Data General in 1983 as the first manager of Management and Organizational Development (MOD) for the Field Engineering division. Since late in 1984, he has been manager of Training and Development for Corporate MOD and, in recent months, has also been acting Human Resources Operations manager for the North American Sales Division.

Larry came to Data General from the AmeriTrust Bank in Cleveland, where he was vice president of Personnel and Organization Development. Prior to that he was an assistant professor and assistant director of an applied research center at Case

Western Reserve University.

Larry holds both a master's and doctor's degree in industrial psychology from Case Western Reserve. He received his bachelor's degree in psychology from City College of New York.

Reporting to Larry are Geoff Mann, manager of Human Resources for North American Field Engineering; Maris May, manager of Human Resources for Support Services and Engineering Services; Mike Sokol, MOD manager; and Al Weston, Division Compensation manager.

Manufacturing Attitude Survey Takes On New Look

Manufacturing's annual Attitude and Climate Survey will be taken next month as employees prepare to rate various aspects of their jobs, supervision and the company. This year, the survey will be administered at Data General facilities throughout the United States in a new, more convenient and efficient way through Data General terminals.

Employees taking part in the survey will input their ideas anonymously using DASHER terminals and the host system set up at their sites. Administrators of the survey will be on-hand throughout the process to assist participants in using the computers.

Automating the survey allows for faster processing of survey results to facilitate more timely feedback. In the ensuing months, managers will hold feedback sessions with their employees to openly discuss ideas generated by the survey.

More information on the survey will be forthcoming. As the time nears, a complete schedule for administering the survey will be posted at each location. Also, employees will be notified by their managers and supervisors of the specific time for their groups.

In the past, attitude surveys have resulted in enhanced work environments and opportunities for employees.

For instance, in the area of career development, many employees expressed concern about receiving more information on how to assess their skills and seek opportunites within the company. As a result of this concern, Manufacturing Management and Organizational Development (M.O.D.) developed extensive programs for career planning including Career Focus and Career Planning and Development. These programs offer employees workshops, pamphlets and other career-related information.

In other areas of Manufacturing, to better utilize space, Apex and Clayton rearranged offices. Improvements also were made to the cafeterias as a direct result of the survey. To keep employees better informed, Westbrook posts the daily News On-Line service, put together by the Public Affairs department in Westboro, on its bulletin boards for all to read. To meet the needs of supervisors, Southboro developed a Supervisor's Forum. And, to meet the requests for further discussion of various plant and industry issues, many facilities expanded their use of People-to-People sessions.

"Attitude and Climate surveys are an important part of the people programs at Data General," says Guy Carter, director of Manufacturing Human Resources. "The survey centers on work groups, plants and the company as a whole. They give each employee the opportunity to express their ideas and suggestions on how to make the business a success."

Graphics Lab
Built Around Data General System

Howard University of Washington, D.C. recently dedicated its Interactive Graphics Computer laboratory, built around an ECLIPSE MV/4000 computer donated by Data General. The 32-bit computer will support courses in computer-aided design and manufacturing, as well as computer-assisted instruction. During the ceremony, Data General Human Resources Vice President Don Bateman (center) addressed the school's engineering and computer science students on the importance of strong relationships between industry and academia. Following his remarks, Don had an opportunity to share his ideas on higher education with Lucius Walker (left), Howard's Engineering dean, and Irving Jones, director of Howard University's Computer Learning and Design Center.

People

In Systems Development...

Don Koller joins the Corporate Regulatory Engineering group as an engineer, reporting to Manager John Benham. Don will support Systems Development groups in complying with Federal Communications Commission regulations for Data General hardware products.

Prior to joining Data General, Don was an electronics engineer at Galileo Electro Optics. He also worked in electronics at Syntest Corporation and the Massachusetts Institute of Technology's Lincoln Laboratories. A graduate of Lowell University, Don has a BS in electrical engineering.

In Field Engineering...

Rom Narayan comes to Field Engineering Management Informations Systems (MIS) in Milford as manager of End-User Computing, reporting to MIS Director Jagdish Dalal. As manager, Rom is responsible for promoting the use of end-user computing tools and information management.

With Data General for more than five years, he most recently was manager of Database Administraᴐn within Field Engineering. Prior to that, he worked at Honeywell.

Rom has an MBA in quantitative management from the University of Illinois, and a BS in mechanical engineering from the Indian Institute of Technology in India.

In Manufacturing...

Mindy Lewis joins Marketing and Sales Information Systems (MSIS) as an associate programmer/analyst, reporting to Stuart Schulman, manager of Order Systems.

Mindy comes to MSIS from Personal Data Systems within the Benefits area, where she was an analyst. Mindy, a six-year employee, currently is pursuing a BA in management information systems at Central New England College.

In International Marketing...

Wolf Heidenreich-Dawson is a group leader in ᴈ International Software and Documentation group, ᴊporting to Manager Andrew Hawley. In this position, he is responsible for the translation of German software and documentation.

He graduated from University of Goettingen in West Germany.

French Language Group Leader *Aude Le Dube-Wettstein* also joins International Software and Documentation, reporting to Andrew. She manages the translation of French software and documentation, and coordinates an international CEO comprehensive electronic office Decision Base project.

Aude received an MA in communications at the Ecole Francaise de Presse and a BA from the University of Paris-Sorbonne in France.

In Continuing Products...

Marketing Specialist *Matthew McCann* joins the Product Marketing group within Data General/Direct, reporting to Manager Ron Albert. He is responsible for product management of all magnetic media and related supplies and accessories.

Matthew formerly was an international product consultant and a product manager at Wang Laboratories. He holds a BA from Dartmouth College.

Westboro

Give Payroll A Hand

In order to help the Westboro Payroll group process pay checks in a timely fashion, please remember the following:

• Time cards are due in the Payroll department by 10:00 a.m. Monday mornings. Cards received after this time will require manual processing and the resulting paycheck will not be available until 3:00 p.m. Friday afternoons.

• All time cards should be signed in ink (no signature stamps) by the individual employee and at least one level of supervisory personnel. The cognizant supervisor may, in the event of the employee's absence, sign on behalf of the employee. In these instances, the supervisor should sign the employee's name followed by the supervisor's initials.

• Any adjusts/corrections made to a time card must bear the initial of the approver. Any policy absences or exceptions to policy must be described on the reverse side of the time card. All policy absences also should be approved by Human Resources.

• Any employee transferring from one division to another is reminded that his/her direct deposit will stop. The employee should submit a new direct deposit form with a voided blank check attached to the payroll department.

Direct Deposit For Expense Checks

The Corporate TECS department of Manchester has implemented a feature that provides employees with a convenient, safe and timely way to deposit expense reimbursement checks.

As of March 24, all Westboro, Manchester and field employees can have their TECS expense reimbursement checks directly deposited to their appropriate bank accounts. Once deposited, employees will receive a CEO comprehensive electronic office software message informing them of the deposit, as well as a hard-copy form.

How Do I Sign Up?

All employees currently enrolled in the Payroll Direct Deposit program WILL AUTOMATICALLY participate in the TECS Direct Deposit program. To activate the CEO advice procedure, complete the form below and mail it to:

**Corporate TECS department
Employee Direct Deposit Program
Manchester**

Or, you may send your response through the TECS CEO Hotline -- TECS:Fin7.

If you are not currently enrolled in the Payroll Direct Deposit program, and would like to take advantage of this feature, please complete a Direct Deposit Authorization form. It can be obtained from your local TECS or Payroll departments.

Please note: By enrolling in the TECS Direct Deposit program you also are signing up for Payroll Direct Deposit. This allows your paycheck to be deposited in the same convenient, timely manner.

TECS DIRECT DEPOSIT
CEO LOG-ON ID AND HOST NAME DOCUMENT
(Please do not send your password)

My CEO log-on ID is:_____ (example: Smith T)
My CEO host name is:_____ (example: Atlas)

Employee Name: _____

Badge number: _____

Office location: _____

Telephone (DID number) (____)-_____-_____

Telephone extension: _____

Pay The Bills On Time

In order to ensure that Data General vendors are paid on time for their services, Accounts Payable is urging employees to adhere to the following steps:

• Requisitioners should take the time to ensure that the costs for needed services and/or supplies do not exceed the dollar amount listed on an approved Purchase Requisition. Employees requesting services/supplies should be sure to obtain the correct prices before having Purchase Requisitions approved. Since only those amounts listed on a Purchase Requisition can be paid to vendors, an additional requisition form will need to be filled out, and subsequently approved, to authorize payment.

• Requisitioners must forward "proof of receipt" for supplies to Accounts Payable before the Manchester group can pay for the received supplies. A proof of receipt can be a packing list or bill of laden. Without this, Accounts Payable cannot generate payment. These proofs of receipt, with the correct purchase order number, should be sent to Manchester, to the attention of Accounts Payable.

• On service-type purchase orders, requisitioners MUST sign the invoices for their orders. This will help Accounts Payable realize that the services ordered were indeed provided. The requisitioner-signed invoices, with the correct purchase order number, should be sent to Manchester, to the attention of Accounts Payable.

• Employees also should keep in mind that Data General's billing address is: Data General Corporation, c/o Accounts Payable, 670 North Commercial Street, Manchester, N.H. 03101.

Training

Upcoming Classes Teach Software Skills

Upcoming courses offered by Educational Services at the Education Center, located at 2400 Computer Drive in Westboro, include a class on the Command Line Interpreter (CLI), a course on creating CLI macros, and a seminar on Revision 7 of AOS/VS.

Introduction to CLI (S160E) is a two-day class that teaches participants how to use the CLI under the AOS or AOS/VS operating systems. The course is scheduled for April 7 and 8.

Introduction to CLI Macros (S159E), a two-day course slated for April 9 and 10, teaches how to write, invoke and interpret CLI macros. Attendees in this class should be familiar with CLI commands.

AOS/VS Enhancements - Revs. 6 & 7 (SM504) is a two-day seminar designed to teach system managers and technical users how to implement and use the new features of AOS/VS Rev 7. Participants should be familiar with the current AOS/VS CLI and have a user or system manager knowledge of AOS/VS. Upcoming dates for this seminar are: March 17-18; March 24-25; March 31-April 1; April 7-8; April 14-15; and April 21-22. For additional dates, call extension 4079 in Westboro.

To enroll in any Educational Services course, call extension 4079 in Westboro. The prior approval of your supervisor is required.

Activities

Atlantic City - Ten Seats Still Available

Experience the sights and sounds of Atlantic City with your friends and family. Buses will depart for Atlantic City at 5 p.m. from Data General-Westboro on Friday, April 11. Tour includes two nights' accommodations at Harrah's Marina Hotel and Casino, round-trip transportation via motorcoach, baggage handling and taxes, and a bonus of casino quarters. Return to Westboro at approximately 9 p.m. on Sunday, April 13.

Cost for the trip is $149 per person based on double occupancy. Price includes all taxes and service charges. To reserve space on the trip, send a check for the full payment made payable to Data General Activities Committee to: ATLANTIC CITY, Mail Stop C-128 in Westboro. Be sure to include a self-addressed, stamped envelope.

Toastmasters To Hold Education Day

If you've been curious about Toastmasters, come to a meeting at noon, on Wednesday, March 19 (MS E111 Conf. Room 4). The group will be holding a special Education Day seminar, given by several of the Club's advanced speakers (Chris Pitcher, Cathy Ryan and Phyllis Turner). They will talk about the purpose and organizational structure of Toastmasters, how to fulfill the various roles at the weekly meetings, how to give a successful speech and speech evaluation, how to run an effective meeting, and more. For further information, call Loni Pecker at ext. 6645.

Teams Form For 1986 Softball Season

It is time, once again, for the Data General Softball League to start its spring season. The league will consist of 36 teams. Employees interested in playing softball should sign-up for this year's action according to the following procedures.

To register a team, fill out the form below and submit it to Donna Mattson at Mail Stop D232 in Westboro. Be sure to include a $25 check, made payable to the Data General Softball League, for a portion of the team fee. (The 1986 season fee is $250.) After 36 teams have registered, additional teams will be placed on a waiting list. The sign-up deadline is Wednesday, April 2.

Team Name: _____

Team Manager: _____

Badge #: _____

Mail Stop: _____ Extension: _____

Assistant Manager: _____

Badge #: _____

Return this form with the fee to Donna Mattson at Mail Stop D232 in Westboro. Forms received without payment will be returned.

Team Rosters Due In April

Softball team rosters are due NO LATER THAN Friday, April 11. The minimum number of players a team may have registered is 15. In a team's list of players, be sure to include:

- Team Name
- Team Managers' Names and Badge Numbers
- Players' Names and Badge Numbers
- Total Number of Players
- League Preferred: American or National

Return the team roster to Donna Mattson at Mail Stop D232 in Westboro.

Reminder: The 1986 season fee is $250. The balance of this fee, $225, is due in full to by Friday, April 18. 1986. Mail to Joe Sullivan at Mail Stop D216 in Westboro.

Spring Dasher Races
Set for May 9th

Get ready...set...go...Data General's spring Dasher races will take place Friday, May 9th.

The traditional format has been planned - a 3-mile and a 10-kilometer foot race; a 15-mile bicycle race; and a biathlon, combining the 15-mile bicycle race and the 3-mile foot race.

Watch for registration details in upcoming issues of the *Mini News.*

Volunteer help is needed. People are needed for planning and race day positions. If you would like to help out, contact the Dasher Race Committee at Westboro Mail Stop E111.

The Dasher races are sponsored by the Data General Activities Committee solely for Data General's employees.

Lift Tickets Reduced!

There is still time for great skiing up north. The Data General Ski Club has discount tickets remaining to: Waterville Valley, $10; Saddleback in Rangely Maine, $8; and Smugglers tickets in Vermont, $8.

Send your request for tickets along with a check made payable to the Data General Ski Club to Mail Stop F211. Include a self-addressed return envelope with your request.

Sugarbush Anyone?

A weekend trip to Sugarbush, Vermont is scheduled for Friday, March 21 through Sunday, March 23. The cost is $142 for double occupancy, with a $50 deposit due immediately. Trip includes round-trip bus transportation, lodging at luxury condominiums, lift tickets for two days, and a Ski Club party.

Data General Basketball League
Latest Results
Recreational Division

Team	Wins	Losses	PF	PA
Trouble Shooters	13	1	719	560
No Names	10	4	661	515
Marketing	10	4	574	501
Human Resources	8	6	593	486
Roadsters	7	7	494	551
NASD	6	8	572	603
Safety Pups	3	11	451	653
Sleepers	1	13	386	605

Competitive Division

Team	Wins	Losses	PF	PA
Stop And Pop	15	0	989	737
Phi Canta Jamma	10	5	782	739
SID	10	5	776	734
Floating Points	10	6	853	813
Run And Gun	7	7	611	714
Infinite Hoops	7	8	710	774
RuRu	5	10	565	643
IYF	5	10	693	760
High Finance	0	16	681	810

Data General Wallyball League
1985 - 1986 Season Standings
Week Ending 3/7

Competitive Division

Team #	Team	Won	Lost	Tied	Match Pts
1	Moura	53	3	1	107
3	Insecurity	46	9	2	94
2	Invaders	37	16	4	78
4	Ramball	34	18	2	70
7	Cadgers	27	28	2	56
5	Over the Hill Gang	19	34	1	39
6	The Bud Men	12	41	1	25
25	Murphy's Law	10	44	0	20
32	Leftovers	4	49	1	9

Division A - Recreational

Team #	Team	Won	Lost	Tied	Match Pts
20	ACK	33	17	1	67
30	Team X	33	17	1	67
19	Hacs	30	19	2	62
18	Mad Mux	24	27	0	48
22	Baker's Dozen	19	31	1	39
28	MSE	11	39	1	23

Division B - Recreational

Team #	Team	Won	Lost	Tied	Match Pts
17	Karnaugh Knowledge	44	10	0	88
16	Wallbangers	42	11	1	85
27	Harvey's	26	28	0	52
31	Mousketeers	21	32	1	43
26	Commfusion	20	33	1	41
10	WCIF	19	34	1	39
9	Mad Dogs	14	38	2	30

Division C - Recreational

Team #	Team	Won	Lost	Tied	Match Pts
8	Lynch Mob	42	10	2	86
11	Flexible Flyers	41	12	1	83
15	Data Who?	36	16	2	74
12	Materials	29	21	4	62
14	DS & C	25	26	3	53
29	Off The Wall	19	33	2	40
13	Misfits	10	43	1	21
24	C.B.U.W.	6	47	1	13

MARKETPLACE

CARPOOL

Carpool , existing, seeks 4th person, Newton/Watertown/Brighton/Brookline to Webo, 8:30-5, Nancy x3967.

Ride Needed , From Oxford to DG Webo, 8-4:30, flex, will help with gas, Gary x5464.

Carpool , Existing carpool needs rider, Brookline/Brighton/Allston/Newton to Webo/Sobo, flex, Katz x7093.

LOST & FOUND

Lost , MacGregor x/6000 basketball, on 2/4 at Richer Elementary School, Northboro, during DG rec. basketball, x5966.

FOR RENT

House , 3 bdrm, 2 1/2 baths, 2 car garage, references required, 393-2490 (Northboro).

Apartment , 2 bdrm, appl, $680/mo incl heat, 966-0316 (Framingham).

Studio Apartment , near shopping mall, $85/wk everything incl, 366-4506 (Westboro).

Cottage , Pocasset, frpl lvng rm, 4 bdrm, screen porch, washer, dishwasher, near beaches, $600/week, 429-6077 (Holliston).

Apartment , Marlboro, available 3/15, 2 bdrm, $648/mo, 234-3768 (Whitinsville).

Duplex , Northboro, 3 bdrm, 1 1/2 baths, dining rm, deck, $850/mo + util, 875-2330 (Framingham).

White Mountain Chalet , new, 3 bdrm, 2 baths, furnished, $275/wk, $150/wkend, 528-2028 (Franklin).

Vacation Home , West Dennis, 2 bdrm, slps 4, near beaches, wash/dry/dishwash, avail 6/28-7/5, 8/9-8/30, $575/wk, June & Sept, $400/wk, 839-9250 (Grafton).

House , Martha's Vineyard, 3 bdrm, 2 bath, new contemp, Katama area, car guarntd on ferry, 664-0213 (N. Reading).

House , Yarmouthport, 3 bdrm ranch, central location, avail May 1 thru Oct 1, weekly, bi-weekly, monthly, 852-1632 (Worcester).

Storage , furniture, dry, secure, $30/mo, 234-3103 (Whitinsville).

WANTED

Daycare , for 10 month old girl, non-smoker, hrs 9-5, 4-5 days/wk, 485-2701 (Southboro).

Roommate , to share 4 bdrm house, 20 min to Webo, $240/mo incl util, 528-3948/376-2110 (Franklin/Millis).

Roommate , to share 2 bdrm apt, frpl, hardwood flrs, $275 + 1/2 util, 879-2085 (Framingham).

Old Bureau or Dresser , to be used for garage, 254-2093 (Brighton).

Siamese Kitten , 12-18 wks old, after 3/20, 234-3521 (Whitinsville).

Roommate , to share 3 bdrm duplex, wash/dry, garage, full appl, $270 + 1/3 util, 393-2233 (Northboro).

FOR SALE

Skis , Elans RC80 slalom skis, 195s w/Marker bindings/poles, $135/BO, 839-3055 (North Grafton).

Beagle Puppy , 6 mos, AKC papers, all shots, good w/ children, 528-8697 (Franklin).

Stove , Frigidaire, $100/BO, 892-8474 (Leicester).

House , Dennisport, 6 yrs old, 5 rm cape, 1 1/2 baths, yr-round home, full bsmnt, near ocean, 528-5117 (Franklin).

House , Saltbox colonial, 5 min to DG Webo, 393-6341 (Northboro).

Items , B&H model 1552 16mm sound projector; radio ctrl tug boat & airplanes, 234-8026 (Northbridge).

Full Size Bed Frame , w/wheels, 5 yrs old, $90/BO, 485-1242 (Marlboro).

Items , Deltalab ADM 2048 prog digital delay, w/foot pedal, $500; Fender Bassman 50 amp, $200, 879-2085 (Framingham).

Wood & Coal Stove , King wood & coal circulating stove, w/blower attach, used 4 yrs, w/extra firebrick, $250/BO, 842-5649 (Shrewsbury).

Items , Firewood, cut, split, delivered, $95/cord; washer and gas dryer, $75/ea or $125/both; brown corduroy full recliner, rocker chair, Berkline, $150/BO, 481-7471 (Marlboro).

Kitchen/Dining Table , w/6 chairs, reasonable, 852-4604 (Worcester).

Easter Bunnies , Minilops, Californians, Rex & others, 839-9840 (Grafton).

Tires , 4, P195/75 R14, low mi, $100, 562-9840 (Hudson).

Items , Girls' sidewalk bike, $31/BO; play stove & refrig set, $34/BO; assorted toys, 877-9030 (Framingham).

Freezer , Sears Kenmore 9 cu ft chest freezer, used 2 yrs, $200/BO, 234-6794 (Whitinsville).

Items , Delco factory AM/FM/cassette, $200; men's 27'' Fugi 10 spd bike, $100, 756-0188 (Worcester).

Items , phono cart, w/booster plugs, $80; Nad stereo pre-amp, still under warranty, $180, 473-5939 (Milford).

AUTOS

'70 Ford F100 , w/36'' cap, heavy duty rear axle, $1200, 533-2438 (Medway).

'71 Volkswagon Convertible , recent roof, $1500/BO, 839-4583 (Grafton).

'73 8 1/2' Camper , slps 6, self-contained, $1500, 365-5668 (Clinton).

'74 Dodge Dart Swinger , 6 cyl, 225 CID, good eng & trans, will sell for parts or as is, BO, 234-6769 (Northbridge).

'77 Ford LTD II , 8 cyl, needs some body work, $500/BO, (401) 765-4744 (Woonsocket, RI).

'77 BMW 320i , 20K mi on rebuilt eng, new brakes & shocks, $3900, 897-3823 (Maynard).

'78 Ford Fairmont , PS/PB, AC, 2 door, $1300/BO, 393-2490 (Northboro).

'78 Toyota Corolla Liftback , 5 spd, AM/FM/cassette, $1599/BO, 568-0391 (Hudson).

'79 Datsun 280ZX , AC, loaded, $4499, 865-1576 (Sutton).

'79 Dodge 1/2 Ton Pickup , 6'' bed w/cap, auto, AM/FM, $2900/BO, 278-3202 (Uxbridge).

'79 Chevrolet Nova , 6 cyl, 2 dr, auto, new snow tires, 52K mi, $2200, 473-3503 (Milford).

'79 Toyota Corolla , 5 spd, AM/FM, 62K mi, $2700/BO, 755-7871 (Worcester).

'79 Mustang , 4 cyl, new exhaust, clutch & battery, $1900/BO, 478-4000 (Milford).

'79 Scirocco , stnd, AM/FM/cassette, $1350/BO, 842-0730 (Shrewsbury).

'79 Plymouth Champ , 4 spd w/overdrive, $700, 842-0730 (Shrewsbury).

'79 Dodge Omni 024 , 4 spd, cloth int, $1250/BO, 829-6506 (Holden).

'79 Datsun 210 , 91K mi, $800/BO, 473-8839 (Milford).

'80 Thunderbird , V8 302 eng, AC, PS/PB, tilt wheel, AM/FM, 6 speakers w/pwr booster, rear defrost, 69K mi, $3500, 478-2668 (Milford).

'81 Ford Thunderbird , AC, loaded, low mi, leather int, $5000/BO, 373-2395 (Haverhill).

'81 Plymouth Horizon , 4 dr, 4 spd, AM/FM, 60K mi, new battery, starter & inspection sticker, $1995, 877-3428 (Framingham).

'82 Chevette , 4 spd, AM/FM/cassette, rear defrost, 40K mi, $3500/BO, 865-4478 (Millbury).

'82 Mustang GT , no winters, 4 spd, 37K mi, alarm, extras, $6000/BO, 865-9159 (Sutton).

'83 Honda Nighthawk , 550cc, 47K mi, $1200, 473-8834 (Milford).

'84 Buick Regal Presidential , 6 cyl, white, must sell, $8300/BO, 528-5117 (Franklin).

'84 Plymouth Reliant K , auto, PS/PB, 22K mi, $4900, 234-3103 (Whitinsville).

'84 Jeep Cherokee Chief , 5 spd, 27K mi, AC, AM/FM, rf/ski rack, $10,800, 826-6689 (Hanover).

'85 Mitsubishi Colt , 4 spd, 20K mi, AM/FM/cassette, $5195/BO, 537-5503 (Leominster).

'85 Pontiac Firebird , 5 spd, spoiler, rear dfrst, AM/FM, 10K mi, $9000/BO, 366-8426 (Westboro).

'85 Cavalier Type-10 , 2 dr, 4 cyl, auto, AM/FM, AC, low mi, $8000/BO, 478-4523 (Milford).

DATA GENERAL ANNOUNCES A MAJOR BREAKTHROUGH IN SPARE PARTS EXCHANGE AND REPAIR.

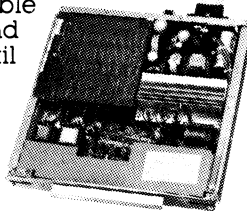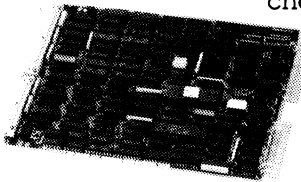## Spare Mail™

INTRODUCING SPARE MAIL!

Data General's innovative new parts exchange and repair service features top Data General quality, an unparalleled selection of parts, and turnaround that responds to your particular service needs. Simply stated, Spare Mail service just might be the very best parts exchange and repair service in the industry.

Great Turnaround. Spare Mail service offers you a choice of turnaround options. Five-day turnaround is standard, with emergency overnight delivery and three-week economy service available as well. And Spare Mail service offers you the flexibility of selecting the option that's most appropriate for whatever your situation might require.

All the Parts You Need. Spare Mail is your one-stop source for mail-in exchanges and repairs of 1,500 Data General parts such as circuit boards, disk heads, keyboards, data modules and many other key electrical and electromechanical assemblies that make up your Data General computer

system. You benefit from the world's largest inventory of Data General parts.

Guaranteed Reliability. And, Spare Mail service offers automatic installation of the latest Engineering Change Orders (ECOs) at no extra charge, assuring you of up-to-date performance and reliability.

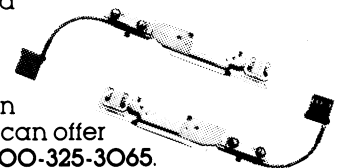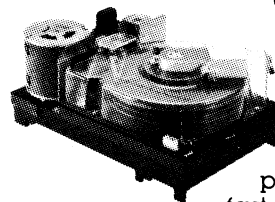All exchanges and repairs are warranted for 90 days. Plus, Spare Mail pays for shipping from Data General to you. It's fast ... it's easy ... and it's designed to meet your specific time and budget requirements.

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